| CITIGROUP - QUARTERLY FINANCIAL DATA SUPPLEMENT | 2Q19 |
| :---: | :---: |
|  | Page |
| Citigroup Consolidated |  |
| Financial Summary | 1 |
| Consolidated Statement of Income | 2 |
| Consolidated Balance Sheet | 3 |
| Segment Detail |  |
| Net Revenues | 4 |
| Income \& Regional Average Assets and ROA | 5 |
| Global Consumer Banking (GCB) | 6 |
| Retail Banking and Cards Key Indicators | 7 |
| North America | 8-10 |
| Latin America ${ }^{(1)}$ | 11-12 |
| Asia ${ }^{(2)}$ | 13-14 |
| Institutional Clients Group (ICG) | 15 |
| Revenues by Business | 16 |
| Corporate / Other | 17 |
| Citigroup Supplemental Detail |  |
| Average Balances and Interest Rates | 18 |
| Deposits | 19 |
| Loans (EOP) | 20 |
| Consumer Loan Delinquency Amounts and Ratios |  |
| 90+ Days | 21 |
| 30-89 Days | 22 |
| Allowance for Credit Losses | 23-24 |
| Components of Provision for Loan Losses | 25 |
| Non-Accrual Assets | 26 |
| CET1 Capital and Supplementary Leverage Ratios, Tangible Common Equity, Book Value Per Share and Tangible Book Value Per Share | 27 |

(1) Latin America GCB consists of Citi's consumer banking operations in Mexico.
(2) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
(In millions of dollars, except per share amounts, and as otherwise noted)


## CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

## Revenues

Interest revenue
Interest expense
Net interest revenue
Commissions and fees
rincipal transactions
Administrative and other fiduciary fees
Realized gains (losses) on investmen
ther-than-temporary impairment losses on investments and other assets Other revenue

Total non-interest revenues
Total revenues, net of interest expense

Provisions for Credit Losses and for Benefits and Claims

> Net credit losses

Credit reserve build / (release)
Provision for loan losses
Provision for Policyholder benefits and claim
ovision for unfunded lending commitments

Operating Expenses
Compensation and benefits
Temises and Equipment
Advertising and marketing expense
Other operating
Total operating expenses

## Income from Continuing Operations before

Income Taxes
Provision for income taxes

## Income from Continuing Operation

Discontinued Operations
Income (Loss) from Discontinued Operations
Provision (benefits) for income taxes
Income (Loss) from Discontinued Operations, net of taxes
Net Income before Noncontrolling Interests
Net Income (Loss) attributable to noncontrolling interests Citigroup's Net Income

| $\begin{gathered} 2 \mathrm{Q} \\ 2018 \end{gathered}$ | $\begin{gathered} 3 Q \\ 2018 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2019 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2019 \\ \hline \end{gathered}$ |  | 2Q19 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q19 | 2Q18 |  |  |  |  |
| 17,550 | \$ | 18,170 |  |  | \$ | 18,776 | \$ | 19,076 | \$ | 19,712 | 3\% | 12\% |
| 5,885 |  | 6,368 |  | 6,853 |  | 7,317 |  | 7,762 | 6\% | 32\% |
| 11,665 |  | 11,802 |  | 11,923 |  | 11,759 |  | 11,950 | 2\% | 2\% |
| 3,111 |  | 2,803 |  | 2,913 |  | 2,926 |  | 2,881 | (2\%) | (7\%) |
| 2,126 |  | 2,364 |  | 1,173 |  | 2,804 |  | 1,874 | (33\%) | (12\%) |
| 934 |  | 911 |  | 830 |  | 839 |  | 869 | 4\% | (7\%) |
| 102 |  | 69 |  | 80 |  | 130 |  | 468 | NM | NM |
| (15) |  | (70) |  | (19) |  | (8) |  | (5) | 38\% | 67\% |
| 546 |  | 510 |  | 224 |  | 126 |  | 721 | NM | 32\% |
| 6,804 |  | 6,587 |  | 5,201 |  | 6,817 |  | 6,808 | - | - |
| 18,469 |  | 18,389 |  | 17,124 |  | 18,576 |  | 18,758 | 1\% | 2\% |


|  | 1,704 91 |  | 1,756 150 |  | 1,786 64 |  | 1,948 (4) |  | 1,963 | 1\% | 15\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 91 |  | 150 |  | 64 |  | (4) |  | 126 | NM | 38\% |
|  | 1,795 |  | 1,906 |  | 1,850 |  | 1,944 |  | 2,089 | 7\% | 16\% |
|  | 21 |  | 26 |  | 28 |  | 12 |  | 19 | 58\% | (10\%) |
|  | (4) |  | 42 |  | 47 |  | 24 |  | (15) | NM | NM |
|  | 1,812 |  | 1,974 |  | 1,925 |  | 1,980 |  | 2,093 | 6\% | 16\% |
|  | 5,452 |  | 5,319 |  | 4,576 |  | 5,658 |  | 5,381 | (5\%) | (1\%) |
|  | 570 |  | 565 |  | 596 |  | 564 |  | 569 | 1\% | - |
|  | 1,797 |  | 1,806 |  | 1,832 |  | 1,720 |  | 1,724 | - | (4\%) |
|  | 411 |  | 378 |  | 375 |  | 359 |  | 434 | 21\% | 6\% |
|  | 2,482 |  | 2,243 |  | 2,514 |  | 2,283 |  | 2,392 | 5\% | (4\%) |
|  | 10,712 |  | 10,311 |  | 9,893 |  | 10,584 |  | 10,500 | (1\%) | (2\%) |
|  | 5,945 |  | 6,104 |  | 5,306 |  | 6,012 |  | 6,165 | 3\% | 4\% |
|  | 1,444 |  | 1,471 |  | 1,001 |  | 1,275 |  | 1,373 | 8\% | (5\%) |
|  | 4,501 |  | 4,633 |  | 4,305 |  | 4,737 |  | 4,792 | 1\% | 6\% |
|  | (2) |  | (8) |  | (9) |  | (2) |  | (10) | NM | NM |
|  | (17) |  | - |  | (1) |  | - |  | (27) | NM | (59\%) |
|  | 15 |  | (8) |  | (8) |  | (2) |  | 17 | NM | 13\% |
|  | 4,516 |  | 4,625 |  | 4,297 |  | 4,735 |  | 4,809 | 2\% | 6\% |
|  | 26 |  | 3 |  | (16) |  | 25 |  | 10 | (60\%) | (62\%) |
| \$ | 4,490 | \$ | 4,622 | \$ | 4,313 | \$ | 4,710 | \$ | 4,799 | 2\% | 7\% |


| $\begin{array}{c}\text { Six } \\ \text { Months } \\ \text { 2018 }\end{array}$ |  | $\begin{array}{c}\text { Six } \\ \text { Months } \\ \text { 2019 }\end{array}$ |  |
| ---: | :--- | :--- | :--- | \(\left.\begin{array}{c}YTD 2019 vs. <br>

YTD 2018 Increase/ <br>
(Decrease)\end{array}\right)\)

NM Not meaningful.
Reclassified to conform to the current period's presentation.
Assets
Cash and due from banks (including segregated cash and other deposits)
Deposits with banks
Fed funds sold and securities borr'd or purch under agree. to resell
Brokerage receivables
Trading account assets
Investments
Available-for-sale and non-marketable equity securities
Held-to-maturity
Total Investments
Loans, net of unearned income
Consumer
Corporate
Loans, net of unearned income
Allowance for loan losses
Total loans, net
Goodwill
Intangible assets (including MSRs)
Other assets
Total assets
Liabilities
Non-interest-bearing deposits in U.S. offices
Interest-bearing deposits in U.S. offices
Total U.S. Deposits
Non-interest-bearing deposits in offices outside the U.S.
Interest-bearing deposits in offices outside the U.S.
Total International Deposits
Total deposits
Fed funds purch and securities loaned or sold under agree. to repurch.
Brokerage payables
Trading account liabilities
Short-term borrowings
Long-term debt
Other liabilities
Total liabilities
Equity

| $\begin{gathered} \text { June } 30, \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2019 \\ \hline \end{gathered}$ |  | June 30,$2019 \text { (1) }$ |  | 2Q19 Increase/ <br> (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q19 | 2Q18 |  |  |  |  |  |  |
|  | 21,077 |  |  | \$ | 25,727 | \$ | 23,645 | \$ | 24,448 | \$ | 24,997 | 2\% | 19\% |
|  | 179,825 |  | 173,559 |  | 164,460 |  | 181,445 |  | 178,246 | (2\%) | (1\%) |
|  | 265,526 |  | 280,941 |  | 270,684 |  | 264,495 |  | 259,769 | (2\%) | (2\%) |
|  | 36,977 |  | 40,679 |  | 35,450 |  | 44,500 |  | 50,027 | 12\% | 35\% |
|  | 262,949 |  | 257,502 |  | 256,117 |  | 286,511 |  | 306,831 | 7\% | 17\% |
|  | 296,819 |  | 292,264 |  | 295,250 |  | 282,439 |  | 281,009 | (1\%) | (5\%) |
|  | 52,897 |  | 53,249 |  | 63,357 |  | 66,842 |  | 68,693 | 3\% | 30\% |
|  | 349,716 |  | 345,513 |  | 358,607 |  | 349,281 |  | 349,702 | - | - |
|  | 323,632 |  | 325,469 |  | 330,487 |  | 319,887 |  | 325,995 | 2\% | 1\% |
|  | 347,548 |  | 349,440 |  | 353,709 |  | 362,459 |  | 362,675 | - | 4\% |
|  | 671,180 |  | 674,909 |  | 684,196 |  | 682,346 |  | 688,670 | 1\% | 3\% |
|  | $(12,126)$ |  | $(12,336)$ |  | $(12,315)$ |  | $(12,329)$ |  | $(12,466)$ | (1\%) | (3\%) |
|  | 659,054 |  | 662,573 |  | 671,881 |  | 670,017 |  | 676,204 | 1\% | 3\% |
|  | 22,058 |  | 22,187 |  | 22,046 |  | 22,037 |  | 22,065 | - | - |
|  | 5,325 |  | 5,216 |  | 5,220 |  | 5,196 |  | 5,026 | (3\%) | (6\%) |
|  | 109,827 |  | 111,268 |  | 109,273 |  | 110,483 |  | 115,359 | 4\% | 5\% |
| \$ | 1,912,334 | \$ | 1,925,165 | \$ | 1,917,383 | \$ | 1,958,413 | \$ | 1,988,226 | 2\% | 4\% |
| \$ | 117,473 | \$ | 111,446 | \$ | 105,836 | \$ | 101,354 | \$ | 95,659 | (6\%) | (19\%) |
|  | 337,228 |  | 351,291 |  | 361,573 |  | 373,339 |  | 382,738 | 3\% | 13\% |
|  | 454,701 |  | 462,737 |  | 467,409 |  | 474,693 |  | 478,397 | 1\% | 5\% |
|  | 86,241 |  | 83,200 |  | 80,648 |  | 80,594 |  | 82,750 | 3\% | (4\%) |
|  | 455,788 |  | 459,239 |  | 465,113 |  | 475,068 |  | 484,460 | 2\% | 6\% |
|  | 542,029 |  | 542,439 |  | 545,761 |  | 555,662 |  | 567,210 | 2\% | 5\% |
|  | 996,730 |  | 1,005,176 |  | 1,013,170 |  | 1,030,355 |  | 1,045,607 | 1\% | 5\% |
|  | 177,828 |  | 175,915 |  | 177,768 |  | 190,372 |  | 181,133 | (5\%) | 2\% |
|  | 67,672 |  | 73,346 |  | 64,571 |  | 62,656 |  | 69,839 | 11\% | 3\% |
|  | 140,745 |  | 147,652 |  | 144,305 |  | 136,392 |  | 136,294 | - | (3\%) |
|  | 37,233 |  | 33,770 |  | 32,346 |  | 39,322 |  | 42,442 | 8\% | 14\% |
|  | 236,822 |  | 235,270 |  | 231,999 |  | 243,566 |  | 252,189 | 4\% | 6\% |
|  | 54,336 |  | 56,173 |  | 56,150 |  | 58,735 |  | 62,612 | 7\% | 15\% |
| \$ | 1,711,366 | \$ | 1,727,302 | \$ | 1,720,309 | \$ | 1,761,398 | \$ | 1,790,116 | 2\% | 5\% |
| \$ | 19,035 | \$ | 19,035 | \$ | 18,460 | \$ | 17,980 | \$ | 17,980 | - | (6\%) |
|  | 31 |  | 31 |  | 31 |  | 31 |  | 31 | - | - |
|  | 107,724 |  | 107,825 |  | 107,922 |  | 107,551 |  | 107,657 | - | - |
|  | 145,211 |  | 148,436 |  | 151,347 |  | 154,859 |  | 158,321 | 2\% | 9\% |
|  | $(34,413)$ |  | $(39,678)$ |  | $(44,370)$ |  | $(47,861)$ |  | $(51,427)$ | (7\%) | (49\%) |
|  | $(37,494)$ |  | $(38,645)$ |  | $(37,170)$ |  | $(36,308)$ |  | $(35,203)$ | 3\% | 6\% |
| \$ | 181,059 | \$ | 177,969 | \$ | 177,760 | \$ | 178,272 | \$ | 179,379 | 1\% | (1\%) |
| \$ | 200,094 | \$ | 197,004 | \$ | 196,220 | \$ | 196,252 | \$ | 197,359 | 1\% | (1\%) |
|  | 874 |  | 859 |  | 854 |  | 763 |  | 751 | (2\%) | (14\%) |
|  | 200,968 |  | 197,863 |  | 197,074 |  | 197,015 |  | 198,110 | 1\% | (1\%) |
| \$ | 1,912,334 | \$ | 1,925,165 | \$ | 1,917,383 | \$ | 1,958,413 | \$ | 1,988,226 | 2\% | 4\% |

[^0]NM Not meaningful
Reclassified to conform to the current period's presentation.
(In millions of dollars)

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful
Reclassified to conform to the current period's presentation.

## SEGMENT DETAIL

```
INCOME
```

| ( |  | 2 Q |  | 3Q |  |  |  | Q |  |  | 2Q1 (Dec |  |  | $\begin{aligned} & \text { Six } \\ & \text { onth } \end{aligned}$ |  |  | YTD 2019 vs. YTD 2018 Increase/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 018 |  | 018 |  |  |  | 19 |  |  | 1Q19 | 2Q18 |  |  |  |  | (Decrease) |
| Income (Loss) from Continuing Operations: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 719 | \$ | 850 | \$ | 933 | \$ | 769 | \$ | 721 | (6\%) | - | \$ | 1,557 | \$ | 1,490 | (4\%) |
| Latin America |  | 197 |  | 331 |  | 208 |  | 252 |  | 262 | 4\% | 33\% |  | 376 |  | 514 | 37\% |
| Asia (1) |  | 360 |  | 383 |  | 378 |  | 416 |  | 430 | 3\% | 19\% |  | 733 |  | 846 | 15\% |
| Total |  | 1,276 |  | 1,564 |  | 1,519 |  | 1,437 |  | 1,413 | (2\%) | 11\% |  | 2,666 |  | 2,850 | 7\% |
| Institutional Clients Group |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 1,030 |  | 871 |  | 745 |  | 714 |  | 1,022 | 43\% | (1\%) |  | 1,888 |  | 1,736 | (8\%) |
| EMEA |  | 986 |  | 971 |  | 819 |  | 1,125 |  | 1,005 | (11\%) | 2\% |  | 2,099 |  | 2,130 | 1\% |
| Latin America |  | 517 |  | 544 |  | 346 |  | 503 |  | 491 | (2\%) | (5\%) |  | 1,011 |  | 994 | (2\%) |
| Asia |  | 708 |  | 735 |  | 611 |  | 980 |  | 825 | (16\%) | 17\% |  | 1,577 |  | 1,805 | 14\% |
| Total |  | 3,241 |  | 3,121 |  | 2,521 |  | 3,322 |  | 3,343 | 1\% | 3\% |  | 6,575 |  | 6,665 | 1\% |
| Corporate / Other |  | (16) |  | (52) |  | 265 |  | (22) |  | 36 | NM | NM |  | (91) |  | 14 | NM |
| Income From Continuing Operations | \$ | 4,501 | \$ | 4,633 | \$ | 4,305 | \$ | 4,737 | \$ | 4,792 | 1\% | 6\% | \$ | 9,150 | \$ | 9,529 | 4\% |
| Discontinued Operations |  | 15 |  | (8) |  | (8) |  | (2) |  | 17 | NM | 13\% |  | 8 |  | 15 | 88\% |
| Net Income Attributable to Noncontrolling Interests |  | 26 |  | 3 |  | (16) |  | 25 |  | 10 | (60\%) | (62\%) |  | 48 |  | 35 | (27\%) |
| Total Citigroup - Net Income | \$ | 4,490 | \$ | 4,622 | \$ | 4,313 | \$ | 4,710 | \$ | 4,799 | 2\% | 7\% | \$ | 9,110 | \$ | 9,509 | 4\% |
| Average Assets (in billions of dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 979 | \$ | 998 | \$ | 1,010 | \$ | 999 | \$ | 1,028 | 3\% | 5\% | \$ | 975 | \$ | 1,012 | 4\% |
| EMEA ${ }^{(1)}$ |  | 375 |  | 358 |  | 368 |  | 363 |  | 370 | 2\% | (1\%) |  | 369 |  | 367 | (1\%) |
| Latin America |  | 127 |  | 126 |  | 123 |  | 126 |  | 128 | 2\% | 1\% |  | 128 |  | 127 | (1\%) |
| $\text { Asia }{ }^{(1)}$ |  | 342 |  | 344 |  | 347 |  | 352 |  | 355 | 1\% | 4\% |  | 345 |  | 354 | 3\% |
| Corporate / Other |  | 94 |  | 97 |  | 89 |  | 99 |  | 98 | (1\%) | 4\% |  | 94 |  | 99 | 5\% |
| Total | \$ | 1,917 | \$ | 1,923 | \$ | 1,937 | \$ | 1,939 | \$ | 1,979 | 2\% | 3\% | \$ | 1,911 | \$ | 1,959 | 3\% |
| Return on Average Assets (ROA) on Net Income (Loss) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 0.72\% |  | 0.69\% |  | 0.67\% |  | 0.60\% |  | 0.68\% |  |  |  | 0.71\% |  | 0.64\% |  |
| EMEA ${ }^{(1)}$ |  | 1.04\% |  | 1.06\% |  | 0.87\% |  | 1.24\% |  | 1.08\% |  |  |  | 1.13\% |  | 1.15\% |  |
| Latin America |  | 2.25\% |  | 2.76\% |  | 1.79\% |  | 2.43\% |  | 2.36\% |  |  |  | 2.19\% |  | 2.39\% |  |
| Asia ${ }^{(1)}$ |  | 1.25\% |  | 1.29\% |  | 1.13\% |  | 1.61\% |  | 1.42\% |  |  |  | 1.35\% |  | 1.51\% |  |
| Corporate/Other |  | (0.06\%) |  | (0.28\%) |  | 1.21\% |  | (0.16\%) |  | 0.22\% |  |  |  | (0.22\%) |  | 0.03\% |  |
| Total |  | 0.94\% |  | 0.95\% |  | 0.88\% |  | 0.98\% |  | 0.97\% |  |  |  | 0.96\% |  | 0.98\% |  |

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING

Page 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense Total Operating Expenses

Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims (LLR \& PBC) Continuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Aorsets (in bilions of dollars)
Average Assets (in billions of dollars)
Return on Average Assets (ROA)
Efficiency Ratio
Net Credit Losses as a \% of Average Loans
Revenue by Business
Retail Banking
Cards (1)

Net Credit Losses by Business
Retail Banking
Cards (1)
Total

## Income from Continuing Operations by Business Retail Banking <br> Total

Foreign Currency (FX) Translation Impact
Total Revenue - as Reported
Impact of FX Translation (2)
Total Revenues - Ex-FX (2)

Total Operating Expenses - as Reported
mpact of FX Translation (2)
Total Operating Expenses - Ex-FX (2)
Total Provisions for LLR \& PBC - as Reported
mpact of FX Translation (2)
Total Provisions for LLR \& PBC - Ex-FX (2)
Net Income - as Reported
mpact of FX Translation (2)
Net Income - Ex-FX (2)

| $\begin{gathered} 2 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2019 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 7,019 | \$ | 7,236 | \$ | 7,348 | \$ | 7,253 | \$ | 7,272 |
|  | 1,225 |  | 1,412 |  | 1,086 |  | 1,198 |  | 1,233 |
|  | 8,244 |  | 8,648 |  | 8,434 |  | 8,451 |  | 8,505 |
|  | 4,652 |  | 4,658 |  | 4,590 |  | 4,608 |  | 4,663 |
|  | 1,726 |  | 1,714 |  | 1,744 |  | 1,891 |  | 1,889 |
|  | 154 |  | 186 |  | 79 |  | 76 |  | 99 |
|  | 3 |  | 6 |  | (8) |  | 5 |  | 5 |
|  | 22 |  | 27 |  | 28 |  | 12 |  | 19 |
|  | 1,905 |  | 1,933 |  | 1,843 |  | 1,984 |  | 2,012 |
|  | 1,687 |  | 2,057 |  | 2,001 |  | 1,859 |  | 1,830 |
|  | 411 |  | 493 |  | 482 |  | 422 |  | 417 |
|  | 1,276 |  | 1,564 |  | 1,519 |  | 1,437 |  | 1,413 |
|  | 1 |  | 1 |  | 3 |  | - |  | 1 |
| \$ | 1,275 | \$ | 1,563 | \$ | 1,516 | \$ | 1,437 | \$ | 1,412 |
| \$ | 422 | \$ | 427 | \$ | 432 | \$ | 426 | \$ | 437 |
| \$ | 417 | \$ | 424 | \$ | 428 | \$ | 426 | \$ | 431 |
|  | 1.23\% |  | 1.46\% |  | 1.41\% |  | 1.37\% |  | 1.31\% |
|  | 56\% |  | 54\% |  | 54\% |  | 55\% |  | 55\% |
|  | 2.28\% |  | 2.22\% |  | 2.24\% |  | 2.48\% |  | 2.45\% |
| \$ | 3,483 | \$ | 3,711 | \$ | 3,382 | \$ | 3,467 | \$ | 3,574 |
|  | 4,761 |  | 4,937 |  | 5,052 |  | 4,984 |  | 4,931 |
| \$ | 8,244 | \$ | 8,648 | \$ | 8,434 | \$ | 8,451 | \$ | 8,505 |
| \$ | 228 | \$ | 243 | \$ | 246 | \$ | 256 | \$ | 244 |
|  | 1,498 |  | 1,471 |  | 1,498 |  | 1,635 |  | 1,645 |
| \$ | 1,726 | \$ | 1,714 | \$ | 1,744 | \$ | 1,891 | \$ | 1,889 |
| \$ | 577 | \$ | 663 | \$ | 531 | \$ | 526 | \$ | 629 |
|  | 699 |  | 901 |  | 988 |  | 911 |  | 784 |
| \$ | 1,276 | \$ | 1,564 | \$ | 1,519 | \$ | 1,437 | \$ | 1,413 |
| \$ | 8,244 | \$ | 8,648 | \$ | 8,434 | \$ | 8,451 | \$ | 8,505 |
|  | (29) |  | (45) |  | 54 |  | (17) |  | - |
| \$ | 8,215 | \$ | 8,603 | \$ | 8,488 | \$ | 8,434 | \$ | 8,505 |
| \$ | 4,652 | \$ | 4,658 | \$ | 4,590 | \$ | 4,608 | \$ | 4,663 |
|  | (23) |  | (23) |  | 29 |  | (12) |  | - |
| \$ | 4,629 | \$ | 4,635 | \$ | 4,619 | \$ | 4,596 | \$ | 4,663 |
| \$ | 1,905 | \$ | 1,933 | \$ | 1,843 | \$ | 1,984 | \$ | 2,012 |
|  | (2) |  | (11) |  | 12 |  | (3) |  | - |
| \$ | 1,903 | \$ | 1,922 | \$ | 1,855 | \$ | 1,981 | \$ | 2,012 |
| \$ | 1,275 | \$ | 1,563 | \$ | 1,516 | \$ | 1,437 | \$ | 1,412 |
|  | (4) |  | (8) |  | 8 |  | (1) |  | - |
| \$ | 1,271 | \$ | 1,555 | \$ | 1,524 | \$ | 1,436 | \$ | 1,412 |


| 2Q19 Increasel (Decrease) from |  |
| :---: | :---: |
| 1Q19 | 2Q18 |
| - | 4\% |
| 3\% | 1\% |
| 1\% | 3\% |
| 1\% | - |
| - | 9\% |
| 30\% | (36\%) |
| - | 67\% |
| 58\% | (14\%) |
| 1\% | 6\% |
| (2\%) | 8\% |
| (1\%) | 1\% |
| (2\%) | 11\% |
| 100\% | - |
| (2\%) | 11\% |
| 3\% | 4\% |
| 1\% | 3\% |
| 3\% | 3\% |
| (1\%) | 4\% |
| 1\% | 3\% |
| (5\%) | 7\% |
| 1\% | 10\% |
| - | 9\% |
| 20\% | 9\% |
| (14\%) | 12\% |
| (2\%) | 11\% |
| 1\% | 3\% |
| 1\% | 4\% |
| 1\% | - |
| 1\% | 1\% |
| 1\% | 6\% |
| 2\% | 6\% |
| (2\%) | 11\% |
| (2\%) | 11\% |


(1) Includes both Citi-Branded Cards and Citi Retail Services.
(2) Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the second quarter of 2019 and year-to-date 2019 average exchange rates for all periods presented Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.
NM Not meaningfu
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING <br> Page

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

## Branches (actual) <br> Accounts (in millions)

Average Deposits
Investment Sales
Investment Assets under Management (AUMs)
Average Loans
EOP Loans:
Mortgage
Commercial Banking
Personal and Other
EOP Loans
Total Net Interest Revenue (in millions) (1)
As a \% of Average Loans
Net Credit Losses (in millions)
As a $\%$ of Average Loans
Loans 90+ Days Past Due (in millions) (2)
As a \% of EOP Loans
As of Due (in millions) (2)

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q19 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 | 2018 | 2018 | 2019 | 2019 | 1Q19 | 2Q18 |

Cards Key Indicators (in millions of dollars, except as otherwise noted)
EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (3)
EOP Loans (in billions) (3)
Average Yield (4)
Total Net Interest Revenue (5)
As a \% of Average Loans (5)
Net Credit Losses
As a \% of Average Loan
let Credit Margin (6)
oans $90+$ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans

(2) The Loans $90+$ Days Past Den
government-sponsored agencies. See footnote 2 on page 9
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned on loans divided by average loans
(5) Net interest revenue includes certain fees that are recorded as interest revenue.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING

## NORTH AMERICA

Page 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-Interest Revenue
Total Revenues, Net of Interest Expense (1)
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Loan Losses and for Benefits and Claims Income from Continuing Operations before Taxes Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions)
Return on Average Assets
Efficiency Ratio

## Net Credit Losses as a \% of Average Loans

Revenue by Business
Retail Banking
Citi-Branded Car
Citi-Branded Cards
Citi Retail Services
Total
Net Credit Losses by Busines
Retail Banking
Citi-Branded Cards
Citi Retail Services
Total
Income from Continuing Operations by Business
Retail Banking
Citi-Branded Cards
Citi Retail Services
(1) First quarter of 2018 includes an approximately $\$ 150$ million gain on the sale of the Hilton Card portfolio.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

| $\begin{gathered} 2 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{QQ} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2019 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2019 \\ \hline \end{gathered}$ |  | 2Q19 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q19 | 2Q18 |  |  |  |  |  |  |
| \$ | 4,780 |  |  | \$ | 4,984 | \$ | 5,107 | \$ | 5,058 | \$ | 5,030 | (1\%) | 5\% |
|  | 224 |  | 145 |  | 147 |  | 127 |  | 128 | 1\% | (43\%) |
|  | 5,004 |  | 5,129 |  | 5,254 |  | 5,185 |  | 5,158 | (1\%) | 3\% |
|  | 2,666 |  | 2,668 |  | 2,652 |  | 2,669 |  | 2,720 | 2\% | 2\% |
|  | 1,278 |  | 1,242 |  | 1,281 |  | 1,429 |  | 1,428 | - | 12\% |
|  | 115 |  | 116 |  | 84 |  | 98 |  | 82 | (16\%) | (29\%) |
|  | 2 |  | 5 |  | (3) |  | 5 |  | 6 | 20\% | NM |
|  | 5 |  | 5 |  | 6 |  | 6 |  | 6 | - | 20\% |
|  | 1,400 |  | 1,368 |  | 1,368 |  | 1,538 |  | 1,522 | (1\%) | 9\% |
|  | 938 |  | 1,093 |  | 1,234 |  | 978 |  | 916 | (6\%) | (2\%) |
|  | 219 |  | 243 |  | 301 |  | 209 |  | 195 | (7\%) | (11\%) |
|  | 719 |  | 850 |  | 933 |  | 769 |  | 721 | (6\%) | - |
| \$ | 719 | \$ | 850 | \$ | 933 | \$ | 769 | S | 721 | (6\%) | . |
| \$ | 244 | \$ | 249 | \$ | 254 | \$ | 250 | \$ | 253 | 1\% | 4\% |
|  | 1.18\% |  | 1.35\% |  | 1.46\% |  | 1.25\% |  | 1.14\% |  |  |
|  | 53\% |  | 52\% |  | 50\% |  | 51\% |  | 53\% |  |  |
|  | 2.72\% |  | 2.56\% |  | 2.60\% |  | 2.97\% |  | 2.93\% |  |  |
| \$ | 1,348 | \$ | 1,329 | \$ | 1,331 | \$ | 1,316 | \$ | 1,351 | 3\% | - |
|  | 2,062 |  | 2,108 |  | 2,226 |  | 2,195 |  | 2,197 | - | 7\% |
|  | 1,594 |  | 1,692 |  | 1,697 |  | 1,674 |  | 1,610 | (4\%) | 1\% |
| S | 5,004 | \$ | 5,129 | \$ | 5,254 | \$ | 5,185 | \$ | 5,158 | (1\%) | 3\% |
| \$ | 32 | \$ | 32 | \$ | 31 | \$ | 60 | \$ | 51 | (15\%) | 59\% |
|  | 657 |  | 644 |  | 650 |  | 706 |  | 723 | 2\% | 10\% |
|  | 589 |  | 566 |  | 600 |  | 663 |  | 654 | (1\%) | 11\% |
| \$ | 1,278 | \$ | 1,242 | \$ | 1,281 | \$ | 1,429 | \$ | 1,428 | - | 12\% |
| \$ | 161 | \$ | 131 | \$ | 133 | \$ | 83 | \$ | 114 | 37\% | (29\%) |
|  | 309 |  | 375 |  | 472 |  | 382 |  | 364 | (5\%) | 18\% |
|  | 249 |  | 344 |  | 328 |  | 304 |  | 243 | (20\%) | (2\%) |
| \$ | 719 | \$ | 850 | \$ | 933 | \$ | 769 | \$ | 721 | (6\%) | - |



## GLOBAL CONSUMER BANKING

## NORTH

Page 2

2018
2018
3 B
2018 $\qquad$ 1 Q
2019 2019 2 Q
2019 Q $\qquad$ (Decrease) from
$\qquad$

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in millions)
Average Deposits
Investment Sale
Investment AUM
Average Loans

## EOP Loans:

Mortgages
Personal and Other
Total EOP Loans
Mortgage Originations (1)
Third Party Mortgage Servicing Portfolio (EOP)
Net Servicing \& Gain/(Loss) on Sale (in millions)

## Saleable Mortgage Rate Locks

Net Interest Revenue on Loans (in millions)
As a \% of Avg. Loans
Net Credit Losses (in millions)
As a \% of Avg. Loans
Loans 90+ Days Past Due (in millions) (2)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions) (2)
As a \% of EOP Loans

| 693 |  |  | 692 |  | 689 |  | 689 |  | 688 | - | (1\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9.1 |  | 9.0 |  | 9.1 |  | 9.1 |  | 9.1 |  |  |
| \$ | 179.9 | \$ | 180.2 | \$ | 180.6 | \$ | 182.3 | \$ | 183.0 | - | 2\% |
| \$ | 7.8 | \$ | 7.9 | \$ | 8.1 | \$ | 8.8 | \$ | 9.6 | 9\% | 23\% |
| \$ | 61.1 | \$ | 63.7 | \$ | 60.1 | \$ | 65.9 | \$ | 68.2 | 3\% | 12\% |
| \$ | 55.6 | \$ | 56.0 | \$ | 56.5 | \$ | 57.1 | \$ | 57.9 | 1\% | 4\% |
| \$ | 44.4 | \$ | 44.6 | \$ | 44.7 | \$ | 44.7 | \$ | 45.3 | 1\% | 2\% |
|  | 9.1 |  | 9.3 |  | 9.7 |  | 10.4 |  | 10.7 | 3\% | 18\% |
|  | 2.2 |  | 2.4 |  | 2.4 |  | 2.2 |  | 2.3 | 5\% | 5\% |
| \$ | 55.7 | \$ | 56.3 | \$ | 56.8 | \$ | 57.3 | \$ | 58.3 | 2\% | 5\% |
| \$ | 2.6 | \$ | 2.7 | \$ | 2.3 | \$ | 2.0 | \$ | 3.9 | 95\% | 50\% |
| \$ | 45.7 | \$ | 45.4 | \$ | 45.2 | \$ | 44.9 | \$ | 44.5 | (1\%) | (3\%) |
| \$ | 33.6 | \$ | 32.0 | \$ | 25.6 | \$ | 31.8 | \$ | 31.3 | (2\%) | (7\%) |
| \$ | 1.3 | \$ | 1.1 | \$ | 0.9 | \$ | 1.1 | \$ | 1.5 | 36\% | 15\% |
| \$ | 226 | \$ | 216 | \$ | 218 | \$ | 223 | \$ | 217 | (3\%) | (4\%) |
|  | 1.63\% |  | 1.53\% |  | 1.53\% |  | 1.58\% |  | 1.50\% |  |  |
| \$ | 32 | \$ | 32 | \$ | 31 | \$ | 60 | \$ | 51 | (15\%) | 59\% |
|  | 0.23\% |  | 0.23\% |  | 0.22\% |  | 0.43\% |  | 0.35\% |  |  |
| \$ | 179 | \$ | 188 | \$ | 180 | \$ | 179 | \$ | 145 | (19\%) | (19\%) |
|  | 0.33\% |  | 0.34\% |  | 0.32\% |  | 0.32\% |  | 0.25\% |  |  |
| \$ | 252 | \$ | 320 | \$ | 282 | \$ | 269 | \$ | 361 | 34\% | 43\% |
|  | 0.46\% |  | 0.58\% |  | 0.50\% |  | 0.47\% |  | 0.63\% |  |  |

(1) Originations of residential first mortgages
(2) The Loans $90+$ Days Past Due and $30-89$ Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S.
government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies
The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were $\$ 244$ million and ( $\$ 0.7$ billion), $\$ 235$ million
and ( $\$ 0.7$ billion), $\$ 201$ million and ( $\$ 0.6$ billion), $\$ 163$ million and ( $\$ 0.6$ billion), and $\$ 151$ million and ( $\$ 0.6$ billion)
The amounts excluded for Loans $30-89$ Days Past Due and (EOP Loans) were $\$ 87$ million and ( $\$ 0.7$ billion), $\$ 82$ million and ( $\$ 0.7$ billion), $\$ 78$ million and ( $\$ 0.6$ billion), $\$ 71$ million and ( $\$ 0.6$ billion), and $\$ 83$ million and ( $\$ 0.6$ billion)
as of June 30, 2018, September 30, 2018, December 31, 2018, March 31, 2019 and June 30, 2019, respectively.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING <br> NORTH AMERICA

Page 3
$2 \mathrm{Q}-4 \mathrm{Q} \quad 2 \mathrm{Q} 19$ Increasel
(Decrease) from

## Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1)

 EOP Open Accounts (in millions)Purchase Sales (in billions)

|  | 34.2 |  | 34.4 |  | 34.6 |  | 34.8 |  | 34.8 | - | 2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 86.4 | \$ | 87.3 | \$ | 91.6 | \$ | 83.6 | \$ | 93.2 | 11\% | 8\% |
| \$ | 86.6 | \$ | 87.8 | \$ | 88.8 | \$ | 87.7 | \$ | 88.4 | 1\% | 2\% |
| \$ | 88.1 | \$ | 88.4 | \$ | 91.8 | \$ | 87.0 | \$ | 90.6 | 4\% | 3\% |
|  | 9.94\% |  | 10.34\% |  | 10.74\% |  | 11.24\% |  | 11.13\% |  |  |
| \$ | 1,788 | \$ | 1,883 | \$ | 1,968 | \$ | 1,972 | \$ | 1,974 | - | 10 |
|  | 8.28\% |  | 8.51\% |  | 8.79\% |  | 9.12\% |  | 8.96\% |  |  |
| \$ | 657 | \$ | 644 | \$ | 650 | \$ | 706 | \$ | 723 | 2\% | 10 |
|  | 3.04\% |  | 2.91\% |  | 2.90\% |  | 3.26\% |  | 3.28\% |  |  |
| \$ | 1,403 | \$ | 1,462 | \$ | 1,574 | \$ | 1,487 | \$ | 1,470 | (1\%) | 5\% |
|  | 6.50\% |  | 6.61\% |  | 7.03\% |  | 6.88\% |  | 6.67\% |  |  |
| \$ | 712 | \$ | 707 | \$ | 812 | \$ | 828 | \$ | 799 | (4\%) | 12\% |
|  | 0.81\% |  | 0.80\% |  | 0.88\% |  | 0.95\% |  | 0.88\% |  |  |
| \$ | 627 | \$ | 722 | \$ | 755 | \$ | 731 | \$ | 705 | (4\%) | 12\% |
|  | 0.71\% |  | 0.82\% |  | 0.82\% |  | 0.84\% |  | 0.78\% |  |  |

Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1) EOP Open Accounts

|  | 85.1 |  | 85.9 |  | 86.3 |  | 84.6 |  | 84.1 | (1\%) | (1\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 21.6 | \$ | 22.1 | \$ | 25.5 | \$ | 18.6 | \$ | 22.5 | 21\% | 4\% |

Average Loans (in billions) (1)
EOP Loans (in billions) (1)
Average Yield (2)
Total Net Interest Revene
As a \% of Avg. Loans (3)
Net Credit Losses
As a $\%$ of Average Loans
et Credit Margin (4)
As a $\%$ of Avg. Loans (4)
Loans 90+ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans
(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balance
(2) Average yield is calculated as gross interest revenue earned on loans divided by average loans.
(4) Net credit margin
(4) Net credit margin represents total revenues, net of interest expense less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

Net Interest Revenue
Non-Interest Revenue (2)
Total Revenues, Net of Interest Expense Total Operating Expenses

Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims (LLR \& PBC) andinuing Operations before Taxes
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio
Net Credit Losses as a \% of Average Loans
Revenue by Business
Retail Banking
Citi-Branded Cards
Total
Net Credit Losses by Business
Retail Banking
iti-Branded Cards
Total

## Income from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
Impact of FX Translation (3)
Total Revenues - Ex-FX (3)
Total Operating Expenses - as Reported
mpact of FX Translation (3)
Total Operating Expenses - Ex-FX (3)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (3)
Provisions for LLR \& PBC - Ex-FX (3)
Net Income - as Reported
mpact of FX Translation (3)
Net Income - Ex-FX (3)

| $\begin{gathered} 2 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2018 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 1 \mathrm{Q} \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2019 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,013 | \$ | 1,042 | \$ | 1,006 | \$ | 975 | \$ | 1,017 |
|  | 362 |  | 622 |  | 350 |  | 406 |  | 415 |
|  | 1,375 |  | 1,664 |  | 1,356 |  | 1,381 |  | 1,432 |
|  | 779 |  | 825 |  | 784 |  | 735 |  | 765 |
|  | 278 |  | 307 |  | 290 |  | 298 |  | 285 |
|  | 33 |  | 31 |  | (23) |  | (7) |  | 10 |
|  | - |  | - |  | (1) |  | - |  | (1) |
|  | 17 |  | 22 |  | 22 |  | 6 |  | 13 |
|  | 328 |  | 360 |  | 288 |  | 297 |  | 307 |
|  | 268 |  | 479 |  | 284 |  | 349 |  | 360 |
|  | 71 |  | 148 |  | 76 |  | 97 |  | 98 |
|  | 197 |  | 331 |  | 208 |  | 252 |  | 262 |
|  | - |  | - |  | - |  | - |  | . |
| \$ | 197 | \$ | 331 | \$ | 208 | \$ | 252 | \$ | 262 |
| \$ | 43 | \$ | 45 | \$ | 43 | \$ | 44 | \$ | 45 |
|  | 1.84\% |  | 2.92\% |  | 1.92\% |  | 2.32\% |  | 2.34\% |
|  | 57\% |  | 50\% |  | 58\% |  | 53\% |  | 53\% |
|  | 4.37\% |  | 4.63\% |  | 4.58\% |  | 4.72\% |  | 4.47\% |
| \$ | 993 | \$ | 1,259 | \$ | 959 | \$ | 1,008 | \$ | 1,015 |
|  | 382 |  | 405 |  | 397 |  | 373 |  | 417 |
| \$ | 1,375 | \$ | 1,664 | \$ | 1,356 | \$ | 1,381 | \$ | 1,432 |
| \$ | 138 | \$ | 153 | \$ | 144 | \$ | 138 | \$ | 129 |
|  | 140 |  | 154 |  | 146 |  | 160 |  | 156 |
| \$ | 278 | \$ | 307 | \$ | 290 | \$ | 298 | \$ | 285 |
| \$ | 152 | \$ | 276 | \$ | 147 | \$ | 197 | \$ | 192 |
|  | 45 |  | 55 |  | 61 |  | 55 |  | 70 |
| \$ | 197 | \$ | 331 | \$ | 208 | \$ | 252 | \$ | 262 |
| \$ | 1,375 | \$ | 1,664 | \$ | 1,356 | \$ | 1,381 | \$ | 1,432 |
|  | 13 |  | (36) |  | 52 |  | (4) |  |  |
| \$ | 1,388 | \$ | 1,628 | \$ | 1,408 | \$ | 1,377 | \$ | 1,432 |
| \$ | 779 | \$ | 825 | \$ | 784 | \$ | 735 | \$ | 765 |
|  | 6 |  | (16) |  | 27 |  | (2) |  | - |
| \$ | 785 | \$ | 809 | \$ | 811 | \$ | 733 | \$ | 765 |
| \$ | 328 | \$ | 360 | \$ | 288 | \$ | 297 | \$ | 307 |
|  | 3 |  | (8) |  | 12 |  | (1) |  | - |
| \$ | 331 | \$ | 352 | \$ | 300 | \$ | 296 | \$ | 307 |
| \$ | 197 | \$ | 331 | \$ | 208 | \$ | 252 | \$ | 262 |
|  | 2 |  | (8) |  | 8 |  | - |  | - |
| \$ | 199 | \$ | 323 | \$ | 216 | \$ | 252 | \$ | 262 |

$\qquad$ (Decrease) from $4 \%$
$2 \%$
$4 \%$
$4 \%$
$(4 \%)$
NM
$100 \%$
NM
$3 \%$
$3 \%$
$1 \%$
$4 \%$
-
$4 \%$
$2 \%$

$1 \%$
$12 \%$
$4 \%$

| Six Months 2018 |  | Six Months 2019 |  | YTD 2019 vs. YTD 2018 Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 2,010 | \$ | 1,992 | (1\%) |
|  | 705 |  | 821 | 16\% |
|  | 2,715 |  | 2,813 | 4\% |
|  | 1,534 |  | 1,500 | (2\%) |
|  | 556 |  | 583 | 5\% |
|  | 75 |  | 3 | (96\%) |
|  | 1 |  | (1) | NM |
|  | 37 |  | 19 | (49\%) |
|  | 669 |  | 604 | (10\%) |
|  | 512 |  | 709 | 38\% |
|  | 136 |  | 195 | 43\% |
|  | 376 |  | 514 | 37\% |
|  | - |  | - | - |
| \$ | 376 | \$ | 514 | 37\% |
| \$ | 44 | \$ | 45 | 2\% |
|  | 1.72\% |  | 2.30\% |  |
|  | 57\% |  | 53\% |  |
|  | 4.33\% |  | 4.57\% |  |
| \$ | 1,952 | \$ | 2,023 | 4\% |
|  | 763 |  | 790 | 4\% |
| \$ | 2,715 | \$ | 2,813 | 4\% |
| \$ | 270 | \$ | 267 | (1\%) |
|  | 286 |  | 316 | 10\% |
| \$ | 556 | \$ | 583 | 5\% |
| \$ | 286 | \$ | 389 | 36\% |
|  | 90 |  | 125 | 39\% |
| \$ | 376 | \$ | 514 | 37\% |
| \$ | 2,715 | \$ | 2,813 | 4\% |
|  | (31) |  | - |  |
| \$ | 2,684 | \$ | 2,813 | 5\% |
| \$ | 1,534 | \$ | 1,500 | (2\%) |
|  | (16) |  | - |  |
| \$ | 1,518 | \$ | 1,500 | (1\%) |
| \$ | 669 | \$ | 604 | (10\%) |
|  | (9) |  |  |  |
| \$ | 660 | \$ | 604 | (8\%) |
| \$ | 376 | \$ | 514 | 37\% |
|  | (5) |  | - |  |
| \$ | 371 | \$ | 514 | 39\% |

(1) Latin America GCB consists of Citti's consumer banking operations in Mexico.
(2) Third quarter of 2018 includes an approximately $\$ 250$ million gain on the sale of an asset management business.
(3) Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the second quarter of 2019 and year-to-date 2019 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

\section*{GLOBAL CONSUMER BANKING

## LATIN AMERICA - PAGE 2

## LATIN AMERICA - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual)
Accounts (in milions)
Average Deposits
Investment AUMs
Average Loans
EOP Loans:
Mortgages
Commercial Banking
Personal and Othe
Total EOP Loans
Total Net Interest Revenue (in millions) (1)
As a \% of Average Loans (1)
Net Credit Losses (in millions)
Loans 90+ Days Past Due (in millions)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans

| 2Q | 3Q | 4Q | 1Q | 2Q | 2Q19 Increasel (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 | 2018 | 2018 | 2019 | 2019 | 1Q19 | 2Q18 |

Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP Open Accounts (in milions)
Purchase Sales (in billions)
Average Loans (in billions) (2)
EOP Loans (in billions) (2
Average Yield (3)
Total Net Interest Revenue (in millions) (4)
As a \% of Average Loans (4)
Net Credit Losses (in millions)
Net Credit Margin (in millions) (5)
As a \% of Average Loans (5)
Loans 90+ Days Past Due (in millions)
As a \% of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
(1) Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio
(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(3) Average yield is gross interest revenue earned on loans divided by average loans
(4) Net interest revenue includes certain fees that are recorded as interest revenue.
(5) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING

ASIA (1) - PAGE 1
(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Total Revenues, Net of Interest Expense Total Operating Expenses

Net Credit Losses
Credit Reserve Build / (Release)
Provision for Unfunded Lending Commitments
Provision for Benefits and Claims
Provisions for Credit Losses and for Benefits and Claims (LLR \& PBC) Incon
Income Taxes
Income from Continuing Operations
Noncontrolling Interests
Net Income
Average Assets (in billions)
Return on Average Assets
Efficiency Ratio
Net Credit Losses as a \% of Average Loans
Revenue by Business
Retail Ianking
Citi-Branded Cards
Total
Net Credit Losses by Busines
Retail Banking
iti-Branded Cards
Total

## Income from Continuing Operations by Business

Retail Banking
Citi-Branded Cards
Total
FX Translation Impact:
Total Revenue - as Reported
impact of FX Translation (2)
Total Revenues - Ex-FX (2)
Total Operating Expenses - as Reported
Impact of FX Translation (2)
Total Operating Expenses - Ex-FX (2)
Provisions for LLR \& PBC - as Reported
mpact of FX Translation (2)
Provisions for LLR \& PBC - Ex-FX (2)
Net Income - as Reported
et Income - as Reported
Net Income - Ex-FX (2)


$1 Q^{19}$
-

(2) Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the second quarter of 2019 and year-to-date 2019 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

## GLOBAL CONSUMER BANKING <br> ASIA (1) - PAGE 2

## Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)

Branches (actual) Accounts (in millio<br>Accounts (in millions)<br>Average Deposits<br>Investment Sales<br>Average<br>EOP Loans:<br>Mortgag<br>Commercial Banking<br>Personal and Othe

Total Net Interest Revenue (in millions) (2)
As a \% of Average Loans (2)
Net Credit Losses (in millions)
As a \% of Average Loans
Loans 90+ Days Past Due (in millions)
As a $\%$ of EOP Loans
Loans 30-89 Days Past Due (in millions)
As a \% of EOP Loans
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted EOP Open Accounts (in millions)
Purchase Sales (in billions)
Average Loans (in billions) (3)
EOP Loans (in billions) (3)
Average Yield (4)
Total Net Interest Revenue (in millions) (5)
As a \% of Average Loans (6)
Net Credit Losses (in millions)
Net Credit Margin (in millions)
As a \% of Average Loans (6)
Loans $90+$ Days Past Due
As a \% of EOP Loans
Loans 30-89 Days Past Due
As a \% of EOP Loans
$\qquad$
20
2018
4 Q
2018
1 Q
2019
2Q
2019 201

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented
(2) Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned on loans divided by average loans.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

| INSTITUTIONAL CLIENTS GROUP <br> (In millions of dollars, except as otherwise noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 20 \\ 2018 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{QQ} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2019 \end{gathered}$ |  | 2Q19 Increase/ (Decrease) from |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2019 \\ \hline \end{gathered}$ |  | YTD 2019 vs. YTD 2018 Increase/ (Decrease) |
|  |  |  | 1Q19 | 2Q18 |  |  |  |  |  |  |  |  |  |  |  |
| Commissions and Fees | \$ | 1,127 |  |  | \$ | 1,085 | \$ | 1,091 | \$ | 1,121 | \$ | 1,046 | (7\%) | (7\%) | \$ | 2,340 | \$ | 2,167 | (7\%) |
| Administration and Other Fiduciary Fees |  | 713 |  | 686 |  | 662 |  | 670 |  | 696 | 4\% | (2\%) |  | 1,407 |  | 1,366 | (3\%) |
| Investment Banking |  | 1,246 |  | 1,029 |  | 1,092 |  | 1,112 |  | 1,100 | (1\%) | (12\%) |  | 2,231 |  | 2,212 | (1\%) |
| Principal Transactions |  | 2,339 |  | 2,252 |  | 1,287 |  | 2,632 |  | 1,930 | (27\%) | (17\%) |  | 5,183 |  | 4,562 | (12\%) |
| Other (1) |  | 179 |  | 184 |  | 122 |  | 284 |  | 716 | NM | NM |  | 644 |  | 1,000 | 55\% |
| Total Non-Interest Revenue |  | 5,604 |  | 5,236 |  | 4,254 |  | 5,819 |  | 5,488 | (6\%) | (2\%) |  | 11,805 |  | 11,307 | (4\%) |
| Net Interest Revenue (including Dividends) |  | 4,093 |  | 4,012 |  | 3,966 |  | 3,875 |  | 4,233 | 9\% | 3\% |  | 7,747 |  | 8,108 | 5\% |
| Total Revenues, Net of Interest Expense |  | 9,697 |  | 9,248 |  | 8,220 |  | 9,694 |  | 9,721 | - | - |  | 19,552 |  | 19,415 | (1\%) |
| Total Operating Expenses |  | 5,460 |  | 5,194 |  | 4,829 |  | 5,427 |  | 5,356 | (1\%) | (2\%) |  | 10,966 |  | 10,783 | (2\%) |
| Net Credit Losses |  | (1) |  | 23 |  | 45 |  | 55 |  | 72 | 31\% | NM |  | 104 |  | 127 | 22\% |
| Credit Reserve Build / (Release) |  | 32 |  | 7 |  | 32 |  | (54) |  | 47 | NM | 47\% |  | (143) |  | (7) | 95\% |
| Provision for Unfunded Lending Commitments |  | (6) |  | 41 |  | 52 |  | 20 |  | (16) | NM | NM |  | 23 |  | 4 | (83\%) |
| Provision for Benefits and Claims |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  |  | - |
| Provisions for Credit Losses and for Benefits and Claims |  | 25 |  | 71 |  | 129 |  | 21 |  | 103 | NM | NM |  | (16) |  | 124 | NM |
| Income from Continuing Operations before Taxes |  | 4,212 |  | 3,983 |  | 3,262 |  | 4,246 |  | 4,262 | - | 1\% |  | 8,602 |  | 8,508 | (1\%) |
| Income Taxes |  | 971 |  | 862 |  | 741 |  | 924 |  | 919 | (1\%) | (5\%) |  | 2,027 |  | 1,843 | (9\%) |
| Income from Continuing Operations |  | 3,241 |  | 3,121 |  | 2,521 |  | 3,322 |  | 3,343 | 1\% | 3\% |  | 6,575 |  | 6,665 | 1\% |
| Noncontrolling interests |  | 12 |  | (6) |  | (4) |  | 11 |  | 10 | (9\%) | (17\%) |  | 27 |  | 21 | (22\%) |
| Net Income | \$ | 3,229 | \$ | 3,127 | \$ | 2,525 | \$ | 3,311 | \$ | 3,333 | 1\% | 3\% | \$ | 6,548 | \$ | 6,644 | 1\% |
| EOP Assets (in billions) | \$ | 1,397 | \$ | 1,404 | \$ | 1,394 | \$ | 1,425 | \$ | 1,454 | 2\% | 4\% |  |  |  |  |  |
| Average Assets (in billions) | \$ | 1,406 | \$ | 1,402 | \$ | 1,420 | \$ | 1,414 | \$ | 1,450 | 3\% | 3\% | \$ | 1,397 | \$ | 1,432 | 3\% |
| Return on Average Assets (ROA) |  | 0.92\% |  | 0.88\% |  | 0.71\% |  | 0.95\% |  | 0.92\% |  |  |  | 0.95\% |  | 0.94\% |  |
| Efficiency Ratio |  | 56\% |  | 56\% |  | 59\% |  | 56\% |  | 55\% |  |  |  | 56\% |  | 56\% |  |
| Revenue by Region |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 3,511 | \$ | 3,329 | \$ | 2,809 | \$ | 3,119 | \$ | 3,478 | 12\% | (1\%) | \$ | 6,777 | \$ | 6,597 | (3\%) |
| EMEA |  | 3,043 |  | 2,927 |  | 2,633 |  | 3,170 |  | 2,960 | (7\%) | (3\%) |  | 6,210 |  | 6,130 | (1\%) |
| Latin America |  | 1,168 |  | 1,061 |  | 1,083 |  | 1,160 |  | 1,195 | 3\% | 2\% |  | 2,384 |  | 2,355 | (1\%) |
| Asia |  | 1,975 |  | 1,931 |  | 1,695 |  | 2,245 |  | 2,088 | (7\%) | 6\% |  | 4,181 |  | 4,333 | 4\% |
| Total Revenues, net of Interest Expense | \$ | 9,697 | \$ | 9,248 | \$ | 8,220 | \$ | 9,694 | \$ | 9,721 |  | - | \$ | 19,552 | \$ | 19,415 | (1\%) |
| Income (loss) from Continuing Operations by Region |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 1,030 | \$ | 871 | \$ | 745 | \$ | 714 | \$ | 1,022 | 43\% | (1\%) | \$ | 1,888 | \$ | 1,736 | (8\%) |
| EMEA |  | 986 |  | 971 |  | 819 |  | 1,125 |  | 1,005 | (11\%) | 2\% |  | 2,099 |  | 2,130 | 1\% |
| Latin America |  | 517 |  | 544 |  | 346 |  | 503 |  | 491 | (2\%) | (5\%) |  | 1,011 |  | 994 | (2\%) |
| Asia |  | 708 |  | 735 |  | 611 |  | 980 |  | 825 | (16\%) | 17\% |  | 1,577 |  | 1,805 | 14\% |
| Income from Continuing Operations | \$ | 3,241 | \$ | 3,121 | \$ | 2,521 | \$ | 3,322 | \$ | 3,343 | 1\% | 3\% | \$ | 6,575 | \$ | 6,665 | 1\% |
| Average Loans by Region (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 165 | \$ | 166 |  | 171 | \$ | 176 | \$ | 178 | 1\% | 8\% | \$ | 162 | \$ | 176 | 9\% |
| EMEA |  | 80 |  | 82 |  | 83 |  | 84 |  | 85 | 1\% | 6\% |  | 79 |  | 85 | 8\% |
| Latin America |  | 33 |  | 33 |  | 34 |  | 34 |  | 33 | (3\%) | - |  | 34 |  | 34 | - |
| Asia |  | 68 |  | 65 |  | 63 |  | 63 |  | 63 | - | (7\%) |  | 68 |  | 63 | (7\%) |
| Total | \$ | 346 | \$ | 346 | \$ | 351 | \$ | 357 | \$ | 359 | 1\% | 4\% | \$ | 343 | \$ | 358 | 4\% |
| EOP Deposits by Region (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 308 | \$ | 318 | \$ | 323 | \$ | 318 | \$ | 325 | 2\% | 5\% |  |  |  |  |  |
| EMEA |  | 187 |  | 180 |  | 184 |  | 197 |  | 196 | - | 5\% |  |  |  |  |  |
| Latin America |  | 26 |  | 26 |  | 27 |  | 28 |  | 28 | (2\%) | 7\% |  |  |  |  |  |
| Asia |  | 155 |  | 161 |  | 156 |  | 159 |  | 166 | 4\% | 8\% |  |  |  |  |  |
| Total | \$ | 676 | \$ | 685 | \$ | 690 | \$ | 702 | \$ | 715 | 2\% | 6\% |  |  |  |  |  |
| EOP Deposits by Business (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Treasury and Trade Solutions | \$ | 459 | \$ | 470 | \$ | 472 | \$ | 475 | \$ | 488 | 3\% | 6\% |  |  |  |  |  |
| All Other ICG Businesses |  | 217 |  | 215 |  | 218 |  | 227 |  | 227 | - | 5\% |  |  |  |  |  |
| Total | \$ | 676 | \$ | 685 | \$ | 690 | \$ | 702 | \$ | 715 | 2\% | 6\% |  |  |  |  |  |

Equity Underwriting
Total Investment Banking
Treasury and Trade Solutions
Corporate Lending - Excluding Gain/(Loss) on Loan Hedges
Private Bank
Total Banking Revenues (Ex-Gain/(Loss) on Loan Hedges) (1)
Corporate Lending - Gain/(Loss) on Loan Hedges (1)
Corporate Lending - Gain/(Loss) on Loan Hedges (1)
Total Banking Revenues including G(L) on Loan Hedges (1)
Fixed Income Markets
Fixed Income M
Equity
Markets
Securities Services
Other
Total Markets and Securities Service

Total Revenues, net of Interest Expense

## Taxable-equivalent adjustments (2)

## Total ICG Revenue

including taxable-equivalent adjustments (2)
Commissions and Fees
Principal Transactions (3)
Other (4)
Total Non-Interest Revenue
Netal Fixed Revenue
Rates and Currencies
Spread Products / Other Fixed Income
Total Fixed Income Markets
Commissions and Fees
Principal Transactions (3)
Other
Total Non-Interest Revenue
Net Interest Revenue Total Equity Markets

| $\begin{gathered} 2 Q \\ 2018 \end{gathered}$ |  | $\begin{gathered} 3 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2019 \end{gathered}$ |  |  |  | 2Q19 Increasel (Decrease) from |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { Six } \\ \text { Months } \\ 2019 \\ \hline \end{gathered}$ |  | YTD 2019 vs. YTD 2018 Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 1Q19 | 2Q18 |  |  |  |  |  |
| \$ | 361 |  |  | \$ | 262 |  |  | \$ | 463 | \$ | 378 | \$ | 232 | (39\%) | (36\%) | \$ | 576 | \$ | 610 | 6\% |
|  | 335 |  | 259 |  | 181 |  | 172 |  | 314 | 83\% | (6\%) |  | 551 |  | 486 | (12\%) |
|  | 726 |  | 660 |  | 634 |  | 804 |  | 737 | (8\%) | 2\% |  | 1,425 |  | 1,541 | 8\% |
|  | 1,422 |  | 1,181 |  | 1,278 |  | 1,354 |  | 1,283 | (5\%) | (10\%) |  | 2,552 |  | 2,637 | 3\% |
|  | 2,336 |  | 2,283 |  | 2,402 |  | 2,395 |  | 2,441 | 2\% | 4\% |  | 4,604 |  | 4,836 | 5\% |
|  | 589 |  | 563 |  | 559 |  | 569 |  | 538 | (5\%) | (9\%) |  | 1,110 |  | 1,107 | - |
|  | 848 |  | 849 |  | 797 |  | 880 |  | 866 | (2\%) | 2\% |  | 1,752 |  | 1,746 |  |
| \$ | 5,195 | \$ | 4,876 | \$ | 5,036 | \$ | 5,198 | \$ | 5,128 | (1\%) | (1\%) | \$ | 10,018 | \$ | 10,326 | 3\% |
|  | 23 |  | (106) |  | 105 |  | (231) |  | (75) | 68\% | NM |  | 46 |  | (306) | NM |
| \$ | 5,218 | \$ | 4,770 | \$ | 5,141 | \$ | 4,967 | \$ | 5,053 | 2\% | (3\%) | \$ | 10,064 | \$ | 10,020 | - |
| \$ | 3,082 | \$ | 3,206 | \$ | 1,948 | \$ | 3,452 | \$ | 3,323 | (4\%) | 8\% | \$ | 6,507 | \$ | 6,775 | 4\% |
|  | 864 |  | 792 |  | 668 |  | 842 |  | 790 | (6\%) | (9\%) |  | 1,967 |  | 1,632 | (17\%) |
|  | 665 |  | 672 |  | 653 |  | 638 |  | 682 | 7\% | 3\% |  | 1,306 |  | 1,320 | 1\% |
|  | (132) |  | (192) |  | (190) |  | (205) |  | (127) | 38\% | 4\% |  | (292) |  | (332) | (14\%) |
| \$ | 4,479 | \$ | 4,478 | \$ | 3,079 | \$ | 4,727 | \$ | 4,668 | (1\%) | 4\% | \$ | 9,488 | \$ | 9,395 | (1\%) |
| \$ | 9,697 | \$ | 9,248 | \$ | 8,220 | \$ | 9,694 | \$ | 9,721 | - | - | \$ | 19,552 | \$ | 19,415 | (1\%) |
| \$ | 96 | \$ | 98 | \$ | 126 | \$ | 104 | \$ | 105 | 1\% | 9\% | \$ | 192 | \$ | 209 | 9\% |
| \$ | 9,793 | \$ | 9,346 | \$ | 8,346 | \$ | 9,798 | \$ | 9,826 | - |  | \$ | 19,744 | \$ | 19,624 | (1\%) |
|  | 182 | \$ | 164 | \$ | 184 | \$ | 174 | \$ | 198 | 14\% | 9\% | \$ | 357 | \$ | 372 | 4\% |
|  | 2,114 |  | 2,026 |  | 802 |  | 2,377 |  | 1,870 | (21\%) | (12\%) |  | 4,306 |  | 4,247 | (1\%) |
|  | 28 |  | 86 |  | (9) |  | 150 |  | 533 | NM | NM |  | 303 |  | 683 | NM |
| \$ | 2,324 | \$ | 2,276 | \$ | 977 | \$ | 2,701 | \$ | 2,601 | (4\%) | 12\% | \$ | 4,966 | \$ | 5,302 | 7\% |
|  | 758 |  | 930 |  | 971 |  | 751 |  | 722 | (4\%) | (5\%) |  | 1,541 |  | 1,473 | (4\%) |
| \$ | 3,082 | \$ | 3,206 | \$ | 1,948 | \$ | 3,452 | \$ | 3,323 | (4\%) | 8\% | \$ | 6,507 | \$ | 6,775 | 4\% |
| \$ | 2,241 | \$ | 2,353 | \$ | 1,415 | \$ | 2,402 | \$ | 2,118 | (12\%) | (5\%) | \$ | 4,718 | \$ | 4,520 | (4\%) |
|  | 841 |  | 853 |  | 533 |  | 1,050 |  | 1,205 | 15\% | 43\% |  | 1,789 |  | 2,255 | 26\% |
| \$ | 3,082 | \$ | 3,206 | \$ | 1,948 | \$ | 3,452 | \$ | 3,323 | (4\%) | 8\% | \$ | 6,507 | \$ | $\underline{6,775}$ | 4\% |
| \$ | 308 | \$ | 285 | \$ | 313 | \$ | 293 | \$ | 274 | (6\%) | (11\%) | \$ | 669 | \$ | 567 | (15\%) |
|  | 101 |  | 284 |  | 318 |  | 396 |  | 7 | (98\%) | (93\%) |  | 638 |  | 403 | (37\%) |
|  | 20 |  | (4) |  | 14 |  | 7 |  | 10 | 43\% | (50\%) |  | 100 |  | 17 | (83\%) |
|  | 429 | \$ | 565 | \$ | 645 | \$ | 696 | \$ | 291 | (58\%) | (32\%) | \$ | 1,407 | \$ | 987 | (30\%) |
|  | 435 |  | 227 |  | 23 |  | 146 |  | 499 | NM | 15\% |  | 560 |  | 645 | 15\% |
| \$ | 864 | \$ | 792 | \$ | 668 | \$ | 842 | \$ | 790 | (6\%) | (9\%) | \$ | 1,967 | \$ | 1,632 | (17\%) |

(1) Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on
loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges
on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these
hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of
(2) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as
tax exempt income from municipal bond investments.
(3) Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank.
(4) 2 Q 19 includes a $\$ 355$ million gain on Citi's investment in Tradeweb

NM Not meaningful.
Reclassified to conform to the current period's presentation

## CORPORATE / OTHER ${ }^{(1)}$

(In millions of dollars, except as otherwise noted)

Net Interest Revenue
Non-interest revenue
Total Revenues, Net of Interest Expense
Total Operating Expenses
Net Credit Losses
Credit Reserve Build / (Release)
Provision for Benefits and Claims
atal provisions for credit losses and Commitments
Total provisions for credit losses and for benefits and claims
Income Taxes (Benefits) (2)
Income (Loss) from Continuing Operations
Income (Loss) from Discontinued Operations, net of taxes Noncontrolling Interes
Net Income (Loss)
EOP Assets (in billions of dollars)
Average Assets (in billions of dollars)
Return on Average Assets
Efficiency Ratio

## Consumer - North America - Key Indicator

Average Loans (in billions of dollars)
EOP Loans (in billions of dollars)
Net Interest Revenue
As a \% of Average Loans
Net Credit Losses
As a \% of Average Loans
As a Days Past Due
Loans 30-89 Days Past Due (3)
As a \% of EOP Loans

| 2 Q | 3 Q | 4 Q | 1 Q | 2 Q | 2 Q 19 Increasel <br> (Decrease) from |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 | 2018 | 2018 | 2019 | 2019 | 1Q29 |


| 2018 |  | 2018 |  | 2018 |  | 2019 |  | 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | $\begin{gathered} 553 \\ (25) \\ \hline \end{gathered}$ | \$ | 554 <br> (61) | \$ | $\begin{gathered} 609 \\ (139) \end{gathered}$ | \$ | $\begin{array}{r} 631 \\ (200) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 445 \\ 87 \end{array}$ |
|  | 528 |  | 493 |  | 470 |  | 431 |  | 532 |
|  | 600 |  | 459 |  | 474 |  | 549 |  | 481 |
|  | (21) |  | 19 |  | (3) |  | 2 |  | 2 |
|  | (95) |  | (43) |  | (47) |  | (26) |  | (20) |
|  | (1) |  | (1) |  |  |  |  |  |  |
|  | (1) |  | (5) |  | 3 |  | (1) |  | (4) |
|  | (118) |  | (30) |  | (47) |  | (25) |  | (22) |
|  | 46 |  | 64 |  | 43 |  | (93) |  | 73 |
|  | 62 |  | 116 |  | (222) |  | (71) |  | 37 |
|  | (16) |  | (52) |  | 265 |  | (22) |  | 36 |
|  | 15 |  | (8) |  | (8) |  | (2) |  | 17 |
|  | 13 |  | 8 |  | (15) |  | 14 |  | (1) |
| \$ | (14) | \$ | (68) | \$ | 272 | \$ | (38) | \$ | 54 |
| \$ | 93 | \$ | 94 | \$ | 91 | \$ | 107 | \$ | 97 |
| \$ | 94 | \$ | 97 | \$ | 89 | \$ | 99 | \$ | 98 |
|  | (0.06\%) |  | (0.28\%) |  | 1.21\% |  | (0.16\%) |  | 0.22\% |
|  | 114\% |  | 93\% |  | 101\% |  | 127\% |  | 90\% |

(Decrease) from

| (290) |  |
| :---: | :---: |
|  |  |
| NM23 |  |
| (12\%) |  |
|  |  |
|  |  |
|  |  |
|  |  |
| $\begin{aligned} & \mathrm{NM} \\ & 12 \% \end{aligned}$ |  |
|  |  |
| NMNM |  |
|  |  |
| $\begin{aligned} & \text { NM } \\ & \text { NN } \end{aligned}$ |  |
|  |  |
|  |  |
| $\begin{aligned} & \mathrm{N} \\ & \mathrm{NN} \end{aligned}$ |  |
|  |  |
|  |  |
| (1\%) |  |
|  |  |


| $\$$ | 18.4 | $\$$ | 17.0 | $\$$ | 15.9 | $\$$ | 13.6 | $\$$ | 12.3 | $(10 \%)$ | $(33 \%)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(1) Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury, certain North America legacy consumer loan unallocated global operations and technology expenses and
portfolios, other legacy assets and discontinued operations.
4 O 18 includes a
inalization of the provisional component of the impact based on Citi's analysis, as well as additional guidance received from the U.S. Treasury Department related to the enactment of the Tax Cuts and Jobs Act.
(3) The Loans $90+$ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by

The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) for each period were $\$ 0.4$ billion and ( $\$ 0.9$ billion), $\$ 0.4$ billion and $\$ 0.8$ billion), $\$ 0.3$ billion and ( $\$ 0.7$ billion), $\$ 0.3$ billion and ( $\$ 0.7$ billion), and $\$ 0.3$ billion and ( $\$ 0.7$ billion) as of
June 30, 2018, September 30, 2018, December 31, 2018, March 31, 2019 and June 30, 2019, respectively.
The amounts excluded for Loans $30-89$ Days Past Due and (EOP Loans) for each period were $\$ 0.1$ billion and ( $\$ 0.9$ billion), $\$ 0.1$ billion and ( $\$ 0.8$ biliion), $\$ 0.1$ bilion and ( $\$ 0.7$ billion), $\$ 0.1$ bilion and ( $\$ 0.7$ bilion), and $\$ 0.1$ biliion and ( $\$ 0.9$ billion) as of
June 30, 2018, September 30, 2018, December 31, 2018, March 31,2019 and June 30, 2019, respectively.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

## AVERAGE BALANCES AND INTEREST RATES ${ }^{(1)(2)(3)(4) /(3)}$

Taxable Equivalent Basis

## In millions of dollars, except as otherwise noted <br> millions of dollars, except as otherwise noted

## Assets: Deposits with Banks

```
Fed Funds Sold and Resale Agreements \({ }^{(6)}\)
Trading Account Assets \({ }^{(7)}\)
Investments
Total Loans (net of Unearned Income) \({ }^{(8)}\)
Other Interest-Earning Assets
Total Average Interest-Earning Assets
```


## Liabilities:

Deposits (excluding deposit insurance and FDIC Assessment)
eposit Insurance and FDIC Assessment
Total Deposits
ed Funds Purchased and Repurchase Agreements ${ }^{(6)}$
Short-Term Borrowings
Long-Term Debt ${ }^{9}$ )
Total Average Interest-Bearing Liabilities
Total Average Interest-Bearing Liabilities
(excluding deposit insurance and FDIC Assessment)

## Net Interest Revenue as a \% of Average Interest-Earning Assets (NIM)

NIR as a \% of Average Interest-Earning Assets (NIM) (excluding deposit insurance and FDIC Assessment)
2Q19 Increase (Decrease) From

) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of $21 \%$ ) of $\$ 63$ million for the second quarter of 2018 ,
$\$ 64$ million for the first quarter of 2019 and $\$ 49$ million for the second quarter of 2019.
(2) Citigroup average balances and interest rates include both domestic and international operations.
) Monthly averages have been used by certain subsidiaries where daily averages are unavailable.
(4) Average rate $\%$ is calculated as annualized interest over average volumes.

Second quarter of 2019 is preliminary.
Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 ; the related interest Icludes the impact of ASU 2013-01 (Topic 210).

解 trading account liabilities, respectively
Nonperforming loans are included in the average loan balances.
Reclassified to conform to the current period's presentation.

## DEPOSITS

(In billions of dollars)

| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America | \$ | 181.7 | \$ | 181.9 | \$ | 181.2 | \$ | 185.4 | \$ | 184.0 | (1\%) | 1\% |
| Latin America |  | 28.4 |  | 30.1 |  | 27.7 |  | 28.4 |  | 29.2 | 3\% | 3\% |
| Asia (1) |  | 97.8 |  | 98.7 |  | 99.2 |  | 101.7 |  | 102.6 | 1\% | 5\% |
| Total | \$ | 307.9 | \$ | 310.7 | \$ | 308.1 | \$ | 315.5 | \$ | 315.8 | - | 3\% |
| ICG |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 308.1 | \$ | 317.5 | \$ | 323.1 | \$ | 317.3 | \$ | 325.0 | 2\% | 5\% |
| EMEA |  | 187.1 |  | 180.0 |  | 183.6 |  | 196.7 |  | 195.9 | - | 5\% |
| Latin America |  | 25.9 |  | 26.3 |  | 27.1 |  | 28.2 |  | 27.6 | (2\%) | 7\% |
| Asia |  | 154.5 |  | 160.9 |  | 156.1 |  | 159.3 |  | 166.3 | 4\% | 8\% |
| Total | \$ | 675.6 | \$ | 684.7 | \$ | 689.9 | \$ | 701.5 | \$ | 714.8 | 2\% | 6\% |
| Corporate/Other | \$ | 13.2 | \$ | 9.8 | \$ | 15.2 | \$ | 13.4 | \$ | 15.0 | 12\% | 14\% |
| Total Deposits - EOP | \$ | 996.7 | \$ | 1,005.2 | \$ | 1,013.2 | \$ | 1,030.4 | \$ | 1,045.6 | 1\% | 5\% |
| Total Deposits - Average | \$ | 986.2 | \$ | 985.7 | \$ | 1,005.7 | \$ | 1,017.1 | \$ | 1,039.9 | 2\% | 5\% |
| Foreign Currency (FX) Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total EOP Deposits - as Reported | \$ | 996.7 | \$ | 1,005.2 | \$ | 1,013.2 | \$ | 1,030.4 | \$ | 1,045.6 | 1\% | 5\% |
| Impact of FX Translation (2) |  | (4.4) |  | (2.0) |  | 1.3 |  | 0.9 |  | - |  |  |
| Total EOP Deposits - Ex-FX (2) | \$ | 992.3 | \$ | 1,003.2 | \$ | 1,014.5 | \$ | 1,031.3 | \$ | 1,045.6 | 1\% | 5\% |

(1) Asia GCB includes deposits of certain EMEA countries for all periods presented.
(2) Reflects the impact of FX translation into U.S. Dollars at the second quarter of 2019 exchange rates for all periods presented

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

Reclassified to conform to the current period's presentation

## EOP LOANS

|  | 2Q | 3Q | 4Q | 1Q | 2Q |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2018 | 2018 | 2019 | 2019 | 1Q19 | 2Q18 |


| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 136.7 | \$ | 137.8 | \$ | 144.5 | \$ | 135.9 | \$ | 140.2 | 3\% | 3\% |
| Retail Banking |  | 55.7 |  | 56.3 |  | 56.8 |  | 57.3 |  | 58.3 | 2\% | 5\% |
| Total | \$ | 192.4 | \$ | 194.1 | \$ | 201.3 | \$ | 193.2 | \$ | 198.5 | 3\% | 3\% |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 5.4 | \$ | 5.8 | \$ | 5.7 | \$ | 5.6 | \$ | 5.7 | 2\% | 6\% |
| Retail Banking |  | 20.1 |  | 21.0 |  | 19.7 |  | 19.7 |  | 20.1 | 2\% | - |
| Total | \$ | 25.5 | \$ | 26.8 | \$ | 25.4 | \$ | 25.3 | \$ | 25.8 | 2\% | 1\% |
| Asia (1) |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 18.8 | \$ | 18.6 | \$ | 19.3 | \$ | 18.8 | \$ | 19.2 | 2\% | 2\% |
| Retail Banking |  | 69.3 |  | 69.5 |  | 69.2 |  | 70.0 |  | 70.8 | 1\% | 2\% |
| Total | \$ | 88.1 | \$ | 88.1 | \$ | 88.5 | \$ | 88.8 | \$ | 90.0 | 1\% | 2\% |
| Total GCB Consumer Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Cards | \$ | 160.9 | \$ | 162.2 | \$ | 169.5 | \$ | 160.3 | \$ | 165.1 | 3\% | 3\% |
| Retail Banking |  | 145.1 |  | 146.8 |  | 145.7 |  | 147.0 |  | 149.2 | 1\% | 3\% |
| Total GCB | \$ | 306.0 | \$ | 309.0 | \$ | 315.2 | \$ | 307.3 | \$ | 314.3 | 2\% | 3\% |
| Corporate/Other - Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| North America (primarily Mortgages) Corporate/Other - Other Consumer | \$ | 17.6 | \$ | $\begin{array}{r} 16.4 \\ 0.1 \\ \hline \end{array}$ | \$ | 15.3 | \$ | 12.6 | \$ | $\begin{array}{r} 11.6 \\ 0.1 \\ \hline \end{array}$ | (8\%) | (34\%) |
| Total Corporate/Other - Consumer | \$ | 17.6 | \$ | 16.5 | \$ | 15.3 | \$ | 12.6 | \$ | 11.7 | (7\%) | (34\%) |
| Total Consumer Loans | \$ | 323.6 | \$ | 325.5 | \$ | 330.5 | \$ | 319.9 | \$ | 326.0 | 2\% | 1\% |
| Corporate Loans - By Region |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 165.4 | \$ | 167.8 | \$ | 174.8 | \$ | 180.8 | \$ | 181.3 | - | 10\% |
| EMEA |  | 82.9 |  | 83.8 |  | 84.3 |  | 86.0 |  | 87.8 | 2\% | 6\% |
| Latin America |  | 32.3 |  | 34.0 |  | 33.5 |  | 32.9 |  | 31.5 | (4\%) | (2\%) |
| Asia |  | 66.9 |  | 63.8 |  | 61.1 |  | 62.8 |  | 62.1 | (1\%) | (7\%) |
| Total Corporate Loans | \$ | 347.5 | \$ | 349.4 | \$ | 353.7 | \$ | 362.5 | \$ | 362.7 | - | 4\% |


| Corporate Loans - By Product |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corporate Lending | \$ | 130.5 | \$ | 127.8 | \$ | 129.3 | \$ | 133.1 | \$ | 130.1 | (2\%) | - |
| Private Bank |  | 92.3 |  | 94.4 |  | 95.7 |  | 99.6 |  | 102.6 | 3\% | 11\% |
| Treasury and Trade Solutions |  | 79.7 |  | 79.3 |  | 78.2 |  | 77.5 |  | 77.2 | - | (3\%) |
| Markets and Securities Services |  | 45.0 |  | 47.9 |  | 50.5 |  | 52.3 |  | 52.8 | 1\% | 17\% |
| Total Corporate Loans | \$ | 347.5 | \$ | 349.4 | \$ | 353.7 | \$ | 362.5 | \$ | 362.7 | - | 4\% |
| Total Loans | \$ | 671.2 | \$ | 674.9 | \$ | 684.2 | \$ | 682.3 | \$ | 688.7 | 1\% | 3\% |
| Foreign Currency (FX) Translation Impact: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total EOP Loans - as Reported | \$ | 671.2 | \$ | 674.9 | \$ | 684.2 | \$ | 682.3 | \$ | 688.7 | 1\% | 3\% |
| Impact of FX Translation (2) Total EOP Loans - Ex-FX (2) | \$ | $\begin{array}{r}\text { (2.6) } \\ 6688.6 \\ \hline\end{array}$ | \$ | $\begin{array}{r}\text { (1.7) } \\ 6733.2 \\ \hline\end{array}$ | \$ | $\begin{array}{r}0.5 \\ \hline 68.7\end{array}$ | \$ | $\begin{array}{r}082.5 \\ \hline\end{array}$ | \$ | $\underline{-}$ | 1\% | 3\% |

(1) Asia GCB includes loans of certain EMEA countries for all periods presented.
(2) Reflects the impact of FX translation into U.S. Dollars at the second quarter of 2019 exchange rates for all periods presented.

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.
Reclassified to conform to the current period's presentation
(In millions of dollars, except EOP loan amounts in billions of dollars)
GCB (2)
Total
$\quad$ Ratio
Retail Bank (2)
Total
$\quad$ Ratio
North America (2)
Ratio
Latin America
Ratio
Asia (3)
Ratio

| Loans 90+ Days Past Due (1) |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { EOP Loans } \\ 2 \mathrm{Q} \\ 2019 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 28 |  | $\begin{aligned} & 3 Q \\ & 2018 \end{aligned}$ |  | $\begin{aligned} & 4018 \\ & 2018 \end{aligned}$ |  | $\begin{aligned} & 10 \\ & 019 \end{aligned}$ |  | $\begin{aligned} & 2 \mathrm{Q} \\ & .019 \end{aligned}$ |  |  |
| \$ | $\begin{aligned} & 2,345 \\ & 0.77 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,44 \\ & 0.78 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,619 \\ & 0.83 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,585 \\ & 0.84 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,46 \\ & 0.79 \% \end{aligned}$ | \$ | 314.3 |
| \$ | $\begin{gathered} 500 \\ 0.35 \% \end{gathered}$ | \$ | $\begin{gathered} 508 \\ 0.35 \% \end{gathered}$ | \$ | $\begin{gathered} 485 \\ 0.33 \% \end{gathered}$ | \$ | $\begin{gathered} 474 \\ 0.32 \% \end{gathered}$ | \$ | $\begin{gathered} 456 \\ 0.31 \% \end{gathered}$ | \$ | 149.2 |
| \$ | $\begin{array}{r} 179 \\ 0.33 \% \end{array}$ | \$ | $\begin{gathered} 188 \\ 0.34 \% \end{gathered}$ | \$ | $\begin{gathered} 180 \\ 0.32 \% \end{gathered}$ | \$ | $\begin{gathered} 179 \\ 0.32 \% \end{gathered}$ | \$ | $\begin{gathered} 145 \\ 0.25 \% \end{gathered}$ | \$ | 58.3 |
| \$ | $\begin{gathered} 132 \\ 0.66 \% \end{gathered}$ | \$ | $\begin{gathered} 126 \\ 0.60 \% \end{gathered}$ | \$ | $\begin{gathered} 127 \\ 0.64 \% \end{gathered}$ | \$ | $\begin{gathered} 114 \\ 0.58 \% \end{gathered}$ | \$ | $\begin{gathered} 124 \\ 0.62 \% \end{gathered}$ | \$ | 20.1 |
| \$ | $\begin{gathered} 189 \\ 0.27 \% \end{gathered}$ | \$ | $\begin{array}{r} 194 \\ 0.28 \% \end{array}$ | \$ | $\begin{gathered} 178 \\ 0.26 \% \end{gathered}$ | \$ | $\begin{array}{r} 181 \\ 0.26 \% \end{array}$ | \$ | $\begin{gathered} 187 \\ 0.26 \% \end{gathered}$ | \$ | 70.8 |
| \$ | $\begin{aligned} & 1,845 \\ & 1.15 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,896 \\ & 1.17 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,134 \\ & 1.26 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,111 \\ & 1.32 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,010 \\ & 1.22 \% \end{aligned}$ | \$ | 165.1 |
| \$ | $\begin{gathered} 712 \\ 0.81 \% \end{gathered}$ | \$ | $\begin{gathered} 707 \\ 0.80 \% \end{gathered}$ | \$ | $\begin{gathered} 812 \\ 0.88 \% \end{gathered}$ | \$ | $\begin{gathered} 828 \\ 0.95 \% \end{gathered}$ | \$ | $\begin{gathered} 799 \\ 0.88 \% \end{gathered}$ | \$ | 90.6 |
| \$ | $\begin{gathered} 781 \\ 1.61 \% \end{gathered}$ | \$ | $\begin{gathered} 832 \\ 1.68 \% \end{gathered}$ | \$ | $\begin{gathered} 952 \\ 1.81 \% \end{gathered}$ | \$ | $\begin{gathered} 918 \\ 1.88 \% \end{gathered}$ | \$ | $\begin{gathered} 840 \\ 1.69 \% \end{gathered}$ | \$ | 49.6 |
| \$ | $\begin{gathered} 160 \\ 2.96 \% \end{gathered}$ | \$ | $\begin{gathered} 169 \\ 2.91 \% \end{gathered}$ | \$ | $\begin{gathered} 171 \\ 3.00 \% \end{gathered}$ | \$ | $\begin{gathered} 165 \\ 2.95 \% \end{gathered}$ | \$ | $\begin{gathered} 169 \\ 2.96 \% \end{gathered}$ | \$ | 5.7 |
| \$ | $\begin{gathered} 192 \\ 1.02 \% \end{gathered}$ | \$ | $\begin{gathered} 188 \\ 1.01 \% \end{gathered}$ | \$ | $\begin{array}{r} 199 \\ 1.03 \% \end{array}$ | \$ | $\begin{array}{r} 200 \\ 1.06 \% \end{array}$ | \$ | $\begin{array}{r} 202 \\ 1.05 \% \end{array}$ | \$ | 19.2 |
| \$ | $\begin{array}{r} 415 \\ 2.49 \% \\ \hline \end{array}$ | \$ | $\begin{array}{r} 401 \\ 2.57 \% \\ \hline \end{array}$ | \$ | $\begin{array}{r} 382 \\ 2.62 \% \\ \hline \end{array}$ | \$ | $\begin{array}{r} 354 \\ 2.97 \% \\ \hline \end{array}$ | \$ | $\begin{array}{r} 327 \\ 3.00 \% \end{array}$ | \$ | 11.7 |
| \$ | $\begin{aligned} & 2,760 \\ & 0.86 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,805 \\ & 0.87 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,001 \\ & 0.91 \% \end{aligned}$ | \$ | $\begin{aligned} & \text { 2,939 } \\ & 0.92 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,793 \\ & 0.86 \% \end{aligned}$ | \$ | 326.0 |

(1) The ratio of $90+$ Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The 90+ Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17 .
(3) Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented

## SUPPLEMENTAL DETAIL

## CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS

BUSINESS VIEW
(In millions of dollars, except EOP loan amounts in billions of dollars)

| GCB (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$ | 2,558 | \$ | 2,890 | \$ | 2,902 | \$ | 2,776 | \$ | 2,821 | \$ | 314.3 |
| Ratio |  | 0.84\% |  | 0.94\% |  | 0.92\% |  | 0.91\% |  | 0.90\% |  |  |
| Retail Bank (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | $\begin{gathered} 754 \\ 0.52 \% \end{gathered}$ | \$ | 857 | \$ | $\begin{gathered} 790 \\ 0.54 \% \end{gathered}$ | \$ | 769$0.53 \%$ | \$ | 869 | \$ | 149.2 |
| Ratio |  |  |  | 0.59\% |  |  |  |  |  | 0.58\% |  |  |
| North America (2) | \$ | $\begin{gathered} 252 \\ 0.46 \% \end{gathered}$ | \$ | 320 | \$ | $\begin{gathered} 282 \\ 0.50 \% \end{gathered}$ | \$ | $\begin{gathered} 269 \\ 0.47 \% \end{gathered}$ | \$ | $\begin{gathered} 361 \\ 0.63 \% \end{gathered}$ | \$ | 58.3 |
| Ratio |  |  |  | 0.58\% |  |  |  |  |  |  |  |  |
| Latin America | \$ | $\begin{gathered} 183 \\ 0.91 \% \end{gathered}$ | \$ | 235 | \$ | $\begin{array}{r} 201 \\ 1.02 \% \end{array}$ | \$ | $\begin{array}{r} 201 \\ 1.02 \% \end{array}$ | \$ | $\begin{gathered} 206 \\ 1.02 \% \end{gathered}$ | \$ | 20.1 |
| Ratio |  |  |  | 1.12\% |  |  |  |  |  |  |  |  |
| Asia (3) | \$ | $\begin{gathered} 319 \\ 0.46 \% \end{gathered}$ | \$ | 302 | \$ | $\begin{gathered} 307 \\ 0.44 \% \end{gathered}$ | \$ | $\begin{gathered} 299 \\ 0.43 \% \end{gathered}$ | \$ | $\begin{gathered} 302 \\ 0.43 \% \end{gathered}$ | \$ | 70.8 |
| Ratio |  |  |  | 0.43\% |  |  |  |  |  |  |  |  |
| Cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 1,804 | \$ | 2,033 | \$ | $\begin{aligned} & 2,112 \\ & 1.25 \% \end{aligned}$ | \$ | $\begin{aligned} & 2,007 \\ & 1.25 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,952 \\ & 1.18 \% \end{aligned}$ | \$ | 165.1 |
| Ratio |  | 1.12\% |  | 1.25\% |  |  |  |  |  |  |  |  |
| North America - Citi-Branded | \$ | 627 | \$ | 722 | \$ | $\begin{array}{r} 755 \\ 0.82 \% \end{array}$ | \$ | $\begin{array}{r} 731 \\ 0.84 \% \end{array}$ | \$ | $\begin{gathered} 705 \\ 0.78 \% \end{gathered}$ | \$ | 90.6 |
| Ratio |  | 0.71\% |  | 0.82\% |  |  |  |  |  |  |  |  |
| North America - Retail Services | \$ | 761 | \$ | 890 | \$ | $\begin{gathered} 932 \\ 1.77 \% \end{gathered}$ | \$ | $\begin{gathered} 859 \\ 1.76 \% \end{gathered}$ | \$ | $\begin{gathered} 831 \\ 1.68 \% \end{gathered}$ | \$ | 49.6 |
| Ratio |  | 1.57\% |  | 1.80\% |  |  |  |  |  |  |  |  |
| Latin America | \$ | 156 | \$ | 170 | \$ | $\begin{array}{r} 170 \\ 2.98 \% \end{array}$ | \$ | $\begin{gathered} 161 \\ 2.88 \% \end{gathered}$ | \$ | $\begin{gathered} 159 \\ 2.79 \% \end{gathered}$ | \$ | 5.7 |
| Ratio |  | 2.89\% |  | 2.93\% |  |  |  |  |  |  |  |  |
| Asia (3) | \$ | 260 | \$ | 251 | \$ | $\begin{gathered} 255 \\ 1.32 \% \end{gathered}$ | \$ | $\begin{gathered} 256 \\ 1.36 \% \end{gathered}$ | \$ | $\begin{gathered} 257 \\ 1.34 \% \end{gathered}$ | \$ | 19.2 |
| Ratio |  | 1.38\% |  | 1.35\% |  |  |  |  |  |  |  |  |
| Corporate/Other - Consumer (2) | \$ | $\begin{array}{r} 355 \\ 2.13 \% \\ \hline \end{array}$ | \$ | 422 | \$ | $\begin{array}{r} 362 \\ 2.48 \% \\ \hline \end{array}$ | \$ | $\begin{gathered} 348 \\ 2.92 \% \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 334 \\ 3.06 \% \\ \hline \end{array}$ | \$ | 11.7 |
| Ratio |  |  |  | 2.71\% |  |  |  |  |  |  |  |  |
| Total Citigroup (2) | \$ | 2,913 | \$ | 3,312 | \$ | $\begin{aligned} & 3,264 \\ & 0.99 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,124 \\ & 0.98 \% \end{aligned}$ | \$ | $\begin{aligned} & 3,155 \\ & 0.97 \% \end{aligned}$ | \$ | 326.0 |
| Ratio |  | 0.90\% |  | 1.02\% |  |  |  |  |  |  |  |  |

(1) The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.
(2) The 30-89 Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S.
mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17
(3) Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

Reclassified to conform to the current period's presentation.

ALLOWANCE FOR CREDIT LOSSES - PAGE 1
(In millions of dollars)
$\frac{\text { Total Citigroup }}{\text { Allowance for Loan Losses at Beginning of Period (1) }}$
Gross Credit (Losses)
Gross Recoveries
Net Credit (Losses) / Recoveries (NCLs)
NCLs
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (2) (3) (4) (5) (6) (7)
Allowance for Loan Losses at End of Period (1) (a)
Allowance for Unfunded Lending Commitments (8) (a)
Provision (Release) for Unfunded Lending Commitments
Total Allowance for Loans, Leases and
Unfunded Lending Commitments [Sum of (a)]
Total Allowance for Loan Losses as a Percentage of Total Loans (9) (10)
Allowance for Loan Losses at Beginning of Period (1)

## Net Credit Losses (NCLs)

NCLs
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Other (2) (3) (4) (5) (6) (7)
Allowance for Loan Losses at End of Period (1) (b)
Consumer Allowance for Unfunded Lending Commitments (8) (b)
Provision (Release) for Unfunded Lending Commitments
Total Allowance for Loans, Leases and
Unfunded Lending Commitments [Sum of (b)]
Consumer Allowance for Loan Losses as a
Percentage of Total Consumer Loans (9)
$\frac{\text { Corporate }}{\text { Allowance for Loan Losses at Beginning of Period (1) }}$

## Net Credit (Losses) / Recoveries (NCL's)

NCLs
Net Reserve Builds / (Releases)
Net Specific Reserve Builds / (Releases)
Provision for Loan Losses
Allowance for Loan Losses at End of Period (1) (c)
Corporate Allowance for Unfunded Lending Commitments (8) (c)
Provision (Release) for Unfunded Lending Commitments

## Total Allowance for Loans, Leases and

Unfunded Lending Commitments [Sum of (c)]
Corporate Allowance for Loan Losses as a
Percentage of Total Corporate Loans (10)
Footnotes to these tables are on the following page (page 24)

| $\begin{gathered} 2 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2018 \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2018 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2019 \end{gathered}$ |  | $\begin{gathered} 2 \mathrm{Q} \\ 2019 \end{gathered}$ |  | 2Q19 Increasel (Decrease) from |  | Six Months 2018 |  | $\underset{\text { Months }}{\substack{\text { Six } \\ \text { Mond }}}$ |  | $\begin{gathered} \text { YTD } 2019 \text { vs. } \\ \text { YTD } 2018 \text { Increase/ } \\ \text { (Decrease) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q19 | 2Q18 |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 12,354 |  |  | \$ | 12,126 | \$ | 12,336 | \$ | 12,315 | \$ | 12,329 |  |  | \$ | 12,355 | \$ | 12,315 |  |
|  | $(2,109)$ |  | $(2,094)$ |  | $(2,166)$ |  | $(2,345)$ |  | $(2,354)$ |  | (12\%) |  | $(4,405)$ |  | $(4,699)$ | (7\%) |
|  | 405 |  | 338 |  | 380 |  | 397 |  | 391 | (2\%) | (3\%) |  | 834 |  | 788 | (6\%) |
|  | $(1,704)$ |  | $(1,756)$ |  | $(1,786)$ |  | $(1,948)$ |  | $(1,963)$ | 1\% | 15\% |  | $(3,571)$ |  | $(3,911)$ | 10\% |
|  | 1,704 |  | 1,756 |  | 1,786 |  | 1,948 |  | 1,963 | 1\% | 15\% |  | 3,571 |  | 3,911 | 10\% |
|  | 31 |  | 169 |  | 92 |  | 67 |  | 53 | (21\%) | 71\% |  | 133 |  | 120 | (10\%) |
|  | 60 |  | (19) |  | (28) |  | (71) |  | 73 | NM | 22\% |  | (106) |  | 2 | NM |
|  | 1,795 |  | 1,906 |  | 1,850 |  | 1,944 |  | 2,089 | 7\% | 16\% |  | 3,598 |  | 4,033 | 12\% |
|  | (319) |  | 60 |  | (85) |  | 18 |  | 11 | (39\%) | NM |  | (256) |  | 29 |  |
| \$ | 12,126 | \$ | 12,336 | \$ | 12,315 | \$ | 12,329 | \$ | 12,466 |  |  | \$ | 12,126 | \$ | 12,466 |  |
| \$ | 1,278 | \$ | 1,321 | \$ | 1,367 | \$ | 1,391 | \$ | 1,376 |  |  | \$ | 1,278 | \$ | 1,376 |  |
| \$ | (4) | \$ | 42 | \$ | 47 | \$ | 24 | \$ | (15) |  |  | \$ | 24 | \$ | 9 |  |
| \$ | 13,404 | \$ | 13,657 | \$ | 13,682 | \$ | 13,720 | \$ | 13,842 |  |  | \$ | 13,404 | \$ | 13,842 |  |
|  | 1.81\% |  | 1.84\% |  | 1.81\% |  | 1.82\% |  | 1.82\% |  |  |  |  |  |  |  |
| \$ | 10,039 | \$ | 9,796 | \$ | 9,997 | \$ | 9,950 | \$ | 10,026 |  |  | \$ | 9,869 | \$ | 9,950 |  |
|  | $(1,706)$ |  | $(1,726)$ |  | $(1,741)$ |  | $(1,892)$ |  | $(1,893)$ | - | 11\% |  | $(3,477)$ |  | $(3,785)$ | 9\% |
|  | 1,706 |  | 1,726 |  | 1,741 |  | 1,892 |  | 1,893 | - | 11\% |  | 3,477 |  | 3,785 | 9\% |
|  | 61 |  | 135 |  | 21 |  | 60 |  | 15 | (75\%) | (75\%) |  | 182 |  | 75 | (59\%) |
|  | (3) |  | 8 |  | 12 |  | (10) |  | 64 | NM | NM |  | (14) |  | 54 | NM |
|  | 1,764 |  | 1,869 |  | 1,774 |  | 1,942 |  | 1,972 | 2\% | 12\% |  | 3,645 |  | 3,914 | 7\% |
|  | (301) |  | 58 |  | (80) |  | 26 |  | 8 | (69\%) | NM |  | (241) |  | 34 | NM |
| \$ | 9,796 | S | 9,997 | \$ | 9,950 | \$ | 10,026 | \$ | 10,113 |  |  | \$ | 9,796 | S | 10,113 |  |
| \$ | 34 | \$ | 40 | \$ | 32 | \$ | 37 | \$ | 42 |  |  | \$ | 34 | \$ | 42 |  |
| \$ | 3 | \$ | 6 | \$ | (8) | \$ | 4 | \$ | 5 |  |  | \$ | 2 | \$ | 9 |  |
| \$ | 9,830 | \$ | 10,037 | \$ | 9,982 | \$ | 10,063 | \$ | 10,155 |  |  | \$ | 9,830 | \$ | 10,155 |  |
|  | 3.03\% |  | 3.07\% |  | 3.01\% |  | 3.13\% |  | 3.10\% |  |  |  |  |  |  |  |
| \$ | 2,315 | \$ | 2,330 | \$ | 2,339 | \$ | 2,365 | \$ | 2,303 |  |  | \$ | 2,486 | \$ | 2,365 |  |
|  | 2 |  | (30) |  | (45) |  | (56) |  | (70) | 25\% | NM |  | (94) |  | (126) | 34\% |
|  | (2) |  | 30 |  | 45 |  | 56 |  | 70 | 25\% | NM |  | 94 |  | 126 | 34\% |
|  | (30) |  | 34 |  | 71 |  | 7 |  | 38 | NM | NM |  | (49) |  | 45 | NM |
|  | 63 |  | (27) |  | (40) |  | (61) |  | 9 | NM | (86\%) |  | (92) |  | (52) | 43\% |
|  | 31 |  | 37 |  | 76 |  | 2 |  | 117 | NM | NM |  | (47) |  | 119 | NM |
|  | (18) |  | 2 |  | (5) |  | (8) |  | 3 |  |  |  | (15) |  | (5) |  |
| \$ | 2,330 | \$ | 2,339 | \$ | 2,365 | \$ | 2,303 | \$ | 2,353 |  |  | \$ | 2,330 | \$ | 2,353 |  |
| \$ | 1,244 | \$ | 1,281 | \$ | 1,335 | \$ | 1,354 | \$ | 1,334 |  |  | S | 1,244 | \$ | 1,334 |  |
| \$ | (7) | \$ | 36 | \$ | 55 | \$ | 20 | \$ | (20) |  |  | \$ | 22 | \$ | - |  |
| \$ | 3,574 | \$ | 3,620 | \$ | 3,700 | \$ | 3,657 | \$ | 3,687 |  |  | \$ | 3,574 | \$ | 3,687 |  |

## ALLOWANCE FOR CREDIT LOSSES - PAGE 2

## The following footnotes relate to the tables on the prior page (page 23).

(1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
(2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc
(3) The second quarter of 2018 includes a reduction of approximately $\$ 137$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 33$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the second quarter includes a decrease of approximately $\$ 164$ million related to FX translation.
(4) The third quarter of 2018 includes a reduction of approximately $\$ 5$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 2$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the third quarter includes an increase of approximately $\$ 62$ million related to FX translation.
(5) The fourth quarter of 2018 includes a reduction of approximately $\$ 4$ million related to the sale or transfers to HFS of various loan portfolios, including a reduction of $\$ 3$ million related to the transfers of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a decrease of approximately $\$ 76$ million related to FX translation.
(6) The first quarter of 2019 includes an increase of approximately $\$ 26$ million related to FX translation.
7) The second quarter of 2019 includes an increase of approximately $\$ 13$ million related to FX translation
(8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(9) June 30, 2018, September 30, 2018, December 31, 2018, March 31, 2019 and June 30, 2019 exclude $\$ 22$ million, $\$ 21$ million, $\$ 21$ million, $\$ 20$ million and $\$ 20$ million, respectively, of consumer loans which are carried at fair value
(10) June 30, 2018, September 30, 2018, December 31, 2018, March 31, 2019 and June 30, 2019 exclude $\$ 3.0$ billion, $\$ 4.2$ billion, $\$ 3.2$ billion, $\$ 3.9$ billion and 3.8 billion, respectively, of corporate loans which are carried at fair value.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## COMPONENTS OF PROVISION FOR LOAN LOSSES


(1) Asia GCB includes NCLs and credit reserve builds (releases) for certain EMEA countries for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## NON-ACCRUAL ASSETS

(In millions of dollars)
Non-Accrual Loans (1)
Corporate Non-Accrual Loans By Region
North America
EMEA
Latin America
Asia
Total
Consumer Non-Accrual Loans By Region (2)
North America
Latin America
Asia (3)
Total


| \$ | 784 | \$ | 679 | \$ | 483 | \$ | 922 | \$ | 779 | (16\%) | (1\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 391 |  | 362 |  | 375 |  | 317 |  | 321 | 1\% | (18\%) |
|  | 204 |  | 266 |  | 230 |  | 225 |  | 259 | 15\% | 27\% |
|  | 244 |  | 233 |  | 223 |  | 18 |  | 51 | NM | (79\%) |
| \$ | 1,623 | \$ | 1,540 | \$ | 1,311 | \$ | 1,482 | \$ | 1,410 | (5\%) | (13\%) |
| \$ | 1,373 | \$ | 1,323 | \$ | 1,241 | \$ | 1,230 | \$ | 1,216 | (1\%) | (11\%) |
|  | 726 |  | 764 |  | 715 |  | 694 |  | 723 | 4\% | - |
|  | 284 |  | 287 |  | 270 |  | 281 |  | 289 | 3\% | 2\% |
| \$ | 2,383 | \$ | 2,374 | \$ | 2,226 | \$ | 2,205 | \$ | 2,228 | 1\% | (7\%) |

## OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS

Institutional Clients Group
Global Consumer Banking
Corporate/Other
TOTAL OTHER REAL ESTATE OWNED (OREO) (4)

## OREO By Region:

North America
EMEA
Latin America
$\stackrel{\text { Asia }}{\substack{\text { As } \\ \text { total } \\ \hline}}$

Non-Accrual Assets (NAA) (5)
Corporate Non-Accrual Loans
Consumer Non-Accrual Loans
Non-Accrual Loans (NAL)
OREO
Non-Accrual Assets (NAA)
NAL as a $\%$ of Total Loans
NAA as a \% of Total Assets
Allowance for Loan Losses as a \% of NAL


| $7 \%$ | $39 \%$ |
| :---: | :---: |
| $(32 \%)$ | $(43 \%$ |
| $(24 \%)$ | $(33 \%$ |
| $(16 \%)$ | $(19 \%)$ |
|  |  |



| $(25 \%)$ | $(29 \%)$ |
| :---: | :---: |
| - | - |
| $8 \%$ | $(42 \%)$ |
| $(5 \%)$ | $100 \%$ |
| $(16 \%)$ | $(19 \%)$ |



| $(5 \%)$ | $(13 \%)$ |
| :---: | :---: |
| $1 \%$ | $(7 \%)$ |
| $(1 \%)$ | $(9 \%)$ |
| $(16 \%)$ | $(19 \%)$ |
| $(2 \%)$ | $(9 \%)$ |

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the foilowing practices are applied for Consumer loans. Consumer loans, excluding creatit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card oans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.

(3) Asia GCB includes balances for certain EMEA countries for all periods presented
(4) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also
includes former premises and property for use that is no longer contemplated.
(5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable

## CITIGROUP

## CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EOUITY, BOOK VALUE PER

 SHARE AND TANGIBLE BOOK VALUE PER SHARE
## Common Equity Tier 1 Capital Ratio and Components ${ }^{(1)}$

Citigroup Common Stockholders' Equity ${ }^{\text {(3) }}$
Add: Qualifying noncontrolling interests
Regulatory Capital Adjustments and Deductions:
Less:
Accumulated net unrealized losses on cash flow hedges, net of tax ${ }^{(4)}$
Cumulative unrealized net gain (loss) related to changes in fair value of financia
liabities athin:
tangible Assets:
Goodwill, net of related deferred tax liabilities (DTLLS ${ }^{(6)}$
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs
Defined benefit pension plan net assets
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit
and general business credit carry-forwards

## Common Equity Tier 1 Capital (CET1)

Risk-Weighted Assets (RWA)
Common Equity Tier 1 Capital Ratio (CET1/RWA)

## Supplementary Leverage Ratio and Components

Common Equity Tier 1 Capital (CET1)
Additional Tier 1 Capital (AT1) ${ }^{\text {(n) }}$
Total Tier 1 Capital (T1C) (CET1 + AT1)
Total Leverage Exposure (TLE)
Supplementary Leverage Ratio (T1C/TLE)

## Tangible Common Equity, Book Value Per Share and Tangible Book Value <br> Per Share

Common Stockholders' Equity
Less: $\quad$ Goodw
intangible assets (other than MSRs)
Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS Tangible Common Equity (TCE)
Common Shares Outstanding (CSO)
Book Value Per Share (Common Equity/CSO)
Tangible Book Value Per Share (TCE/CSO)

| June 30, 2018 |  | $\begin{gathered} \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | March 31, 2019 |  | June 30, $2019^{(2)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 181,243 | \$ | 178,153 | \$ | 177,928 | \$ | 178,427 | \$ | 179,534 |
|  | 145 |  | 148 |  | 147 |  | 144 |  | 154 |
|  | $(1,021)$ |  | $(1,095)$ |  | (728) |  | (442) |  | 75 |
|  | (162) |  | (503) |  | 580 |  | (67) |  | (85) |
|  | 21,809 |  | 21,891 |  | 21,778 |  | 21,768 |  | 21,793 |
|  | 4,461 |  | 4,304 |  | 4,402 |  | 4,390 |  | 4,264 |
|  | 882 |  | 931 |  | 806 |  | 811 |  | 969 |
|  | 12,551 |  | 12,345 |  | 11,985 |  | 11,756 |  | 11,547 |
| \$ | 142,868 | \$ | 140,428 | \$ | 139,252 | \$ | 140,355 | \$ | 141,125 |
| \$ | 1,176,863 | \$ | 1,196,923 | \$ | 1,174,448 | \$ | 1,178,628 | \$ | 1,184,666 |
|  | 12.14\% |  | 11.73\% |  | 11.86\% |  | 11.91\% |  | 11.9\% |
| \$ | 142,868 | \$ | 140,428 | \$ | 139,252 | \$ | 140,355 | \$ | 141,125 |
|  | 19,134 |  | 19,449 |  | 18,870 |  | 18,357 |  | 18,309 |
| \$ | 162,002 | \$ | 159,877 | \$ | 158,122 | \$ | 158,712 | \$ | 159,434 |
| \$ | 2,453,497 | \$ | 2,459,993 | \$ | 2,465,641 | \$ | 2,463,958 | \$ | 2,499,469 |
|  | 6.60\% |  | 6.50\% |  | 6.41\% |  | 6.44\% |  | 6.4\% |


| \$ | 181,059 | \$ | 177,969 | \$ | 177,760 | \$ | 178,272 | \$ | 179,379 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 22,058 |  | 22,187 |  | 22,046 |  | 22,037 |  | 22,065 |
|  | 4,729 |  | 4,598 |  | 4,636 |  | 4,645 |  | 4,518 |
|  | 32 |  |  |  | . |  |  |  |  |
| \$ | 154,240 | \$ | 151,184 | \$ | 151,078 | \$ | 151,590 | \$ | 152,796 |
|  | 2,516.6 |  | 2,442.1 |  | 2,368.5 |  | 2,312.5 |  | 2,259.1 |
| \$ | 71.95 | \$ | 72.88 | \$ | 75.05 | \$ | 77.09 | \$ | 79.40 |
| \$ | 61.29 | \$ | 61.91 | \$ | 63.79 | \$ | 65.55 | \$ | 67.64 |

## (1) See footnote 2 on page 1.

(2) Preliminary.
(3) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
(4) Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance she The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected, and own-credit valuation adjustments on derivatives, are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.
aluation of significant common stock investments in unconsolidated financial institutions.
(7) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

Reclassified to conform to the current period's presentation


[^0]:    (1) Preliminary.
    (2) Includes allowance for credit losses for unfunded lending commitments. See page 23 for amounts by period

