UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 12, 2024

Citigroup Inc.

(Exact name of registrant as specified in its charter)

Delaware

1-9924

52-1568099

| (State or other jurisdiction | (Commission | (IRS Employer |
|--|--|--|
| of incorporation) | File Number) | Identification No.) |
| 388 Greenwich Street, New York, | | |
| NY | | 10013 |
| (Address of principal executive offices) | | (Zip Code) |
| (F | (212) 559-1000 Registrant's telephone number, including area code) | |
| Check the appropriate box below if the Form 8 registrant under any of the following provisions: | 8-K filing is intended to simultar | neously satisfy the filing obligation of the |
| ☐ Written communications pursuant to Rule 425 | under the Securities Act (17 CFR | 230.425) |
| ☐ Soliciting material pursuant to Rule 14a-12 un | der the Exchange Act (17 CFR 24 | 10.14a-12) |
| ☐ Pre-commencement communications pursuant | to Rule 14d-2(b) under the Excha | ange Act (17 CFR 240.14d-2(b)) |
| ☐ Pre-commencement communications pursuant | to Rule 13e-4(c) under the Excha | ange Act (17 CFR 240.13e-4(c)) |
| Securities registered pursuant to Section 12(b) <u>Exhibit 99.3</u> | of the Securities Exchange Act | of 1934 formatted in Inline XBRL: See |
| Indicate by check mark whether the registrant is a 1933 (§230.405 of this chapter) or Rule 12b-2 of | | |
| Emerging growth company \Box | | |
| If an emerging growth company, indicate by cherfor complying with any new or revised financial Act. \Box | | |
| | | |

CITIGROUP INC. Current Report on Form 8-K

Item 2.02 Results of Operations and Financial Condition.

On July 12, 2024, Citigroup Inc. announced its results for the quarter ended June 30, 2024. A copy of the related press release, filed as Exhibit 99.1 to this Form 8-K, is incorporated herein by reference in its entirety and shall be deemed to be "filed" for purposes of the Securities Exchange Act of 1934, as amended (the Act).

In addition, a copy of the Citigroup Inc. Quarterly Financial Data Supplement for the quarter ended June 30, 2024 is being furnished as Exhibit 99.2 to this Form 8-K and shall not be deemed to be "filed" for purposes of Section 18 of the Act or otherwise subject to the liabilities of that section.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number

- 99.1 <u>Citigroup Inc. press release dated July 12, 2024.</u>
 99.2 <u>Citigroup Inc. Quarterly Financial Data Supplement for the quarter ended June 30, 2024.</u>
 99.3 <u>Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 as of the filing date.</u>
- 104.1 See the cover page of this Current Report on Form 8-K, formatted in Inline XBRL.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CITIGROUP INC.

Dated: July 12, 2024

By:/s/ Johnbull E. Okpara
Johnbull E. Okpara
Controller and Chief Accounting Officer
(Principal Accounting Officer)

For Immediate Release Citigroup Inc. (NYSE: C)

July 12, 2024

SECOND QUARTER 2024 RESULTS AND KEY METRICS



RETURNED ~\$1.0 BILLION IN THE FORM OF COMMON DIVIDENDS PAYOUT RATIO OF 34%(3)

BOOK VALUE PER SHARE OF \$99.70 TANGIBLE BOOK VALUE PER SHARE OF \$87.53(4)

New York, July 12, 2024 – Citigroup Inc. today reported net income for the second quarter 2024 of \$3.2 billion, or \$1.52 per diluted share, on revenues of \$20.1 billion. This compares to net income of \$2.9 billion, or \$1.33 per diluted share, on revenues of \$19.4 billion for the second guarter 2023.

Revenues increased 4% from the prior-year period, on a reported basis. Excluding divestiture-related impacts⁽⁵⁾, revenues were up 3%. This increase in revenues was driven by growth across all businesses, particularly in *Banking*, *U.S. Personal Banking* (*USPB*) and *Markets*. The revenue increase included an approximate \$400 million gain related to the Visa B exchange completed in the second quarter 2024. A significant portion of this gain was reflected in *Markets*, with the remainder in *All Other*. The revenue growth across the businesses was partially offset by a decline in *All Other*.

Net income of \$3.2 billion increased from \$2.9 billion in the prior-year period, primarily driven by the higher revenues and lower expenses, partially offset by higher cost of credit.

Earnings per share of \$1.52 increased from \$1.33 per diluted share in the prior-year period, reflecting the higher net income and an approximate 1% decrease in average diluted shares outstanding.

Percentage comparisons throughout this press release are calculated for the second quarter 2024 versus the second quarter 2023, unless otherwise specified.

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CEO COMMENTARY

Citi CEO Jane Fraser said. "Our results show the progress we are making in executing our strategy and the benefit of our diversified business model. We achieved positive operating leverage with revenue up 4% and a 2% decline in expenses. Services continued to grow driven by solid fee growth increased activity in cross border payments and new client onboardings. Markets had a strong finish to the quarter leading to better performance than we had anticipated. Fixed Income was slightly down year-overyear and Equities was up 37%, driven by strong performance in derivatives. Banking was up 38% as the wallet rebound gained some momentum and we again grew share. Wealth is starting to improve. Growth in client investment assets drove stronger investment revenue, and our focus on rationalizing the expense base is starting to pay off. U.S. Personal Banking saw revenue growth of 6%, with all three businesses again contributing to the

"The recent stress tests again showcased the strength of our balance sheet. Our CET1 ratio now stands at 13.6% and we are increasing our dividend by 6%. We have made an incredible amount of progress in simplification - both strategically and organizationally. We are modernizing our infrastructure to improve our client service and automating processes to strengthen controls. We will continue to execute our transformation and our strategy so we can meet our mediumterm targets and continue to further improve our returns over time," Ms. Fraser concluded.

Second Quarter Financial Results

| Citigroup (\$ in millions, except per share amounts and as otherwise noted) | 2Q'24 | 1Q'24 | 2Q'23 | QoQ% | YoY% |
|--|-----------|----------|------------|----------|----------------|
| Total revenues, net of interest expense | 20,139 | 21,104 | 19,436 | (5)% | 4% |
| Total operating expenses | 13,353 | 14,195 | 13,570 | (6)% | (2)% |
| Net credit losses | 2,283 | 2,303 | 1,504 | (1)% | 52% |
| Net ACL build / (release) ^(a) Other provisions ^(b) | 68 125 | 21 41 | 161 159 | NM NM | (58)% (21)% |
| Total cost of credit | 2,476 | 2,365 | 1,824 | 5% | 36% |
| Income (loss) from continuing operations before taxes | 4,310 | 4,544 | 4,042 | (5)% | 7% |
| Provision for income taxes | 1,047 | 1,136 | 1,090 | (8)% | (4)% |
| Income (loss) from continuing operations | 3,263 | 3,408 | 2,952 | (4)% | 11% |
| Income (loss) from discontinued operations, net of taxes | - | (1) | (1) | 100% | 100% |
| Net income attributable to non-controlling interest | 46 | 36 | 36 | 28% | 28% |
| Citigroup's net income (loss) | \$ 3,217 | \$ 3,371 | \$ 2,915 | (5)% | 10% |
| EOP loans (\$B) | 688 | 675 | 661 | 2% | 4% |
| EOP assets (\$B) | 2,406 | 2,433 | 2,424 | (1)% | (1)% |
| EOP deposits (\$B) | 1,278 | 1,307 | 1,320 | (2)% | (3)% |
| Book value per share | \$ 99.70 | \$ 99.08 | \$ 97.87 | 1% | 2% |
| Tangible book value per share ⁽⁴⁾ | \$ 87.53 | \$ 86.67 | \$ 85.34 | 1% | 3% |
| Common Equity Tier 1 (CET1) Capital ratio ⁽²⁾ | 13.6% | 13.5% | 13.4% | - , , | • |
| Supplementary Leverage ratio (SLR)(2) | 5.9% | 5.8% | 6.0% | | |
| Return on average common equity (ROE) | 6.3% | 6.6% | 5.6% | | |
| Return on average tangible common equity (RoTCE) ⁽¹⁾ | 7.2% | 7.6% | 6.4% | (40) bps | 80 bps |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

Citigroup

Citigroup revenues of \$20.1 billion in the second quarter 2024 increased 4%, on a reported basis. Excluding divestiture-related impacts⁽⁵⁾, revenues were up 3%. This increase in revenues was driven by growth across all businesses, particularly in *Banking*, *USPB* and *Markets*. The revenue increase included an approximate \$400 million gain related to the Visa B exchange completed in the second quarter 2024. A significant portion of this gain was reflected in *Markets*, with the remainder in *All Other*. The revenue growth across the businesses was partially offset by a decline in *All Other*.

Citigroup operating expenses of \$13.4 billion decreased 2%, both on a reported basis and excluding divestiture-related impacts⁽⁶⁾. This decrease in expenses was primarily driven by savings associated with Citi's organizational simplification, stranded cost reductions and lower repositioning costs, partially offset by continued investments in transformation and the civil money penalties imposed by the Federal Reserve Board (FRB) and the Office of the Comptroller of the Currency (OCC)⁽⁷⁾.

Citigroup cost of credit was approximately \$2.5 billion in the second quarter 2024, compared to \$1.8 billion in the prior-year period, primarily driven by higher cards net credit losses, partially offset by a lower allowance for credit losses (ACL) build in the current period.

Citigroup net income was \$3.2 billion in the second quarter 2024, compared to net income of \$2.9 billion in the prior-year period, driven by the higher revenues and the lower expenses, partially offset by the higher cost of credit. Citigroup's effective tax rate decreased to approximately 24% in the current quarter from 27% in the second quarter 2023, largely due to the geographic mix of earnings and the effects of state law changes.

Citigroup's total allowance for credit losses was approximately \$21.8 billion at quarter end, compared to \$20.1 billion at the end of the prior-year period. Total ACL on loans was approximately \$18.2 billion at quarter end, compared to \$17.5

⁽a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

⁽b) Includes provisions on Other Assets, policyholder benefits and claims and HTM debt securities.

billion at the end of the prior-year period, with a reserve-to-funded loans ratio of 2.68%, compared to 2.67% at the end of the prior-year period. Total non-accrual loans decreased 13% from the prior-year period to \$2.3 billion. Corporate non-accrual loans decreased 21% from the prior-year period to \$1.0 billion. Consumer non-accrual loans decreased 5% from the prior-year period to \$1.3 billion.

Citigroup's end-of-period loans were \$688 billion at quarter end, up 4% versus the prior-year period, largely reflecting growth in cards in *USPB* and higher loans in *Markets* and *Services*.

Citigroup's end-of-period deposits were approximately \$1.3 trillion at quarter end, down 3% versus the prior-year period, largely due to a reduction in Treasury and Trade Solutions, reflecting quantitative tightening.

Citigroup's book value per share of \$99.70 at quarter end increased 2% versus the prior-year period and tangible book value per share of \$87.53 at quarter end increased 3% versus the prior-year period. The increases were largely driven by net income, partially offset by the payment of common and preferred dividends and adverse movements in the accumulated other comprehensive income component of equity. At quarter end, Citigroup's preliminary CET1 Capital ratio was 13.6% versus 13.5% at the end of the prior quarter, driven by net income and lower risk-weighted assets, partially offset by the payment of common and preferred dividends and FX impact from USD appreciation. Citigroup's Supplementary Leverage ratio for the second quarter 2024 was 5.9% versus 5.8% in the prior quarter. During the quarter, Citigroup returned a total of \$1.0 billion to common shareholders in the form of dividends.

| Services | | | | | |
|---|----------|----------|-------------|----------|---------|
| (\$ in millions, except as otherwise noted) | 2Q'24 | 1Q'24 | 2Q'23 | QoQ% | YoY% |
| Net interest income | 2,629 | 2,723 | 2,718 | (3)% | (3)% |
| Non - interest revenue | 802 | 793 | 702 | 1% | 14% |
| Treasury and Trade Solutions | 3,431 | 3,516 | 3,420 | (2)% | - |
| Net interest income | 596 | 594 | 525 | - | 14% |
| Non - interest revenue | 653 | 656 | 610 | - | 7% |
| Securities Services | 1,249 | 1,250 | 1,135 | - | 10% |
| Total Services revenues | 4,680 | 4,766 | 4,555 | (2)% | 3% |
| Total operating expenses | 2,734 | 2,666 | 2,506 | 3% | 9% |
| Net credit losses | - | 6 | 13 | (100)% | (100)% |
| Net ACL build / (release) ^(a) | (98) | 46 | (40) | ` ŃM | ` ŃM |
| Other provisions (b) | `71 | 12 | 2 50 | NM | (72)% |
| Total cost of credit | (27) | 64 | 223 | NM | NM |
| Net income (loss) | \$ 1,471 | \$ 1,490 | \$ 1,214 | (1)% | 21% |
| Services Key Statistics and Metrics (\$B) | | | | | |
| Allocated Average TCE(c) | 25 | 25 | 23 | - | 8% |
| RoTCE(c) | 23.8% | 24.1% | 21.2% | (30) bps | 260 bps |
| Average loans | 82 | 82 | 80 | ` | 3% |
| Average deposits | 804 | 808 | 814 | - | (1)% |
| Cross border transaction value | 93 | 91 | 88 | 2% | 6% |
| US dollar clearing volume (#MM) | 42 | 40 | 39 | 5% | 7% |
| Commercial card spend volume | 18 | 17 | 17 | 7% | 4% |
| Assets under custody and/or administration (AUC/AUA) (\$T) ^(d) | 24 | 24 | 22 | 1% | 9% |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

Services

Services revenues of \$4.7 billion were up 3%, primarily reflecting strength in Securities Services, as well as the impact of continued underlying momentum in Treasury and Trade Solutions. Net interest income decreased 1%, largely driven by lower revenue from the net investment in Argentina, partially offset by the benefit of higher U.S. and non-U.S. interest rates

⁽a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

⁽b) Includes provisions on Other Assets and for HTM debt securities.

⁽c) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

⁽d) 2Q24 is preliminary.

relative to the prior-year period. Non-interest revenue increased 11%, driven by continued strength across underlying fee drivers, as well as a smaller impact from currency devaluation in Argentina.

Treasury and Trade Solutions revenues of \$3.4 billion were largely unchanged, as a 14% increase in non-interest revenues was offset by a 3% decrease in net interest income. The increase in non-interest revenue was primarily driven by an increase in cross-border transaction value of 6%, an increase in U.S. dollar clearing volumes of 7% and an increase in commercial card spend volume of 4%. The decrease in net interest income was driven by lower revenue from the net investment in Argentina, partially offset by the benefit of higher U.S. and non-U.S. interest rates relative to the prior-year period.

Securities Services revenues of \$1.2 billion increased 10%, largely driven by a 14% increase in net interest income primarily driven by higher deposit spreads, and a 7% increase in non-interest revenue, due to a preliminary 9% increase in assets under custody and administration, benefiting from new client onboardings, deepening with existing clients and market valuations.

Services operating expenses of \$2.7 billion increased 9%, largely driven by an Argentina-related transaction tax expense, a legal settlement expense and continued investments in product innovation and technology.

Services cost of credit was a benefit of \$27 million, compared to a cost of \$223 million in the prior-year period, driven by an ACL release in the quarter, primarily due to an improved macroeconomic outlook.

Services net income of \$1.5 billion increased 21%, driven by the higher revenues and the lower cost of credit, partially offset by the higher expenses.

| Markets (\$ in millions, except as otherwise noted) | 2Q'24 | 1Q'24 | 2Q'23 | QoQ% | YoY% |
|--|----------|----------|----------|--------|---------|
| Rates and currencies | 2,466 | 2,800 | 2,758 | (12)% | (11)% |
| Spread products / other fixed income | 1,098_ | 1,330 | 912 | (17)% | 20% |
| Fixed Income markets | 3,564 | 4,130 | 3,670 | (14)% | (3)% |
| Equity markets | 1,522 | 1,227 | 1,109 | 24% | 37% |
| Total Markets revenues | 5,086 | 5,357 | 4,779 | (5)% | 6% |
| Total operating expenses | 3,305 | 3,384 | 3,345 | (2)% | (1)% |
| Net credit losses | 66 | 78 | 2 | (15)% | NM |
| Net ACL build / (release)(a) | (109) | 119 | (31) | ÌМ | NM |
| Other provisions(b) | 32 | 2 | `12 | NM | NM |
| Total cost of credit | (11) | 199 | (17) | NM | 35% |
| Net income (loss) | \$ 1,443 | \$ 1,406 | \$ 1,120 | 3% | 29% |
| Markets Key Statistics and Metrics (\$B) | | | | | |
| Allocated Average TCE(c) | 54 | 54 | 53 | - | 2% |
| RoTCE ^(c) | 10.7% | 10.5% | 8.5% | 20 bps | 220 bps |
| Average trading account assets | 426 | 408 | 382 | 4% | 12% |
| Average VaR | 113 | 154 | 134 | (27)% | (16)% |

Note: Certain reclassifications have been made to the prior periods' financial statements to conform to the current period's presentation effective as of the second quarter of 2024, for all periods presented. Please refer to the Appendices and Footnotes at the end of this press release for additional information.

Markets

Markets revenues of \$5.1 billion increased 6%, driven by growth in Equity markets revenues, partially offset by lower Fixed Income markets revenues.

⁽a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

⁽b) Includes provisions on Other Assets and HTM debt securities.

⁽c) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

Fixed Income markets revenues of \$3.6 billion decreased 3%, largely driven by rates and currencies on lower volatility and tighter spreads, partially offset by strength in spread products and other fixed income, which increased 20%, primarily driven by continued loan growth and higher securitization and underwriting fees.

Equity markets revenues of \$1.5 billion increased 37%, primarily driven by equity derivatives, which included a gain related to the Visa B exchange completed in the second quarter 2024. Equity markets also benefited from growth in prime balances⁽⁸⁾, up approximately 18%.

Markets operating expenses of \$3.3 billion decreased 1%, driven by productivity savings, partially offset by higher volume-related expenses.

Markets cost of credit was a benefit of \$11 million, compared to a benefit of \$17 million in the prior-year period, driven by higher net credit losses, partially offset by a higher ACL release.

Markets net income of \$1.4 billion increased 29%, driven by the higher revenues and the lower expenses.

| Banking (\$ in millions, except as otherwise noted) | 2Q'24 | 1Q'24 | 2Q'23 | QoQ% | YoY% |
|--|--------|--------|-------|-----------|---------|
| Investment Banking | 853 | 925 | 533 | (8)% | 60% |
| Corporate Lending ^(a) | 765 | 915 | 712 | (16)% | 7% |
| Total Banking revenues(a) | 1,618 | 1,840 | 1,245 | (12)% | 30% |
| Gain / (loss) on loan hedges ^(a) | , 9 | (104) | (66) | ŇM | NM |
| Total Banking revenues including gain/(loss) on loan hedges(a) | 1,627 | 1,736 | 1,179 | (6)% | 38% |
| Total operating expenses | 1,131 | 1,179 | 1,260 | (4)% | (10)% |
| Net credit losses | 40 | 66 | 57 | (39)% | (30)% |
| Net ACL build / (release)(b) | (60) | (185) | (166) | ` 68% | 64% |
| Other provisions (c) | (12) | `(10) | `(39) | (20)% | 69% |
| Total cost of credit | (32) | (129) | (148) | 75% | 78% |
| Net income (loss) | \$ 406 | \$ 524 | \$ 50 | (23)% | NM |
| Banking Key Statistics and Metrics | | | | | |
| Allocated Average TCE ^(d) (\$B) | 22 | 22 | 21 | - | 2% |
| RoTCE(d) | 7.5% | 9.7% | 0.9% | (220) bps | 660 bps |
| Average loans (\$B) | 89 | 89 | 93 | - | (4)% |
| Advisory | 268 | 230 | 156 | 17% | 72% |
| Equity underwriting | 174 | 171 | 158 | 2% | 10% |
| Debt underwriting | 493 | 571 | 259 | (14)% | 90% |
| Investment Banking fees | 935 | 972 | 573 | (4)% | 63% |

Note: Certain reclassifications have been made to the prior periods' financial statements to conform to the current period's presentation effective as of the second quarter of 2024, for all periods presented. Please refer to the Appendices and Footnotes at the end of this press release for additional information.

Banking

Banking revenues of \$1.6 billion increased 38%, driven by growth in Investment Banking and Corporate Lending.

Investment Banking revenues of \$853 million increased 60%, driven by strength in Debt Capital Markets, which continued to benefit from strong issuance activity, primarily in investment grade, an increase in Equity Capital Markets, reflecting an increase in IPO activity and continued convertible issuance, and in Advisory due to higher revenues from the relatively low announced activity in 2023 coming to fruition as those transactions close.

Corporate Lending revenues of \$765 million, excluding mark-to-market on loan hedges⁽⁹⁾, increased 7% largely driven by higher revenue share.⁽¹¹⁾

⁽a) Excludes gain / (loss) on credit derivatives as well as the mark-to-market on loans at fair value. For additional information, please refer to Footnote 9.

⁽b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

⁽c) Includes provisions on Other Assets and HTM debt securities.

⁽d) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

Banking operating expenses of \$1.1 billion decreased 10%, primarily driven by benefits from prior repositioning actions and other actions taken to lower the expense base.

Banking cost of credit was a benefit of \$32 million, compared to a benefit of \$148 million in the prior-year period, driven by a lower ACL release, partially offset by lower net credit losses.

Banking net income of \$406 million, compared to \$50 million in the prior-year period, reflected the higher revenues and the lower expenses, partially offset by the lower cost of credit benefit.

| Wealth (\$ in millions, except as otherwise noted) | 2Q'24 | 1Q'24 | 2Q'23 | QoQ% | YoY% |
|---|--------|--------|-------|---------|---------|
| Private Bank | 611 | 571 | 605 | 7% | 1% |
| Wealth at Work | 195 | 181 | 224 | 8% | (13)% |
| Citigold | 1,008 | 941 | 947 | 7% | 6% |
| Total revenues, net of interest expense | 1,814 | 1,693 | 1,776 | 7% | 2% |
| Total operating expenses | 1,542 | 1,642 | 1,613 | (6)% | (4)% |
| Net credit losses | 35 | 29 | 23 | 21% | 52% |
| Net ACL build / (release) ^(a) | (43) | (198) | 31 | 78% | NM |
| Other provisions(b) | (1) | (1) | (1) | | |
| Total cost of credit | (9) | (170) | 53 | 95% | NM |
| Net income (loss) | \$ 210 | \$ 175 | \$ 84 | 20% | NM |
| Wealth Key Statistics and Metrics (\$B) | | | | | |
| Allocated Average TCE(c) | 13 | 13 | 13 | - | (1)% |
| RoTCE(c) | 6.4% | 5.3% | 2.5% | 110 bps | 390 bps |
| Loans | 150 | 149 | 151 | 1% | (1)% |
| Deposits | 318 | 320 | 308 | (1)% | 3% |
| Client investment assets(d) | 540_ | 514 | 469 | 5% | 15% |
| EoP client balances | 1,008 | 983 | 928 | 3% | 9% |

Note: Certain reclassifications have been made to the prior periods' financial statements to conform to the current period's presentation effective as of the second quarter of 2024, for all periods presented (See Footnote 10). Please refer to the Appendices and Footnotes at the end of this press release for additional information.

- (a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.
- (b) Includes provisions on Other Assets and policyholder benefits and claims.
- (c) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.
- (d) Includes assets under management, and trust and custody assets. 2Q24 Client Investment Assets is preliminary.

Wealth

Wealth revenues of \$1.8 billion increased 2%, driven by a 13% increase in non-interest revenue, reflecting higher investment fee revenues driven by net new client investment assets as well as market valuations, partially offset by a 4% decrease in net interest income on higher mortgage funding costs.

Private Bank revenues of \$611 million increased 1%, driven by improved deposit spreads and higher investment fee revenues, partially offset by higher mortgage funding costs.

Wealth at Work revenues of \$195 million decreased 13%, driven by deposit spread compression and higher mortgage funding costs, partially offset by higher investment fee revenues.

Citigold revenues of \$1.0 billion increased 6%, driven by higher investment fee revenues.

Wealth operating expenses of \$1.5 billion decreased 4%, driven by the benefits of prior restructuring and repositioning actions.

Wealth cost of credit was a benefit of \$9 million, compared to a cost of \$53 million in the prior-year period, driven by an ACL release reflecting an improvement in macroeconomic outlook, partially offset by higher net credit losses.

Wealth net income was \$210 million, compared to \$84 million in the prior-year period, driven by the higher revenues, the lower expenses and the lower cost of credit.

| USPB (\$ in millions, except as otherwise noted) | 2Q'24 | 1Q'24 | 2Q'23 | QoQ% | YoY% |
|---|----------|----------|----------|-----------|-----------------|
| Branded Cards | \$ 2,537 | \$ 2,640 | \$ 2,357 | (4)% | 8% |
| Retail Services | 1,746 | 1,900 | 1,643 | (8)% | 6% |
| Retail Banking | 636 | 638 | 619 | /E)0/ | 3% 6% |
| Total revenues, net of interest expense | 4,919 | 5,178 | 4,619 | (5)% | 0% |
| Total operating expenses | 2,442 | 2,519 | 2,498 | (3)% | (2)% |
| Net credit losses | 1,931 | 1.864 | 1,218 | 4% | 59% |
| Net ACL build / (release)(a) | 382 | 337 | 304 | 13% | 26% |
| Other provisions (b) | 2 | 3 | 3 | (33)% | (33)% |
| Total cost of credit | 2,315 | 2,204 | 1,525 | 5% | 52% |
| Net income (loss) | \$ 121 | \$ 347 | \$ 461 | (65)% | (74)% |
| USPB Key Statistics and Metrics (\$B) | | | | | |
| Allocated average TCE(c) | 25 | 25 | 22 | - | 15% |
| RoTCE(c) | 1.9% | 5.5% | 8.4% | (360) bps | (650) bps |
| Average loans | 206 | 204 | 189 | 1% | 9% |
| Average deposits | 93 | 100 | 113 | (7)% | (18)% |
| US cards average loans | 160 | 159 | 149 | 1% | 8% |
| US credit card spend volume | 155 | 141 | 152 | 10% | 2% |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

U.S. Personal Banking (USPB)

USPB revenues of \$4.9 billion increased 6%, driven by higher net interest income due to loan growth in cards and higher non-interest revenue due to lower partner payments.

Branded Cards revenues of \$2.5 billion increased 8%, driven by interest-earning balance growth of 9%, as payment rates continue to moderate, and spend volume growth of 3%.

Retail Services revenues of \$1.7 billion increased 6%, primarily driven by lower partner payments due to higher net credit losses, as well as interest-earning balance growth of 8%.

Retail Banking revenues of \$636 million increased 3%, driven by higher deposit spreads, as well as mortgage and installment loan growth.

USPB operating expenses of \$2.4 billion decreased 2%, driven by lower technology and compensation costs, partially offset by higher volume-related expenses.

USPB cost of credit was \$2.3 billion, compared to \$1.5 billion in the prior-year period. The increase was driven by higher net credit losses, reflecting that multiple card loan vintages originated over the last few years are now maturing, as well as the impact of persistent inflation and higher interest rates. The increase also reflected a larger ACL build in the guarter.

⁽a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

⁽b) Includes provisions on policyholder benefits and claims and Other Assets.

⁽c) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

USPB net income of \$121 million decreased 74%, primarily driven by the higher cost of credit, partially offset by the higher revenues and the lower expenses.

| All Other (Managed Basis) ^{(a)(b)} (\$ in millions, except as otherwise noted) | 2Q'24 | 1Q'24 | 2Q'23 | QoQ% | YoY% |
|--|----------|----------|-------|-------|-------|
| Legacy Franchises (managed basis) | 1,727 | 1,829 | 1,925 | (6)% | (10)% |
| Corporate / Other | 253 | 557 | 609 | (55)% | (58)% |
| Total revenues | 1,980 | 2,386 | 2,534 | (17)% | (22)% |
| Total operating expenses | 2,114 | 2,695 | 2,269 | (22)% | (7)% |
| Net credit losses | 214 | 249 | 199 | (14)% | 8% |
| Net ACL build / (release)(c) | (4) | (98) | 67 | 96% | NM |
| Other provisions (d) | 33 | ` 35 | (66) | (6)% | NM |
| Total cost of credit | 243 | 186 | 200 | 31% | 22% |
| Net income (loss) | \$ (402) | \$ (477) | \$ 78 | 16% | NM |
| All Other Key Statistics and Metrics (\$B) | | | | | |
| Allocated Average TCE ^(e) | 27 | 26 | 31 | 5% | (14)% |

Note: Certain reclassifications have been made to the prior periods' financial statements to conform to the current period's presentation effective as of the second quarter of 2024, for all periods presented (See Footnote 10). Please refer to the Appendices and Footnotes at the end of this press release for additional information.

- (a) Includes Legacy Franchises and certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses, and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury investment activities and discontinued operations.
- (b) Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico consumer banking, small business and middle-market banking within Legacy Franchises. For additional information, please refer to Footnote 12.
- (c) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.
- (d) Includes provisions on Other Assets and policyholder benefits and claims.
- (e) TCE is a non-GAAP financial measure. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE.

All Other (Managed Basis)(12)

All Other (managed basis) revenues of \$2.0 billion decreased 22%, primarily driven by the closed exits and wind-downs and higher investment portfolio funding costs, partially offset by growth in Mexico as well as the impact from the Visa B exchange.

Legacy Franchises (managed basis)⁽¹²⁾ revenues of \$1.7 billion decreased 10%, largely driven by the closed exits and winddowns, partially offset by revenue growth in Mexico.

Corporate / Other revenues decreased to \$253 million from \$609 million in the prior-year period, largely driven by higher funding costs.

All Other (managed basis) expenses of \$2.1 billion decreased 7%, primarily driven by the closed exits and wind-downs, partially offset by the civil money penalties imposed by the FRB and the OCC⁽⁷⁾.

All Other (managed basis) cost of credit was \$243 million, compared to \$200 million in the prior-year period, driven by a higher ACL build and higher net credit losses.

All Other (managed basis) net loss of \$402 million was driven by the lower revenues and the higher cost of credit, partially offset by the lower expenses.

Citigroup will host a conference call today at 11:00 AM (ET). A live webcast of the presentation, as well as financial results and presentation materials, will be available at https://www.citigroup.com/global/investors. The live webcast of the presentation can also be accessed at https://www.veracast.com/webcasts/citigroup/webinars/CITI2Q24.cfm

Additional financial, statistical and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's Second Quarter 2024 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.

Citi is a preeminent banking partner for institutions with cross-border needs, a global leader in wealth management and a valued personal bank in its home market of the United States. Citi does business in nearly 180 countries and jurisdictions, providing corporations, governments, investors, institutions and individuals with a broad range of financial products and services.

Additional information may be found at www.citigroup.com | X: @Citi | YouTube: www.youtube.com/citi | Blog: http://blog.citigroup.com | Facebook: www.facebook.com/citi | LinkedIn: www.linkedin.com/company/citi

Certain statements in this release are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors. These factors include, among others: macroeconomic, geopolitical and other challenges and uncertainties, including those related to economic growth, inflation and interest rates; the execution and efficacy of Citi's transformation, simplification and other strategic and other initiatives, including those related to its investment, expense and capital-related actions; the potential outcomes of the extensive legal and regulatory proceedings, examinations, investigations, consent orders and related compliance efforts and other inquiries to which Citi is or may be subject; ongoing regulatory and legislative uncertainties and changes, including changes in regulatory capital rules, requirements or interpretations; and the precautionary statements included in this release. These factors also consist of those contained in Citigroup's 2023 Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

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Appendix A

| Citigroup (\$ in millions) | | 2Q'24 | 1Q'24 | 2Q'23 |
|--|----|-------------------------|-------------------------------|-------------------------------|
| Net Income (Loss) | \$ | 3,217 | \$ 3,371 | \$ 2,915 |
| Less: Preferred Dividends | _ | 242 | 279 | 288 |
| Net Income (Loss) to Common Shareholders | \$ | 2,975 | \$ 3,092 | \$ 2,627 |
| Average Common Equity Less: Average Goodwill and Intangibles | \$ | 189,211 (23,063) | \$ 188,001 (23,335) | \$ 188,214 (24,072) |
| Average Tangible Common Equity (TCE) | \$ | 166,148 | \$ 164,666 | \$ 164,142 |
| ROE | | 6.3% | 6.6% | 5.6% |
| RoTCE | | 7.2% | 7.6% | 6.4% |

Appendix B

| Citigroup (\$ in millions) | 2Q'24 | 2Q'23 | % Δ YoY |
|--|--------------|--------------|---------|
| Total Citigroup Revenue - As Reported | \$ 20,139 | \$ 19,436 | 4% |
| Less: | | | |
| Total Divestiture-related Impact on Revenue | 33 | (6) | |
| Total Citigroup Revenue, Excluding Total Divestiture-related Impact | \$ 20,106 | \$ 19,442 | 3% |
| Total Citigroup Operating Expenses - As Reported | \$ 13,353 | \$ 13,570 | (2)% |
| Less: | | | |
| Total Divestiture-related Impact on Operating Expenses | 85 | 79 | |
| Total Citigroup Operating Expenses, Excluding Total Divestiture-related Impact | \$ 13,268 | \$ 13,491 | (2)% |

Appendix C (a)

| All Other (\$ in millions) | 2Q'24 | 1Q'24 | 2Q'23 | % Δ QoQ | % Δ YoY |
|--|----------------------------|--------------------------|---------------------------|---------|---------|
| All Other Revenues, Managed Basis | \$ 1,980 | \$ 2,386 | \$ 2,534 | (17)% | (22)% |
| All Other Divestiture-related Impact on Revenue | \$ 33 | \$ (12) | \$ (6) | | |
| All Other Revenues (U.S. GAAP) | \$ 2,013 | \$ 2,374 | \$ 2,528 | (15)% | (20)% |
| All Other Operating Expenses, Managed Basis | \$ 2, 114 | \$ 2,695 | \$ 2,269 | (22)% | (7)% |
| Add: All Other Divestiture-related Impact on Operating Expenses ^{(b)(c)(d)} | \$ 85 | \$ 110 | \$ 79 | | |
| All Other Operating Expenses (U.S. GAAP) | \$ 2,199 | \$ 2,805 | \$ 2,348 | (22)% | (6)% |
| All Other Cost of Credit, Managed Basis | \$ 243 | \$ 186 | \$ 200 | 31% | 22% |
| All Other Divestiture-related Impact on Net credit losses All Other Divestiture-related Impact on Net ACL build / (release)(c) All Other Divestiture-related Impact on Other provisions(f) | (3) | 11 - | (8) (4) | | |
| All Other Citigroup Cost of Credit (U.S. GAAP) | \$ 240 | \$ 197 | \$ 188 | 22% | 28% |
| All Other Net Income (Loss), Managed Basis | \$ (402) | \$ (477) | \$ 78 | 16% | NM |
| All Other Divestiture-related Impact on Revenue All Other Divestiture-related Impact on Operating Expenses ^{(b)(c)(d)} All Other Divestiture-related Impact on Cost of Credit | 33 (85) 3 | (12) (110) (11) | (6) (79) 12 | | |
| All Other Divestiture-related Impact on Taxes ^{(b)(c)(d)} All Other Net Income (Loss) (U.S. GAAP) | \$ 17 (434) | \$ 39 (571) | \$ (19) (14) | 24% | NM |

⁽a) Reconciling Items consist of the divestiture-related impacts excluded from the results of All Other, as well as All Other-Legacy Franchises on a managed basis.
(b) 2Q23 includes approximately \$79 million in operating expenses (approximately \$57 million after-tax), primarily related to separation costs in Mexico and severance costs in Asia exit markets. For additional information, see Citigroup's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2023.
(c) 1Q24 includes approximately \$110 million in operating expenses (approximately \$77 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets.
(d) 2Q24 includes approximately \$85 million in operating expenses (approximately \$58 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets.
(e) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.
(f) Includes provisions for policyholder benefits and claims and other assets.

Appendix D

| (\$ in millions) | 2Q'24 ^(a) | | 2Q'24 ^(a) | | 2Q'24 ^(a) | | 2Q'24 ^(a) | | 2Q'24 ^(a) | | 2Q'24 ^(a) | | 1Q'24 | | 2Q'23 |
|---|----------------------|-----------|----------------------|----|----------------------|--|----------------------|--|----------------------|--|----------------------|--|-----------|--|-------|
| Citigroup Common Stockholders' Equity ^(b) | \$ | 190,283 | \$ 189,059 | \$ | 188,610 | | | | | | | | | | |
| Add: Qualifying noncontrolling interests | | 153 | 159 | | 209 | | | | | | | | | | |
| Regulatory Capital Adjustments and Deductions: | | 757 | 757 | | 4 544 | | | | | | | | | | |
| Add: CECL transition provision ^(c) Less: | | 757 | 757 | | 1,514 | | | | | | | | | | |
| Accumulated net unrealized gains (losses) on cash flow hedges, net of tax | | (620) | (014) | | (1.000) | | | | | | | | | | |
| Cumulative unrealized pain (loss) related to changes in fair value of financial liabilities | | (629) | (914) | | (1,990) | | | | | | | | | | |
| attributable to own creditworthiness, net of tax | | (760) | (1,031) | | 307 | | | | | | | | | | |
| Intangible Assets: | | (700) | (1,031) | | 307 | | | | | | | | | | |
| Goodwill, net of related deferred tax liabilities (DTLs) ^(d) | | 18,315 | 18,647 | | 18,933 | | | | | | | | | | |
| Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related | | 10,010 | 10,047 | | 10,500 | | | | | | | | | | |
| DTLs | | 3,138 | 3,258 | | 3,531 | | | | | | | | | | |
| Defined benefit pension plan net assets; other | | 1,424 | 1.386 | | 2,020 | | | | | | | | | | |
| Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general | | ., | 1,000 | | 2,020 | | | | | | | | | | |
| business credit carry-forwards ^(e) | | 11,695 | 11,936 | | 11,461 | | | | | | | | | | |
| Excess over 10% / 15% limitations for other DTAs, certain common stock investments, and | | , | , | | , | | | | | | | | | | |
| MSRs(e)(f) | | 3,652 | 3,551 | | 1,828 | | | | | | | | | | |
| Common Equity Tier 1 Capital (CET1) | \$ | 154,358 | \$ 153,142 | \$ | 154,243 | | | | | | | | | | |
| Risk-Weighted Assets (RWA)(c) | \$ | 1,135,772 | \$ 1,138,546 | \$ | 1,153,450 | | | | | | | | | | |
| <u> </u> | | | | | | | | | | | | | | | |
| Common Equity Tier 1 Capital Ratio (CET1 / RWA)(c) | | 13.6% | 13.5% | | 13.4% | | | | | | | | | | |

Note: Citi's binding CET1 Capital ratios were derived under the Basel III Standardized Approach for all periods reflected.

Note: Citi's binding CET1 Capital ratios were derived under the basel in Standard Representation and Preliminary.

(a) Preliminary.

(b) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

(c) Please refer to Footnote 2 at the end of this press release for additional information.

(d) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

(e) Represents deferred tax excludable from Basel III CET1 Capital, which includes net DTAs arising from net operating loss, foreign tax credit and general business credit tax carry-forwards and DTAs arising from timing differences (future deductions) that are deducted from CET1 capital exceeding the 10% limitation.

(f) Assets subject to 10% / 15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions.

For all periods presented, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.

| | Appendix E | | | |
|--|------------|----------------------|-----------------|-----------------|
| (\$ in millions) | | 2Q'24 ^(a) | 1Q'24 | 2Q'23 |
| Common Equity Tier 1 Capital (CET1) ^(b) | \$ | 154,358 | \$ 153,142 | \$ 154,243 |
| Additional Tier 1 Capital (AT1) ^(c) | | 19,426 | 18,923 | 21,500 |
| Total Tier 1 Capital (T1C) (CET1 + AT1) | \$ | 173,784 | \$ 172,065 | \$ 175,743 |
| Total Leverage Exposure (TLE) ^(b) | \$ | 2,948,855 | \$ 2,948,323 | \$ 2,943,546 |
| Supplementary Leverage Ratio (T1C / TLE) | | 5.9% | 5.8% | 6.0% |

Preliminary.
Please refer to Footnote 2 at the end of this press release for additional information.
Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

| Appendix F | | | | | |
|--|----|----------------------|-----------------|-------------|------------------------|
| (\$ and shares in millions) | _ | 2Q'24 ^(a) | 1Q'24 | | 2Q'23 |
| Common Stockholders' Equity | \$ | 190,210 | \$ 188,985 | \$ | 188,474 |
| Less: Goodwill Intangible Assets (other than MSRs) Goodwill and Identifiable Intangible Assets (other than MSRs) Related to Assets Held-for-Sale | | 19,704 3,517 | 20,042 3,636 | | 19,998 3,895 246 |
| Tangible Common Equity (TCE) | \$ | 166,989 | \$ 165,307 | ' \$ | 164,335 |
| Common Shares Outstanding (CSO) | | 1,907.8 | 1,907.4 | , | 1,925.7 |
| Tangible Book Value Per Share | \$ | 87.53 | \$ 86.67 | ' \$ | 85.34 |
| (a) Preliminary. | | | | | |
| Appendix G | | | | | |
| Banking (\$ in millions) | | 1Q'24 | 2Q'23 % | Δ QoQ | % Δ Yo |
| Corporate Lending Revenues - As Reported \$ 774 | \$ | 811 \$ | 646 | (5)% | 20% |
| Less: Gain/(loss) on loan hedges ^(a) \$ 9 | \$ | (104) \$ | (66) | NM | NM |

| Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges | \$ 765 | \$ 915 \$ | 712 | (16)% | 7% |
|---|-----------|--------------|-----|-------|----|
| () 51 | | | | | |

(a) Please refer to Footnote 9 at the end of this press release for additional information.

| Appendix H | | | |
|--|-------------|-------------|-------------|
| (\$ in billions) | 2Q'24 | 1Q'24 | 2Q'23 |
| Average Tangible Common Equity (TCE) | | | |
| Services | \$ 24.9 | \$ 24.9 | \$ 23.0 |
| Markets | 54.0 | 54.0 | 53.1 |
| Banking | 21.8 | 21.8 | 21.4 |
| USPB | 25.2 | 25.2 | 21.9 |
| Wealth | 13.2 | 13.2 | 13.4 |
| All Other | 27.0 | 25.6 | 31.3 |
| Total Citigroup Average TCE | \$ 166.1 | \$ 164.7 | \$ 164.1 |
| Plus: | | | |
| Average Goodwill | 19.5 | 19.6 | 20.0 |
| Average Intangible Assets (other than MSRs) | 3.6 | 3.7 | 3.9 |
| Average Goodwill and Identifiable Intangible Assets (other than MSRs) Related to | | | |
| Assets Held-for-Sale | - | - | 0.2 |
| Total Citigroup Average Common Stockholders' Equity | \$ 189.2 | \$ 188.0 | \$ 188.2 |

- (1) Ratios as of June 30, 2024 are preliminary. Citigroup's allocated average tangible common equity (TCE) and return on average tangible common equity (RoTCE) are non-GAAP financial measures. RoTCE represents annualized net income available to common shareholders as a percentage of average TCE. For the components of these calculations, see Appendix A. See Appendix F for a reconciliation of common equity to TCE. For a reconciliation of the summation of the segments' and components' average allocated TCE to Citigroup's total average stockholder's equity, see Appendix H.
- (2) Ratios as of June 30, 2024 are preliminary. Citigroup's Common Equity Tier 1 (CET1) Capital ratio and Supplementary Leverage ratio (SLR) reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. Excluding these deferrals, Citigroup's CET1 Capital ratio and SLR as of June 30, 2024 would be 13.5% and 5.9%, respectively, on a fully reflected basis. For additional information, see "Capital Resources—Regulatory Capital Treatment—Modified Transition of the Current Expected Credit Losses Methodology" in Citigroup's 2023 Annual Report on Form 10-K. Certain prior period amounts have been revised to conform with enhancements made in the current period.

For the composition of Citigroup's CET1 Capital and ratio, see Appendix D. For the composition of Citigroup's SLR, see Appendix E.

- (3) Citigroup's payout ratio is the sum of common dividends and common share repurchases divided by net income available to common shareholders.
- (4) Citigroup's tangible book value per share is a non-GAAP financial measure. See Appendix F for a reconciliation of common equity to tangible common equity and resulting calculation of tangible book value per share.
- (5) Results of revenue excluding divestiture-related impacts are non-GAAP financial measures. For additional information and a reconciliation to reported results, please refer to Appendices B and C.
- (6) Results of expenses excluding divestiture-related impacts are non-GAAP financial measures. For additional information and a reconciliation to reported results, please refer to Appendices B and C. Included in Citigroup's reported expenses was an immaterial FDIC special assessment of approximately \$34 million.
- (7) On July 10, 2024, the FRB entered into a Civil Money Penalty Consent Order with Citigroup in the amount of approximately \$60.6 million, and the OCC entered into a Civil Money Penalty Consent Order with Citibank, N.A. in the amount of \$75 million. For additional information, please see Citigroup's Current Report on Form 8-K filed with the U.S. Securities and Exchange Commission on July 10, 2024.
- (8) Prime balances are defined as client's billable balances where Citi provides cash or synthetic prime brokerage services.
- (9) Credit derivatives are used to economically hedge a portion of the Corporate Lending portfolio that includes both accrual loans and loans at fair value. Gain / (loss) on loan hedges includes the mark-to-market on the credit derivatives and the mark-to-market on the loans in the portfolio that are at fair value. In the second quarter 2024, gain / (loss) on loan hedges included \$9 million related to Corporate Lending, compared to \$(66) million in the prior-year period. The fixed premium costs of these hedges are netted against the Corporate Lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain / (loss) on loan hedges are non-GAAP financial measures. For a reconciliation to reported results, please refer to Appendix G.
- (10) During the second quarter of 2024, Citi made certain reclassifications to align with Citi's transformation and strategy. In connection therewith, Citi transferred the previously announced wind-down of the retail banking business in the United Kingdom from *Wealth* to Legacy Franchises (managed basis) within *All Other* (managed basis).
- (11) Certain revenues earned by Citi are subject to a revenue sharing agreement to *Banking* Corporate Lending from Investment Banking and certain *Markets* and *Services* products sold to Corporate Lending clients.
- (12) All Other (managed basis) reflects results on a managed basis, which excludes divestiture-related impacts, for all periods, related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico consumer banking and small business and middle market banking within Legacy Franchises. Certain of the results of operations of All Other (managed basis) and Legacy Franchises (managed basis) that exclude divestiture-related impacts are non-GAAP financial measures. For additional information and a reconciliation of these results, please refer to Appendix C.



CITIGROUP—QUARTERLY FINANCIAL DATA SUPPLEMENT

2Q24

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CITIGROUP FINANCIAL SUMMARY

(In millions of dollars, except per share amounts and as otherwise noted)

| | 2Q 2023 | | 3Q 2023 | _ | 4Q 2023 | _ | 1Q 2024 | _ | 2Q 2024 | | Increase/ ease) from 2Q23 | Six Months 2023 | _ | Six Months 2024 | YTD 2024 vs. YTD 2023 Increase/ (Decrease) |
|---|--|----------|--|----|--|----|--|----|--|---|---|---|----|---|--|
| Total revenues, net of interest expense(1) Total operating expenses(2/3)(4/6) Net credit losses (NCLS) Credit reserve build (release) for loans Provision / (release) for unfunded lending commitments Provisions for benefits and claims, other assets and HTM debt securities | \$ 19,436 13,570 1,504 257 (96) 159 | \$ | 20,139 13,511 1,637 179 (54) 78 | \$ | 17,440 15,996 1,994 478 (81) 1,156 | \$ | 21,104 14,195 2,303 119 (98) 41 | \$ | 20,139 13,353 2,283 76 (8) 125 | (5%) (6%) (1%) (36%) 92% NM | 4% (2%) 52% (70%) 92% (21%) | \$ 40,883 26,859 2,806 692 (290) 591 | \$ | 41,243 27,548 4,586 195 (106) 166 | 1% 3% 63% (72%) 63% (72%) |
| Provisions for credit losses and for benefits and claims Income (loss) from continuing operations before income taxes Income taxes (benefits) Income (loss) from continuing operations Income (loss) from discontinued operations, net of taxes Net Income (loss) before noncontrolling interests Net Income (loss) attributable to noncontrolling interests | 1,824 4,042 1,090 2,952 (1) 2,951 36 | | 1,840 4,788 1,203 3,585 2 3,587 41 | _ | 3,547 (2,103) (296) (1,807) (1) (1,808) 31 | _ | 2,365 4,544 1,136 3,408 (1) 3,407 36 | _ | 2,476 4,310 1,047 3,263 - 3,263 46 | 5% (5%) (8%) (4%) 100% (4%) 28% | 36% 7% (4%) 11% 100% 11% 28% | 3,799 10,225 2,621 7,604 (2) 7,602 81 | _ | 4,841 8,854 2,183 6,671 (1) 6,670 82 | 27% (13%) (17%) (12%) 50% (12%) 1% |
| Citigroup's net income (loss) | \$ 2,915 | \$ | 3,546 | \$ | (1,839) | \$ | 3,371 | \$ | 3,217 | (5%) | 10% | \$ 7,521 | \$ | 6,588 | (12%) |
| <u>Diluted earnings per share:</u> Income (loss) from continuing operations Citigroup's net income (loss) | \$ 1.33 | \$ \$ | 1.63 1.63 | \$ | (1.16) (1.16) | \$ | 1.58 1.58 | S | 1.52 1.52 | (4%) (4%) | 14% 14% | \$ 3.52 3.52 | \$ | 3.10 3.10 | (12%) (12%) |
| Preferred dividends | \$ 288 | \$ | 333 | \$ | 300 | \$ | 279 | \$ | 242 | (13%) | (16%) | \$ 565 | \$ | 521 | (8%) |
| Income allocated to unrestricted common shareholders— basic — Income (loss) from continuing operations Citigroup's net income (loss) | \$ 2,595 2,594 | \$ | 3,158 3,160 | \$ | (2,217) (2,218) | \$ | 3,048 3,047 | \$ | 2,943 2,943 | (3%) (3%) | 13% 13% | \$ 6,890 6,888 | \$ | 5,991 5,990 | (13%) (13%) |
| Income allocated to unrestricted common shareholders— diluted Income (loss) from continuing operations Citigroup's net income (loss) | \$ 2,610 2,609 | \$ | 3,174 3,176 | \$ | (2,217) (2,218) | \$ | 3,063 3,062 | \$ | 2,962 2,962 | (3%) (3%) | 13% 14% | \$ 6,916 6,914 | \$ | 6,025 6,024 | (13%) (13%) |
| Shares (in millions): Average basic Average diluted Common shares outstanding, at period end | 1,942.8 1,968.6 1,925.7 | | 1,924.4 1,951.7 1,913.9 | | 1,909.7 1,909.7 1,903.1 | | 1,910.4 1,943.2 1,907.4 | | 1,907.7 1,945.7 1,907.8 | : | (2%) (1%) (1%) | 1,943.2 1,966.3 | | 1,909.1 1,944.4 | (2%) (1%) |
| Regulatory capital ratios and performance metrics: Common Equity Tier 1 (CET1) Capital ratio(87/8) Tier 1 Capital ratio(87/8) Supplementary Leverage ratio (SLR)(6/8)(9) Supplementary Leverage ratio (SLR)(6/8)(9) Return on average assets Return on average common equity Average tangible common equity (TCE) (in billions of dollars) Return on average tangible common equity (R6TCE)(10) Efficiency ratio (total operating expenses/total revenues, net) | \$ 13.37% 15.24% 15.84% 5.97% 0.47% 5.6% 164.1 6.4% 69.8% | \$ | 13.59% 15.40% 15.78% 6.04% 0.58% 6.7% 165.3 7.7% 67.1% | \$ | 13.37% 15.02% 15.13% 5.82% (0.30%) (4.5%) 165.2 (5.1%) 91.7% | \$ | 13.45% 15.11% 15.17% 5.84% 0.55% 6.6% 164.7 7.6% 67.3% | \$ | 13.6% 15.3% 15.4% 5.9% 0.53% 6.3% 166.1 7.2% 66.3% | 1% (40) bps (100) bps | 1% 80 bps (350) bps | \$ 0.62% 7.5% 162.1 8.7% 65.7% | \$ | 0.54% 6.5% 165.4 7.4% 66.8% | 2% (130) bps 110 bps |
| Balance sheet data (in billions of dollars, except per share amounts): Total assets Total average assets Total deposits Citigroup's stockholders' equity Book value per share Tangible book value per share(10) | \$ 2,423.7 2,465.6 660.6 1,319.9 208.7 97.87 85.34 | \$ | 2,413.8 666.3 1,273.5 209.5 99.28 86.90 | \$ | 2,411.8 2,427.3 689.4 1,308.7 205.5 98.71 86.19 | \$ | 2,450.3 674.6 1,307.2 206.6 99.08 86.67 | \$ | 2,405.7 2,456.5 687.7 1,278.1 208.3 99.70 87.53 | (1%) - 2% (2%) 1% 1% 1% | (1%) | 2,463.9 | | 2,453.4 | |
| Direct staff (in thousands) | 240 | | 240 | | 239 | | 237 | | 229 | (3%) | (5%) | | | | |

- See footnote 3 on page 14.
 See footnote 2 on page 14.
 See footnote 4 on page 14.
 See footnote 5 on page 14.
 See footnote 6 on page 14.

- (1) (2) (3) (4) (5) (6) (7) See footnote 6 on page 14. 2024 is preliminary. Citi's binding CET1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach, whereas Citi's binding Total Capital ratios were derived under the Basel III Advanced Approaches framework for all periods presented. For the composition of Citi's CET1 Capital and ratio, see page 22. Citi's regulatory capital ratios and components reflect certain deferreals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. For additional information, see "Capital Resources— Regulatory Capital Treatment— Modified Transition of the Current Expected Credit Losses Methodology" in Citigroup's 2023 Annual Report on Form 10-K. For the composition of Citi's SLR, see page 22.

 TCE, ROTCE and Tangible book value per share are non-GAAP financial measures. See page 22 for a reconciliation of Tangible book value per share and Citi's average TCE to Citi's total average stockholders' equity.

Note: Ratios and variance percentages are calculated based on the displayed amounts. NM Not meaningful.

Reclassified to conform to the current period's presentation.

CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

| | 2Q 2023 | 3Q 2023 | 4Q 2023 | 1Q 2024 | 2Q 2024 | | ncrease/ ase) from 2Q23 | Six Months 2023 | Six Months 2024 | YTD 2024 vs. YTD 2023 Increase/ (Decrease) |
|---|----------------|----------------|-------------------|----------------|-------------|------------|-------------------------------|-----------------------|-----------------------|--|
| Revenues | | | | | | | | | | |
| Interest income | \$ 32,647 | \$ 34,837 | \$ 36,379 | \$ 36,223 | \$ 35,987 | (1%) | 10% | \$ 62,042 | \$ 72,210 | 16% |
| Interest expense | 18,747 | 21,009 | 22,555 | 22,716 | 22,494 | (1%) | 20% | 34,794 | 45,210 | 30% |
| Net interest income (NII) | 13,900 | 13,828 | 13,824 | 13,507 | 13,493 | - | (3%) | 27,248 | 27,000 | (1%) |
| Commissions and fees | 2,132 | 2,195 | 2,212 | 2,724 | 2,662 | (2%) | 25% | 4,498 | 5,386 | 20% |
| Principal transactions | 2,528 | 3,008 | 1,473 | 3,274 | 2,874 | (12%) | 14% | 6,467 | 6,148 | (5%) |
| Administrative and other fiduciary fees | 989 | 971 | 925 | 1,037 | 1,046 | 1% | 6% | 1,885 | 2,083 | 11% |
| Realized gains (losses) on sales of investments, net | 49 | 30 | 37 | 115 | 23 | (80%) | (53%) | 121 | 138 | 14% |
| Impairment losses on investments Provision for credit losses on AFS debt securities(1) | (71) 1 | (70) (1) | (96) (3) | (30) | (21) | 30% | 70% (100%) | (157) | (51) | 68% |
| Other revenue (loss) | (92) | 178 | (932) | 477 | 62 | (87%) | NM | 821 | 539 | (34%) |
| Total non-interest revenues (NIR) | 5,536 | 6,311 | 3,616 | 7,597 | 6,646 | (13%) | 20% | 13,635 | 14,243 | 4% |
| Total revenues, net of interest expense | 19,436 | 20,139 | 17,440 | 21,104 | 20,139 | (5%) | 4% | 40.883 | 41,243 | 1% |
| | | | | | | (=,0) | | , | | |
| Provisions for credit losses and for benefits and claims | 4.50: | 4.00= | 4.05 * | 0.000 | 0.000 | (40() | 500/ | 0.000 | 4.500 | 000/ |
| Net credit losses | 1,504 | 1,637 | 1,994 | 2,303 | 2,283 | (1%) | 52% | 2,806 | 4,586 | 63% |
| Credit reserve build / (release) for loans | 257 | 179 | 478 | 119 | 76 | (36%) | (70%) | 692 | 195 | (72%) |
| Provision for credit losses on loans Provision for credit losses on held-to-maturity (HTM) debt | 1,761 | 1,816 | 2,472 | 2,422 | 2,359 (5) | (3%) NM | 34% (25%) | 3,498 (21) | 4,781 5 | 37% NM |
| securities | (4) | (3) | _ | 10 | (5) | INIVI | (2376) | (21) | 3 | INIVI |
| Provision for credit losses on other assets | 149 | 56 | 1,132 | 4 | 112 | NM | (25%) | 574 | 116 | (80%) |
| Policyholder benefits and claims | 14 | 25 | 24 | 27 | 18 | (33%) | 29% | 38 | 45 | 18% |
| Provision for credit losses on unfunded lending commitments | (96) | (54) | (81) | (98) | (8) | 92% | 92% | (290) | (106) | 63% |
| Total provisions for credit losses and for benefits and | | | | | 2,476 | 5% | 36% | 3,799 | 4,841 | 27% |
| claims ⁽²⁾ | 1,824 | 1,840 | 3,547 | 2,365 | | | | | | |
| Operating expenses | | | | | | | | | | |
| Compensation and benefits | 7,388 | 7,424 | 6,882 | 7,673 | 6,888 | (10%) | (7%) | 14,926 | 14,561 | (2%) |
| Premises and equipment | 595 | 620 | 695 | 585 | 597 | 2% | ` - ' | 1,193 | 1,182 | (1%) |
| Technology / communication | 2,309 | 2,256 | 2,414 | 2,246 | 2,238 | - | (3%) | 4,436 | 4,484 | 1% |
| Advertising and marketing | 361 | 324 | 377 | 228 | 280 | 23% | (22%) | 692 | 508 | (27%) |
| Restructuring | N/A 2,917 | N/A 2,887 | 781 4,847 | 225 3,238 | 36 3,314 | NM 2% | NM 14% | N/A 5,612 | 261 6,552 | NM 17% |
| Other operating | 13,570 | 13,511 | 15,996 | 14,195 | 13,353 | (6%) | (2%) | 26,859 | 27,548 | 3% |
| Total operating expenses | 13,370 | 10,011 | 13,330 | 14,133 | 10,000 | (070) | (2 /0) | 20,000 | 21,540 | 370 |
| Income (loss) from continuing operations before income | | | (0.100) | | 4,310 | (5%) | 7% | 10,225 | 8,854 | (13%) |
| taxes | 4,042 1,090 | 4,788 1,203 | (2,103) (296) | 4,544 1,136 | 1,047 | (8%) | (4%) | 2,621 | 2,183 | (17%) |
| Provision (benefit) for income taxes | 1,090 | 1,203 | (296) | 1,130 | 1,047 | (070) | (470) | 2,021 | 2,103 | (1776) |
| Income (loss) from continuing operations Discontinued operations | 2,952 | 3,585 | (1,807) | 3,408 | 3,263 | (4%) | 11% | 7,604 | 6,671 | (12%) |
| Income (loss) from discontinued operations | (1) | 2 | (1) | (1) | - | 100% | 100% | (2) | (1) | 50% |
| Provision (benefit) for income taxes | (1) | | (1) | (1) | | 100% | 100% | (2) | (1) | 50% |
| Income (loss) from discontinued operations, net of taxes | (1) | | (1) | (1) | <u>-</u> | 100% | 100% | (2) | (1) | 50% |
| Net income (loss) before attribution to noncontrolling interests | 2,951 | 3,587 | (1,808) | 3,407 | 3,263 | (4%) | 11% | 7,602 | 6,670 | (12%) |
| Noncontrolling interests | 36 | 41 | 31 | 36 | 46 | 28% | 28% | 81 | 82 | 1% |
| Citigroup's net income (loss) | \$ 2,915 | \$ 3,546 | <u>\$ (1,839)</u> | \$ 3,371 | \$ 3,217 | (5%) | 10% | \$ 7,521 | \$ 6,588 | (12%) |

This presentation is in accordance with ASC 326, which requires the provision for credit losses on AFS debt securities to be included in revenue. This total excludes the provision for credit losses on AFS debt securities, which is disclosed separately above.

N/A Not applicable.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)

| | .lı | ıne 30. | Sor | tember 30, | Dec | ember 31. | M | arch 31. | | June 30, | | ncrease/ ase) from |
|--|------|-------------------|-----|-------------------|-----|-------------------|------|-------------------|----|-------------------|---------------|-----------------------|
| | | 2023 | - | 2023 | | 2023 | | 2024 | | 2024(1) | 1Q24 | 2Q23 |
| Assets | | | | | | | | | | | | |
| Cash and due from banks (including segregated cash and other deposits) | \$ | 25,763 271,145 | \$ | 26,548 227,439 | \$ | 27,342 233,590 | \$ | 25,174 247.556 | \$ | 26,917 219,217 | 7% | 4% (19%) |
| Deposits with banks, net of allowance Securities borrowed and purchased under resale agreements, net of allowance | | 337.103 | | 335,059 | | 345,700 | | 344,264 | | 317.970 | (11%) (8%) | (6%) |
| Brokerage receivables, net of allowance | | 60.850 | | 66,194 | | 53,915 | | 61.314 | | 64.563 | 5% | 6% |
| Trading account assets | | 423,189 | | 406,368 | | 411,756 | | 431,468 | | 446,339 | 3% | 5% |
| Investments | | , | | , | | , | | , | | , | | |
| Available-for-sale debt securities | | 237,334 | | 241,783 | | 256,936 | | 254,898 | | 249,362 | (2%) | 5% |
| Held-to-maturity debt securities, net of allowance | | 262,066 | | 259,456 | | 254,247 | | 252,459 | | 251,125 | (1%) | (4%) |
| Equity securities | | 7,745 | | 7,759 | | 7,902 | | 7,826 | | 7,789 | - | 1% |
| Total investments | | 507,145 | | 508,998 | | 519,085 | | 515,183 | | 508,276 | (1%) | - |
| Loans Consumer ⁽²⁾ | | 374.591 | | 377.714 | | 389.197 | | 381.759 | | 386.117 | 1% | 3% |
| Corporate(3) | | 286,021 | | 288,634 | | 300,165 | | 292,819 | | 301,605 | 3% | 5% |
| Loans, net of unearned income | - | 660,612 | _ | 666,348 | - | 689,362 | _ | 674,578 | _ | 687.722 | 2% | 4% |
| Allowance for credit losses on loans (ACLL) | | (17.496) | | (17,629) | | (18,145) | | (18,296) | | (18.216) | 2 70 | (4%) |
| Total loans, net | - | 643,116 | | 648,719 | _ | 671,217 | - | 656,282 | - | 669,506 | 2% | 4% |
| Goodwill | | 19,998 | | 19,829 | | 20,098 | | 20,042 | | 19,704 | (2%) | (1%) |
| Intangible assets (including MSRs) | | 4,576 | | 4,540 | | 4,421 | | 4,338 | | 4,226 | (3%) | (8%) |
| Premises and equipment, net of depreciation and amortization | | 27,818 | | 27,959 | | 28,747 | | 29,188 | | 29,399 | 1% | 6% |
| Other assets, net of allowance | | 102,972 | | 96,824 | | 95,963 | | 97,701 | | 99,569 | 2% | (3%) |
| Total assets | \$ 2 | 2,423,675 | \$ | 2,368,477 | \$ | 2,411,834 | \$ 2 | 2,432,510 | \$ | 2,405,686 | (1%) | (1%) |
| Liabilities | | | | | | | | | | | | |
| Non-interest-bearing deposits in U.S. offices | \$ | 109.844 | \$ | 104.061 | \$ | 112.089 | \$ | 112.535 | \$ | 117.607 | 5% | 7% |
| Interest-bearing deposits in U.S. offices | | 590,700 | | 569,428 | | 576,784 | | 570,259 | | 546,772 | (4%) | (7%) |
| Total U.S. deposits | | 700,544 | | 673,489 | | 688,873 | | 682,794 | | 664,379 | (3%) | (5%) |
| Non-interest-bearing deposits in offices outside the U.S. | | 91,899 | | 84,663 | | 88,988 | | 87,936 | | 83,150 | (5%) | (10%) |
| Interest-bearing deposits in offices outside the U.S. | | 527,424 | | 515,354 | | 530,820 | | 536,433 | | 530,608 | (1%) | 1% |
| Total international deposits | | 619,323 | | 600,017 | | 619,808 | | 624,369 | _ | 613,758 | (2%) | (1%) |
| Total deposits | 1 | ,319,867 | | 1,273,506 | | 1,308,681 | 1 | ,307,163 | | 1,278,137 | (2%) | (3%) |
| Securities loaned and sold under repurchase agreements | | 260,035 | | 256,770 | | 278,107 | | 299,387 | | 305,206 | 2% | 17% |
| Brokerage payables | | 69,433 | | 75,076 | | 63,539 | | 73,013 | | 73,621 | 1% | 6% |
| Trading account liabilities | | 170,664 | | 164,624 | | 155,345 | | 156,652 | | 151,259 | (3%) | (11%) |
| Short-term borrowings | | 40,430 274,510 | | 43,166 275,760 | | 37,457 | | 31,910 285,495 | | 38,694 | 21% (2%) | (4%) 2% |
| Long-term debt Other liabilities, plus allowances ⁽⁴⁾ | | 79,314 | | 69,380 | | 286,619 75,835 | | 71,492 | | 280,321 69,304 | (3%) | (13%) |
| Total liabilities | ¢ 2 | 2,214,253 | \$ | 2,158,282 | • | 2,205,583 | \$ 2 | 2,225,112 | \$ | 2,196,542 | (1%) | (1%) |
| ······································ | Ψ 2 | ,214,233 | Ψ | 2,130,202 | Ψ | 2,203,303 | 4 4 | .,223,112 | Ψ | 2,190,542 | (170) | (170) |
| Equity Stockholders' equity | | | | | | | | | | | | |
| Stockholders' equity Preferred stock | • | 20,245 | \$ | 19,495 | \$ | 17,600 | \$ | 17,600 | \$ | 18,100 | 3% | (11%) |
| Common stock | φ | 31 | φ | 31 | φ | 31 | φ | 31 | φ | 31 | 370 | (1170) |
| Additional paid-in capital | | 108,579 | | 108,757 | | 108.955 | | 108.592 | | 108.785 | | |
| Retained earnings | | 199,976 | | 202,135 | | 198,905 | | 200,956 | | 202,913 | 1% | 1% |
| Treasury stock, at cost | | (74,247) | | (74,738) | | (75,238) | | (74,865) | | (74,842) | - | (1%) |
| Accumulated other comprehensive income (loss) (AOCI) | | (45,865) | | (46,177) | | (44,800) | | (45,729) | | (46,677) | (2%) | (2%) |
| Total common equity | \$ | 188,474 | \$ | 190,008 | \$ | 187,853 | \$ | 188,985 | \$ | 190,210 | 1% | 1% |
| Total Citigroup stockholders' equity | \$ | 208,719 | \$ | 209,503 | \$ | 205,453 | \$ | 206,585 | \$ | 208,310 | 1% | |
| Noncontrolling interests | | 703 | | 692 | | 798 | | 813 | | 834 | 3% | 19% |
| Total equity | | 209,422 | | 210,195 | | 206,251 | | 207,398 | | 209,144 | 1% | - |
| Total liabilities and equity | \$ 2 | ,423,675 | \$ | 2,368,477 | \$ | 2,411,834 | \$ 2 | 2,432,510 | \$ | 2,405,686 | (1%) | (1%) |
| · * | | | | | | | | | | | | |

June 30, 2024 is preliminary.
Consumer loans include loans managed by USPB, Wealth, and All Other—Legacy Franchises (other than Mexico small business and middle-market banking (Mexico SBMM), and the Assets Finance Group (AFG).
Corporate loans include loans managed by Services, Markets, Banking, and All Other—Legacy Franchises—Mexico SBMM, and the AFG.
Includes allowance for credit losses for unfunded lending commitments. See page 19.

OPERATING SEGMENT, REPORTING UNIT, AND COMPONENT DETAILS

(In millions of dollars)

| | 2Q 2023 | 3Q 2023 | 4Q 2023 | | 1Q 2024 | | 2Q 2024 | 2Q24 In (Decrea: 1Q24 | se) from 2Q23 | Six lonths 2023 | N | Six Months 2024 | YTD 2024 vs. YTD 2023 Increase/ (Decrease) |
|--|--|--|--|----|--|----|--|---|---------------------------------------|---|----|--|--|
| Revenues, net of interest expense | | | | | | | | | | | | | |
| Services Markets Banking U.S. Personal Banking (USPB) Wealth All Other—managed basis(1)(2) Reconciling Items—divestiture-related | \$ 4,555 4,779 1,179 4,619 1,776 2,534 | \$ 4,636 4,748 1,373 4,917 1,831 2,238 | \$ 4,517 3,366 978 4,940 1,664 2,037 | \$ | 4,766 5,357 1,736 5,178 1,693 2,386 | \$ | 4,680 5,086 1,627 4,919 1,814 1,980 | (2%) (5%) (6%) (5%) 7% (17%) | 3% 6% 38% 6% 2% (22%) | \$ 8,949 10,535 2,364 9,330 3,526 5,167 | \$ | 9,446 10,443 3,363 10,097 3,507 4,366 | 6% (1)% 42% 8% (1)% (16)% |
| impacts ⁽³⁾ | (6) | 396 | (62) | | (12) | | 33 | NM | NM | 1,012 | | 21 | (98)% |
| Total net revenues—reported | \$ 19,436 | \$ 20,139 | \$ 17,440 | \$ | 21,104 | \$ | 20,139 | (5)% | 4% | \$ 40,883 | \$ | 41,243 | 1% |
| Income (loss) from continuing operations | | | | | | | | | | | | | |
| Services Markets Banking USPB Wealth All Other—managed basis ⁽¹⁾⁽²⁾ Reconciling Items—divestiture-related | \$ 1,230 1,139 51 461 84 79 | \$ 1,355 1,065 157 756 132 (94) | \$ 807 (128) (296) 201 21 (2,301) | \$ | 1,515 1,421 527 347 175 (483) | \$ | 1,498 1,469 409 121 210 (412) | (1%) 3% (22%) (65%) 20% 15% | 22% 29% NM (74%) NM NM | \$ 2,539 3,001 108 863 266 271 | \$ | 3,013 2,890 936 468 385 (895) | 19% (4%) NM (46%) 45% NM |
| impacts ⁽³⁾ | (92) | 214 | (111) | _ | (94) | _ | (32) | 66% | 65% | 556 | _ | (126) | NM |
| Income (loss) from continuing operations—reported | 2,952 | 3,585 | (1,807) | | 3,408 | | 3,263 | (4%) | 11% | 7,604 | | 6,671 | (12%) |
| Discontinued operations | (1) | 2 | (1) | | (1) | | - | 100% | 100% | (2) | | (1) | 50% |
| Net income (loss) attributable to noncontrolling interests | 36 | 41 | 31 | | 36 | | 46 | 28% | 28% | 81 | | 82 | 1% |
| Net income (loss) | \$ 2,915 | \$ 3,546 | \$ (1,839) | \$ | 3,371 | \$ | 3,217 | (5%) | 10% | \$ 7,521 | \$ | 6,588 | (12%) |

⁽¹⁾

⁽²⁾

Includes Legacy Franchises and certain unallocated costs of global staff functions (including finance, risk, human resources, legal, and compliance-related costs), other corporate expenses, and unallocated global operations and technology expenses, and income taxes, as well as Corporate Treasury investment activities and discontinued operations.

Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico consumer banking, small business and middle-market banking (Mexico Consumer/SBMM) within Legacy Franchises. See page 14 for additional information.

Reconciling Items consist of the divestiture-related impacts excluded from All Other on a managed basis. See page 14 for additional information. The Reconciling Items are fully reflected in the various line items in Citi's Consolidated Statement of Income (page 2).

SERVICES

(In millions of dollars, except as otherwise noted)

| (III IIIIIII or dollaro, except de v | 2Q | 3Q | | 4Q | | 1Q | | 2Q | 2Q24 In (Decrea | crease/ se) from | | Six Months | Six Months | YTD 2024 vs. YTD 2023 Increase/ |
|--|-------------------|-----------|-----------|----------------|--------------|----------------|----------|----------------|--------------------|---------------------|----------|----------------|-------------------|------------------------------------|
| | 2023 | 2023 | | 2023 | | 2024 | | 2024 | 1Q24 | 2Q23 | | 2023 | 2024 | (Decrease) |
| Net interest income (including dividends) Fee revenue | \$ 3,243 | | | 3,442 | \$ | | \$ | 3,225 | (3%) | (1%) | \$ | | \$ 6,542 | 3% |
| Commissions and fees | 787 | 782 | | 815 | | 797 | | 867 | 9% | 10% | | 1,528 | 1,664 | 9% |
| Fiduciary and administrative, and other | 661 | 630 | | 606 | _ | 685 | _ | 695 | 1% | 5% | | 1,265 | 1,380 | 9% |
| Total fee revenue Principal transactions | 1,448 242 | | | 1,421 271 | | 1,482 248 | | 1,562 182 | 5% (27%) | 8% (25%) | | 2,793 468 | 3,044 430 | 9% (8%) |
| All other(1) | (378 | | | (617) | | (281) | | (289) | (3%) | 24% | | (681) | (570) | 16% |
| Total non-interest revenue | 1,312 | | | 1.075 | _ | 1,449 | _ | 1.455 | - | 11% | - | 2.580 | 2.904 | 13% |
| Total revenues, net of interest expense | 4,555 | 4,636 | | 4,517 | | 4,766 | | 4,680 | (2%) | 3% | | 8,949 | 9,446 | 6% |
| Total operating expenses | 2,506 | 2,520 | | 2,596 | | 2,666 | _ | 2,734 | 3% | 9% | | 4,915 | 5,400 | 10% |
| Net credit losses (recoveries) on loans | 13 | | | (6) | | 6 | | - | (100%) | (100%) | | 19 | 6 | (68%) |
| Credit reserve build (release) for loans Provision (release) for credit losses on unfunded lending commitments | (14 (26 | | | 127 (22) | | 34 12 | | (100) 2 | NM (83%) | NM NM | | (86) | (66) 14 | 23% NM |
| Provisions for credit losses for other assets and HTM debt securities | 250 | 39 | | 547 | | 12 | | 71 | NM | (72%) | | 295 | 83 | (72%) |
| Provision for credit losses | 223 | 95 | _ | 646 | | 64 | _ | (27) | NM | NM | | 209 | 37 | (82%) |
| Income from continuing operations before taxes | 1,826 | | | 1,275 | | 2,036 | _ | 1,973 | (3%) | 8% | | 3,825 | 4,009 | 5% |
| Income taxes | 596 | 666 | | 468 | | 521 | | 475 | (9%) | (20%) | L | 1,286 | 996 | (23%) |
| Income from continuing operations | 1,230 | | | 807 | | 1,515 | | 1,498 | (1%) | 22% | | 2,539 | 3,013 | 19% |
| Noncontrolling interests | 16 | | | 21 | | 25 | _ | 27 | 8% | 69% | | 29 | 52 | 79% |
| Net income | \$ 1,214 | | | 786 | \$ | 1,490 | \$ | 1,471 | (1%) | 21% | \$ | 2,510 | \$ 2,961 | 18% |
| EOP assets (in billions) | \$ 584 | \$ 552 | \$ | 586 | \$ | 577 | \$ | 569 | (1%) | (3%) | | | | |
| Average assets (in billions) | 584 | | | 582 | | 580 | | 575 | (1%) | (2%) | \$ | 591 | \$ 578 | (2%) |
| Efficiency ratio | 55% | | | 57% | | 56% | | 58% | 200 bps | 300 bps | 1 | 55% | 57% | 200 bps |
| Average allocated TCE (in billions) ⁽²⁾ RoTCE ⁽²⁾ | \$ 23.0 21.2% | |) \$ 6 | 23.0 13.6% | \$ | 24.9 24.1% | \$ | 24.9 23.8% | (30) bps | 8% 260 bps | \$ | 23.0 22.0% | \$ 24.9 23.9% | 8% 190 bps |
| Revenue by component | | | | | | | | | | | | | | |
| Net interest income | \$ 2,718 | | | 2,887 | \$ | | \$ | 2,629 | (3%) | (3%) | \$ | 5,330 | \$ 5,352 | - |
| Non-interest revenue | 702 | | | 557 | | 793 | | 802 | 1% | 14% | | 1,429 | 1,595 | 12% |
| Treasury and Trade Solutions (TTS) | 3,420 | | | 3,444 | | 3,516 | _ | 3,431 | (2%) | - | | 6,759 | 6,947 | 3% |
| Net interest income | 525 | | | 555 | | 594 | | 596 | - | 14% | | 1,039 | 1,190 | 15% |
| Non-interest revenue | 1,135 | | | 518 1,073 | | 656 1,250 | _ | 653 1,249 | - | 7% | - | 1,151 2,190 | 1,309 2,499 | 14% |
| Securities Services | \$ 4,555 | | | 4,517 | • | | - | 4,680 | - | 10% | \$ | 8,949 | | 14% |
| Total Services | \$ 4,555 | \$ 4,636 | = = | 4,517 | • | 4,766 | 3 | 4,000 | (2%) | 3% | * | 0,949 | \$ 9,446 | 6% |
| Revenue by geography | | | | | | | | | | | ١. | | | |
| North America | \$ 1,294 | | | 1,299 | \$ | | \$ | 1,298 | 4% | - | \$ | 2,499 | \$ 2,541 | 2% |
| International | 3,261 \$ 4,555 | \$ 4,636 | | 3,218 4,517 | • | 3,523 4,766 | 6 | 3,382 4,680 | (4%) | 4% | \$ | 6,450 8,949 | 6,905 \$ 9,446 | 7% |
| Total | \$ 4,555 | \$ 4,03C | = | 4,517 | p | 4,766 | Ф | 4,000 | (2%) | 3% | Þ | 0,949 | \$ 9,446 | 6% |
| Key drivers ⁽³⁾ (in billions of dollars, except as otherwise noted) | | | | | | | | | | | | | | |
| Average loans by reporting unit | \$ 79 | \$ 82 | s | 82 | \$ | 81 | \$ | 81 | | 3% | \$ | 79 | \$ 81 | 3% |
| Securities Services | φ /9 1 | φ 02 1 | Ģ | 02 | Ф | 1 | Ф | 1 | - | 370 | Φ | 19 | \$ 01 1 | 370 |
| Total | \$ 80 | \$ 83 | s | 83 | \$ | 82 | \$ | 82 | | 3% | \$ | 80 | \$ 82 | 3% |
| ACLL as a % of EOP loans ⁽⁴⁾ | 0.32% | - | _ | 0.47% | _ | 0.54% | _ | 0.37% | (17) bps | 5 bps | Ė | | | 070 |
| Average deposits by reporting unit and selected | 0.32% | 0.337 | • | 0.4770 | | 0.5470 | | 0.57 % | (17) bps | o nha | | | | |
| component | | | | | | | | | | | 1 | | | |
| TTS | \$ 689 | \$ 677 | \$ | 681 | \$ | 684 | \$ | 677 | (1%) | (2%) | \$ | 697 | \$ 680 | (2%) |
| Securities Services | 125 | | | 122 | | 124 | | 127 | 2% | 2% | L | 125 | 126 | 1% |
| Total | \$ 814 | \$ 797 | \$ | 803 | \$ | 808 | \$ | 804 | - | (1%) | \$ | 822 | \$ 806 | (2%) |
| AUC/AUA (in trillions of dollars)(5) | \$ 22.3 | \$ 21.5 | \$ | 23.5 | \$ | 24.0 | \$ | 24.2 | 1% | 9% | | | | |
| Cross - border transaction value | \$ 87.8 | \$ 87.8 | \$ | 99.4 | \$ | 90.7 | \$ | 92.7 | 2% | 6% | \$ | 170.8 | | 7% |
| U.S. dollar clearing volume (in millions) | 38.8 | | | 40.2 | | 39.6 | | 41.6 | 5% | 7% | 1. | 77.1 | 81.2 | 5% |
| Commercial card spend volumes | \$ 17.3 | \$ 16.9 | \$ | 16.6 | \$ | 16.8 | \$ | 18.0 | 7% | 4% | \$ | 33.3 | \$ 34.8 | 5% |
| | | | | | | | | | | | <u> </u> | | | |

⁽¹⁾

Services includes revenues earned by Citigroup that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to Corporate Lending clients.

TCE and ROTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citigroup's total average TCE and Citi's total average stockholders' equity.

Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.

Excludes loans that are carried at fair value for all periods.

2024 is preliminary. (2)

MARKETS

(In millions of dollars, except as otherwise noted)

| Fee revenue Brokerage and fees 331 197 | 1,695 337 103 31 471 2,853 (271) 3,053 4,748 3,310 (4) 119 5 42 162 1,276 | \$ 1,987 328 103 46 477 1,212 (310) 1,379 3,366 3,436 30 40 12 127 209 | \$ 1,706 336 100 62 498 3,178 (25) 3,651 5,357 3,384 120 (1) | \$ 2,038 346 104 62 512 2,696 (160) 3,048 5,086 3,305 66 (111) 2 | 19% 3% 4% - 3% (15%) NM (17%) (5%) (2%) (15%) NM NM | 2% 5% 7% 100% 12% 7% 19% 6% (1%) NM NM | \$ 3,551 716 186 70 972 6,407 (395 6,984 10,538 6,512 6,512 6,312 (12 | 682 204 124 1,010 5,874 (185) 6,699 10,443 6,689 144 | 5% (5%) 10% 77% 4% (8%) 53% (4%) (1%) 3% NM (79%) NM |
|--|--|--|---|--|---|--|---|---|--|
| Investment banking fees(1) 97 31 31 31 31 32 33 345 33 345 | 103 31 471 2,853 (271) 3,053 4,748 3,310 (4) 119 5 42 | 103 46 477 1,212 (310) 1,379 3,386 3,436 30 40 12 | 100 62 498 3,178 (25) 3,651 5,357 3,384 78 120 (1) | 104 62 512 2,696 (160) 3,048 5,086 3,305 66 (111) | 4% - 3% (15%) NM (17%) (5%) (2%) (15%) NM | 7% 100% 12% 7% 19% 10% 6% (1%) NM | 186 77 972 6,407 (395 6,984 10,538 6,512 6 | 204 124 1,010 5,874 (185) 6,699 10,443 6,689 144 | 10% 77% 4% (8%) 53% (4%) (1%) 3% NM (79%) |
| Total fee revenue | 471 2,853 (271) 3,053 4,748 3,310 (4) 119 5 42 162 | 477 1,212 (310) 1,379 3,366 3,436 30 40 12 | 3,178 (25) 3,651 5,357 3,384 78 120 (1) | 2,696 (160) 3,048 5,086 3,305 66 (111) | 3% (15%) NM (17%) (5%) (2%) (15%) NM | 12% 7% 19% 10% 6% (1%) NM NM | 972 6,407 (395 6,984 10,535 6,512 6 | 1,010 5,874 (185) 6,699 10,443 6,689 144 | 4% (8%) 53% (4%) (1%) 3% NM (79%) |
| All other(3) (197) Total non-interest revenue 2,780 Total revenues, net of interest expense 4,779 Total operating expenses 3,345 Net credit losses (recoveries) on loans 2 Credit reserve build (release) for loans (21) Provision (release) for credit losses on unfunded lending commitments Provisions for credit losses for other assets and HTM debt securities 12 | (271) 3,053 4,748 3,310 (4) 119 5 42 | (310) 1,379 3,366 3,436 30 40 12 | (25) 3,651 5,357 3,384 78 120 (1) | (160) 3,048 5,086 3,305 66 (111) | NM (17%) (5%) (2%) (15%) NM NM | 19% 10% 6% (1%) NM NM | (395 6,984 10,535 6,512 6 43 (12 |) (185) 6,699 10,443 6,689 144 9 | 53% (4%) (1%) 3% NM (79%) |
| Total non-interest revenue | 3,053 4,748 3,310 (4) 119 5 42 162 | 1,379 3,366 3,436 30 40 12 | 3,651 5,357 3,384 78 120 (1) | 3,048 5,086 3,305 66 (111) | (17%) (5%) (2%) (15%) NM | 10% 6% (1%) NM NM | 6,984 10,535 6,512 6 43 (12 | 6,699 10,443 6,689 144 9 | (4%) (1%) 3% NM (79%) |
| Total revenues, net of interest expense 4,779 Total operating expenses 3,345 Net credit losses (recoveries) on loans 2 Credit reserve build (release) for loans (21) Provision (release) for credit losses on unfunded lending commitments (10) Provisions for credit losses for other assets and HTM debt securities 12 | 4,748 3,310 (4) 119 5 42 162 | 3,366 3,436 30 40 12 | 3,384 78 120 (1) | 5,086 3,305 66 (111) | (5%) (2%) (15%) NM | (1%) NM NM | 10,535 6,512 6 43 (12 | 10,443 6,689 144 9 | (1%) 3% NM (79%) |
| Total operating expenses 3,345 Net credit losses (recoveries) on loans 2 Credit reserve build (release) for loans (21) Provision (release) for credit losses on unfunded lending commitments (10) Provisions for credit losses for other assets and HTM debt securities 12 | (4) 119 5 42 162 | 30 40 12 127 | 78 120 (1) | 66 (111) | (15%) NM NM | NM NM | 43 (12 | 144 | NM (79%) |
| Credit reserve build (release) for loans (21) Provision (release) for credit losses on unfunded lending commitments (10) Provisions for credit losses for other assets and HTM debt securities 12 | 119 5 42 162 | 40 12 127 | 120 (1) | (111) | NM NM | NM | 43 (12 | 9 | (79%) |
| Provision (release) for credit losses on unfunded lending commitments (10) Provisions for credit losses for other assets and HTM debt securities 12 | 5 42 162 | 12 | (1) | 2 | NM | | (12 | | |
| commitments (10) Provisions for credit losses for other assets and HTM debt securities 12 | 42 162 | 127 | 2 | | | NM | , |) 1 | NM |
| Provisions for credit losses for other assets and HTM debt securities12 | 42 162 | 127 | 2 | | | INIVI | 30 | | |
| securities 12 | 162 | | | 20 | | | | 34 | 13% |
| | 162 | | | | NM | NM | | 04 | 1070 |
| Provision for credit losses (17) | 1 276 | | 199 | (11) | NM | 35% | 67 | 188 | NM |
| Income (loss) from continuing operations before taxes 1,451 | 1,210 | (279) | 1,774 | 1,792 | 1% | 24% | 3,956 | 3,566 | (10%) |
| Income taxes (benefits) 312 | 211 | (151) | 353 | 323 | (8%) | 4% | 955 | | (29%) |
| | 1,065 | (128) | 1,421 | 1,469 | 3% | 29% | 3,001 | | (4%) |
| Noncontrolling interests19 | 15 | 12 | 15 | 26 | 73% | 37% | 40 | | 3% |
| | 1,050 | \$ (140) | \$ 1,406 | \$ 1,443 | 3% | 29% | \$ 2,961 | \$ 2,849 | (4%) |
| | 1,009 | \$ 1,008 | \$ 1,038 | \$ 1,023 | (1%) | 1% | | | *** |
| Average assets (in billions) 1,041 Efficiency ratio 70% | 1,026 70% | 1,033 102% | 1,048 63% | 1,064 65% | 2% 200 bps | 2% (500) bps | \$ 1,023 629 | | 3% 200 bps |
| Average allocated TCE (in billions)(4) \$ 53.1 \$ | | \$ 53.1 | \$ 54.0 | \$ 54.0 | 200 bps | (300) bps 2% | \$ 53.1 | | 200 bps 2% |
| RoTCE(4) \$55.1 | 7.8% | (1.0%) | 10.5% | 10.7% | 20 bps | 220 bps | 11.29 | | (60) bps |
| Revenue by component | | | | | | | | | |
| | 3,806 | \$ 2,547 | \$ 4,130 | \$ 3,564 | (14%) | (3%) | \$ 8,259 | | (7%) |
| Equity markets 1,109 | 942 | 819 | 1,227 | 1,522 | 24% | 37% | 2,276 | | 21% (1%) |
| | 4,748 | \$ 3,366 | \$ 5,357 | \$ 5,086 | (5%) | 6% | \$ 10,535 | | ` ' |
| | 2,747 | \$ 1,737 | \$ 2,800 | \$ 2,466 | (12%) | (11%) | \$ 6,310 | | (17%) |
| | 1,059 | 810 \$ 2.547 | 1,330 | 1,098 | (17%) | 20% | 1,949 \$ 8.259 | | 25% |
| Total Fixed Income markets revenues \$ 3,670 \$ | 3,806 | \$ 2,547 | \$ 4,130 | \$ 3,564 | (14%) | (3%) | \$ 8,259 | \$ 7,694 | (7%) |
| Revenue by geography | | | | | | | | | |
| | | \$ 1,227 | \$ 2,067 | \$ 2,031 | (2%) | 21% | \$ 3,711 | | 10% |
| | 2,847 | 2,139 | 3,290 | 3,055 | (7%) | (1%) | 6,824 | | (7%) |
| Total <u>\$ 4,779</u> <u>\$</u> | 4,748 | \$ 3,366 | \$ 5,357 | \$ 5,086 | (5%) | 6% | \$ 10,535 | \$ 10,443 | (1%) |
| Key drivers(5) (in billions of dollars) | | | | | | | | | |
| Average loans \$ 107 \$ | 108 | \$ 115 | \$ 120 | \$ 119 | (1%) | 11% | \$ 109 | | 10% |
| | 0.01%) | 0.10% | 0.26% | 0.22% | (4) bps | 21 bps | 0.01% | 0.24% | 23 bps |
| | 0.77% | 0.71% | 0.86% | 0.74% | (12) bps | 7 bps | l <u>.</u> | | |
| Average trading account assets \$ 382 \$ | 393 | \$ 392 | \$ 408 | \$ 426 | 4% | 12% | \$ 366 | | 14% |
| Average deposits 23 | 23 | 23 | 24 | 25 | 4% | 9% | 23 | 25 | 9% |

Investment banking fees are primarily composed of underwriting, advisory, loan syndication structuring, and other related financing activity.

Primarily includes other non-brokerage and investment banking fees from customer-driven activities.

Markets includes revenues earned by Citigroup that are subject to a revenue sharing arrangement with Banking—Corporate Lending clients.

TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citigroup's total average TCE and Cit's total average stockholders' equity.

Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.

Excludes loans that are carried at fair value for all periods.

⁽⁴⁾

BANKING

(In millions of dollars, except as otherwise noted)

| | | 2Q 2023 | | 3Q 2023 | | 4Q 2023 | | 1Q 2024 | | 2Q 2024 | | ncrease/ ise) from 2Q23 | | Six lonths 2023 | | Six Months 2024 | YTD 2024 vs. YTD 2023 Increase/ (Decrease) |
|---|----------|----------------|----|----------------|----|----------------|----|----------------|----|----------------|---------------------|-------------------------------|----|-----------------------|----------|-----------------------|--|
| Net interest income (including dividends) | \$ | 542 | \$ | 555 | \$ | 551 | \$ | 582 | \$ | 527 | (9%) | (3%) | \$ | 1,055 | \$ | 1,109 | 5% |
| Fee revenue | | 570 | | 004 | | 700 | | 070 | | 005 | (40() | 2001 | | 4.040 | | 4.007 | 450/ |
| Investment banking fees ⁽¹⁾ Other ⁽²⁾ | | 573 40 | | 694 40 | | 706 38 | | 972 42 | | 935 50 | (4%) 19% | 63% 25% | | 1,313 82 | | 1,907 92 | 45% 12% |
| Total fee revenue | | 613 | | 734 | | 744 | _ | 1.014 | | 985 | (3%) | 61% | | 1,395 | _ | 1.999 | 43% |
| Principal transactions | | (216) | | (164) | | (223) | | (227) | | (126) | 44% | 42% | | (551) | | (353) | 36% |
| All other(3) | | 240 | | 248 | | (94) | | 367 | | 241 | (34%) | - | | 465 | | 608 | 31% |
| Total non-interest revenue | | 637 | | 818 | | 427 | | 1,154 | | 1,100 | (5%) | 73% | | 1,309 | | 2,254 | 72% |
| Total revenues, net of interest expense | | 1,179 | _ | 1,373 | | 978 | _ | 1,736 | _ | 1,627 | (6%) | 38% | | 2,364 | | 3,363 | 42% |
| Total operating expenses | | 1,260 | | 1,225 | | 1,161 | | 1,179 | | 1,131 | (4%) | (10%) | | 2,491 | | 2,310 | (7%) 54% |
| Net credit losses on loans Credit reserve build (release) for loans | | 57 (110) | | 29 (22) | | 71 (163) | | 66 (89) | | 40 (51) | (39%) 43% | (30%) 54% | | 69 (160) | | 106 (140) | 13% |
| Provision (release) for credit losses on unfunded lending commitments | | (56) | | (64) | | (63) | | (96) | | (9) | 91% | 84% | | (227) | | (105) | 54% |
| Provisions for credit losses for other assets and HTM debt securities | | (39) | | 1 | | 339 | | (10) | | (12) | (20%) | 69% | | 47 | | (22) | NM |
| Provision for credit losses | | (148) | | (56) | | 184 | | (129) | | (32) | 75% | 78% | | (271) | | (161) | 41% |
| Income (loss) from continuing operations before taxes | | 67 | | 204 | | (367) | | 686 | | 528 | (23%) | NM | | 144 | | 1,214 | NM |
| Income taxes (benefits) | | 16 | | 47 | | (71) | | 159 | | 119 | (25%) | NM | | 36 | | 278 | NM |
| Income (loss) from continuing operations | | 51 | | 157 | | (296) | | 527 | | 409 | (22%) | NM | | 108 | | 936 | NM 100% |
| Noncontrolling interests Net income (loss) | \$ | 1 50 | S | 1 156 | • | (296) | \$ | 3 524 | s | 3 406 | (23%) | NM NM | \$ | 3 105 | \$ | 930 | 100% NM |
| , , | <u>*</u> | 148 | \$ | 146 | \$ | 148 | \$ | 151 | \$ | 147 | . , | | Þ | 105 | <u>*</u> | 930 | INIVI |
| EOP assets (in billions) Average assets (in billions) | \$ | 148 155 | \$ | 146 151 | \$ | 148 150 | \$ | 151 154 | \$ | 147 152 | (3%) (1%) | (1%) (2%) | \$ | 156 | \$ | 153 | (2%) |
| Efficiency ratio | | 107% | | 89% | | 119% | | 68% | | 70% | 200 bps | (3,700) bps | φ | 105% | φ | 69% | (3,600) bps |
| Average allocated TCE (in billions)(4) | \$ | 21.4 | \$ | 21.4 | \$ | 21.4 | \$ | 21.8 | \$ | 21.8 | - | 2% | \$ | 21.4 | \$ | 21.8 | 2% |
| RoTCE ⁽⁴⁾ | | 0.9% | | 2.9% | | (5.5%) | | 9.7% | | 7.5% | (220) bps | 660 bps | - | 1.0% | | 8.6% | 760 bps |
| Revenue by component | | | | | | | | | | | | | | | | | |
| Total Investment Banking | \$ | 533 | \$ | 711 | \$ | 687 | \$ | 925 | \$ | 853 | (8%) | 60% | \$ | 1,234 | \$ | 1,778 | 44% |
| Corporate Lending—excluding gain/(loss) on loan | | 712 | | 709 | | 422 | | 915 | | 765 | (16%) | 7% | | 1,395 | | 1,680 | 20% |
| hedges(3)(5) Total Banking revenues (ex-gain/(loss) on loan hedges)(3)(5) | _ | 1,245 | _ | 1,420 | _ | 1,109 | _ | 1,840 | _ | 1,618 | (12%) | 30% | | 2,629 | _ | 3,458 | 32% |
| Gain/(loss) on loan hedges ⁽³⁾⁽⁵⁾ | | (66) | | (47) | | (131) | | (104) | | 9 | NM | NM | | (265) | | (95) | 64% |
| Total Banking revenues including gain/(loss) on loan hedges ⁽³⁾⁽⁵⁾ | \$ | 1,179 | \$ | 1,373 | \$ | 978 | \$ | 1,736 | \$ | 1,627 | (6%) | 38% | \$ | 2,364 | \$ | 3,363 | 42% |
| Business metrics—investment banking fees | | | | | | | | | | | | | | | | | |
| Advisory | \$ | 156 | \$ | 299 | \$ | 286 | \$ | 230 | \$ | 268 | 17% | 72% | \$ | 432 | \$ | 498 | 15% |
| Equity underwriting (Equity Capital Markets (ECM)) | | 158 | | 123 | | 110 | | 171 | | 174 | 2% | 10% | | 267 | | 345 | 29% |
| Debt underwriting (Debt Capital Markets (DCM)) | | 259 | | 272 | | 310 | | 571 | | 493 | (14%) | 90% | | 614 | | 1,064 | 73% |
| Total | \$ | 573 | \$ | 694 | \$ | 706 | \$ | 972 | \$ | 935 | (4%) | 63% | \$ | 1,313 | \$ | 1,907 | 45% |
| Revenue by geography | | 40- | | | | 40- | | | | =46 | (00/) | 000/ | | | | 4 = 0 - | =40/ |
| North America International | \$ | 469 710 | \$ | 623 | \$ | 402 576 | \$ | 773 963 | \$ | 749 878 | (3%) | 60% 24% | \$ | 873 | \$ | 1,522 | 74% 23% |
| International Total | ¢ | 1.179 | s | 750 1,373 | ¢. | 978 | \$ | 1,736 | • | 1,627 | (9%) (6%) | 24% 38% | \$ | 1,491 2,364 | ¢. | 1,841 3,363 | 23% 42% |
| IOIai | Ф | 1,179 | Þ | 1,3/3 | Ф | 918 | Ф | 1,736 | Þ | 1,027 | (0%) | 30% | Ф | 2,304 | Ф | 3,303 | 4270 |
| Key drivers ⁽⁶⁾ (in billions of dollars) | | | | | | | | | | | | | | | _ | | |
| Average loans | \$ | 93 | \$ | 89 | \$ | 89 | \$ | 89 | \$ | 89 | (40) have | (4%) | \$ | 94 | \$ | 89 | (5%) |
| NCLs as a % of average loans ACLL as a % of EOP loans ⁽⁷⁾ | | 0.25% 1.74% | | 0.13% 1.75% | | 0.32% 1.59% | | 0.30% 1.47% | | 0.18% 1.42% | (12) bps (5) bps | (7) bps (32) bps | 1 | 0.15% | | 0.24% | 9 bps |
| Average deposits | | 1.74% | | 1.75% | | 1.59% | | 1.47% | | 1.42% | (a) pbs | (32) bps | 1 | 1 | | 1 | _ |
| Q -F | | | | | | | | | | • | | | 1 | | | • | |

⁽¹⁾ (2) (3)

Investment banking fees are primarily composed of underwriting, advisory, loan syndication structuring, and other related financing activity.

Primarily includes other non-investment banking fees from customer-driven activities.

Banking includes revenues earned by Citigroup that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to Corporate Lending clients.

TCE and ROTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citigroup's total average TCE and Citi's total average stockholders' equity.

Credit derivatives are used to economically hedge a portion of the corporate loan portfoli obtat includes both accrual loans and loans at fair value. Gain (loss) on loan hedges includes the mark-to-market on the loans in the portfoli that are at fair value. Hedges on accrual loans reflect the mark-to-market on redit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain (loss) on loan hedges are non-GAAP financial measures.

Excludes loans that are carried at fair value for all periods. (5)

U.S. PERSONAL BANKING

(In millions of dollars, except as otherwise noted)

| | | 2Q 2023 | _ | 3Q 2023 | 4Q 2023 | _ | 1Q 2024 | _ | 2Q 2024 | 2Q24 In (Decrea 1Q24 | | Six Months 2023 | Six Months 2024 | YTD 2024 vs. YTD 2023 Increase/ (Decrease) |
|--|----|--|----------|---|---|----|--|----|---|--|---|---|--|--|
| Net interest income | \$ | 4,883 | \$ | 5,175 | \$ 5,238 | \$ | 5,226 | \$ | 5,103 | (2%) | 5% | \$ 9,737 | \$ 10,329 | 6% |
| Fee revenue Interchange fees Card rewards and partner payments Other ⁽¹⁾ | | 2,482 (2,827) 72 | | 2,434 (2,777) 75 | 2,481 (2,889) 98 | | 2,352 (2,580) 105 | | 2,524 (2,847) 114 | 7% (10%) 9% | 2% (1%) 58% | 4,759 (5,417) 176 | 4,876 (5,427) 219 | 2% - 24% |
| Total fee revenue All other ⁽²⁾ | | (273) 9 | | (268) 10 | (310) 12 | | (123) 75 | | (209) 25 | (70%) (67%) | 23% NM | (482) 75 | (332) 100 | 31% 33% |
| Total non-interest revenue Total revenues, net of interest expense | _ | (264) 4,619 | | (258) 4,917 | (298) 4,940 | | (48) 5,178 | | (184) 4,919 | NM (5%) | 30% 6% | (407) 9,330 | (232) 10,097 | 43% 8% |
| Total operating expenses Net credit losses on loans Credit reserve build (release) for loans Provision (release) for credit losses on unfunded lending commit. Provisions for benefits and claims (PBC), and other assets Provisions for credit losses and for PBC Income from continuing operations before taxes Income from continuing operations Noncontrolling interests | _ | 2,498 1,218 303 1 3 1,525 596 135 | <u>-</u> | 2,481 1,343 114 (1) 3 1,459 977 221 756 | 2,594 1,599 471 1 3 2,074 272 71 201 | = | 2,519 1,864 337 3 2,204 455 108 347 | | 2,442 1,931 382 2 2,315 162 41 121 | (3%) 4% 13% - (33%) 5% (64%) (62%) (65%) | (2%) 59% 26% (100%) (33%) 52% (73%) (70%) (74%) | 5,027 2,292 879 1 2 3,174 1,129 266 863 | 4,961 3,795 719 5 4,519 617 149 468 | (1%) 66% (18%) (100%) NM 42% (45%) (44%) |
| Noncontrolling interests Net income | \$ | 461 | \$ | 756 | \$ 201 | \$ | 347 | \$ | 121 | (65%) | (74%) | \$ 863 | \$ 468 | (46%) |
| EOP assets (in billions) Average assets (in billions) Efficiency ratio Average allocated TCE (in billions) ⁽³⁾ RoTCE ⁽³⁾ | \$ | 228 229 54% 21.9 8.4% | \$ | 231 230 50% 21.9 13.7% | \$ 242 232 53% 21.9 3.6% | \$ | 237 233 49% 25.2 5.5% | \$ | 242 239 50% 25.2 1.9% | 2% 3% 100 bps - (360) bps | 6% 4% (400) bps 15% (650) bps | \$ 230 54% 21.9 7.9% | \$ 236 49% 25.2 3.7% | 3% (500) bps 15% (420) bps |
| Revenue by component Branded Cards Retail Services Retail Banking Total | \$ | 2,357 1,643 619 4,619 | \$ | 2,539 1,728 650 4,917 | \$ 2,620 1,636 684 4,940 | \$ | 2,640 1,900 638 5,178 | \$ | 2,537 1,746 636 4,919 | (4%) (8%) - (5%) | 8% 6% 3% 6% | \$ 4,829 3,253 1,248 9,330 | \$ 5,177 3,646 1,274 10,097 | 7% 12% 2% 8% |
| Average loans and deposits ⁽⁴⁾ (in billions) Average loans ACLL as a % of EOP loans ⁽⁵⁾ Average deposits | \$ | 189 6.44% 113 | \$ | 196 6.36% 110 | \$ 202 6.28% 105 | \$ | 204 6.58% 100 | \$ | 206 6.60% 93 | 1% 2 bps (7%) | 9% 16 bps (18%) | \$ 186 112 | \$ 205 97 | 10% (13%) |

⁽¹⁾ Primarily related to retail banking and credit card-related fees.
(2) Primarily related to revenue incentives from card networks and partners.
(3) TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citigroup's total average TCE and Citi's total average stockholders' equity.
(4) Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.
(5) Excludes loans that are carried at fair value for all periods.

U.S. PERSONAL BANKING Metrics

| | | 2Q | | 3Q | | 4Q | | 1Q | | 2Q | | ncrease/ ise) from |
|--|----|--------|----|--------|----|--------|----|--------|----|----------------|------|-----------------------|
| | | 2023 | | 2023 | _ | 2023 | _ | 2024 | | 2024 | 1Q24 | 2Q23 |
| U.S. Personal Banking Key Indicators (in billions of dollars, except as otherwise noted) | | | | | | | | | | | | |
| New account acquisitions (in thousands) | | | | | | | | | | | | |
| Branded Cards | | 1,131 | | 1,146 | | 1,105 | | 1,170 | | 1,144 | (2%) | 1% |
| Retail Services | | 2,393 | | 2,152 | | 2,617 | | 1,658 | | 2,034 | 23% | (15%) |
| Credit card spend volumes | | | | | | | | | | | | |
| Branded Cards | \$ | 126.8 | \$ | 125.2 | \$ | 129.5 | \$ | 120.9 | \$ | 130.9 | 8% | 3% |
| Retail Services | | 24.8 | | 23.3 | | 26.0 | | 20.0 | | 23.7 | 19% | (4%) |
| Average loans ⁽¹⁾ | | | | | | | | | | | | |
| Branded Cards | \$ | 99.8 | \$ | 103.2 | \$ | 106.6 | \$ | 107.5 | \$ | 109.3 | 2% | 10% |
| Retail Services | | 49.0 | | 50.2 | | 51.6 | | 51.7 | | 51.0 | (1%) | 4% |
| Retail Banking | | 40.3 | | 42.2 | | 43.9 | | 45.0 | | 46.0 | 2% | 14% |
| EOP loans(1) | _ | | _ | | _ | | _ | | _ | | | |
| Branded Cards | \$ | 103.0 | \$ | 105.2 | \$ | 111.1 | \$ | 108.0 | \$ | 111.8 | 4% | 9% |
| Retail Services | | 50.0 | | 50.5 | | 53.6 | | 50.8 | | 51.7 | 2% | 3% |
| Retail Banking | | 41.5 | | 43.1 | | 44.4 | | 45.6 | | 46.2 | 1% | 11% |
| Total revenues, net of interest expenses as a % of average loans | | 0.470/ | | 0.700/ | | 0.750/ | | 0.000/ | | 0.040/ | | |
| Branded Cards | | 9.47% | | 9.76% | | 9.75% | | 9.88% | | 9.34% | | |
| Retail Services | | 13.45% | | 13.66% | | 12.58% | | 14.78% | | 13.77% | | |
| NII as a % of average loans ⁽²⁾ | | 0.040/ | | 0.400/ | | 0.470/ | | 0.000/ | | 0.000/ | | |
| Branded Cards | | 9.01% | | 9.12% | | 9.17% | | 9.30% | | 8.93% | | |
| Retail Services | | 17.44% | | 17.77% | | 16.99% | | 17.20% | | 16.92% | | |
| NCLs as a % of average loans Branded Cards | | 2.47% | | 2.72% | | 3.06% | | 3.65% | | 3.82% | | |
| Retail Services | | 4.46% | | 4.53% | | 5.44% | | 6.32% | | 3.82% 6.45% | | |
| Retail Banking | | 0.59% | | 0.59% | | 0.62% | | 0.69% | | 0.45% | | |
| Loans 90+ days past due as a % of EOP loans | | 0.59% | | 0.59% | | 0.0276 | | 0.09% | | 0.00% | | |
| Branded Cards | | 0.81% | | 0.92% | | 1.07% | | 1.19% | | 1.09% | | |
| Retail Services | | 1.77% | | 2.12% | | 2.36% | | 2.53% | | 2.36% | | |
| Retail Banking ⁽³⁾ | | 0.39% | | 0.38% | | 0.40% | | 0.35% | | 0.36% | | |
| Loans 30-89 days past due as a % of EOP loans | | 0.3970 | | 0.3070 | | 0.4070 | | 0.5570 | | 0.3070 | | |
| Branded Cards | | 0.81% | | 0.97% | | 1.03% | | 1.01% | | 0.94% | | |
| Retail Services | | 1.81% | | 2.13% | | 2.15% | | 2.18% | | 2.06% | | |
| Retail Banking ⁽³⁾ | | 0.57% | | 0.55% | | 0.62% | | 0.53% | | 0.55% | | |
| Branches (actual) | | 653 | | 652 | | 647 | | 645 | | 641 | (1%) | (2%) |
| Mortgage originations | \$ | 4.5 | \$ | 3.9 | \$ | 2.8 | \$ | 3.1 | \$ | 4.3 | 39% | (4%) |

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
 Net interest income includes certain fees that are recorded as interest revenue.
 Excludes U.S. government-sponsored agency guaranteed loans.

Reclassified to conform to the current period's presentation.

WEALTH

(In millions of dollars, except as otherwise noted)

| | | 2Q 2023 | | 3Q 2023 | | 4Q 2023 | | 1Q 2024 | | 2Q 2024 | 2Q24 Inc (Decrease 1Q24 | | | Six Ionths 2023 | | Six lonths 2024 | YTD 2024 vs. YTD 2023 Increase/ (Decrease) |
|---|----------|------------|----------|------------|--------------|------------|----------|------------|----------|------------|-------------------------------|-----------|-----|-----------------------|----------|-----------------------|--|
| Net interest income | \$ | 1,096 | \$ | 1,164 | \$ | 1,042 | \$ | 981 | \$ | 1,047 | 7% | (4%) | \$ | 2,207 | \$ | 2,028 | (8%) |
| Fee revenue | | | | | | | | | | | | | | | | | |
| Commissions and fees | | 305 | | 300 | | 296 | | 344 | | 349 | 1% | 14% | | 608 | | 693 | 14% |
| Other ⁽¹⁾ | | 206 | | 215 | | 209 | | 231 | | 232 | - | 13% | | 378 | | 463 | 22% |
| Total fee revenue | | 511 | | 515 | | 505 | | 575 | | 581 | 1% | 14% | | 986 | | 1,156 | 17% |
| All other(2) | | 169 | | 152 | | 117 | | 137 | | 186 | 36% | 10% | | 333 | | 323 | (3%) |
| Total non-interest revenue | | 680 | | 667 | | 622 | | 712 | | 767 | 8% | 13% | | 1,319 | | 1,479 | 12% |
| Total revenues, net of interest expense | | 1,776 | | 1,831 | | 1,664 | | 1,693 | | 1,814 | 7% | 2% | | 3,526 | | 3,507 | (1%) |
| Total operating expenses | | 1,613 | | 1,669 | | 1,623 | | 1,642 | | 1,542 | (6%) | (4%) | | 3,193 | | 3,184 | - |
| Net credit losses on loans | | 23 | | 24 | | 31 | | 29 | | 35 | 21% | 52% | | 43 | | 64 | 49% |
| Credit reserve build (release) for loans | | 30 | | (19) | | (27) | | (190) | | (43) | 77% | NM | | (39) | | (233) | NM |
| Provision (release) for credit losses on | | | | | | | | | | | | | | | | | |
| unfunded lending commitments | | 1 | | (8) | | 1 | | (8) | | - | 100% | (100%) | | (5) | | (8) | (60%) |
| Provisions for benefits and claims | | | | | | | | | | | | | | | | | |
| (PBC), and other assets | | (1) | | 1 | | (1) | | (1) | | (1) | - | - | | (4) | | (2) | 50% |
| Provisions for credit losses and for PBC Income from continuing operations before | _ | 53 | _ | (2) | | 4 | | (170) | | (9) | 95% | NM | | (5) | _ | (179) | NM |
| taxes | | 110 | | 164 | | 37 | | 221 | | 281 | 27% | NM | | 338 | | 502 | 49% |
| Income taxes | | 26 | | 32 | | 16 | | 46 | | 71 | 54% | NM | | 72 | | 117 | 63% |
| Income from continuing operations | - | 84 | | 132 | _ | 21 | _ | 175 | _ | 210 | 20% | NM | | 266 | | 385 | 45% |
| Noncontrolling interests | | - | | - | | _ | | _ | | - | - | _ | | - | | - | _ |
| Net income | \$ | 84 | \$ | 132 | \$ | 21 | \$ | 175 | \$ | 210 | 20% | NM | \$ | 266 | \$ | 385 | 45% |
| EOP assets (in billions) | \$ | 238 | \$ | 233 | \$ | 229 | \$ | 229 | \$ | 228 | 2070 | (4%) | Ė | | <u> </u> | | 4070 |
| Average assets (in billions) | φ | 248 | φ | 238 | φ | 232 | φ | 236 | φ | 230 | (3%) | (7%) | \$ | 253 | \$ | 233 | (8%) |
| Efficiency ratio | | 91% | | 91% | | 98% | | 97% | | 85% | (1,200) bps | (600) bps | Ψ | 91% | Ψ | 91% | 0 bps |
| Average allocated TCE (in billions)(3) | \$ | 13.4 | \$ | 13.4 | \$ | 13.4 | \$ | 13.2 | \$ | 13.2 | (1,200) bps | (1%) | \$ | 13.4 | \$ | 13.2 | (1%) |
| RoTCE ⁽³⁾ | Ψ | 2.5% | Ψ | 3.9% | Ψ | 0.6% | Ψ | 5.3% | Ψ | 6.4% | 110 bps | 390 bps | Ψ | 4.0% | Ψ | 5.9% | 190 bps |
| 11010217 | | 2.070 | | 0.070 | | 0.070 | | 0.070 | | 0.470 | 110 000 | 000 bps | | 4.070 | | 0.070 | 100 000 |
| Revenue by component | | | | | | | | | | | | | | | | | |
| Private Bank | \$ | 605 | \$ | 617 | \$ | 542 | \$ | 571 | \$ | 611 | 7% | 1% | \$ | 1.173 | \$ | 1.182 | 1% |
| Wealth at Work | | 224 | | 234 | | 211 | | 181 | | 195 | 8% | (13%) | l . | 417 | | 376 | (10%) |
| Citigold | | 947 | | 980 | | 911 | | 941 | | 1,008 | 7% | 6% | | 1,936 | | 1,949 | 1% |
| Total | \$ | 1,776 | \$ | 1,831 | \$ | 1.664 | \$ | 1,693 | \$ | 1,814 | 7% | 2% | \$ | 3,526 | \$ | 3,507 | (1%) |
| Iotal | <u> </u> | ., | <u> </u> | | <u> </u> | | <u> </u> | ., | <u> </u> | | | | Ť | | <u> </u> | | (/ |
| Revenue by geography | | | | | | | | | | | | | | | | | |
| North America | \$ | 904 | \$ | 953 | \$ | 858 | \$ | 773 | \$ | 847 | 10% | (6%) | \$ | 1,804 | \$ | 1,620 | (10%) |
| International | Ψ | 872 | Ψ | 878 | Ψ | 806 | Ψ | 920 | Ψ | 967 | 5% | 11% | Ψ | 1,722 | Ψ | 1,887 | 10% |
| | \$ | 1,776 | \$ | 1,831 | \$ | 1,664 | \$ | 1,693 | \$ | 1,814 | 7% | 2% | \$ | 3,526 | \$ | 3,507 | (1%) |
| Total | 9 | 1,770 | φ | 1,001 | - | 1,004 | φ | 1,093 | φ | 1,014 | 1 70 | 2 /0 | ų. | 3,320 | φ | 3,307 | (170) |
| Key drivers ⁽⁴⁾ (in billions of dollars) | | | | | | | | | | | | | | | | | |
| EOP client balances | | | | | | | | | | | | | | | | | |
| Client investment assets(5)(6) | \$ | 469 | \$ | 469 | \$ | 496 | \$ | 514 | \$ | 540 | 5% | 15% | | | | | |
| Deposits | Ψ | 308 | Ψ | 302 | Ψ | 319 | Ψ | 320 | Ψ | 318 | (1%) | 3% | | | | | |
| Loans | | 151 | | 151 | | 151 | | 149 | | 150 | 1% | (1%) | | | | | |
| | \$ | 928 | \$ | 922 | \$ | 966 | \$ | 983 | \$ | 1.008 | | , , | | | | | |
| Total | Ψ | 320 | Ψ | 322 | Ψ | 300 | Ψ | 303 | Ψ | 1,000 | 3% | 9% | | | | | |
| A | • | 450 | • | 454 | • | 450 | • | 450 | • | 450 | | | | 450 | • | 450 | |
| Average loans | \$ | 150 | \$ | 151 | \$ | 150 | \$ | 150 | \$ | 150 | (4) h | (40) | \$ | 150 | \$ | 150 | - |
| ACLL as a % of EOP loans | | 0.54% | | 0.53% | | 0.51% | | 0.39% | | 0.35% | (4) bps | (19) bps | L | | | | |

Primarily related to fiduciary and administrative fees.

Primarily related to principal transactions revenue including FX translation.

TCE and RoTCE are non-GAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citigroup's total average TCE and Citi's total average stockholders' equity.

Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends. Includes assets under management, and trust and custody assets.

2024 is preliminary.

ALL OTHER—MANAGED BASIS(1)(2)(3)

(In millions of dollars, except as otherwise noted)

| | | 2Q 2023 | _ | 3Q 2023 | _ | 4Q 2023 | _ | 1Q 2024 | | 2Q 2024 | | ncrease/ ise) from 2Q23 | | Six Ionths 2023 | _' | Six Months 2024 | YTD 2024 vs. YTD 2023 Increase/ (Decrease) |
|---|----|------------------------------|----|------------------------------|----|------------------------------|----|------------------------------|----|------------------------------|-------------------------------|-------------------------------|----|------------------------------|----|--------------------------------|--|
| Net interest income Non-interest revenue(4) Total revenues, net of interest expense | \$ | 2,137 397 2,534 | \$ | 1,799 439 2,238 | \$ | 1,564 473 2,037 | \$ | 1,695 691 2,386 | \$ | 1,553 427 1,980 | (8%) (38%) (17%) | (27%) 8% (22%) | \$ | 4,329 838 5,167 | \$ | 3,248 1,118 4,366 | (25%) 33% (16%) |
| Total operating expenses ⁽⁵⁾⁽⁶⁾⁽⁷⁾⁽⁸⁾ Net credit losses on loans Credit reserve build (release) for loans | | 2,269 199 72 | | 2,192 237 (21) | | 4,480 236 93 | | 2,695 249 (93) | | 2,114 214 (1) | (22%) (14%) 99% | (7%) 8% NM | | 4,569 397 55 | | 4,809 463 (94) | 5% 17% NM |
| Provision (release) for credit losses on unfunded lending commitments Provisions for benefits and claims, other | | (5) | | (9) | | (10) | | (5) | | (3) | 40% | 40% | | (28) | | (8) | 71% |
| assets and HTM debt securities | _ | (66) | | (8) | | 141 | | 35 | | 33 | (6%) | NM | | 221 | _ | 68 | (69%) |
| Provisions for credit losses and for benefits and claims (PBC) Income (loss) from continuing operations | _ | 200 | _ | 199 | _ | 460 | _ | 186 | _ | 243 | 31% | 22% | | 645 | _ | 429 | (33%) |
| before taxes Income taxes (benefits) | _ | 65 (14) | | (153) (59) | | (2,903) (602) | | (495) (12) | _ | (377) 35 | 24% NM | NM NM | | (47) (318) | _ | (872) 23 | NM NM |
| Income (loss) from continuing operations | | 79 | | (94) | | (2,301) | | (483) | | (412) | 15% | NM | | 271 | | (895) | NM |
| Income (loss) from discontinued operations, net of taxes Noncontrolling interests | | (1) | | 2 | | (1) (2) | | (1) (7) | | (10) | 100% (43%) | 100% NM | | (2) 9 | | (1) (17) | 50% NM |
| Net income (loss) | \$ | 78 | \$ | (101) | \$ | (2,300) | \$ | (477) | \$ | (402) | 16% | NM | \$ | 260 | \$ | (879) | NM |
| EOP assets (in billions) Average assets (in billions) Efficiency ratio | \$ | 209 209 90% | \$ | 197 203 98% | \$ | 199 198 220% | \$ | 201 199 113% | \$ | 197 194 107% | (2%) (3%) (600) bps | (6%) (7%) 1,700 bps | \$ | 211 88% | \$ | 196 110% | (7%) 2,200 bps |
| Average allocated TCE (in billions)(9) | \$ | 31.3 | \$ | 32.5 | \$ | 32.4 | \$ | 25.6 | \$ | 27.0 | 5% | (14%) | \$ | 29.3 | \$ | 26.3 | (10%) |
| Revenue by reporting unit and component | | | | | | | | | | | | | | | | | |
| Mexico Consumer/SBMM Asia Consumer Legacy Holdings Assets (LHA) | \$ | 1,412 475 38 | \$ | 1,527 289 25 | \$ | 1,460 257 11 | \$ | 1,571 254 4 | \$ | 1,640 220 (133) | 4% (13%) NM | 16% (54%) NM | \$ | 2,706 978 74 | \$ | 3,211 474 (129) | 19% (52%) NM |
| Corporate/Other | _ | 609 | _ | 397 | • | 309 | _ | 557 | _ | 253 | (55%) | (58%) | _ | 1,409 | _ | `810 [′] | (43%) |
| Total | \$ | 2,534 | \$ | 2,238 | \$ | 2,037 | \$ | 2,386 | \$ | 1,980 | (17%) | (22%) | \$ | 5,167 | \$ | 4,366 | (16%) |
| Mexico Consumer/SBMM—key indicators (in billions of dollars) EOP loans | \$ | 23.9 39.0 | \$ | 24.0 38.3 | \$ | 25.2 40.2 | \$ | 26.0 41.0 | \$ | 24.5 37.6 | (6%) | 3% (4%) | | | | | |
| EOP deposits Average loans NCLs as a % of average loans (Mexico | | 22.6 | | 24.0 | | 23.9 | | 25.0 | | 25.3 | (8%) 1% | 12% | \$ | 21.7 | \$ | 25.2 | 16% |
| Consumer Only) Loans 90+ days past due as a % of EOP | | 3.65% | | 4.12% | | 4.35% | | 4.67% | | 4.30% | | | | 3.75% | | 4.47% | |
| loans (Mexico Consumer only) Loans 30-89 days past due as a % of EOP | | 1.37% | | 1.32% | | 1.35% | | 1.32% | | 1.32% | | | | | | | |
| loans (Mexico Consumer only) | | 1.28% | | 1.33% | | 1.35% | | 1.33% | | 1.33% | | | | | | | |
| Asia Consumer—key indicators (in billions of dollars) EOP loans EOP deposits Average loans | \$ | 9.1 12.2 9.5 | \$ | 8.0 10.8 8.6 | \$ | 7.4 9.5 7.8 | \$ | 6.5 9.0 6.9 | \$ | 5.6 8.3 6.1 | (14%) (8%) (12%) | (38%) (32%) (36%) | \$ | 10.8 | \$ | 6.5 | (40%) |
| <u>Legacy Holdings Assets—key,</u> <u>indicators (in billions of dollars)</u> EOP loans | \$ | 2.8 | \$ | 2.8 | \$ | 2.8 | \$ | 2.7 | \$ | 2.4 | (11%) | (14%) | | | | | |

ALL OTHER—MANAGED BASIS(1)(2)

Legacy Franchises⁽³⁾

(In millions of dollars, except as otherwise noted)

| | | 2Q 2023 | | 3Q 2023 | | 4Q 2023 | | 1Q 2024 | | 2Q 2024 | | ncrease/ ise) from 2Q23 | | Six lonths 2023 | N | Six Months 2024 | YTD 2024 vs. YTD 2023 Increase/ (Decrease) |
|--|----|--------------|----|--------------|----|--------------|----|--------------|----|--------------|--------------|-------------------------------|----|-----------------------|----|-----------------------|--|
| Net interest income | s | 1,314 | \$ | 1,273 | \$ | 1,179 | \$ | 1,278 | \$ | 1,196 | (6%) | (9%) | \$ | 2,569 | \$ | 2,474 | (4%) |
| Non-interest revenue ⁽⁴⁾ | Ψ | 611 | Ψ | 568 | Ψ | 549 | Ψ | 551 | Ψ | 531 | (4%) | (13%) | Ψ | 1,189 | Ψ | 1,082 | (9%) |
| Total revenues, net of interest expense | _ | 1,925 | _ | 1,841 | _ | 1,728 | _ | 1,829 | - | 1,727 | (6%) | (10%) | | 3,758 | _ | 3,556 | (5%) |
| Total operating expenses ⁽⁵⁾⁽⁶⁾⁽⁷⁾⁽⁸⁾ | _ | 1,726 | _ | 1,692 | _ | 1,639 | _ | 1,615 | _ | 1,558 | (4%) | (10%) | | 3,432 | _ | 3,173 | (8%) |
| Net credit losses on loans | | 199 | | 237 | | 236 | | 249 | | 214 | (14%) | 8% | | 397 | | 463 | 17% |
| Credit reserve build (release) for loans | | 72 | | (21) | | 93 | | (93) | | (1) | 99% | NM | | 55 | | (94) | NM |
| Provision (release) for credit losses on unfunded lending commitments | | (5) | | (9) | | (10) | | (5) | | (3) | 40% | 40% | | (28) | | (8) | 71% |
| Provisions for benefits and claims (PBC), other assets and HTM debt securities | | 45 | | (7) | | 152 | | 37 | | 28 | (24%) | (38%) | | 220 | | 65 | (70%) |
| Provisions for credit losses and for PBC | | 311 | _ | 200 | | 471 | _ | 188 | | 238 | 27% | (23%) | | 644 | | 426 | (34%) |
| Income (loss) from continuing operations before taxes | | (112) | | (51) | | (382) | | 26 | | (69) | NM | 38% | | (318) | | (43) | 86% |
| Income taxes (benefits) | | (65) | | 22 | _ | (114) | | 23 | | (11) | NM | 83% | | (227) | _ | 12 | NM |
| Income (loss) from continuing operations | | (47) | | (73) | | (268) | | 3 | | (58) | NM | NM | | (91) | | (55) | 40% |
| Noncontrolling interests | | 3 | _ | 2 | | 1 | | 2 | | | (100%) | (100%) | | 5 | | 2 | (60%) |
| Net income (loss) | \$ | (50) | \$ | (75) | \$ | (269) | \$ | 1 | \$ | (58) | NM | (16%) | \$ | (96) | \$ | (57) | 41% |
| EOP assets (in billions) | \$ | 91 | \$ | 78 | \$ | 78 | \$ | 80 | \$ | 72 | (10%) | (21%) | | | _ | | |
| Average assets (in billions) | | 91 90% | | 84 92% | | 78 95% | | 78 88% | | 77 90% | (1%) | (15%) | \$ | 94 91% | \$ | 78 89% | (17%) |
| Efficiency ratio Allocated TCE (in billions)(9) | \$ | 10.0 | \$ | 10.0 | \$ | 95% 10.0 | \$ | 6.2 | \$ | 90% 6.2 | 200 bps | 0 bps (38%) | \$ | 10.0 | \$ | 6.2 | (200) bps (38%) |
| Allocated TCE (III billions)(4) | Ψ | 10.0 | Ψ | 10.0 | Ψ | 10.0 | Ψ | 0.2 | Ψ | 0.2 | - | (3070) | Ψ | 10.0 | Ψ | 0.2 | (3070) |
| Revenue by reporting unit and component | | | | | | | | | | | | | | | | | |
| Mexico Consumer/SBMM | \$ | 1,412 | \$ | 1,527 | \$ | 1,460 | \$ | 1,571 | \$ | 1,640 | 4% | 16% | \$ | 2,706 | \$ | 3,211 | 19% |
| Asia Consumer | | 475 | | 289 | | 257 | | 254 | | 220 | (13%) | (54%) | | 978 | | 474 | (52%) |
| Legacy Holdings Assets (LHA) | | 38 | | 25 | | 11 | | 4 | | (133) | NM | NM | | 74 | | (129) | NM |
| Total | \$ | 1,925 | \$ | 1,841 | \$ | 1,728 | \$ | 1,829 | \$ | 1,727 | (6%) | (10%) | \$ | 3,758 | \$ | 3,556 | (5%) |
| Mexico Consumer/SBMM—key indicators (in billions of dollars) | • | 00.0 | • | 04.0 | • | 05.0 | • | 00.0 | • | 04.5 | (00() | 00/ | | | | | |
| EOP loans EOP deposits | \$ | 23.9 39.0 | \$ | 24.0 38.3 | \$ | 25.2 40.2 | \$ | 26.0 41.0 | \$ | 24.5 37.6 | (6%) (8%) | 3% (4%) | | | | | |
| Average loans | | 22.6 | | 24.0 | | 23.9 | | 25.0 | | 25.3 | 1% | 12% | \$ | 21.7 | \$ | 25.2 | 16% |
| NCLs as a % of average loans (Mexico Consumer only) | | 3.65% | | 4.12% | | 4.35% | | 4.67% | | 4.30% | 170 | 1270 | | 3.75% | • | 4.47% | 1070 |
| Loans 90+ days past due as a % of EOP loans (Mexico Consumer only) | | 1.37% | | 1.32% | | 1.35% | | 1.32% | | 1.32% | | | | | | | |
| Loans 30-89 days past due as a % of EOP loans (Mexico Consumer only) | | 1.28% | | 1.33% | | 1.35% | | 1.33% | | 1.33% | | | | | | | |
| Asia Consumer—key indicators (in billions of dollars) | | | | | | | | | | | | | | | | | |
| EOP loans | \$ | 9.1 | \$ | 8.0 | \$ | 7.4 | \$ | 6.5 | \$ | 5.6 | (14%) | (38%) | Ī | | | | |
| EOP deposits | | 12.2 | | 10.8 | | 9.5 | | 9.0 | | 8.3 | (8%) | (32%) | Ī | | | | |
| Average loans | | 9.5 | | 8.6 | | 7.8 | | 6.9 | | 6.1 | (12%) | (36%) | \$ | 10.8 | \$ | 6.5 | (40%) |
| Legacy Holdings Assets—key indicators (in billions of dollars) | | | | | | | | | | | | | | | | | |
| EOP loans | \$ | 2.8 | \$ | 2.8 | \$ | 2.8 | \$ | 2.7 | \$ | 2.4 | (11%) | (14%) | | | | | |
| _ | | | | | | | | | | | | | • | | | | |

⁽¹⁾

Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico Consumer/SBMM within Legacy Franchises. See page 14 for additional information.

Certain of the results of operations of All Other—managed basis are non-GAAP financial measures. See page 14 for additional information.

Legacy Franchises consists of the consumer franchises in 13 markets across Asia, Poland and Russia that Citi intends to exit or has exited (collectively Asia Consumer); Mexico consumer banking (Mexico Consumer) and Small Business and Middle-Market Banking (Mexico SBMM), collectively Mexico Consumer/SBMM; and Legacy Holdings Assets (primarily North America consumer mortgage loans, Citigroup's U.K. consumer banking business and other legacy assets).

See footnote 3 on page 14.

See footnote 2 on page 14.

See footnote 4 on page 14.

See footnote 6 on page 14.

See footnote 6 on page 14.

TCE Is a non-GAAP financial measure. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE.

ALL OTHER

Corporate/Other(1)

(In millions of dollars, except as otherwise noted)

| | 2Q 2023 | | 3Q 2023 | 4Q 2023 | | 1Q 2024 | 2Q 2024 | 2Q24 In (Decreased) 1Q24 | crease/ se) from 2Q23 | Six Months 2023 | Six Months 2024 | YTD 2024 vs. YTD 2023 Increase/ (Decrease) |
|---|------------|--------------|-----------------|----------------|----------|---------------|---------------------|--------------------------------|-----------------------------|-----------------------|-------------------------|--|
| Net interest income Non-interest revenue | | 323 214) | \$ 526 (129) | \$ 385 (76 | | 417 140 | \$ 357 (104) | (14%) NM | (57%) 51% | \$ 1,760 (351) | \$ 774 36 | (56%) NM |
| Total revenues, net of interest expense | | 609 | 397 | 309 | <u> </u> | 557 | 253 | (55%) | (58%) | 1,409 | 810 | (43%) |
| Total operating expenses Provisions for other assets and HTM | | 543 | 500 | 2,841 | | 1,080 | 556 | (49%) | 2% | 1,137 1 | 1,636 3 | 44% NM |
| debt securities Income (loss) from continuing | | 111) | (1) | (11 | | (2) | 5 | NM | NM | 271 | (829) | NM |
| operations before taxes Income taxes (benefits) | | 177 51 | (102) (81) | (2,521 (488 | | (521) (35) | (308) 46 | 41% NM | NM (10%) | (91) | 11 | NM |
| Income (loss) from continuing operations | | 126 | (21) | (2,033 | 3) | (486) | (354) | 27% | NM | 362 | (840) | NM |
| Income (loss) from discontinued operations, net of taxes | | (1) | 2 | (1 | | (1) | - | 100% | 100% | (2) | (1) | 50% |
| Noncontrolling interests Net income (loss) | \$ | (3) 128 | \$ (26) | \$ (2,031 | | (9) (478) | \$ (10) (344) | (11%) 28% | NM NM | \$ 356 | (19) \$ (822) | NM NM |
| EOP assets (in billions) Average allocated TCE (in billions)(2) | | 118 : 1.3 | \$ 119 22.5 | \$ 121 22.4 | | 121 19.4 | \$ 125 20.8 | 3% 7% | 6% (2%) | \$ 19.3 | \$ 20.1 | 4% |

⁽¹⁾ Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury investment activities and discontinued operations.

(2) TCE is a non-GAAP financial measure. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE.

ALL OTHER RECONCILING ITEMS(1) Divestiture-Related Impacts

(In millions of dollars, except as otherwise noted)

| | 2Q | 3Q | 4Q | 1Q | 2Q | | Increase/ ase) from | Six Months | Six Months | YTD 2024 vs. YTD 2023 Increase/ |
|---|---------|--------|------------------|---------|-------------|-------|------------------------|---------------|-----------------|------------------------------------|
| | 2023 | 2023 | 2023 | 2024 | 2024 | 1Q24 | 2Q23 | 2023 | 2024 | (Decrease) |
| Net interest income | \$ - | \$ - | \$ - | \$ - | \$ - | _ | | \$ - | \$ - | - |
| Non-interest revenue(3) | (6) | 396 | (62) | (12) | 33 | NM | NM | 1,012 | 21 | (98%) |
| Total revenues, net of interest expense | (6) | 396 | (62) | (12) | 33 | NM | NM | 1,012 | 21 | (98%) |
| Total operating expenses(2)(4)(5)(6) | 79 | 114 | 106 | 110 | 85 | (23%) | 8% | 152 | 195 | 28% |
| Net credit losses on loans | (8) | (19) | 33 | 11 | (3) | NM | 63% | (20) | 8 | NM |
| Credit reserve build (release) for loans | (3) | 2 | (63) | - | - | - | 100% | - | - | - |
| Provision (release) for credit losses on | | | | | | | | | | |
| unfunded lending commitments | (1) | - | - | - | - | - | 100% | - | - | - |
| Provisions for benefits and claims, other assets | | | | | | | | | | |
| and HTM debt securities | | | | | | - | - | | | - |
| Provisions for credit losses and for benefits and | | | | | | | | | | NM |
| claims (PBC) | (12) | (17) | (30) | 11 | (3) | NM | 75% | (20) | 8 | |
| Income (loss) from continuing operations before | (=0) | | (100) | | (40) | | | | //** | NM |
| taxes | (73) | 299 | (138) | (133) | (49) | 63% | 33% | 880 | (182) | |
| Income taxes (benefits) | 19 | 85 | (27) | (39) | (17) | 56% | NM | 324 | (56) | NM |
| Income (loss) from continuing operations | (92) | 214 | (111) | (94) | (32) | 66% | 65% | 556 | (126) | NM |
| Income (loss) from discontinued operations, net | | | | | | | | | | - |
| of taxes | - | - | - | - | - | - | - | - | - | |
| Noncontrolling interests | | | | | | - | - | <u> </u> | | . <u>.</u> . |
| Net income (loss) | \$ (92) | \$ 214 | \$ (111 <u>)</u> | \$ (94) | \$ (32) | 66% | 65% | \$ 556 | \$ (126) | NM |
| | | | | | | | | | | |

- (1)
- Reconciling Items consist of the divestiture-related impacts excluded from the results of All Other, as well as All Other—Legacy Franchises on a managed basis. The Reconciling Items are fully reflected in Citi's Consolidated Statement of Income on page 2 for each respective line item.

 2Q23 includes approximately \$79 million in operating expenses (approximately \$57 million after-tax), primarily related to separation costs in Mexico and severance costs in Asia exit markets. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly Peprod ended June 30, 2023.

 3Q23 includes an approximate \$403 million gain on sale recorded in revenue (approximately \$284 million after various taxes) related to Citi's sale of the Taiwan consumer banking business. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2023.

 4Q23 includes approximately \$106 million in operating expenses (approximately \$75 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets.

 2Q24 includes approximately \$110 million in operating expenses (approximately \$77 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. (2)
- (3)

AVERAGE BALANCES AND INTEREST RATES(1)(2)(3)(4)(5) **Taxable Equivalent Basis**

| | | Average Volume | s | | | Interest | | % | Average Rate (4 |) |
|--|-----------------------|-----------------------|-----------------------|-------|----------------|-------------------|---------------------|----------------|-----------------|---------------------|
| (In millions of dollars), except as otherwise noted | 2Q23 | 1Q24 | 2Q24 ⁽⁵⁾ | 2Q | Q23 | 1Q24 | 2Q24 ⁽⁵⁾ | 2Q23 | 1Q24 | 2Q24 ⁽⁵⁾ |
| Assets | \$ 310.047 | . 054.000 | | | 0.040 | 0.047 | 0.740 | 0.040/ | 4.000/ | 4.35% |
| Deposits with banks | \$ 310,047 365,704 | \$ 251,928 358,699 | \$ 250,665 356,969 | | 3,049 6.254 | \$ 2,647 7,822 | \$ 2,710 7,211 | 3.94% 6.86% | 4.23% 8.77% | 4.35% 8.12% |
| Securities borrowed and purchased under resale agreements ⁽⁶⁾ Trading account assets ⁽⁷⁾ | 329,229 | 369,681 | 388.641 | | 3.752 | 7,022 4.128 | 4.503 | 4.57% | 4.49% | 4.66% |
| Investments | 507.949 | 516.121 | 510.542 | | 4.456 | 4,857 | 4,303 | 3.52% | 3.78% | 3.80% |
| Consumer loans | 367.852 | 381.800 | 383,211 | | 8.962 | 9.798 | 9.780 | 9.77% | 10.32% | 10.26% |
| Corporate loans | 285,739 | 296,955 | 296,410 | | 5,102 | 5,759 | 5.718 | 7.16% | 7.80% | 7.76% |
| Total loans (net of unearned income)(8) | 653,591 | 678,755 | 679.621 | | 4.064 | 15.557 | 15,498 | 8.63% | 9.22% | 9.17% |
| Other interest-earning assets | 85,083 | 75,001 | 70,486 | | 1,085 | 1,235 | 1,260 | 5.11% | 6.62% | 7.19% |
| Total average interest-earning assets | \$ 2,251,603 | \$ 2,250,185 | \$ 2,256,924 | \$ 32 | 32,660 | \$ 36,246 | \$ 36,009 | 5.82% | 6.48% | 6.42% |
| Liabilities | | | | | | | | | | |
| Deposits | \$ 1,132,211 | \$ 1,132,197 | \$ 1,108,733 | \$ 8 | 8,727 | \$ 10,411 | \$ 10,235 | 3.09% | 3.70% | 3.71% |
| Securities loaned and sold under repurchase agreements(6) | 262,147 | 310,540 | 336,367 | | 4,953 | 6,966 | 6,962 | 7.58% | 9.02% | 8.32% |
| Trading account liabilities(7) | 128,354 | 103,674 | 103,548 | | 870 | 831 | 794 | 2.72% | 3.22% | 3.08% |
| Short-term borrowings and other interest-bearing liabilities | 126,734 | 108,600 | 107,277 | | 1,777 | 1,956 | 1,908 | 5.62% | 7.24% | 7.15% |
| Long-term debt ⁽⁹⁾ | 162,327 | 168,628 | 169,529 | : | 2,420 | 2,552 | 2,595 | 5.98% | 6.09% | 6.16% |
| Total average interest-bearing liabilities | \$ 1,811,773 | \$ 1,823,639 | \$ 1,825,454 | \$ 18 | 8,747 | \$ 22,716 | \$ 22,494 | 4.15% | 5.01% | 4.96% |
| Net interest income as a % of average interest-earning assets (NIM) (9) | | | | \$ 1: | 3,913 | \$ 13,530 | \$ 13,515 | 2.48% | 2.42% | 2.41% |
| 2Q24 increase (decrease) from: | | | | | | | | (7) bps | (1) bps | = |

Reclassified to conform to the current period's presentation.

Interest income and Net interest income include the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$13 million for 2Q23, \$23 million for 1Q24 and \$22 million for 2Q24. Citigroup average balances and interest rates include both domestic and international operations. Monthly averages have been used by certain subsidiaries where daily averages are unavailable. Average rate percentage is calculated as annualized interest over average volumes. 2Q24 is preliminary.

Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the Average Volumes on securities bornowed on purchased under agreements or research and securities required in Case and a securities of the s

⁽⁷⁾

EOP LOANS(1)(2)

(In billions of dollars)

| | 2Q 2023 | 3Q 2023 | 4Q 2023 | 1Q 2024 | 2Q 2024 | | ncrease/ ise) from 2Q23 |
|---|---|---|---|--|--|--|--------------------------------------|
| Corporate loans by region North America International Total corporate loans | \$ 121.7 164.3 \$ 286.0 | \$ 123.0 165.6 \$ 288.6 | \$ 128.9 171.3 \$ 300.2 | \$ 122.9 169.9 \$ 292.8 | \$ 129.6 172.0 \$ 301.6 | 5% 1% 3% | 6% 5% 5% |
| Corporate loans by segment and reporting unit Services Markets Banking All Other - Legacy Franchises - Mexico SBMM & AFG ⁽³⁾ Total corporate loans | \$ 83.6 106.9 89.2 6.3 \$ 286.0 | \$ 83.5 111.9 86.8 6.4 \$ 288.6 | \$ 84.7 122.0 86.8 6.7 \$ 300.2 | \$ 80.5 118.3 87.3 6.7 \$ 292.8 | \$ 88.9 119.5 86.7 6.5 \$ 301.6 | 10% 1% (1%) (3%) 3% | 6% 12% (3%) 3% 5% |
| USPB Branded Cards Retail Services Retail Banking Total | \$ 103.0 50.0 41.5 \$ 194.5 | \$ 105.2 50.5 43.1 \$ 198.8 | \$ 111.1 53.6 44.4 \$ 209.1 | \$ 108.0 50.8 45.6 \$ 204.4 | \$ 111.8 51.7 46.2 \$ 209.7 | 4% 2% 1% 3% | 9% 3% 11% 8% |
| Wealth by region North America International Total | \$ 99.7 50.9 \$ 150.6 | \$ 101.1 49.4 \$ 150.5 | \$ 101.6 49.8 \$ 151.4 | \$ 100.0 48.9 \$ 148.9 | \$ 100.9 49.5 \$ 150.4 | 1% 1% 1% | 1% (3%) - |
| All Other - Consumer Mexico Consumer Asia Consumer(4) Legacy Holdings Assets (LHA) Total | \$ 17.8 9.1 2.6 \$ 29.5 | \$ 17.8 8.0 2.6 \$ 28.4 | \$ 18.7 7.4 2.6 \$ 28.7 | \$ 19.6 6.5 2.4 \$ 28.5 | \$ 18.2 5.6 2.2 \$ 26.0 | (7%) (14%) (8%) (9%) | 2% (38%) (15%) (12%) |
| Total consumer loans | \$ 374.6 | \$ 377.7 | \$ 389.2 | \$ 381.8 | \$ 386.1 | 1% | 3% |
| Total loans - EOP | \$ 660.6 | \$ 666.3 | \$ 689.4 | \$ 674.6 | \$ 687.7 | 2% | 4% |
| Total loans - average | \$ 653.6 | \$ 662.3 | \$ 674.7 | \$ 678.8 | \$ 679.6 | - | 4% |
| NCLs as a % of total average loans | 0.92% | 0.98% | 1.17% | 1.36% | 1.35% | (1) bps | 43 bps |

Reclassified to conform to the current period's presentation.

⁽¹⁾ Corporate loans include loans managed by Services, Markets, Banking, and All Other—Legacy Franchises—Mexico SBMM, and the AFG.
(2) Consumer loans include loans managed by USPB, Wealth, and All Other—Legacy Franchises (other than Mexico small business and middle-market banking (Mexico SBMM), and the Assets Finance Group (AFG)).
(3) Includes Legacy Franchises corporate loans activity related to Mexico SBMM and AFG (AFG was previously reported in Markets; all periods have been reclassified to reflect this move into Legacy Franchises), as well as LHA corporate loans.
(4) Asia Consumer also includes loans in Poland and Russia.

EOP DEPOSITS

(In billions of dollars)

| | | 2Q | | 3Q | | 4Q | | 1Q | | 2Q | | se) from |
|---|-----------------|---|-----------------|---|-----------------|--|-----------------|--|----------|--|--|---|
| | | 2023 | | 2023 | | 2023 | | 2024 | | 2024 | 1Q24 | 2Q23 |
| Services, Markets, and Banking by region North America International Total | \$ | 393.3 426.5 819.8 | \$ | 371.6 412.3 783.9 | \$ | 371.1 431.8 802.9 | \$ | 375.7 436.0 811.7 | \$ | 376.1 431.0 807.1 | (1%) (1%) | (4%) 1% (2%) |
| Treasury and Trade Solutions Securities Services Services Markets Banking Total | \$ \$ | 673.2 124.4 797.6 21.3 0.9 819.8 | \$ \$ | 644.8 113.7 758.5 24.5 0.9 783.9 | \$ \$ | 661.5 119.9 781.4 20.8 0.7 802.9 | \$ \$ | 662.1 125.3 787.4 23.6 0.7 811.7 | \$ \$ | 655.1 127.8 782.9 23.7 0.5 807.1 | (1%) 2% (1%) - (29%) (1%) | (3%) 3% (2%) 11% (44%) (2%) |
| USPB | \$ | 112.3 | \$ | 108.9 | \$ | 103.2 | \$ | 99.6 | \$ | 86.1 | (14%) | (23%) |
| Wealth North America International Total | \$ \$ | 184.7 123.6 308.3 | \$ \$ | 183.7 118.6 302.3 | \$ \$ | 196.2 122.4 318.6 | \$ \$ | 196.0 124.3 320.3 | \$ | 194.2 123.8 318.0 | (1%) - (1%) | 5% - 3% |
| All Other Legacy Franchises Mexico Consumer Mexico SBMM—corporate Asia Consumer(1) Legacy Holdings Assets (LHA)(2) Corporate/Other Total | \$ \$ | 30.6 8.4 12.2 6.2 22.1 79.5 | \$ \$ | 29.6 8.7 10.8 5.1 24.2 78.4 | \$ | 31.9 8.3 9.5 4.1 30.2 84.0 | \$ | 31.8 9.2 9.0 2.9 22.7 75.6 | \$ | 28.6 9.0 8.3 1.9 19.1 | (10%) (2%) (8%) (34%) (16%) (12%) | (7%) 7% (32%) (69%) (14%) (16%) |
| Total deposits - EOP | \$ | 1,319.9 | \$ | 1,273.5 | \$ | 1,308.7 | \$ | 1,307.2 | \$ | 1,278.1 | (2%) | (3%) |
| Total deposits - average | \$ | 1,338.2 | \$ | 1,315.1 | \$ | 1,319.7 | \$ | 1,326.4 | \$ | 1,309.9 | (1%) | (2%) |

Asia Consumer also includes deposits in Poland and Russia.
 Legacy Holdings Assets includes deposits from the U.K. consumer banking business.

ALLOWANCE FOR CREDIT LOSSES (ACL) ROLLFORWARD (In millions of dollars, except ratios)

| | Balance | | Bui | ilds (Rele | eases) | | FY 2023 | Balance | | ilds eases) | | YTD 2024 | Balance | ACLL/EOP Loans |
|---|---|---|--|---|---|--|---|---|--|--|---|--|---|-------------------|
| | 12/31/22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 | FY 2023 | FX/Other(1 | 12/31/23 | 1Q24 | 2Q24 | YTD 2024 | FX/Other | 6/30/24 | 6/30/24 |
| Allowance for credit losses on loans (ACLL) Services Markets | \$ 356 630 | \$ (72) 64 | \$ (14) (21) | \$ 6 119 | \$ 127 40 | \$ 47 202 | \$ (6) (12) | \$ 397 820 | \$ 34 120 | \$ (100) (111) | \$ (66) 9 | \$ (1) (1) | \$ 330 828 | |
| Banking Legacy Franchises corporate (Mexico SBMM & AFG ⁽²⁾) | 1,746 123 | (50) (27) | (110) | (22) | (163) | (345) | 31 | 1,376 121 | (89) | (51) (12) | (140) | (4) | 1,229 97 | |
| Total corporate ACLL U.S. Cards Retail Banking Total USPB Wealth All Other—consumer | \$ 2,855 \$ 11,393 447 \$ 11,840 883 1,396 | \$ (85) \$ 536 40 \$ 576 (69) 13 | \$ (152) \$ 276 27 \$ 303 30 76 | \$102 \$128 (14) \$114 (19) (18) | \$ 6 \$ 466 5 \$ 471 (27) 28 | \$ (129) \$ 1,406 58 \$ 1,464 (85) 99 | \$ (12) \$ (173) (29) \$ (202) (31) 67 | \$ 2,714 \$12,626 476 \$13,102 767 1,562 | \$ 57 \$ 326 11 \$ 337 (190) (85) | \$ (274) \$ 357 25 \$ 382 (43) 11 | \$ (217) \$ 683 36 \$ 719 (233) (74) | \$ (13) \$ (1) (1) \$ (2) (1) (108) | \$ 2,484 \$13,308 511 \$13,819 533 1,380 | 0.85% 8.14% |
| Total consumer ACLL | \$14,119 | \$ 520 | \$ 409 | \$ 77 | \$ 472 | \$ 1,478 | \$ (166) | | \$ 62 | \$ 350 | \$ 412 | \$ (111) | \$15,732 | 4.08% |
| Total ACLL Allowance for credit losses on unfunded lending commitments (ACLUC) Total ACLL and ACLUC (EOP) | \$16,974 \$ 2,151 19,125 | \$ 435 \$(194) | \$ 257 \$ (96) | \$179 \$ (54) | \$ 478 \$ (81) | \$ 1,349 \$ (425) | \$ (178) \$ 2 | \$ 1,728 19,873 | \$ 119 \$ (98) | \$ 76 \$ (8) | \$ 195 \$ (106) | \$ (124) \$ (3) | \$18,216 \$ 1,619 19,835 | 2.68% |
| Other ⁽³⁾ Total allowance for credit losses (ACL) | \$19,368 | 408 \$ 649 | 145 \$ 306 | 53 \$178 | 1,132 \$1,529 | 1,738 \$ 2,662 | (98) \$ (274) | 1,883 \$21,756 | \$ 35 | 107 \$ 175 | 121 \$ 210 | 6 \$ (121) | 2,010 \$21,845 | |

Includes the January 1, 2023 opening adjustment related to the adoption of ASU No. 2022-02, Financial Instruments—Credit Losses (Topic 326): TDRs and Vintage Disclosures. See page 19. See footnote 3 on page 16. Includes ACL activity on HTM securities and Other assets.

Reclassified to conform to the current period's presentation.

ALLOWANCE FOR CREDIT LOSSES ON LOANS (ACLL) AND UNFUNDED LENDING COMMITMENTS (ACLUC) Page 1 (In millions of dollars)

| (III Tillinorio di dollaro) | 2Q 2023 | | 3Q 2023 | | 4Q 2023 | | 1Q 2024 | | 2Q 2024 | 2Q24 In (Decreas | | Six Months 2023 | Six Months 2024 | YTD 2024 vs. YTD 2023 Increase/ (Decrease) |
|--|----------------|----|---|----|--------------|----|----------------|----|------------------------|-----------------------|---------------------|-----------------------|-----------------------|--|
| Total Citigroup Allowance for credit losses on loans (ACLL) at beginning of period | \$ 17,169 | \$ | 17,496 | \$ | 17,629 | \$ | 18,145 | \$ | 18,296 | 1% | 7% | \$ 16,974 | \$ 18,145 | , , |
| Adjustment to opening balance Financial instruments—TDRs and Vintage Disclosures ⁽¹⁾ | | | _ | | _ | | _ | | _ | | | (352) | | |
| Adjusted ACLL at beginning of period | 17,169 | | 17,496 | | 17,629 | | 18,145 | | 18,296 | 1% | 7% | 16,622 | 18,145 | 9% |
| Gross credit (losses) on loans Gross recoveries on loans | (1,879) 375 | | (2,000) | | (2,368) | | (2,690) | | (2,715) | (1%) 12% | (44%) 15% | (3,513) | (5,405) 819 | (54%) 16% |
| Net credit (losses) / recoveries on loans (NCLs) | (1,504) | | (1,637) | | (1,994) | | (2,303) | | (2,283) | (1%) | 52% | (2,806) | (4,586) | 63% |
| Replenishment of NCLs | 1,504 257 | | 1, 637 179 | | 1,994 478 | | 2,303 119 | | 2,283 76 | (1%) | 52% | 2,806 692 | 4,586 195 | 63% (72%) |
| Net reserve builds / (releases) for loans Provision for credit losses on loans (PCLL) | 1,761 70 | | 1,816 | | 2,472 38 | | 2,422 | | 2,359 | (36%) (3%) | (70%) 34% | 3,498 182 | 4,781 | 37% |
| Other, net(2)(3)(4)(5)(6)(7) ACLL at end of period (a) | \$ 17,496 | \$ | (46) 17,629 | \$ | 18,145 | \$ | 32 18,296 | \$ | (156) 18,216 | NM - | NM 4% | \$ 17,496 | (124) \$ 18,216 | |
| Allowance for credit losses on unfunded lending commitments (ACLUC) ⁽⁸⁾ (a) | \$ 1,862 | \$ | 1,806 | \$ | 1,728 | \$ | 1,629 | \$ | 1,619 | (1%) | (13%) | \$ 1,862 | \$ 1,619 | |
| Provision (release) for credit losses on unfunded lending | | | | | | | | | | , , | , | s | s | |
| commitments | \$ (96) | \$ | (54) | \$ | (81) | \$ | (98) | \$ | (8) | 92% | 92% | (290) | (106) | |
| Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (a)] | \$ 19,358 | \$ | 19,435 | \$ | 19,873 | \$ | 19,925 | \$ | 19,835 | - | 2% | \$ 19,358 | \$ 19,835 | |
| Total ACLL as a percentage of total loans(9) | 2.67% | | 2.68% | | 2.66% | | 2. 75 % | | 2.68% | (7) bps | 1 bps | | | |
| Consumer | ¢ 44.200 | s | 14,866 | s | 14,912 | s | 15,431 | \$ | 45 524 | 49/ | 8% | \$ 14,119 | \$ 15,431 | |
| ACLL at beginning of period Adjustments to opening balance | \$ 14,389 | • | 14,866 | Þ | 14,912 | • | 15,431 | Þ | 15,524 | 1% | 8% | 1 | \$ 15,431 | |
| Financial instruments—TDRs and Vintage Disclosures ⁽¹⁾ Adjusted ACLL at beginning of period | 14,389 | | 14,866 | _ | 14,912 | | 15,431 | _ | 15,524 | 1% | 8% | (352) 13,767 | 15,431 | 12% |
| NCLs | (1,429) | | (1,579) | | (1,899) | | (2,139) | | (2,175) | 2% | 52% | (2,709) | (4,314) | 59% |
| Replenishment of NCLs | 1,429 | | 1,579 | | 1,899 | | 2,139 | - | 2,175 | 2% | 52% | 2,709 | 4,314 | 59% |
| Net reserve builds / (releases) for loans Provision for credit losses on loans (PCLL) | 409 1,838 | | 1,656 | | 472 2,371 | | 2,201 | | 350 2,525 | NM 15% | (14%) 37% | 929 3,638 | 412 | (56%) 30% |
| Other, net(2)(3)(4)(5)(6)(7) | 68 | | (31) | | 47 | _ | 31 | _ | (142) | NM | NM | 170 | (111) | NM |
| ACLL at end of period (b) | \$ 14,866 | \$ | 14,912 | \$ | 15,431 | \$ | 15,524 | \$ | 15,732 | 1% | 6% | \$ 14,866 | \$ 15,732 | |
| Consumer ACLUC ⁽⁸⁾ (b) | \$ 88 | \$ | 65 | \$ | 62 | \$ | 46 | \$ | 42 | (9%) | (52%) | \$ 88 | \$ 42 | |
| Provision (release) for credit losses on unfunded lending commitments | \$ (4) | \$ | (20) | \$ | (5) | \$ | (15) | \$ | (4) | 73% | - | \$ (21) | (19) | |
| Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (b)] | \$ 14,954 | • | 14,977 | • | 15,493 | • | 15,570 | s | 15,774 | 1% | 5% | \$ 14,954 | \$ 15,774 | |
| | | * | | 9 | | - | | - | | | | \$ 14,554 | 9 13,774 | |
| Consumer ACLL as a percentage of total consumer loans | 3.97% | | 3.95% | | 3.97% | | 4.07% | | 4.08% | 1 bps | 11 bps | | | |
| <u>Corporate</u> ACLL at beginning of period | \$ 2,780 | \$ | 2,630 | \$ | 2,717 | \$ | 2,714 | \$ | 2,772 | 2% | - | \$ 2,855 | \$ 2,714 | |
| NCLs | (75) | | (58) | | (95) | | (164) | | (108) | (34%) | 44% | (97) | (272) | NM |
| Replenishment of NCLs Net reserve builds / (releases) for loans | 75 (152) | | 58 102 | | 95 6 | | 164 57 | | 108 (274) | (34%) NM | 44% (80%) | 97 (237) | 272 (217) | NM 8% |
| Provision for credit losses on loans (PCLL) | (77) | | 160 | | 101 | | 221 | | (166) | NM | NM | (140) | 55 | NM |
| Other, net ⁽²⁾ ACLL at end of period (c) | \$ 2,630 | \$ | (15) 2,717 | \$ | (9) 2,714 | \$ | 2,772 | \$ | (14) 2,484 | NM (10%) | NM (6%) | \$ 2,630 | (13) \$ 2,484 | |
| Corporate ACLUC ⁽⁸⁾ (c) | \$ 1,774 | \$ | 1,741 | \$ | 1,666 | \$ | 1,583 | \$ | 1,577 | - | (11%) | \$ 1,774 | \$ 1,577 | |
| Provision (release) for credit losses on unfunded lending commitments | \$ (92) | \$ | (34) | \$ | (76) | \$ | (83) | \$ | (4) | 95% | 96% | \$ (269) | \$ (87) | |
| | | _ | <u>, , , , , , , , , , , , , , , , , , , </u> | | , | | ,, | _ | | 33/6 | 30 /6 | | | |
| Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (c)] | \$ 4,404 | \$ | 4,458 | \$ | 4,380 | \$ | 4,355 | \$ | 4,061 | (7%) | (8%) | \$ 4,404 | \$ 4,061 | |
| | | | | | | | | | | | | | | |

Footnotes to this table are on the following page (page 20).

ALLOWANCE FOR CREDIT LOSSES ON LOANS (ACLL) AND UNFUNDED LENDING COMMITMENTS (ACLUC) Page 2

The following footnotes relate to the table on the preceding page (page 19):

- Includes the January 1, 2023 opening adjustment related to the adoption of ASU No. 2022-02, Financial Instruments—Credit Losses (Topic 326): TDRs and Vintage Disclosures. See page 19. Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments,
- 4Q22 primarily relates to FX translation.

- (1) (2) etc. (3) (4) (5) (6) (7) (8) (9) resp 4Q22 primarily relates to FX translation.
 1Q23 primarily relates to FX translation.
 2Q23 primarily relates to FX translation.
 3Q23 primarily relates to FX translation.
 3Q23 primarily relates to FX translation.
 4Q23 primarily relates to FX translation.
 4Q23 primarily relates to FX translation.
 Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
 Excludes loans that are carried at fair value of \$5.8 billion, \$7.4 billion \$7.6 billion, \$8.9 billion, and \$8.5 billion at June 30, 2023, September 30, 2023, December 31, 2023, March 31, 2024, and June 30, 2024, cityled

NM Not meaningful. Reclassified to conform to the current period's presentation.

Page 20

NON-ACCRUAL ASSETS

(In millions of dollars)

| | | 2Q | | 3Q | | 4Q | | 1Q | | 2Q | | se) from |
|--|-----------------|--|-----------------|--|-----------------|--|-----------------|--|-----------------|--|---|--|
| | _ | 2023 | | 2023 | _ | 2023 | _ | 2024 | _ | 2024 | 1Q24 | 2Q23 |
| Corporate non-accrual loans by region ⁽¹⁾ North America International Total | \$ \$ | 358 903 1,261 | \$ \$ | 934 1,041 1,975 | \$ \$ | 978 904 1,882 | \$ \$ | 874 615 1,489 | \$ \$ | 456 542 998 | (48%) (12%) (33%) | 27% (40%) (21%) |
| Corporate non-accrual loans by segment and component ⁽¹⁾ Banking Services Markets Mexico SBMM & AFG Total | \$ \$ | 798 123 133 207 1,261 | \$ <u>\$</u> | 953 94 735 193 1,975 | \$ \$ | 799 103 791 189 1,882 | \$ \$ | 606 27 686 170 1,489 | \$ \$ | 462 30 362 144 998 | (24%) 11% (47%) (15%) (33%) | (42%) (76%) NM (30%) (21%) |
| Consumer non-accrual loans ⁽¹⁾ USPB Wealth Mexico Consumer Asia Consumer ⁽²⁾ Legacy Holdings Assets — Consumer Total | \$ \$ | 276 260 498 24 263 1,321 | \$ <u>\$</u> | 280 287 463 25 247 1,302 | \$ \$ | 291 288 479 22 235 1,315 | \$ \$ | 290 276 465 23 227 1,281 | \$ | 285 303 425 22 217 1,252 | (2%) 10% (9%) (4%) (4%) (2%) | 3% 17% (15%) (8%) (17%) (5%) |
| Total non-accrual loans (NAL) | \$ | 2,582 | \$ | 3,277 | \$ | 3,197 | \$ | 2,770 | \$ | 2,250 | (19%) | (13%) |
| Other real estate owned (OREO) ⁽³⁾ | \$ | 31 | \$ | 37 | \$ | 36 | \$ | 26 | \$ | 27 | 4% | (13%) |
| NAL as a percentage of total loans | | 0.39% | | 0.49% | | 0.46% | | 0.41% | | 0.33% | (8) bps | (6) bps |
| ACLL as a percentage of NAL | | 678% | | 538% | | 568% | | 661% | | 810% | | |

Corporate loans are placed on non-accrual status based on a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans. The balances above represent non-accrual loans within Consumer loans and Corporate loans on the Consolidated Balance Sheet.

Asia Consumer also includes Non-accrual assets in Poland and Russia.

Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

COMMON EQUITY TIER 1 (CET1) CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, COMMON EQUITY, BOOK VALUE PER SHARE AND TANGIBLE BOOK VALUE PER SHARE (TBVPS)

(In millions of dollars or shares, except per share amounts and ratios)

| CET1 Capital and Ratio and Components (1). | J | une 30, 2023 | Se | ptember 30, 2023 | De | ecember 31, 2023 | | ch 31, 024 | June 30, 2024 ⁽²⁾ | Mor | ix nths 23 | Six Months 2024 | |
|--|------|-----------------|----|---------------------|----|---------------------|----------|-----------------|---------------------------------|-----|------------------|-----------------------|---|
| Citigroup common stockholders' equity (3) | \$ | 188,610 | \$ | 190,134 | \$ | 187,937 | \$ 1 | 89,059 | \$ 190,283 | | | | |
| Add: qualifying noncontrolling interests | | 209 | | 193 | | 153 | | 159 | 153 | | | | |
| Regulatory capital adjustments and deductions: Add: CECL transition provision ⁽⁴⁾ | | 1,514 | | 1,514 | | 1.514 | | 757 | 757 | | | | |
| Less: | | | | | | ,- | | | | | | | |
| Accumulated net unrealized gains (losses) on cash flow hedges, net of tax Cumulative unrealized net gain (loss) related to changes in fair value of financial liabilities attributable to own | | (1,990) | | (1,259) | | (1,406) | | (914) | (629) | | | | |
| creditworthiness, net of tax Intangible assets: | | 307 | | 625 | | (410) | | (1,031) | (760) | | | | |
| Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁵⁾ Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs | | 18,933 3.531 | | 18,552 3,444 | | 18,778 3.349 | | 18,647 3.258 | 18,315 3,138 | | | | |
| Defined benefit pension plan net assets; other | | 2.020 | | 1,340 | | 1,317 | | 1,386 | 1,424 | | | | |
| Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards ⁽⁶⁾ | | 11,461 | | 11,219 | | 12,075 | | 11,936 | 11,695 | | | | |
| Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs ⁽⁶⁾⁽⁸⁾ | | 1,828 | | 1,786 | | 2,306 | | 3,551 | 3,652 | | | | |
| CET1 Capital | \$ | 154,243 | \$ | 156,134 | \$ | 153,595 | \$ 1 | 53,142 | \$ 154,358 | | | | |
| Risk-Weighted Assets (RWA) ⁽⁴⁾ | \$ 1 | ,153,450 | \$ | 1,148,550 | \$ | 1,148,608 | | 38,546 | \$ 1,135,772 | | | | |
| CET1 Capital ratio (CET1/RWA) | _ | 13.37% | _ | 13.59% | _ | 13.37% | 1 | 3.45% | 13.6% | | | | |
| Supplementary Leverage Ratio and Components CET1(4) | \$ | 154.243 | s | 156.134 | \$ | 153.595 | \$ 1 | 53.142 | \$ 154,358 | | | | |
| Additional Tier 1 Capital (AT1) ⁽⁷⁾ | Ψ | 21,500 | Ψ | 20,744 | Ψ | 18,909 | | 18,923 | 19,426 | | | | |
| Total Tier 1 Capital (T1C) (CET1 + AT1) | \$ | 175,743 | \$ | 176,878 | \$ | 172,504 | | 72,065 | \$ 173,784 | | | | |
| Total Leverage Exposure (TLE) ⁽⁴⁾ | \$ 2 | ,943,546 | \$ | 2,927,392 | \$ | 2,964,954 | | 48,323 | \$ 2,948,855 | | | | |
| Supplementary Leverage ratio (T1C/TLE) | _ | 5.97% | _ | 6.04% | _ | 5.82% | _ | 5.84% | 5.9% | | | | |
| Tangible Common Equity, Book Value and Tangible Book Value Per Share | | | | | | | | | | | | | |
| Common stockholders' equity | \$ | 188,474 | \$ | 190,008 | \$ | 187,853 | \$ 1 | 88,985 | \$ 190,210 | | | | |
| Less: Goodwill | | 19,998 | | 19,829 | | 20,098 | | 20,042 | 19,704 | | | | |
| Intangible assets (other than MSRs) | | 3,895 | | 3,811 | | 3,730 | | 3,636 | 3,517 | | | | |
| Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS | | 246 | _ | 49 | | | | | | | | | |
| Tangible common equity (TCE)(9) | \$ | 164,335 | \$ | 166,319 | \$ | 164,025 | \$ 1 | 65,307 | \$ 166,989 | | | | |
| Common shares outstanding (CSO) | _ | 1,925.7 | _ | 1,913.9 | _ | 1,903.1 | 1 | ,907.4 | 1,907.8 | | | | |
| Book value per share (common equity/CSO) | \$ | 97.87 | \$ | 99.28 | \$ | 98.71 | \$ | 99.08 | \$ 99.70 | | | | |
| Tangible book value per share (TCE/CSO) ⁽⁹⁾ | \$ | 85.34 | \$ | 86.90 | \$ | 86.19 | \$ | 86.67 | \$ 87.53 | | | | |
| Average TCE (in billions of dollars) (9) Services | \$ | 23.0 | s | 23.0 | \$ | 23.0 | s | 24.9 | \$ 24.9 | \$ | 23.0 | \$ 24. | 0 |
| Markets | φ | 53.1 | Φ | 53.1 | Ф | 53.1 | ٥ | 54.0 | \$ 24.9 54.0 | φ | 53.1 | φ 24. 54. | |
| Banking | | 21.4 | | 21.4 | | 21.4 | | 21.8 | 21.8 | | 21.4 | 21. | |
| USPB | | 21.9 | | 21.9 | | 21.9 | | 25.2 | 25.2 | | 21.9 | 25. | 2 |
| Wealth | | 13.4 | | 13.4 | | 13.4 | | 13.2 | 13.2 | | 13.4 | 13. | |
| All Other | \$ | 31.3 | _ | 32.5 165.3 | _ | 32.4 165.2 | _ | 25.6 164.7 | 27.0 \$ 166.1 | _ | 29.3 162.1 | 26. \$ 165. | |
| Total Citi average TCE | \$ | 164.1 | \$ | 165.3 | \$ | 165.2 | \$ | 164.7 | \$ 166.1 | \$ | 162.1 | \$ 165. | 4 |
| Plus: | | | | | | | | | | | | | |
| Average goodwill | \$ | 20.0 | \$ | 19.9 | \$ | 20.4 | \$ | 19.6 | \$ 19.5 | \$ | | \$ 18. | |
| Average intangible assets (other than MSRs) | | 3.9 0.2 | | 3.9 0.1 | | 3.8 | | 3.7 | 3.6 | | 3.9 0.4 | 4. | 3 |
| Average goodwill and identifiable intangible assets (other than MSRs) related to assets HFS Total Citi average common stockholders' equity (in billions of dellars) | \$ | 188.2 | \$ | 189.2 | \$ | 189.4 | \$ | 188.0 | \$ 189.2 | \$ | 186.2 | \$ 188. | 6 |
| Total Citi average common stockholders' equity (in billions of dollars) | Ť | | Ť | | Ť | | <u> </u> | .00.0 | | Ť | | 50. | - |

Reclassified to conform to the current period's presentation.

⁽¹⁾ (2) (3) (4) (5) (6)

See footnote 7 on page 1.

June 30, 2024 is preliminary.

Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

See footnote 8 on page 1.

Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

Represents deferred tax excludable from Basel III CET1 Capital, which includes net DTAs arising from temperating loss, foreign tax credit, and general business credit tax carry-forwards and DTAs arising from timing differences (future deductions) that are deducted from CET1 Capital exceeding the 10% limitation.

Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

Assets subject to 10% 175% limitations include MSRs, DTAs arising from temporary differences, and significant common stock investments in unconsolidated financial institutions. For all periods presented, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.

TCE and TBVPS are non-GAAP financial measures.

Exhibit 99.3 Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

| Title of each class | <u>Ticker</u> <u>Symbol(s)</u> | <u>Title for iXBRL</u> | Name of each exchange on which registered | | |
|--|-----------------------------------|---|---|--|--|
| Common Stock, par value \$.01 per share | С | Common Stock, par value \$.01 per share | New York Stock Exchange | | |
| 7.625% Trust Preferred Securities of Citigroup Capital III (and registrant's guaranty with respect thereto) | C/36Y | 7.625% TRUPs of Cap III (and registrant's guaranty) | New York Stock Exchange | | |
| 7.875% Fixed Rate / Floating Rate Trust Preferred Securities (TruPS®) of Citigroup Capital XIII (and registrant's guaranty with respect thereto) | C N | 7.875% FXD / FRN TruPS of Cap XIII (and registrant's guaranty) | New York Stock Exchange | | |
| Medium-Term Senior Notes, Series N, Callable Step- Up Coupon Notes Due March 31, 2036 of CGMHI (and registrant's guaranty with respect thereto) | C/36A | MTN, Series N, Callable Step-Up Coupon Notes Due Mar 2036 of CGMHI (and registrant's guaranty) | New York Stock Exchange | | |
| Medium-Term Senior Notes, Series N, Callable Step- Up Coupon Notes Due February 26, 2036 of CGMHI (and registrant's guaranty with respect thereto) | C/36 | MTN, Series N, Callable Step-Up Coupon Notes Due Feb 2036 of CGMHI (and registrant's guaranty) | New York Stock Exchange | | |
| Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due December 18, 2035 of CGMHI (and registrant's guaranty with respect thereto) | C/35 | MTN, Series N, Callable Fixed Rate Notes Due Dec 2035 of CGMHI (and registrant's guaranty) | New York Stock Exchange | | |
| Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due April 26, 2028 of CGMHI (and registrant's guaranty with respect thereto) | C/28 | MTN, Series N, Callable Fixed Rate Notes Due Apr 2028 of CGMHI (and registrant's guaranty) | New York Stock Exchange | | |
| Medium-Term Senior Notes, Series N, Floating Rate Notes Due September 17, 2026 of CGMHI (and registrant's guaranty with respect thereto) | C/26 | MTN, Series N, Floating Rate Notes Due Sept 2026 of CGMHI (and registrant's guaranty) | New York Stock Exchange | | |
| Medium-Term Senior Notes, Series N, Floating Rate Notes Due September 15, 2028 of CGMHI (and registrant's guaranty with respect thereto) | C/28A | MTN, Series N, Floating Rate Notes Due Sept 2028 of CGMHI (and registrant's guaranty) | New York Stock Exchange | | |
| Medium-Term Senior Notes, Series N, Floating Rate Notes Due October 6, 2028 of CGMHI (and registrant's guaranty with respect thereto) | C/28B | MTN, Series N, Floating Rate Notes Due Oct 2028 of CGMHI (and registrant's guaranty) | New York Stock Exchange | | |

| Medium-Term Senior Notes, Series N, Floating Rate Notes Due March 21, 2029 of CGMHI (and registrant's guaranty with respect thereto) | C/29A | MTN, Series N, Floating Rate Notes Due Mar 2029 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
|--|-------|--|----------------------------|
|--|-------|--|----------------------------|