# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

## **CURRENT REPORT**

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) January 15, 2025

## Citigroup Inc.

(Exact name of registrant as specified in its charter)

Delaware	1-9924	52-1568099
(State or other jurisdiction	(Commission	(IRS Employer
of incorporation)	File Number)	Identification No.)
388 Greenwich Street, New York, NY (Address of principal executive offices)		10013 (7in Code)
(Address of principal executive offices)		(Zip Code)
	(212) 559-1000	
	(Registrant's telephone number,	
	including area code)	
Check the appropriate box below if the Form 8-K filing following provisions:	is intended to simultaneously satisfy the	filing obligation of the registrant under any of the
$\hfill \square$ Written communications pursuant to Rule 425 under the	e Securities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 under the Ex	schange Act (17 CFR 240.14a-12)	
$\hfill \square$ Pre-commencement communications pursuant to Rule 1	4d-2(b) under the Exchange Act (17 CFR 24	40.14d-2(b))
$\hfill\Box$ Pre-commencement communications pursuant to Rule 1	3e-4(c) under the Exchange Act (17 CFR 24	(0.13e-4(c))
Securities registered pursuant to Section 12(b) of the Securi	ities Exchange Act of 1934 formatted in Inlin	ne XBRL: See Exhibit 99.3
Indicate by check mark whether the registrant is an emergin chapter) or Rule 12b-2 of the Securities Exchange Act of 19	1 ;	f the Securities Act of 1933 (§230.405 of this
Emerging growth company $\Box$		
If an emerging growth company, indicate by check mark if revised financial accounting standards provided pursuant to	E	nded transition period for complying with any new or

#### CITIGROUP INC. Current Report on Form 8-K

### Item 2.02 Results of Operations and Financial Condition.

On January 15, 2025, Citigroup Inc. announced its results for the quarter and year ended December 31, 2024. A copy of the related press release, filed as Exhibit 99.1 to this Form 8-K, is incorporated herein by reference. The quotation under the heading "CEO Commentary" on page 1 of Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (Act) or otherwise subject to the liabilities under that Section. The information included in Exhibit 99.1, other than in the quotation, shall be deemed "filed" for purposes of the Act.

In addition, a copy of the Citigroup Inc. Quarterly Financial Data Supplement for the quarter and year ended December 31, 2024 is being furnished as Exhibit 99.2 to this Form 8-K and shall not be deemed to be "filed" for purposes of Section 18 of the Act or otherwise subject to the liabilities of that section.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

# 99.1 Citigroup Inc. press release dated January 15, 2025. 99.2 Citigroup Inc. Quarterly Financial Data Supplement for the quarter and year ended December 31, 2024. 99.3 Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 as of the filing date. 104.1 See the cover page of this Current Report on Form 8-K, formatted in Inline XBRL.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CITIGROUP INC.

Dated: January 15, 2025

By: /s/ Robert Walsh

Robert Walsh Interim Chief Accounting Officer (Principal Accounting Officer) For Immediate Release Citigroup Inc. (NYSE: C) January 15, 2025



#### FOURTH QUARTER AND FULL YEAR 2024 RESULTS AND KEY METRICS

4Q Revenues \$19.6B	4Q Net Income \$2.9B	4Q EPS \$1.34	4Q ROCE 5.4% 4Q ROTCE 6.1% <sup>(1)</sup>	CET1 Capital Ratio 13.6% <sup>(2)</sup>
2024 Revenues \$81.1B	2024 Net Income \$12.7B	2024 EPS \$5.94	2024 ROCE 6.1% 2024 ROTCE 7.0% <sup>(1)</sup>	SLR 5.8% <sup>(2)</sup>

RETURNED ~\$6.7 BILLION IN THE FORM OF COMMON DIVIDENDS AND SHARE REPURCHASES IN 2024 (~\$2.1 BILLION IN THE QUARTER)

**2024 PAYOUT RATIO OF 58%(3)** 

BOOK VALUE PER SHARE OF \$101.62 TANGIBLE BOOK VALUE PER SHARE OF \$89.34(4)

New York, January 15, 2025 – Citigroup Inc. today reported net income for the fourth quarter 2024 of \$2.9 billion, or \$1.34 per diluted share, on revenues of \$19.6 billion. This compares to a net loss of \$(1.8) billion, or \$(1.16) per diluted share, on revenues of \$17.4 billion for the fourth quarter 2023, reflecting the impact of certain notable items(5).

Revenues increased 12% from the prior-year period, on a reported basis, driven by growth in each of Citi's businesses and the smaller impact from the currency devaluation in Argentina, partially offset by a decline in *All Other*. Excluding the impact of the Argentina currency devaluation and divestiture-related impacts in both periods<sup>(6)</sup>, revenues were up 7%.

Net income was \$2.9 billion, compared to a net loss of \$(1.8) billion in the prior-year period, primarily driven by the higher revenues, lower expenses and lower cost of credit.

Earnings per share of \$1.34 increased from \$(1.16) per diluted share in the prior-year period, primarily reflecting the higher net income. Excluding the notable items in the prior-year period<sup>(5)</sup>, diluted earnings per share would have been \$0.84 for the fourth quarter 2023.

#### **CEO COMMENTARY**

Citi CEO Jane Fraser said, "2024 was a critical year and our results show our strategy is delivering as intended and driving stronger performance in our businesses. Our net income was up nearly 40% to \$12.7 billion and we exceeded our full-year revenue target, including record years in Services, Wealth and U.S. Personal Banking. We delivered expenses within our guidance and improved our efficiency ratio while concluding a significant reorganization of our firm. We returned nearly \$7 billion of capital to common shareholders and our Board of Directors has authorized a program to repurchase \$20 billion in common stock.

"We entered 2025 with momentum across our businesses and we continue to strengthen our ability to serve our clients. While we now expect our 2026 RoTCE to be between 10% and 11% in order to make additional investments in our businesses and Transformation, this level is a waypoint, not a destination. We intend to improve returns well above that level and deliver Citi's full potential for our shareholders," Ms. Fraser concluded.

For the full year 2024, Citigroup reported net income of \$12.7 billion, on revenues of \$81.1 billion, compared to net income of \$9.2 billion on revenues of \$78.5 billion for the full year 2023.

Percentage comparisons throughout this press release are calculated for the fourth quarter 2024 versus the fourth quarter 2023, unless otherwise specified.

## Fourth Quarter Financial Results

Citigroup (\$ in millions, except per share amounts and as otherwise noted)		4Q'24	3Q'24	4Q'23	QoQ%	YoY%		2024		2023	%∆
Total revenues, net of interest expense		19,581	20,315	17,440	(4)%	12%		81,139		78,462	3%
Total operating expenses		13,186	13,250	15,996	-	(18)%		53,984		56,366	(4)%
Net credit losses Net ACL build / (release) <sup>(a)</sup> Other provisions <sup>(b)</sup> Total cost of credit	_	2,242 203 148 <b>2,593</b>	 2,172 315 188 <b>2,675</b>	 1,994 397 1,156 <b>3,547</b>	3% (36)% (21)% (3)%	12% (49)% (87)% (27)%		9,000 607 502 <b>10,109</b>		6,437 924 1,825 <b>9,186</b>	40% (34)% (72)% <b>10</b> %
Income (loss) from continuing operations before taxes Provision for income taxes Income (loss) from continuing operations Income (loss) from discontinued operations, net of taxes Net income attributable to non-controlling interest Citigroup's net income (loss)	\$	3,802 912 2,890 34 2,856	\$ 4,390 1,116 3,274 (1) 35 3,238	\$ (2,103) (296) (1,807) (1) 31 (1,839)	(13)% (18)% (12)% 100% (3)% (12)%	NM NM NM 100% 10% NM	\$	17,046 4,211 12,835 (2) 151 12,682	<u> </u>	12,910 3,528 9,382 (1) 153 9,228	32% 19% 37% (100)% (1)% 37%
EOP loans (\$B) EOP assets (\$B) EOP deposits (\$B)		694 2,357 1,284	689 2,431 1,310	689 2,412 1,309	1% (3)% (2)%	1% (2)% (2)%					
Book value per share Tangible book value per share <sup>(4)</sup> Common Equity Tier 1 (CET1) Capital ratio <sup>(2)</sup> Supplementary Leverage ratio (SLR) <sup>(2)</sup> Return on average common equity (ROCE) Return on average tangible common equity (ROTCE) <sup>(1)</sup>	\$ \$	101.62 89.34 13.6% 5.8% 5.4% 6.1%	\$ 101.91 89.67 13.7% 5.8% 6.2% 7.0%	\$ 98.71 86.19 13.4% 5.8% (4.5)% (5.1)%	- - (90) bps	3% 4% 1,120 bps	\$ \$	101.62 89.34 13.6% 5.8% 6.1% 7.0%	\$	98.71 86.19 13.4% 5.8% 4.3% 4.9%	3% 4% 210 bps

<sup>(</sup>a) Includes credit reserve build/(release) for loans and provision for credit losses on unfunded lending commitments.

<sup>(</sup>b) Includes provisions on Other Assets, policyholder benefits and claims and HTM debt securities.

#### Citigroup

Citigroup revenues of \$19.6 billion in the fourth quarter 2024 increased 12%, on a reported basis, driven by growth in each of Citi's businesses and the smaller impact from the currency devaluation in Argentina, partially offset by a decline in *All Other*. Excluding the impact of the Argentina currency devaluation and divestiture-related impacts in both periods<sup>(6)</sup>, revenues were up 7%.

Citigroup operating expenses of \$13.2 billion decreased 18%, on a reported basis, largely driven by the FDIC special assessment and the restructuring charge in the prior-year period. Excluding the impact of the FDIC special assessment and divestiture-related impacts in both periods<sup>(7)</sup>, expenses were down 7%. This decrease was driven by the absence of the restructuring charge and savings associated with Citi's organizational simplification, partially offset by higher volume-related expenses.

Citigroup cost of credit was approximately \$2.6 billion in the fourth quarter 2024, compared to \$3.5 billion in the prior-year period, largely driven by a smaller build for transfer risk<sup>(5)</sup> impacting the allowance for credit losses (ACL). The lower ACL build was partially offset by higher net credit losses in cards in *U.S. Personal Banking (USPB)*.

Citigroup net income was \$2.9 billion in the fourth quarter 2024, compared to net loss of \$(1.8) billion in the prior-year period, driven by the higher revenues, the lower expenses and the lower cost of credit. Citigroup's effective tax rate was approximately 24% in the current quarter, compared to approximately 14% in the prior-year period, reflecting a different geographic mix of earnings.

Citigroup's total allowance for credit losses was approximately \$22.2 billion at quarter end, compared to \$21.8 billion at the end of the prior-year period. Total ACL on loans was approximately \$18.6 billion at quarter end, compared to \$18.1 billion at the end of the prior-year period, with a reserve-to-funded loans ratio of 2.7%, unchanged from the end of the prior-year period. Total non-accrual loans decreased 16% from the prior-year period to \$2.7 billion. Corporate non-accrual loans decreased 27% from the prior-year period at \$1.3 billion.

Citigroup's end-of-period loans were \$694 billion at quarter end, up 1% versus the prior-year period, largely reflecting growth in Branded Cards and Retail Banking in USPB and higher loans in Markets and Services.

Citigroup's end-of-period deposits were approximately \$1.3 trillion at quarter end, down 2% versus the prior-year period, largely due to decreases in *Markets*, *Wealth* and *All Other*.

Citigroup's book value per share of \$101.62 at quarter end increased 3% versus the prior-year period, and tangible book value per share of \$89.34 at quarter end increased 4% versus the prior-year period. The increases were largely driven by net income and common share repurchases, partially offset by adverse net movements in accumulated other comprehensive income (AOCI) and the payment of common and preferred dividends. At quarter end, Citigroup's preliminary CET1 Capital ratio was 13.6% versus 13.7% at the end of the prior quarter, driven by adverse net movements in AOCI, the payment of common and preferred dividends as well as common share repurchases, partially offset by net income and lower risk-weighted assets. Citigroup's Supplementary Leverage ratio for the fourth quarter 2024 remained largely unchanged at 5.8% from the prior quarter. During the quarter, Citigroup returned a total of \$2.1 billion to common shareholders in the form of dividends and share repurchases. On January 13, 2025, Citigroup's Board of Directors authorized a new, multi-year \$20 billion common stock repurchase program beginning in the first quarter of 2025.<sup>(8)</sup>

Services (\$ in millions, except as otherwise noted)	4Q'2	4	3Q'24	4Q'23	QoQ%	YoY%		2024	2023	% Δ
Net interest income	2,840	)	2,731	2,887	4%	(2)%		10,923	11,085	(1)%
Non-interest revenue	1,10		909	557	22%	98%		3,609	2,631	37%
Treasury and Trade Solutions	3,94		3,640	3,444	8%	15%		14,532	13,716	6%
Net interest income	600		704	555	(14)%	9%		2,500	2,166	15%
Non-interest revenue	624		684	518	(9)%	20%		2,617	2,220	18%
Securities Services	1,230		1,388	 1,073	(11)%	15%		5,117	 4,386	17%
Total Services revenues <sup>(a)</sup>	5,17	5	5,028	4,517	3%	15%		19,649	18,102	9%
Total operating expenses	2,61	1	2,588	2,596	1%	1%		10,599	10,031	6%
Net credit losses	28	3	14	(6)	100%	NM		48	40	20%
Net ACL build / (release)(b)	(75	)	14	1ÒŚ	NM	NM		(113)	29	NM
Other provisions <sup>(c)</sup>	159		99	547	61%	(71)%		`341	881	(61)%
Total cost of credit	112	2	127	646	(12)%	(83)%	-	276	950	(71)%
Net income	\$ 1,87	1 \$	1,651	\$ 786	13%	138%	\$	6,483	\$ 4,635	40%
Services Key Statistics and Metrics (\$B)										
Allocated Average TCE <sup>(d)</sup>	2	5	25	23	_	8%		25	23	8%
RoTCE <sup>(d)</sup>	29.9%	0	26.4%	13.6%	350 bps	1,630 bps		26.0%	20.2%	580 bps
Average loans	8	7	87	83	· -	5%		85	81	5%
Average deposits	839	9	825	803	2%	4%		819	811	1%
Cross border transaction value	10 <sup>-</sup>	1	95	99	7%	2%		380	358	6%
US dollar clearing volume (#MM)(e)	4	1	43	40	3%	10%		168	157	7%
Commercial card spend volume	17	7	18	17	(5)%	4%		70	67	5%
Assets under custody and/or administration (AUC/AUA)					. ,					
(\$T) <sup>(f)</sup>	2	5	26	24	(3)%	8%				

<sup>(</sup>a) Services includes revenues earned by Citigroup that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to Corporate Lending clients.

<sup>(</sup>b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

<sup>(</sup>c) Includes provisions on Other Assets and for HTM debt securities.

<sup>(</sup>d) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

<sup>(</sup>e) U.S. Dollar Clearing Volume is defined as the number of USD Clearing Payment instructions processed by Citi on behalf of U.S. and foreign-domiciled entities (primarily Financial Institutions). Amounts in the table are stated in millions of payment instructions processed.

<sup>(</sup>f) 4Q24 is preliminary.

#### Services

Services revenues of \$5.2 billion were up 15%, reflecting a smaller impact from the Argentina currency devaluation and continued momentum across Treasury and Trade Solutions (TTS) and Securities Services, both of which continued to gain market share this year. Excluding the impact of the Argentina currency devaluation(6) in both periods, revenues were up 3%. Net interest income was largely unchanged, as the benefit of higher deposit volumes was offset by a decline in interest rates in Argentina. Non-interest revenue increased 61%, driven by the smaller impact from the Argentina currency devaluation, as well as continued strength across underlying TTS fee drivers, and preliminary assets under custody and administration.

**Treasury and Trade Solutions revenues** of \$3.9 billion were up 15%, driven by a 98% increase in non-interest revenues and a 2% decrease in net interest income. The increase in non-interest revenue was driven by the smaller impact from the Argentina currency devaluation as well as an increase in cross-border transaction value of 2%, an increase in U.S. dollar clearing volume of 10% and an increase in commercial card spend volume of 4%. The decrease in net interest income was driven by the decline in interest rates in Argentina, partially offset by the higher deposit volumes.

Securities Services revenues of \$1.2 billion increased 15%, largely driven by a 20% increase in non-interest revenue and a 9% increase in net interest income, primarily driven by higher deposit volumes. The increase in non-interest revenue was primarily due to the smaller impact from the Argentina currency devaluation and a preliminary 8% increase in assets under custody and administration that benefited from new client onboardings, deepening relationships with existing clients and higher market valuations.

Services operating expenses of \$2.6 billion increased 1%, driven by continued investment in technology and platform modernization, partially offset by productivity savings.

Services cost of credit was \$112 million, compared to \$646 million in the prior-year period, driven by a lower reserve build for transfer risk<sup>(9)</sup>, partially offset by higher net credit losses.

Services net income of \$1.9 billion increased 138%, driven by the higher revenues and the lower cost of credit, partially offset by the higher expenses.

Markets (Sin millions, except as otherwise noted)	4Q'24	3Q'24	4Q'23	QoQ%	YoY%	2024	2023	%∆
Rates and currencies Spread products / other fixed income	2,421 1,057	2,465 1,113	1,737 810	(2)% (5)%	39% 30%	10,152 4,598	10,794 3,818	(6)% 20%
Fixed Income markets	 3,478	3,578	2,547	(3)%	37%	14,750	14,612	1%
Equity markets Total Markets revenues <sup>(a)</sup>	 1,098 4,576	1,239 4,817	819 3,366	<u>(11)%</u> (5)%	34% 36%	5,086 19,836	4,037 18,649	<u>26%</u> 6%
Total operating expenses	3,174	3,339	3,436	(5)%	(8)%	13,202	13,258	-
Net credit losses Net ACL build / (release) <sup>(b)</sup> Other provisions <sup>(c)</sup>	 136 (2)	24 84 33	30 52 127	(100)% 62% <u>NM</u>	(100)% 162% <u>NM</u>	168 230 <u>65</u>	32 207 199	425% 11% (67)%
Total cost of credit	134	141	209	(5)%	(36)%	463	438	6%
Net income	\$ 1,009	\$ 1,072	\$ (140)	(6)%	NM	\$ 4,930	\$ 3,871	27%
Markets Key Statistics and Metrics (\$B) Allocated Average TCE <sup>(d)</sup> ROTCE <sup>(d)</sup> Average trading account assets Average VaR (\$in MM) (99% confidence level) <sup>(e)</sup>	54 7.4% 449 118	54 7.9% 462 107	53 (1)% 392 138	(50) bps (3)% 10%	2% 840 bps 15% (14)%	54 9.1% 436 123	53 7.3% 379 132	2% 180 bps 15% (8)%

<sup>(</sup>a) Markets includes revenues earned by Citigroup that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to Corporate Lending clients.

<sup>(</sup>b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments. (c) Includes provisions on Other Assets and HTM debt securities.

<sup>(</sup>d) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

<sup>(</sup>e) VaR estimates, at a 99% confidence level, the potential decline in the value of a position or a portfolio under normal market conditions assuming a one-day holding period. VaR statistics, which are based on historical data, can be materially different across firms due to differences in portfolio composition, VaR methodologies and model parameters.

#### Markets

Markets revenues of \$4.6 billion increased 36%, driven by growth in Fixed Income and Equity markets revenues.

Fixed Income markets revenues of \$3.5 billion increased 37%, driven by rates and currencies and spread products and other fixed income. The increase in rates and currencies was driven by increased client activity and a favorable trading environment, combined with the comparison to a challenged quarter in the prior-year period. The increase in spread products and other fixed income was driven by increased client activity in credit and mortgage trading, higher securitization volumes and higher commodities revenues.

Equity markets revenues of \$1.1 billion increased 34%, largely driven by cash equities. Equity markets also had continued growth in prime balances(10), up approximately 23%.

Markets operating expenses of \$3.2 billion decreased 8%, primarily driven by lower legal expenses and productivity savings.

Markets cost of credit was \$134 million, compared to \$209 million in the prior-year period, driven by a smaller increase in the ACL, primarily due to a reduction in transfer risk<sup>(9)</sup>, partially offset by a build in spread products. The lower cost of credit was also due to lower net credit losses.

Markets net income of \$1.0 billion, compared to a net loss of \$(140) million, driven by the higher revenues, the lower expenses and the lower cost of credit.

Banking (\$in millions, except as otherwise noted)	4Q'24	3Q'24	4Q'23	QoQ%	YoY%	2024	2023	%∆
Investment Banking Corporate Lending <sup>(a)</sup>	925 322	934 742	687 422	(1)% (57)%	35% (24)%	3,637 2,744	2,632 2,526	38% 9%
Total Banking revenues(a)(b)	1,247	1,676	1,109	(26)%	12%	6,381	5,158	24%
Gain / (loss) on loan hedges <sup>(a)</sup>	(6)	(79)	(131)	92%	95%	(180)	(443)	59%
Total Banking revenues including gain/(loss) on loan hedges <sup>(a)</sup>	1,241	1,597	978	(22)%	27%	6,201	4,715	32%
Total operating expenses	1,051	1,116		(6)%	(9)%	4,477	4,877	(8)%
Net credit losses	7	36	71	(81)%	(90)%	149	169	(12)%
Net ACL build / (release) <sup>(c)</sup> Other provisions <sup>(d)</sup>	(204) (43)	121 20	(226) 339	NM NM	10% NM	(328) (45)	(699) 387	53% NM
Total cost of credit	(240)		184	NM	NM	(224)	(143)	(57)%
Net income	\$ 356	\$ 238	\$ (296)	50%	NM	\$ 1,524	\$ (35)	NM
Paralitary Kary Otatistics and Matrice								
Banking Key Statistics and Metrics Allocated Average TCE <sup>(e)</sup> (\$B)	22	22	21	_	2%	22	21	2%
RoTCE(e)	6.5%			220 bps	1,200 bps	7.0%	(0)%	720 bps
Average loans (\$B)	84	88	89	(5)%	(6)%	88	92	(4)%
Advisory	353	394	286	(10)%	23%	1,245	1,017	22%
Equity underwriting	214	129	110	66%	95%	688	500	38%
Debt underwriting	384	476	310	(19)%	24%	1,924	1,196	61%
Investment Banking fees	951	999	706	(5)%	35%	3,857	2,713	42%

<sup>(</sup>a) Excludes gain / (loss) on credit derivatives as well as the mark-to-market on loans at fair value. For additional information, please refer to Footnote 11.
(b) Banking includes revenues earned by Citigroup that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to

<sup>(</sup>c) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.
(d) Includes provisions on Other Assets and HTM debt securities.

<sup>(</sup>e) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

#### **Banking**

Banking revenues of \$1.2 billion increased 27%, largely driven by growth in Investment Banking.

**Investment Banking revenues** of \$925 million increased 35%, driven by an increase in Investment Banking fees of 35%, reflecting growth across all products. Debt Capital Markets benefited from continued investment grade issuance momentum and increased leveraged finance activity, while Equity Capital Markets saw strong issuance activity. Growth in Advisory was driven by continued strong client engagement as well as the completion of previously announced acquisitions, given a more conducive macroeconomic environment.

Corporate Lending revenues of \$322 million, excluding mark-to-market on loan hedges, (11) decreased 24%, driven by lower revenue share and volumes, partially offset by a smaller impact from the Argentina currency devaluation.

Banking operating expenses of \$1.1 billion decreased 9%, primarily driven by benefits of prior repositioning actions, partially offset by higher volume-related expenses.

Banking cost of credit was a benefit of \$(240) million, compared to a provision of \$184 million in the prior-year period, driven by an ACL release, primarily resulting from a reduction in transfer risk(9), as well as lower net credit losses.

Banking net income of \$356 million increased 220%, reflecting the higher revenues, the lower expenses and the lower cost of credit.

Wealth (\$ in millions, except as otherwise noted)	4	4Q'24		3Q'24	4Q'23	QoQ%	YoY%	2024	2023	%△
Private Bank		590		614	542	(4)%	9%	2,386	2,332	2%
Wealth at Work		256		244	211	5%	21%	876	862	2%
Citigold		1,157		1,144	911	1%	27%	 4,250	3,827	11%
Total revenues, net of interest expense	2	2,003		2,002	1,664	-	20%	7,512	7,021	7%
Total operating expenses	1	1,570	,	1,601	1,623	(2)%	(3)%	6,355	6,485	(2)%
Net credit losses		30		27	31	11%	(3)%	121	98	23%
Net ACL build / (release)(a)		(11)		7	(26)	NM	58%	(245)	(97)	(153)%
Other provisions(b)		1		(1)	 (1)	NM	NM	(2)	(4)	50%
Total cost of credit		20		33	4	(39)%	400%	(126)	(3)	NM
Net income	\$	334	\$	283	\$ 21	18%	NM	\$ 1,002	\$ 419	139%
Wealth Key Statistics and Metrics (\$B)										
Allocated Average TCE <sup>(c)</sup>		13		13	13	-	(1)%	13	13	(1)%
RoTCE <sup>(c)</sup>	10	0.1%		8.5%	0.6%	160 bps	950 bps	7.6%	3.1%	450 bps
Loans		148		151	151	(2)%	(3)%			
Deposits		313		316	319	(1)%	(2)%			
Client investment assets(d)		587		580	496	1%	18%			
EOP client balances	1	1,048		1,047	966	_	8%			

<sup>(</sup>a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments. (b) Includes provisions on Other Assets and policyholder benefits and claims.

<sup>(</sup>c) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and

Citi's total average stockholders' equity.
(d) Includes assets under management, and trust and custody assets. 4Q24 Client investment assets is preliminary.

#### Wealth

Wealth revenues of \$2.0 billion increased 20%, driven by a 22% increase in non-interest revenue, reflecting higher investment fee revenues on growth in client investment assets, as well as a 20% increase in net interest income driven by higher average deposit spreads and volumes.

Private Bank revenues of \$590 million increased 9%, mainly due to improved deposit spreads and higher investment fee revenues, partially offset by higher mortgage funding costs.

Wealth at Work revenues of \$256 million increased 21%, primarily driven by improved deposit spreads and higher investment fee revenues, partially offset by higher mortgage funding costs.

Citigold revenues of \$1.2 billion increased 27%, driven by higher deposit spreads, higher deposit volumes reflecting the transfer of relationships and the associated deposits from *USPB*, and higher investment fee revenues.

Wealth operating expenses of \$1.6 billion decreased 3%, primarily driven by the benefits of prior repositioning actions.

Wealth cost of credit was \$20 million, compared to \$4 million in the prior-year period, largely due to a lower ACL release.

Wealth net income was \$334 million, compared to \$21 million in the prior-year period, driven by the higher revenues and the lower expenses, partially offset by the higher cost of credit.

USPB (\$ in millions, except as otherwise noted)	4Q'24	3Q'24	4Q'23	QoQ%	YoY%	2024	2023	%∆
Branded Cards	2,794	2,731	2,620	2%	7%	10,702	9,988	7%
Retail Services	1,753	1,715	1,636	2%	7%	7,114	6,617	8%
Retail Banking	685	599	684	14%	-	2,558	2,582	(1)%
Total revenues, net of interest expense	 5,232	5,045	4,940	4%	6%	20,374	 19,187	6%
Total operating expenses	2,547	2,457	2,594	4%	(2)%	9,965	10,102	(1)%
Net credit losses	1,920	1,864	1,599	3%	20%	7,579	5,234	45%
Net ACL build / (release)(a)	246	41	472	500%	(48)%	1,006	1,465	(31)%
Other provisions <sup>(b)</sup>	4	4	3	-	33%	13	8	63%
Total cost of credit	 2,170	 1,909	 2,074	14%	5%	8,598	6,707	28%
Net income	\$ 392	\$ 522	\$ 201	(25)%	95%	\$ 1,382	\$ 1,820	(24)%
USPB Key Statistics and Metrics (\$B)								
Allocated average TCE(c)	25	25	22	-	15%	25	22	15%
RoTCE <sup>(c)</sup>	6.2%	8.2%	3.6%	(200) bps	260 bps	5.5%	8.3%	(280) bps
Average loans	216	210	202	3%	7%	209	193	8%
Average deposits	86	85	105	1%	(18)%	91	110	(17)%
US cards average loans	165	162	158	2%	4%			
US credit card spend volume	161	151	156	7%	3%			
New account acquisitions (in thousands)	3,520	3,023	3,722	16%	(5)%			

<sup>(</sup>a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

<sup>(</sup>b) Includes provisions on policyholder benefits and claims and Other Assets.

<sup>(</sup>c) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

#### U.S. Personal Banking (USPB)

USPB revenues of \$5.2 billion increased 6%, driven by higher net interest income due to loan growth in cards and higher non-interest revenue due to lower partner payments.

**Branded Cards revenues** of \$2.8 billion increased 7%, driven by interest-earning balance growth of 7%, as payment rates continue to normalize, and spend volume growth, up 5%.

**Retail Services revenues** of \$1.8 billion increased 7%, driven by the lower partner payments due to higher net credit losses, as well as interest-earning balance growth of 3%.

Retail Banking revenues of \$685 million were largely unchanged, as higher deposit spreads were offset by the transfer of relationships and the associated deposits to Wealth.

USPB operating expenses of \$2.5 billion decreased 2%, driven by continued productivity savings, partially offset by higher volume-related expenses.

**USPB** cost of credit was \$2.2 billion, compared to \$2.1 billion in the prior-year period. The increase was driven by higher net credit losses, reflecting that multiple card loan vintages originated over the last few years continue to mature and the effects from the elevated inflationary and interest rate environment, partially offset by a smaller ACL build for loans.

USPB net income of \$392 million increased 95%, driven by the higher revenues and the lower expenses, partially offset by the higher cost of credit.

All Other (Managed Basis) <sup>(a) (b)</sup> (\$ in millions, except as otherwise noted)	4Q'24	3Q'24		4Q'23	QoQ%	YoY%	2024		2023	%∆
Legacy Franchises (managed basis)	1,578	1,739		1,728	(9)%	(9)%	6,873		7,327	(6)%
Corporate / Other	(228)	86		309	NM	NM	668		2,115	(68)%
Total revenues	1,350	 1,825		2,037	(26)%	(34)%	 7,541	_	9,442	(20)%
Total operating expenses	2,177	2,082		4,480	5%	(51)%	9,068		11,241	(19)%
Net credit losses	257	208		236	24%	9%	928		870	7%
Net ACL build / (release)(c)	111	48		83	131%	34%	57		80	(29)%
Other provisions <sup>(d)</sup>	29	33		141	(12)%	(79)%	130		354	(63)%
Total cost of credit	397	 289		460	37%	(14)%	 1,115	_	1,304	(14)%
Net (loss)	\$ (1,070)	\$ (483)	\$ (2	(2,300)	(122)%	53%	\$ (2,432)	\$	(2,141)	(14)%
All Other Key Statistics and Metrics (\$B)										
Allocated Average TCE <sup>(e)</sup>	30	29		32	1%	(9)%	28		31	(10)%

<sup>(</sup>a) Includes Legacy Franchises and certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses, and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury investment activities and discontinued operations.

<sup>(</sup>b) Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico consumer banking, small business and middle-market banking within Legacy Franchises. For additional information, please refer to Footnote 12.

<sup>(</sup>c) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

<sup>(</sup>d) Includes provisions on Other Assets and policyholder benefits and claims

<sup>(</sup>e) TCE is a non-GAAP financial measure. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE.

#### All Other (Managed Basis)(12).

**All Other** (managed basis) revenues of \$1.4 billion decreased 34%, primarily driven by net investment securities losses due to the repositioning of the investment securities portfolio, higher funding costs and the closed exits and wind-downs.

Legacy Franchises (managed basis)(12) revenues of \$1.6 billion decreased 9%, largely driven by the closed exits and wind-downs.

Corporate / Other revenues of \$(228) million decreased from \$309 million in the prior-year period, driven by the net investment securities losses due to the repositioning of the investment securities portfolio and higher funding costs.

All Other (managed basis) expenses of \$2.2 billion decreased 51%, primarily driven by the absence of the restructuring charge and FDIC special assessment recognized in the prior-year period, as well as a reduction from the closed exits and wind-downs.

All Other (managed basis) cost of credit was \$397 million, compared to \$460 million in the prior-year period, driven by a smaller increase in the ACL due to a reduction in transfer risk(9), partially offset by a higher ACL build for loans in Mexico.

**All Other** (managed basis) net loss was \$(1.1) billion, compared to \$(2.3) billion in the prior-year period, driven by the lower expenses and the lower cost of credit, partially offset by the lower revenues.

Citigroup will host a conference call today at 11:00 AM (ET). A live webcast of the presentation, as well as financial results and presentation materials, will be available at https://www.citigroup.com/global/investors. The live webcast of the presentation can also be accessed at https://www.veracast.com/webcasts/citigroup/webinars/CITI4Q24.cfm.

Additional financial, statistical and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's Fourth Quarter 2024 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.

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Certain statements in this release are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors. These factors include, among others: (i) geopolitical, macroeconomic and other challenges and uncertainties, including those related to potential changes to policies and in other priorities resulting from the new U.S. administration and Congress, changes in interest rate policies, economic growth and unemployment rates, any resurgence in inflation, the Russia-Ukraine war and conflicts in the Middle East; (ii) the execution and efficacy of Citi's transformation, simplification and other priorities, including those related to its investment, expense, capital and other revenue-related actions; (iii) the potential outcomes of the extensive legal and regulatory proceedings, examinations, investigations, consent orders and related compliance efforts and other inquiries to which Citi is or may be subject; (iv) ongoing regulatory and legislative uncertainties and changes, including changes in regulatory capital rules, requirements or interpretations; and (v) the precautionary statements included in this release. These factors also consist of those contained in Citigroup's fillings with the U.S. Securities and Exchange Commission, including without limitation the "Risk Factors" section of Citigroup's 2023 Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

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## Appendix A

Citigroup (\$ in millions)	4Q'24	3Q'24	4Q'23
Net Income	\$ 2,856	\$ 3,238	\$ (1,839)
Less: Preferred Dividends	256	277	300
Net Income (Loss) to Common Shareholders	\$ 2,600	\$ 2,961	\$ (2,139)
Average Common Equity Less:	\$ 191,624	\$ 191,444	\$ 189,440
Average Goodwill and Intangibles	22,981	23,155	24,268
Average Tangible Common Equity (TCE)	\$ 168,643	\$ 168,289	\$ 165,172
ROCE	5.4%	6.2%	(4.5)%
RoTCE	6.1%	7.0%	(5.1)%

Citigroup (\$ in millions)	2024	2023
Net Income (Loss)	\$ 12,682	\$ 9,228
Less:		
Preferred Dividends	1,054	1,198
Net Income (Loss) to Common Shareholders	\$ 11,628	\$ 8,030
Average Common Equity	\$ 190,070	\$ 187,730
Less:		
Average Goodwill and Intangibles	23,349	24,374
Average Tangible Common Equity (TCE)	\$ 166,721	\$ 163,356
ROCE	6.1%	4.3%
RoTCE	7.0%	4.9%

## Appendix B

Citigroup		4Q'24		4Q'23	% A YoY
(\$ in millions)		40, 24		40, 20	/0 A 101
Total Citigroup Revenues - As Reported	\$	19,581	\$	17,440	12%
Less:					
Total Divestiture-related Impact on Revenues		4		(62)	
Argentina currency devaluation Impact on Revenues		(71)		(8 <sup>8</sup> 80)	
Total Citigroup Revenues, Excluding Total Divestiture-related and Argentina currency devaluation Impact	\$	19,648	\$	18,382	7%
Total Citigroup Operating Expenses - As Reported	\$	13,186	\$	15,996	(18)%
Less:					
Total Divestiture-related Impact on Operating Expenses		56		106	
FDIC special assessment impact on Operating Expenses		(26)		1,706	
Total Citigroup Operating Expenses, Excluding Total Divestiture-related and FDIC special assessment Impact	\$	13,156	\$	14,184	(7)%
Total Services Revenues - As Reported	\$	5,175	\$	4,517	15%
Less:	•	-,	•	.,	
Argentina currency devaluation Impact on Revenues		(51)		(579)	
Total Services Revenues, Excluding Argentina currency devaluation Impact	\$	5,226	\$	5,096	3%

### Appendix C (a)

All Other (\$ in millions)	4Q'24		3Q'24		4Q'23	% Δ QoQ	% Δ YoY		2024		2023	% Δ YoY
All Other Revenues, Managed Basis	\$ 1,350	\$	1,825	\$	2,037	(26)%	(34)%	\$	7,541	\$	9,442	(20)%
Add:					(00)							
All Other Divestiture-related Impact on Revenue(9)	 4	_	1	_	(62)	/8410/		_	26	_	1,346	(0.0107
All Other Revenues (U.S. GAAP)	\$ 1,354	\$	1,826	\$	1,975	(26)%	(31)%	\$	7,567	\$	10,788	(30)%
All Other Operating Expenses, Managed Basis	\$ 2,177	\$	2,082	\$	4,480	5%	(51)%	\$	9,068	\$	11,241	(19)%
Add: All Other Divestiture-related Impact on Operating Expenses(b)(c)(d)(e)(f)(g)	56		67		106				318		372	
All Other Operating Expenses (U.S. GAAP)	\$ 2,233	\$	2,149	\$	4,586	4%	(51)%	\$	9,386	\$	11,613	(19)%
All Other Cost of Credit, Managed Basis Add:	\$ 397	\$	289	\$	460	37%	(14)%	\$	1,115	\$	1,304	(14)%
All Other Divestiture-related Impact on Net credit losses All Other Divestiture-related Impact on Net ACL build / (release) <sup>(h)</sup>	-		(1)		33 (63)				7 -		(6) (61)	
All Other Divestiture-related Impact on Other provisions(I)	-		-						-			
All Other Citigroup Cost of Credit (U.S. GAAP)	\$ 397	\$	288	\$	430	38%	(8)%	\$	1,122	\$	1,237	(9)%
All Other Net Income (Loss), Managed Basis Add:	\$ (1,070)	\$	(483)	\$	(2,300)	(122)%	53%	\$	(2,432)	\$	(2,141)	(14)%
All Other Divestiture-related Impact on Revenue(g)	4		1		(62)				26		1.346	
All Other Divestiture-related Impact on Operating Expenses(b)(c)(d)(e)(f)(g)	(56)		(67)		(106)				(318)		(372)	
All Other Divestiture-related Impact on Cost of Credit(h)(i)	(/		1		30				(7)		67	
All Other Divestiture-related Impact on Taxes(b)(c)(d)(e)(f)(g)	16		20		27				92		(382)	
All Other Net Income (Loss) (U.S. GAAP)	\$ (1,106)	\$	(528)	\$	(2,411)	(109)%	54%	\$	(2,639)	\$	(1,482)	(78)%

- (a) Reconciling Items consist of the divestiture-related impacts excluded from the results of All Other, as well as All Other—Legacy Franchises on a managed basis.
- (b) 4Q23 includes approximately \$106 million in expenses (approximately \$75 million after-tax), primarily related to separation costs in Mexico and severance costs in Asia exit markets. For additional information, see Citi's Annual Report on Form 10-K for the annual period ended December 31, 2023.
- (c) 1Q24 includes approximately \$110 million in operating expenses (approximately \$77 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2024.
- (d) 2Q24 includes approximately \$85 million in operating expenses (approximately \$58 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2024.
- (e) 3Q24 includes approximately \$67 million in operating expenses (approximately \$46 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2024.
- (f) 4Q24 includes approximately \$56 million in operating expenses (approximately \$39 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets.
- (g) For the full year of 2023, revenues included an approximate \$1.059 billion gain on sale (approximately \$727 million after taxes) related to Citi's sale of the India consumer banking business, as well as the approximate \$403 million gain on sale (approximately \$284 million after-tax) related to Citi's sale of the Taiwan consumer banking business. In addition, for the full year of 2023, expenses included approximately \$372 million (approximately \$263 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Annual Report on Form 10-K for the year ended December 31, 2023.
- (h) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.
- (i) Includes provisions for policyholder benefits and claims and other assets.

Appendix I	)			
(\$ in millions)		4Q'24 <sup>(a)</sup>	3Q'24	4Q'23
Citigroup Common Stockholders' Equity(b)	\$	190,815	\$ 192,796	\$ 187,937
Add: Qualifying noncontrolling interests		186	168	153
Regulatory Capital Adjustments and Deductions:				
Add: CECL transition provision <sup>(c)</sup>		757	757	1,514
Less:				
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax		(221)	(773)	(1,406)
Cumulative unrealized net gain (loss) related to changes in fair value of financial		(867)	(906)	` (410)
liabilities attributable to own creditworthiness, net of tax				
Intangible Assets:				
Goodwill, net of related deferred tax liabilities (DTLs) <sup>(d)</sup>		17,994	18,397	18,778
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of		3,357	3,061	3,349
related DTLs				
Defined benefit pension plan net assets and other		1,504	1,447	1,317
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and		11,113	11,318	12,075
general business credit carry-forwards(e)				
Excess over 10% / 15% limitations for other DTAs, certain common stock		3,516	3,071	2,306
investments, and MSRs <sup>(e)(f)</sup>		•	•	,
Common Equity Tier 1 Capital (CET1)	\$	155,362	\$ 158,106	\$ 153,595
Risk-Weighted Assets (RWA)(c)	\$	1.144.679	\$ 1.153.150	\$ 1.148.608

Note: Citi's binding CET1 Capital ratios were derived under the Basel III Standardized Approach for all periods reflected.

Common Equity Tier 1 Capital Ratio (CET1 / RWA)(c)

13.6%

13.7%

(f) Assets subject to 10% / 15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. For all periods presented, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.

	Appendix E			
(\$ in millions)		4Q'24 <sup>(a)</sup>	3Q'24	4Q'23
Common Equity Tier 1 Capital (CET1) <sup>(b)</sup>	\$	155,362	\$ 158,106	\$ 153,595
Additional Tier 1 Capital (AT1)(c)		19,164	17,682	18,909
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$	174,526	\$ 175,788	\$ 172,504
Total Leverage Exposure (TLE) <sup>(b)</sup>	\$	2,988,868	\$ 3,005,709	\$ 2,964,954
Supplementary Leverage Ratio (T1C / TLE)(b)		5.8%	5.8%	5.8%

<sup>(</sup>a) Preliminary.

13.4%

<sup>(</sup>a) Preliminary.

<sup>(</sup>b) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

<sup>(</sup>c) Please refer to Footnote 2 at the end of this press release for additional information.

<sup>(</sup>d) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

<sup>(</sup>e) Represents deferred tax excludable from Basel III CET1 Capital, which includes net DTAs arising from net operating loss, foreign tax credit and general business credit tax carry-forwards and DTAs arising from temporary differences (future deductions) that are deducted from CET1 Capital exceeding the 10% limitation.

<sup>(</sup>b) Please refer to Footnote 2 at the end of this press release for additional information.

<sup>(</sup>c) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

Appendix F								
(\$ and shares in millions)			4Q'24(a)			3Q'24	1	4Q'23
Common Stockholders' Equity	\$		190,748	\$	1	92,733	3 \$	187,853
Less:								
Goodwill			19,300			19,691	l	20,098
Intangible Assets (other than MSRs)			3,734			3,438		3,730
Goodwill and Identifiable Intangible Assets (other than MSRs) Related to Businesses Held-fo	r_		-,			-,		-,
Sale			16			16	6	-
Tangible Common Equity (TCE)	\$		167,698	\$	1	69,588	3 \$	164,025
Common Shares Outstanding (CSO)			1,877.1			1,891.3	3	1,903.1
Tangible Book Value Per Share	\$		89.34	\$		89.67	7 \$	86.19
(a) Preliminary.								
Appendix G								
Banking	40104		20104		40100	0/ 0	0-0	0/ A V-V
(\$ in millions) Corporate Lending Revenues - As Reported \$	4Q'24 316	\$	3Q'24 663	\$	4Q'23 291	% <i>L</i>	Q <sub>0</sub> Q (52)%	% Δ YoY 9%
Less:	310	Ψ	003	Ψ	291		(32)/0	3/0
Gain/(loss) on loan hedges <sup>(a)</sup>	(6)		(79)		(131)		92%	95%
Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges \$	322	\$	742	\$	422		(57)%	(24)%
Banking					2024		2023	% Δ YoY
(\$ in millions) Corporate Lending Revenues - As Reported				\$	2,564	\$	2,083	23%
Less:					•		•	
					(400)		(440)	=00
Gain/(loss) on loan hedges <sup>(a)</sup>				¢	(180)	¢	(443)	59%
Gain/(loss) on loan hedges <sup>(a)</sup> Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges				\$	(180) <b>2,744</b>	\$	(443) <b>2,526</b>	59% <b>9</b> %
Gain/(loss) on loan hedges <sup>(a)</sup> Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.				\$		\$	/	
Gain/(loss) on loan hedges <sup>(a)</sup> Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H				•	2,744		2,526	9%
Gain/(loss) on loan hedges <sup>(a)</sup> Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.				•			/	
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (\$ in billions)  Average Tangible Common Equity (TCE)					2,744 4Q'24		2,526 3Q'24	9% 4Q'23
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (\$ in billions)  Average Tangible Common Equity (TCE)  Services					2,744 4Q'24 24.9		2,526 3Q'24 24.9	9% 4Q'23 23.0
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (\$ in billions)  Average Tangible Common Equity (TCE)  Services  Markets					2,744 4Q'24 24.9 54.0		2,526 3Q'24 24.9 54.0	9% 4Q'23 23.0 53.1
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (\$ in billions)  Average Tangible Common Equity (TCE)  Services  Markets  Banking					2,744 4Q'24 24.9 54.0 21.8		2,526 3Q'24 24.9 54.0 21.8	9% 4Q'23 23.0 53.1 21.4
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (\$ in billions)  Average Tangible Common Equity (TCE)  Services  Markets  Banking  USPB				•	2,744 4Q'24 24.9 54.0 21.8 25.2		2,526 3Q'24 24.9 54.0 21.8 25.2	9% 4Q'23 23.0 53.1 21.4 21.9
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (§ in billions)  Average Tangible Common Equity (TCE)  Services  Markets  Banking  USPB  Wealth				•	2,744 4Q'24 24.9 54.0 21.8 25.2 13.2		24.9 54.0 21.8 25.2 13.2	9% 4Q'23 23.0 53.1 21.4 21.9 13.4
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (\$ in billions)  Average Tangible Common Equity (TCE)  Services  Markets  Banking  USPB  Wealth  All Other				•	2,744 40'24 24.9 54.0 21.8 25.2 13.2 29.5		24.9 54.0 21.8 25.2 13.2 29.2	23.0 53.1 21.4 21.9 13.4 32.4
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (§ in billions)  Average Tangible Common Equity (TCE)  Services  Markets  Banking  USPB  Wealth  All Other  Total Citigroup Average TCE			\$	•	2,744 4Q'24 24.9 54.0 21.8 25.2 13.2 29.5		24.9 54.0 21.8 25.2 13.2	\$ 9% 4Q'23 23.0 53.1 21.4 21.9 13.4
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (\$ in billions)  Average Tangible Common Equity (TCE)  Services  Markets  Banking  USPB  Wealth  All Other  Total Citigroup Average TCE  Plus:			\$	1	2,744 24.9 54.0 21.8 25.2 13.2 29.5 68.6		24.9 54.0 21.8 25.2 13.2 29.2 168.3	\$ 23.0 53.1 21.4 21.9 13.4 32.4 165.2
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (§ in billions)  Average Tangible Common Equity (TCE)  Services  Markets  Banking  USPB  Wealth  All Other  Total Citigroup Average TCE  Plus:  Average Goodwill			\$	1	2,744 24.9 54.0 21.8 25.2 13.2 29.5 68.6		24.9 54.0 21.8 25.2 13.2 29.2 168.3	\$ 23.0 53.1 21.4 21.9 13.4 32.4 165.2
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (§ in billions)  Average Tangible Common Equity (TCE)  Services  Markets  Banking  USPB  Wealth  All Other  Total Citigroup Average TCE  Plus:  Average Goodwill  Average Intangible Assets (other than MSRs)			\$	1	2,744 24.9 54.0 21.8 25.2 13.2 29.5 68.6		24.9 54.0 21.8 25.2 13.2 29.2 168.3	\$ 23.0 53.1 21.4 21.9 13.4 32.4 165.2
Gain/(loss) on loan hedges(a)  Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges  (a) Please refer to Footnote 11 at the end of this press release for additional information.  Appendix H  (§ in billions)  Average Tangible Common Equity (TCE)  Services  Markets  Banking  USPB  Wealth  All Other  Total Citigroup Average TCE  Plus:  Average Goodwill	s Held-for-	Sale	\$	1	2,744 24.9 54.0 21.8 25.2 13.2 29.5 68.6		24.9 54.0 21.8 25.2 13.2 29.2 168.3	\$ 23.0 53.1 21.4 21.9 13.4 32.4 165.2

## Appendix I

Citigroup (\$ in millions, except per share amounts)	4Q'23
Citigroup Diluted EPS - As Reported	\$ (1.16)
Add:	
Total Notable Items Impact on Diluted EPS <sup>(a)</sup>	2.00
Citigroup Diluted EPS, Excluding Notable Items	\$ 0.84

<sup>(</sup>a) Please refer to Footnote 5 at the end of this press release for additional information.

(1) Ratios as of December 31, 2024 are preliminary. Citigroup's allocated average tangible common equity (TCE) and return on average tangible common equity (RoTCE) are non-GAAP financial measures. RoTCE represents annualized net income available to common shareholders as a percentage of average TCE. For the components of these calculations, see Appendix A. See Appendix F for a reconciliation of common equity to TCE. For a reconciliation of the summation of the segments' and components' average allocated TCE to Citigroup's total average stockholder's equity, see Appendix H.

As used herein, 2026 RoTCE is a forward-looking non-GAAP financial measure. From time to time, management may discuss forward-looking non-GAAP financial measures, such as forward-looking estimates or targets for revenue, expenses and RoTCE. Citi is unable to provide a reconciliation of forward-looking non-GAAP financial measures to their most directly comparable GAAP financial measures because Citi is unable to provide, without unreasonable effort, a meaningful or accurate calculation or estimation of amounts that would be necessary for the reconciliation due to the complexity and inherent difficulty in forecasting and quantifying future amounts or when they may occur. Such unavailable information could be significant for future results.

(2) Ratios as of December 31, 2024 are preliminary. Citigroup's Common Equity Tier 1 (CET1) Capital ratio and Supplementary Leverage ratio (SLR) reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. Excluding these deferrals, Citigroup's CET1 Capital ratio and SLR as of December 31, 2024 would be 13.5% and 5.8%, respectively, on a fully reflected basis. For additional information, see "Capital Resources—Regulatory Capital Treatment—Modified Transition of the Current Expected Credit Losses Methodology" in Citigroup's 2023 Annual Report on Form 10-K.

For the composition of Citigroup's CET1 Capital and ratio, see Appendix D. For the composition of Citigroup's SLR, see Appendix E.

- (3) Citigroup's payout ratio is the sum of common dividends and common share repurchases divided by net income available to common shareholders.
- (4) Citigroup's tangible book value per share is a non-GAAP financial measure. See Appendix F for a reconciliation of common equity to tangible common equity and resulting calculation of tangible book value per share.
- (5) As previously disclosed, fourth quarter 2023 results included several notable pre-tax items consisting of: (i) an approximately \$1.7 billion charge to operating expenses related to the Federal Deposit Insurance Corporation (FDIC) special assessment; (ii) an approximately \$1.3 billion net ACL reserve build driven by increases in transfer risk associated with exposures in Russia and Argentina, driven by safety and soundness considerations under U.S. banking law; (iii) an \$(880) million revenue impact from the Argentina currency devaluation; and (iv) an approximately \$781 million restructuring charge, recorded in operating expenses. In total, the items had a pre-tax impact of \$(4.7) billion and an after-tax impact of \$(3.8) billion in the fourth quarter of 2023 and negatively impacted diluted EPS by approximately \$(2.00) and RoTCE by (9.2)%, reducing RoTCE from 4.1% to (5.1)%. Results of operation excluding the impact of these notable items are non-GAAP financial measures. For a reconciliation of diluted EPS to reported results, see Appendix I.

Fourth quarter 2024 results included the following pre-tax items: (i) an approximately \$(26) million release of accruals associated with the FDIC special assessment; (ii) an approximately \$47 million net ACL reserve build driven by an aggregate increase in transfer risk associated with exposures in Russia and Argentina driven by safety and soundness considerations under U.S. banking law; (iii) a \$(71) million revenue impact from devaluation of the Argentine peso; and (iv) an \$(11) million release of the restructuring accrual. In total, the items had a pre-tax impact of \$(81) million and an after-tax impact of \$(94) million in the fourth quarter of 2024 and did not have a meaningful impact to diluted EPS or RoTCE.

- (6) Revenues excluding the impacts of the Argentina currency devaluation and/or divestiture-related impacts are non-GAAP financial measures. For a reconciliation to reported results, please refer to Appendices B and C.
- (7) Expenses excluding the impacts of the FDIC special assessment and divestiture-related impacts are non-GAAP financial measures. For a reconciliation to reported results, please refer to Appendices B and C.
- (8) Repurchases by Citigroup under the new common stock repurchase program are subject to quarterly approval by Citigroup's Board of Directors; may be effected from time to time through open market purchases, trading plans established in accordance with U.S. Securities and Exchange Commission rules, or other means; and as determined by Citigroup, may be subject to satisfactory market conditions, Citigroup's capital position and capital requirements, applicable legal requirements and other factors.
- (9) References to changes in transfer risk are in the aggregate and associated with exposures in Russia and/or Argentina, driven by safety and soundness considerations under U.S. banking law.
- (10) Prime balances are defined as client's billable balances where Citi provides cash or synthetic prime brokerage services.
- (11) Credit derivatives are used to economically hedge a portion of the Corporate Lending portfolio that includes both accrual loans and loans at fair value. Gain / (loss) on loan hedges includes the mark-to-market on the credit derivatives and the mark-to-market on the loans in the portfolio that are at fair value. In the fourth quarter 2024, gain / (loss) on loan hedges included \$(6) million related to Corporate Lending, compared to \$(131) million in the prior-year period. In the full year 2024, gain / (loss) on loan hedges included \$(180) million related to Corporate Lending, compared to \$(443) million in the prior-year period. The fixed premium costs of these hedges are netted against the Corporate Lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain / (loss) on loan hedges are non-GAAP financial measures. For a reconcilitation to reported results, please refer to Appendix G.

(12) All Other (managed basis) reflects results on a managed basis, which excludes divestiture-related impacts, for all periods, related to Citigroup's divestitures of its Asia consumer banking businesses and the planned divestiture of its Mexico consumer banking and small business and middle market banking within Legacy Franchises. Certain of the results of operations of All Other (managed basis) and Legacy Franchises (managed basis) that exclude divestiture-related impacts are non-GAAP financial measures. For additional information and a reconciliation of these results, please refer to Appendix C.



### CITIGROUP—QUARTERLY FINANCIAL DATA SUPPLEMENT

4Q24

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#### CITIGROUP FINANCIAL SUMMARY

(In millions of dollars, except per share amounts and as otherwise noted)

	 4Q 2023	1Q 2024	2Q 2024	3Q 2024	4Q 2024		ncrease/ ase) from 4Q23	Year	Full Year 2024	FY 2024 vs. FY 2023 Increase/ (Decrease)
Total revenues, net of interest expense(**)(**) Total operating expenses(**)(**2(5)(4)(5)(9) Net credit losses (NCLS) Credit reserve build (release) for loans Provision / (release) for unfunded lending commitments Provisions for benefits and claims, other assets and HTM debt securities Provisions for redit losses and for benefits and claims Income (loss) from continuing operations before income taxes Income (loss) from continuing operations before income (loss) from discontinued operations, net of taxes Net income (loss) abriot balled to noncontrolling interests Net income (loss) attributable to noncontrolling interests Citigroup's net income (loss)	\$ 17,440 \$ 15,996 1,994 478 (81) 1,156 3,547 (2,103) (296) (1,807) (1) (1,808) 31 (1,839) \$	21,104 \$ 14,195 2,303 119 (98) 41 2,365 4,544 1,136 3,406 (1) 3,407 36 3,371 \$	20,139 \$ 13,353 2,283 76 (8) 125 2,476 4,310 1,047 3,263 46 3,217 \$	20,315 \$ 13,250 2,172 210 105 188 2,675 4,390 1,116 3,274 (1) 3,273 35 3,238 \$	19,581 13,186 2,242 321 (118) 148 2,593 3,802 912 2,890 	(4%) -3 -3 -53% NM (21%) (3%) (13%) (13%) (12%) 100% (12%) (3%) (12%)	12% (18%) 12% (33%) (46%) (87%) (27%) NM NM NM 100% NM	\$ 56,366 6,437 1,349 (425) 1,825 9,186 12,910 3,528 9,382 (1) 9,381 153	81,139 53,984 9,000 726 (119) 502 10,109 17,046 4,211 12,835 (2) 12,833 151 12,682	3% (4%) 40% (46%) 72% (72%) 10% 32% 19% 37% (100%) 37%
Diluted earnings per share: Income (loss) from continuing operations Citigroup's net income (loss)	\$ (1.16) \$ (1.16) \$	1.58 \$ 1.58 \$	1.52 \$ 1.52 \$	1.51 \$ 1.51 \$	1.34 1.34	(11%) (11%)	NM NM	\$ 4.04 \$ 4.04 \$	5.95 5.94	47% 47%
Preferred dividends	\$ 300 \$	279 \$	242 \$	277 \$	256	(8%)	(15%)	\$ 1,198 \$	1,054	(12%)
Income allocated to unrestricted common shareholders—basic Income (loss) from continuing operations (for EPS purposes) Citigroup's net income (loss) (for EPS purposes)	\$ (2,217) \$ (2,218)	3,048 \$ 3,047	2,943 \$ 2,943	2,906 \$ 2,905	2,563 2,563	(12%) (12%)	NM NM	\$ 7,851 \$ 7,850	11,460 11,458	46% 46%
Income allocated to unrestricted common shareholders—diluted income (loss) from continuing operations (for EPS purposes) Citigroup's net income (loss) (for EPS purposes)	\$ (2,217) \$ (2,218)	3,063 \$ 3,062	2,962 \$ 2,962	2,926 \$ 2,925	2,583 2,583	(12%) (12%)	NM NM	\$ 7,908 \$ 7,907	11,534 11,532	46% 46%
Shares (in millions): Average basic Average diluted Common shares outstanding, at period end	1,909.7 1,909.7 1,903.1	1,910.4 1,943.2 1,907.4	1,907.7 1,945.7 1,907.8	1,899.9 1,940.3 1,891.3	1,887.6 1,931.0 1,877.1	(1%) - (1%)	(1%) 1% (1%)		1,901.4 1,940.1	(1%) (1%)
Regulatory capital ratios and performance metrics:  Common Equity Tier 1 (CET1) Capital ratio(77,819) Tier 1 Capital ratio(77,819) Total Capital ratio(77,819) Total Capital ratio(77,819) Supplementary Leverage ratio (SLR)(71,91/10) Return on average assets Return on average assets Return on average common equity Average tangible common equity (TCE) (in billions of dollars)(11) Return on average tangible common equity (ROTCE)(11) Efficiency ratio (total operating expenseshotal revenues, net)	\$ 13.37% 15.02% 15.13% 5.82% (0.30%) (4.5%) 165.2 (5.1%) 91.7%	13.45% 15.11% 15.17% 5.84% 0.55% 6.6% 164.7 7.6% 67.3%	13.59% 15.30% 15.41% 5.89% 0.53% 6.3% 166.1 7.2% 66.3%	13.71% 15.24% 15.21% 5.85% 0.52% 6.2% 168.3 7.0% 65.2%	13.6% 15.2% 15.3% 5.8% 0.46% 5.4% 1686 6.1% 67.3%	- (90) bps 210 bps	2% 1,120 bps (2,440) bps	\$ 0.38% 4.3% 163.4 \$ 4.9% 71.8%	0.51% 6.1% 166.7 7.0% 66.5%	2% 210 bps (530) bps
Balance sheet data (in billions of dollars, except per share amounts)(?): Total assets Total average assets Total deposits Citigroup's stockholders' equity Book value per share Tangible book value per share(**)	\$ 2,411.8 \$ 2,427.3 689.4 1,308.7 205.5 98.71 86.19	2,432.5 \$ 2,450.3 674.6 1,307.2 206.6 99.08 86.67	2,405.7 \$ 2,456.5 687.7 1,278.1 208.3 99.70 87.53	2,430.7 \$ 2,492.1 688.9 1,310.0 209.1 101.91 89.67	2,357.1 2,474.8 694.5 1,284.5 208.6 101.62 89.34	(3%) (1%) 1% (2%) - -	(2%) 2% 1% (2%) 2% 3% 4%	2,442.2	2,468.4	1%
Direct staff (in thousands)	239	237	229	229	229	-	(4%)			

<sup>(1)</sup> (2) (3) (4) (5) (6) (7) (8)

Note: Ratios and variance percentages are calculated based on the displayed amounts. NM Not meaningful.

Reclassified to conform to the current period's presentation.

See footnote 2 on page 14.
See footnote 3 on page 14.
See footnote 4 on page 14.
See footnote 5 on page 14.
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<sup>(9)</sup> 

# CITIGROUP CONSOLIDATED STATEMENT OF INCOME (In millions of dollars)

	4Q 2023	1Q 2024	2Q 2024	3Q 2024	4Q 2024		ncrease/ ase) from 4Q23	Full Year 2023	Full Year 2024	FY 2024 vs. FY 2023 Increase/ (Decrease)
Revenues										
Interest income (including dividends)		\$ 36,223	\$ 35,987		\$ 35,047	(4%)	(4%)	\$ 133,258 \$		8%
Interest expense	22,555	22,716	22,494	23,094	21,314	(8%)	(6%)	78,358	89,618	14%
Net interest income (NII)	13,824	13,507	13,493	13,362	13,733	3%	(1%)	54,900	54,095	(1%)
Commissions and fees	2,212	2,724	2,662	2,695	2,572	(5%)	16%	8,905	10,653	20%
Principal transactions	1,473	3,274	2,874	3,219	2,286	(29%)	55%	10,948	11,653	6%
Administrative and other fiduciary fees	925	1,037	1,046	1,059	992	(6%)	7%	3,781	4,134	9%
Realized gains (losses) on sales of investments, net	37	115	23	72	118	64%	219%	188	328	74%
Impairment losses on investments	(96)	(30)	(17)	(45)	(339)	NM	(253%)	(323)	(431)	(33%)
Provision for credit losses on available-for-sale (AFS) debt securities(1)	(3)	477	(4) 62		218	(75%) NM	NM NM	(4) 67	706	NM NM
Other revenue (loss)	(932)			(51)						
Total non-interest revenues (NIR)	3,616	7,597	6,646	6,953	5,848	(16%)	62%	23,562	27,044	15%
Total revenues, net of interest expense	17,440	21,104	20,139	20,315	19,581	(4%)	12%	78,462	81,139	3%
Provisions for credit losses and for benefits and claims										
Net credit losses on loans	1.994	2.303	2,283	2,172	2,242	3%	12%	6.437	9.000	40%
Credit reserve build / (release) for loans	478	119	76	210	321	53%	(33%)	1,349	726	(46%)
Provision for credit losses on loans	2.472	2.422	2,359	2.382	2.563	8%	4%	7.786	9.726	25%
Provision for credit losses on held-to-maturity (HTM) debt securities	2,2	10	(5)	50	(5)	NM	NM	(24)	50	NM
Provision for credit losses on other assets	1,132	4	112	110	136	24%	(88%)	1.762	362	(79%)
Policyholder benefits and claims	24	27	18	28	17	(39%)	(29%)	87	90	3%
Provision for credit losses on unfunded lending commitments	(81)	(98)	(8)	105	(118)	`NM´	(46%)	(425)	(119)	72%
Total provisions for credit losses and for benefits and claims <sup>(2)</sup>	3,547	2,365	2,476	2,675	2,593	(3%)	(27%)	9,186	10,109	10%
Operating expenses										
Compensation and benefits	6.882	7.673	6.888	7.058	6.923	(2%)	1%	29.232	28.542	(2%)
Premises and equipment	695	585	597	606	650	7%	(6%)	2,508	2,438	(3%)
Technology / communication	2.414	2.246	2.238	2.273	2.278	- 70	(6%)	9.106	9.035	(1%)
Advertising and marketing	377	228	280	282	323	15%	(14%)	1.393	1.113	(20%)
Restructuring	781	225	36	9	(11)	NM	NM	781	259	(67%)
Other operating	4.847	3,238	3,314	3,022	3,023	-	(38%)	13,346	12,597	(6%)
Total operating expenses	15,996	14,195	13,353	13,250	13,186		(18%)	56,366	53,984	(4%)
rotal operating expenses	10,550	14,133	10,000	10,200	10,100		(1070)	50,500	00,004	(470)
Income (loss) from continuing operations before income taxes	(2,103)	4,544	4,310	4,390	3,802	(13%)	NM	12,910	17,046	32%
Provision (benefit) for income taxes	(296)	1,136	1,047	1,116	912	(18%)	NM	3,528	4,211	19%
Income (loss) from continuing operations	(1,807)	3,408	3,263	3,274	2,890	(12%)	NM	9,382	12,835	37%
Discontinued operations										
Income (loss) from discontinued operations Provision (benefit) for income taxes	(1)	(1)	-	(1)	-	100%	100%	(1)	(2)	(100%)
Income (loss) from discontinued operations, net of taxes	(1)	(1)		(1)	<del></del>	100%	100%	(1)	(2)	(100%)
, ,										, ,
Net income (loss) before attribution to noncontrolling interests Noncontrolling interests	(1,808) 31	3,407 36	3,263 46	3,273 35	2,890 34	(12%) (3%)	NM 10%	9,381 153	12,833 151	37% (1%)
Citigroup's net income (loss)	\$ (1,839)	\$ 3,371	\$ 3,217		\$ 2,856	(12%)	NM	\$ 9,228 \$	12,682	37%

This presentation is in accordance with ASC 326, which requires the provision for credit losses on AFS debt securities to be included in revenue.
 This total excludes the provision for credit losses on AFS debt securities, which is disclosed separately above.

N/A Not applicable.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

# CITIGROUP CONSOLIDATED BALANCE SHEET (In millions of dollars)

(III IIIIIIIOIIS OI GOIIAIS)	December 31,	March 31,	June 30,	September 30,	December 31,	4Q24 Ir (Decrea	
	2023	2024	2024	2024	2024(1)	3Q24	4Q23
Assets Cash and due from banks (including segregated cash and other deposits) Deposits with banks, net of allowance Securities borrowed and purchased under resale agreements, net of allowance Brokerage receivables, net of allowance Trading account assets Investments	\$ 27,342 233,590 345,700 53,915 411,756	\$ 25,174 247,556 344,264 61,314 431,468	\$ 26,917 219,217 317,970 64,563 446,339	\$ 25,266 277,828 285,928 63,653 458,072	\$ 22,782 253,750 278,252 50,841 442,747	(10%) (9%) (3%) (20%) (3%)	(17%) 9% (20%) (6%) 8%
Available-for-sale debt securities Held-to-maturity debt securities, net of allowance Equity securities	256,936 254,247 7,902	254,898 252,459 7,826	249,362 251,125 7,789	234,444 248,274 7,953	226,876 242,382 7,399	(3%) (2%) (7%)	(12%) (5%) (6%)
Total investments Loans Consumer(2)	519,085 389,197 300,165	515,183 381,759	508,276 386,117 301,605	490,671 389,151	476,657 393,102 301,386	(3%) 1%	(8%) 1%
Corporate <sup>(3)</sup> Loans, net of unearned income Allowance for credit losses on loans (ACLL)	689,362 (18,145)	292,819 674,578 (18,296)	687,722 (18,216)	299,771 688,922 (18,356)	694,488 (18,574)	1% 1% (1%)	1% (2%)
Total loans, net Goodwill Intangible assets (including MSRs) Premises and equipment, net of depreciation and amortization Other assets, net of allowance	671,217 20,098 4,421 28,747 95,963	656,282 20,042 4,338 29,188 97,701	669,506 19,704 4,226 29,399 99,569	670,566 19,691 4,121 30,096 104,771	675,914 19,300 4,494 30,192 102,206	1% (2%) 9% - (2%)	1% (4%) 2% 5% 7%
Total assets	\$ 2,411,834	\$ 2,432,510	\$ 2,405,686	\$ 2,430,663	\$ 2,357,135	(3%)	(2%)
Liabilities  Non-interest-bearing deposits in U.S. offices Interest-bearing deposits in U.S. offices Total U.S. deposits	576,784 688,873	\$ 112,535 570,259 682,794	\$ 117,607 546,772 664,379	\$ 118,034 558,461 676,495	\$ 123,338 551,547 674,885	4% (1%)	10% (4%) (2%)
Non-interest-bearing deposits in offices outside the U.S. Interest-bearing deposits in offices outside the U.S. Total international deposits	88,988 530,820 619,808	87,936 536,433 624,369	83,150 530,608 613,758	84,913 548,591 633,504	84,349 525,224 609,573	(1%) (4%) (4%)	(5%) (1%) (2%)
Total deposits Securities loaned and sold under repurchase agreements Brokerage payables Trading account liabilities Short-term borrowings Long-term debt Other liabilities, plus allowances <sup>(4)</sup>	1,308,681 278,107 63,539 155,345 37,457 286,619 75,835	1,307,163 299,387 73,013 156,652 31,910 285,495 71,492	1,278,137 305,206 73,621 151,259 38,694 280,321 69,304	1,309,999 278,377 81,186 142,534 41,340 299,081 68,244	1,284,458 258,945 66,601 133,846 48,505 287,300 68,114	(2%) (7%) (18%) (6%) 17% (4%)	(2%) (7%) 5% (14%) 29% - (10%)
Other liabilities, plus allowances(*)  Total liabilities	\$ 2.205.583	\$ 2,225,112	\$ 2.196.542	\$ 2,220,761	\$ 2,147,769	(3%)	(10%)
Stockholders' equity Preferred stock	\$ 17.600	\$ 17,600	\$ 18.100	\$ 16.350	\$ 17,850	9%	1%
Common stock Additional paid-in capital Retained earnings	31 108,955 198,905 (75,238)	31 108,592 200,956 (74,865)	31 108,785 202,913 (74,942)	31 108,969 204,770 (75,840)	31 109,117 206,294 (76,842)	- - 1% (1%)	- - 4%
Treasury stock, at cost Accumulated other comprehensive income (loss) (AOCI) Total common equity	(75,238) (44,800) \$ 187,853	(74,865) (45,729) \$ 188,985	(74,842) (46,677) \$ 190,210	(75,840) (45,197) \$ 192,733	(76,842) (47,852) \$ 190,748	(1%) (6%) ( <b>1%)</b>	(2%) (7%) <b>2%</b>
Total Citigroup stockholders' equity Noncontrolling interests	\$ 205,453 798	\$ 206,585 813	\$ 208,310 834	\$ 209,083 819	\$ 208,598 768	- (6%)	2% (4%)
Total equity Total liabilities and equity	206,251 \$ 2,411,834	207,398 \$ 2,432,510	209,144 \$ 2,405,686	209,902 \$ 2,430,663	209,366 \$ 2,357,135	(3%)	2% (2%)

<sup>(1)</sup> December 31, 2024 is preliminary.
(2) Consumer loans include loans managed by USPB, Wealth, and All Other—Legacy Franchises (other than Mexico small business and middle-market banking (Mexico SBMM), and the Assets Finance Group (AFG)).
(3) Corporate loans include loans managed by Services, Markets, Banking, and All Other—Legacy Franchises—Mexico SBMM, and the AFG.
(4) Includes allowance for credit losses for unfunded lending commitments. See page 19.

#### OPERATING SEGMENT, REPORTING UNIT, AND COMPONENT DETAILS

(In millions of dollars)

		4Q	1Q		2Q	3Q		4Q	4Q24 In (Decreas			Full Year		Full Year	FY 2024 vs. FY 2023 Increase/
	- 2	023	2024		2024	2024		2024	3Q24	4Q23		2023		2024	(Decrease)
Revenues, net of interest expense Services Markets Banking Wealth U.S. Personal Banking (USPB) All Other—managed basis(1)(2) Reconciling Items—divestiture-related impacts(3)	\$	4,517 3,366 978 1,664 4,940 2,037 (62)	\$ 4,766 5,357 1,736 1,693 5,178 2,386 (12)	\$	4,680 5,086 1,627 1,814 4,919 1,980 33	\$ 5,028 4,817 1,597 2,002 5,045 1,825	\$	5,175 4,576 1,241 2,003 5,232 1,350	3% (5%) (22%) - 4% (26%) 300%	15% 36% 27% 20% 6% (34%) NM	\$	18,102 18,649 4,715 7,021 19,187 9,442 1,346	\$	19,649 19,836 6,201 7,512 20,374 7,541 26	9% 6% 32% 7% 6% (20%) (98%)
Total net revenues—reported	\$	17,440	\$ 21,104	\$	20,139	\$ 20,315	\$	19,581	(4)%	12%	\$	78,462	\$	81,139	3%
Income (loss) from continuing operations Services Markets Banking Wealth USPB All Other—managed basis(¹)(²) Reconciling Items—divestiture-related impacts(³) Income (loss) from continuing operations—reported	\$	807 (128) (296) 21 201 (2,301) (111) (1,807)	\$ 1,515 1,421 527 175 347 (483) (94) 3,408	\$	1,498 1,469 409 210 121 (412) (32) 3,263	\$ 1,683 1,089 236 283 522 (494) (45)	\$	1,888 1,026 357 334 392 (1,071) (36) 2,890	12% (6%) 51% 18% (25%) (117%) 20% (12%)	134% NM NM NM 95% 53% 68% 260%	\$	4,701 3,938 (31) 419 1,820 (2,124) 659 <b>9,382</b>	\$	6,584 5,005 1,529 1,002 1,382 (2,460) (207)	40% 27% NM 139% (24%) (16%) NM 37%
Discontinued operations		(1)	(1)		-	(1)		-	100%	100%		(1)		(2)	(100%)
Net income (loss) attributable to noncontrolling interests		31	 36	_	46	 35	_	34	(3%)	10%	_	153	_	151	(1%)
Net income (loss)	\$	(1,839)	\$ 3,371	\$	3,217	\$ 3,238	\$	2,856	(12%)	255%	\$	9,228	\$	12,682	37%

<sup>(2)</sup> 

Includes Legacy Franchises and certain unallocated costs of global staff functions (including finance, risk, human resources, legal, and compliance-related costs), other corporate expenses, and unallocated global operations and technology expenses, and income taxes, as well as Corporate Treasury investment activities and discontinued operations.

Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico consumer banking, small business and middle-market banking (Mexico Consumer/SBMM) within Legacy Franchises. See page 14 for additional information. The Reconciling Items are fully reflected in the various line items in Citi's Consolidated Statement of Income (page 2). (3)

#### **SERVICES**

(In millions of dollars, except as otherwise noted)

	4Q	1Q	2Q	3Q	4Q	4Q24 Increase/ (Decrease) from	Fu Yea		FY 2024 vs. FY 2023 Increase/
	2023	2024	2024	2024	2024	3Q24 40	23 202	23 2024	(Decrease)
Net interest income (including dividends) Fee revenue Commissions and fees Fiduciary and administrative, and other	\$ 3,442 815 606	\$ 3,317 797 685	\$ 3,225 867 695	\$ 3,435 847 701	\$ 3,446 816 635		\$ - %	13,251 \$ 13,423 3,125 3,327 2,501 2,716	1% 6% 9%
Total fee revenue Principal transactions All other(1) Total non-interest revenue Total revenues, net of interest expense Total operating expenses	1,421 271 (617) 1,075 <b>4,517</b> 2,596	1,482 248 (281) 1,449 <b>4,766</b> 2,666	1,562 182 (289) 1,455 <b>4,680</b> 2,734	1,548 266 (221) 1,593 <b>5,028</b> 2,588	1,451 263 15 1,729 5,175 2,611	(1%) (3 NM N 9% 6 <b>3%</b> 1	% (%) M 1 % 5%	5,626 6,043 1,006 959 (1,781) (776) 4,851 6,226 <b>18,102 19,649</b> 10,031 10,599	7% (5%) 56% 28% <b>9%</b> 6%
Net credit losses (recoveries) on loans Credit reserve build (release) for loans Provision (release) for credit losses on unfunded lending commitments Provisions for credit losses for other assets and HTM debt securities Provisions for credit losses	(6) 127 (22) 547 646	6 34 12 12 64	(100) 2 71 (27)	14 7 7 99 127	28 (71) (4) 159 112	100% NM NM NM 8 61% (7 (12%) (8	M M 2% (%) 3%)	40 48 47 (130) (18) 17 881 341 950 276	20% NM NM (61%) (71%)
Income from continuing operations before taxes Income taxes Income from continuing operations Noncontrolling interests Net income	1,275 468 807 21 \$ 786	2,036 521 1,515 25 \$ 1,490	1,973 475 1,498 27 \$ 1,471	2,313 630 1,683 32 \$ 1,651	2,452 564 1,888 17 \$ 1,871	(10%) 2 12% 13 (47%) (1	2% 1% <b>4%</b> 9%) 8%	7,121 8,774 2,420 2,190 4,701 6,584 66 101 4,635 \$ 6,483	23% (10%) <b>40%</b> 53% <b>40</b> %
EOP assets (in billions) Average assets (in billions) Efficiency ratio Average allocated TCE (in billions) <sup>(2)</sup> ROTCE <sup>(2)</sup>	\$ 586 582 57% \$ 23.0 13.6%	\$ 577 580 56% \$ 24.9 24.1%	\$ 569 575 58% \$ 24.9 23.8%	\$ 608 591 51% \$ 24.9 26.4%	\$ 584 596 50% \$ 24.9 29.9%	(100) bps (700	% \$ ) bps \$ 0 bps	583 \$ 586 55% 54% 23.0 \$ 24.9 20.2% 26.0%	1% (100) bps 8% 580 bps
Revenue by component Net interest income Non-interest revenue Treasury and Trade Solutions (TTS) Net interest income Non-interest revenue Securities Services Total Services	\$ 2,887 557 <b>3,444</b> 555 518 <b>1,073</b> <b>\$ 4,517</b>	\$ 2,723 793 <b>3,516</b> 594 656 <b>1,250</b> <b>\$ 4,766</b>	\$ 2,629 802 3,431 596 653 1,249 \$ 4,680	\$ 2,731 909 3,640 704 684 1,388 \$ 5,028	\$ 2,840 1,105 3,945 606 624 1,230 \$ 5,175	22% 9 8% 1 (14%) 9 (9%) 2 (11%) 1	%) \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	11,085 \$ 10,923 2,631 3,609 13,716 14,532 2,166 2,500 2,220 2,617 4,386 5,117 18,102 \$ 19,649	(1%) 37% <b>6%</b> 15% 18% <b>17%</b> <b>9</b> %
Revenue by geography North America International Total	\$ 1,299 3,218 \$ 4,517	\$ 1,243 3,523 \$ 4,766	\$ 1,298 3,382 \$ 4,680	\$ 1,367 3,661 \$ 5,028	\$ 1,507 3,668 \$ 5,175	- 1	\$ \$ \$ \$ \$ \$	5,131 \$ 5,415 12,971 14,234 18,102 \$ 19,649	6% 10% 9%
Key drivers <sup>(0)</sup> (in billions of dollars, except as otherwise noted) Average loans by reporting unit TIS Socurities Services Total	\$ 82 1 \$ 83	\$ 81 1 \$ 82	\$ 81 1 \$ 82	\$ 86 1 \$ 87	\$ 85 2 \$ 87	100% 10	% 9% % \$	80 \$ 84 1 1 81 \$ 85	5% - 5%
ACLL as a % of EOP loans <sup>(4)</sup>	0.47%	0.54%	0.37%	0.38%	0.30%	(8) bps (17	bps		
Average deposits by reporting unit and selected component TTS Securities Services Total	\$ 681 122 \$ 803	\$ 684 124 \$ 808	\$ 677 127 \$ 804	\$ 690 135 \$ 825	\$ 704 135 \$ 839	- 1	% % \$	688 \$ 689 123 130 811 \$ 819	- 6% 1%
AUC/AUA (in trillions of dollars) <sup>(5)</sup> Cross-border transaction value <sup>(6)</sup> U.S. dollar clearing volume (in millions) <sup>(7)</sup> Commercial card spend volume	\$ 23.5 \$ 99.4 40.2 \$ 16.6	\$ 24.0 \$ 90.7 39.6 \$ 16.8	\$ 24.2 \$ 92.7 41.6 \$ 18.0	\$ 26.3 \$ 95.0 42.7 \$ 18.3	\$ 25.4 \$ 101.3 44.1 \$ 17.3	7% 2 3% 1	% % 5)% % \$	358.0 \$ 379.7 157.3 168.0 66.8 \$ 70.4	6% 7% 5%

Services includes revenues earned by Citigroup that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to Corporate Lending clients.
TCE and ROTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citigroup's total average TCE and Citi's total average stockholders' equity.
Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.
Excludes loans that are carried at fair value for all periods.
4024 is preliminary.
Represents the total value of cross-border foreign exchange payments processed through Citi platforms.
Represents the number of U.S. dollar Clearing Payment instructions processed on behalf of U.S. and foreign-domiciled entities (primarily financial institutions).

#### **MARKETS**

(In millions of dollars, except as otherwise noted)

		4Q 2023		1Q 2024		2Q 2024		3Q 2024		4Q 2024		se) from 4Q23	Full Year 2023		Full Year 2024	FY 2024 vs. FY 2023 Increase/ (Decrease)
Net interest income (including dividends)	\$	1,987	\$	1,706	\$	2,038	\$	1,405	\$	1,856	32%	(7%)	\$ 7,233	\$	7,005	(3%)
Fee revenue Brokerage and fees Investment banking fees <sup>(1)</sup> Other <sup>(2)</sup> Total fee revenue	_	328 103 46		336 100 62 498		346 104 62 512	_	391 118 64 573		329 104 50 483	(16%) (12%) (22%) (16%)	- 1% 9% 1%	1,381 392 147 1,920	_	1,402 426 238 2.066	2% 9% 62% 8%
Principal transactions All other(3)		1,212		3,178 (25)		2,696 (160)		2,847		2,480 (243)	(13%) NM	105% 22%	10,472		11,201 (436)	7% 55%
Total non-interest revenue Total revenues, net of interest expense	_	1,379 <b>3,366</b>		3,651 <b>5,357</b>		3,048 <b>5,086</b>	-	3,412 4,817		2,720 <b>4,576</b>	(20%) (5%)	97% <b>36%</b>	11,416 18,649	_	12,831 <b>19,836</b>	12% 6%
Total operating expenses  Net credit losses (recoveries) on loans  Credit reserve build (release) for loans  Provision (release) for credit losses on unfunded lending		3,436 30 40		3,384 78 120		3,305 66 (111)	-	3,339 24 37		3,174 167	(5%) (100%) 351%	(8%) (100%) 318%	13,258 32 202		13,202 168 213	- 425% 5%
commitments  Provisions for credit losses for other assets and HTM debt securities		12 127		(1)		2 32		47 33		(31)	NM NM	NM NM	5 199		17 65	240%
Provision for credit losses		209		199		(11)	-	141	_	134	(5%)	(36%)	438	_	463	6%
Income (loss) from continuing operations before taxes Income taxes (benefits)		(279) (151)		1,774 353		1,792 323	-	1,337 248		1,268 242	(5%) (2%)	NM NM	4,953 1,015		6,171 1,166	25% 15%
Income (loss) from continuing operations Noncontrolling interests		( <b>128</b> ) 12		<b>1,421</b> 15		<b>1,469</b> 26		<b>1,089</b> 17		<b>1,026</b> 17	(6%)	NM 42%	<b>3,938</b> 67		<b>5,005</b> 75	<b>27%</b> 12%
Net income (loss)	\$	(140)	\$	1,406	\$	1,443	\$	1,072	\$	1,009	(6%)	NM	\$ 3,871	\$	4,930	27%
EOP assets (in billions) Average assets (in billions) Efficiency ratio Average allocated TCE (in billions) <sup>(4)</sup> ROTCE <sup>(4)</sup>	\$	1,008 1,033 102% 53.1 (1.0%)	s s	1,038 1,048 63% 54.0 10.5%	\$ \$	1,023 1,064 65% 54.0 10.7%	\$	5 1,002 1,082 69% 5 54.0 7.9%	\$	953 1,058 69% 54.0 7.4%	(5%) (2%) 0 bps - (50) bps	(5%) 2% (3,300) bps 2% 840 bps	\$ 1,026 71% \$ 53.1 7.3%	\$	1,063 67% 54.0 9.1%	4% (400) bps 2% 180 bps
		(1.0%)		10.576		10.7 %		7.970		7.470	(50) bps	040 bps	7.376		9.170	100 bps
Revenue by component Fixed Income markets Equity markets Total	\$	2,547 819 <b>3,366</b>	\$ \$	4,130 1,227 5,357	\$	3,564 1,522 <b>5,086</b>	\$	3,578 1,239 4,817	\$ <b>\$</b>	3,478 1,098 <b>4,576</b>	(3%) (11%) <b>(5%)</b>	37% 34% <b>36%</b>	\$ 14,612 4,037 <b>\$ 18,649</b>	\$ <b>\$</b>	14,750 5,086 <b>19,836</b>	1% 26% <b>6%</b>
Rates and currencies Spread products / other fixed income Total Fixed Income markets revenues	\$	1,737 810 <b>2,547</b>	\$ \$	2,800 1,330 <b>4,130</b>	\$	2,466 1,098 <b>3,564</b>	\$	2,465 1,113 3,578	\$ <b>\$</b>	2,421 1,057 <b>3,478</b>	(2%) (5%) ( <b>3%)</b>	39% 30% <b>37%</b>	\$ 10,794 3,818 <b>\$ 14,612</b>	\$ <b>\$</b>	10,152 4,598 <b>14,750</b>	(6%) 20% <b>1%</b>
Revenue by geography North America International	\$	1,227 2,139	\$	2,067 3,290	\$	2,031 3,055	\$	1,773 3,044	\$	1,691 2,885	(5%) (5%)	38% 35%	\$ 6,839 11,810	\$	7,562 12,274	11% 4%
Total	\$	3,366	\$	5,357	\$	5,086	\$	4,817	\$	4,576	(5%)	36%	\$ 18,649	\$	19,836	6%
Key drivers <sup>(5)</sup> (in billions of dollars) Average loans NCLs as a % of average loans ACLL as a % of EOP loans <sup>(6)</sup>	\$	115 0.10%	\$	120 0.26%	\$	119 0.22% 0.74%	\$	0.08%	\$	122 0.00%	3% (8) bps	6% (10) bps	\$ 110 0.03%	\$	120 0.14%	9% 11 bps
ACLL as a % of EOP loans(*) Average trading account assets Average deposits(7)	\$	0.71% 392 23	\$	0.86% 408 24	\$	0.74% 426 25	\$	0.77% 462 19	\$	0.88% 449 15	11 bps (3%) (21%)	17 bps 15% (35%)	\$ 379 23	\$	436 21	15% (9%)

Investment banking fees are primarily composed of underwriting, advisory, loan syndication structuring, and other related financing activity.

Primarily includes other non-brokerage and investment banking fees from customer-driven activities.

Markets includes revenues earned by Citigroup that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to Corporate Lending clients.

TCE and ROTCE are non-GAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citigroup's total average TCE and Cit's total average stockholders' equity.

Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.

Excludes loans that are carried at fair value for all periods.

During the third quarter of 2024, approximately \$9 billion of institutional deposits were moved from Markets to Corporate/Other, as they are managed by Citi Treasury. Prior periods were not impacted.

#### **BANKING**

(In millions of dollars, except as otherwise noted)

		4Q 2023	1Q 2024		2Q 2024		3Q 2024		4Q 2024		ncrease/ ase) from 4Q23		Full Year 2023		Full Year 2024	FY 2024 vs. FY 2023 Increase/ (Decrease)
	_					_		_						_		(======)
Net interest income (including dividends) Fee revenue Investment banking fees <sup>(1)</sup> Other <sup>(2)</sup> Total fee revenue Principal transactions All other <sup>(3)</sup> Total non-interest revenue	\$	706 38 744 (223) (94) 427	\$ 582 972 42 1,014 (222 361 1,154	2 2 4 7)	935 50 985 (126) 241 1,100	\$	527 999 31 1,030 (197) 237 1,070	\$	951 951 51 1,002 (209) (73) 720	(1%) (5%) 65% (3%) (6%) NM (33%)	(5%) 35% 34% 35% 6% 22% 69%	\$	2,161 2,713 160 2,873 (938) 619 2,554	\$	2,157 3,857 174 4,031 (759) 772 4,044	- 42% 9% 40% 19% 25% 58%
Total revenues, net of interest expense		978	1,736	6	1,627		1,597		1,241	(22%)	27%		4,715		6,201	32%
Total operating expenses	_	1,161	1,179		1,131	-	1,116	_	1,051	(6%)	(9%)		4,877		4,477	(8%)
Net credit losses on loans Credit reserve build (release) for loans Provision (release) for credit losses on unfunded lending commitments Provision for credit losses for other assets and HTM dott securities Provision for credit losses Income (loss) from continuing operations before taxes Income (loss) from continuing operations Noncontrolling interests Net income (loss) EOP assets for billions)	<b>\$</b>	71 (163) (63) 339 184 (367) (71) (296)	66 (88 (99 (11 (122 686 155 522 52 52 52 52 52 52 52 52 52 52 52	9) 6) 0) <del>9)</del> <del>7</del> 3		\$	36 62 59 20 177 304 68 236 (2) 238	\$	7 (122) (82) (43) (240) 430 73 357 1 356	(81%) NM NM NM NM 41% 7% 51% NM 50% (5%)	(90%) 25% (30%) NM NM NM NM NM 220% (3%)	\$	169 (345) (354) 387 (143) (19) 12 (31) 4	\$	149 (200) (128) (45) (224) 1,948 419 1,529 5	(12%) 42% 64% NM (57%) NM NM NM NM
EVF assets (in billions) Average assets (in billions) Efficiency ratio Average allocated TCE (in billions) <sup>(4)</sup> ROTCE <sup>(4)</sup>	\$	150 119% 21.4 (5.5%)	154 68% \$ 21.8 9.7%	4 6 8 \$	152 70%	\$	152 70% 21.8 4.3%	\$	149 85% 21.8 6.5%	(2%) 1,500 bps - 220 bps	(3%) (1%) (3,400) bps 2% 1,200 bps	\$ \$	153 103% 21.4 (0.2%)	\$ \$	152 72% 21.8 7.0%	(1%) (3,100) bps 2% 720 bps
Revenue by component Total Investment Banking Corporate Lending—excluding gain/(loss) on loan hedges(3)(5)  Total Banking revenues (ex-gain/(loss) on loan hedges(9)(6)  Gain/(loss) on loan hedges(9)(6)  Total Banking revenues including gain/(loss) on loan hedges(9)(6)	\$	687 422 1,109 (131) 978	\$ 925 915 1,846 (104 \$ 1,736	4)	765 1,618 9	\$	934 742 1,676 (79) 1,597	\$	925 322 1,247 (6) 1,241	(1%) (57%) (26%) 92% (22%)	35% (24%) 12% 95% <b>27%</b>	\$	2,632 2,526 5,158 (443) <b>4,715</b>	\$ 	3,637 2,744 6,381 (180) 6,201	38% 9% 24% 59% 32%
Business metrics—investment banking fees Advisory Equity underwriting (Equity Capital Markets (ECM)) Debt underwriting (Debt Capital Markets (DCM)) Total	\$	286 110 310 706	\$ 230 17' 57' \$ 972	1	174 493	\$	394 129 476 999	\$	353 214 384 951	(10%) 66% (19%) (5%)	23% 95% 24% 35%	s	1,017 500 1,196 2,713	\$	1,245 688 1,924 3,857	22% 38% 61% 42%
Revenue by geography North America International Total	\$	402 576 978	\$ 773 963 \$ 1,736	3	878	\$	837 760 1,597	\$	738 503 1,241	(12%) (34%) (22%)	84% (13%) 27%	\$	1,898 2,817 4,715	\$	3,097 3,104 6,201	63% 10% 32%
Key drivers <sup>(6)</sup> (in billions of dollars) Average loans NCLs as a % of average loans ACLL as a % of EOP loans <sup>(7)</sup> Average deposits	\$	89 0.32% 1.59% 1	\$ 89 0.30% 1.47%	6	6 89 0.18% 1.42% 1	\$	88 0.16% 1.54% 1	\$	84 0.03% 1.42% 1	(5%) (13) bps (12) bps	(6%) (29) bps (17) bps	\$	92 0.18% 1	\$	88 0.17% 1	(4%) (1) bps -

Investment banking fees are primarily composed of underwriting, advisory, loan syndication structuring, and other related financing activity.

Primarily includes other non-investment banking fees from customer-driven activities.

Banking includes revenues earned by Citigroup that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to Corporate Lending clients.

TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and components' average allocated TCE to Citigroup's total average TCE and Citis' total average stockholders' equity.

Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain (loss) on loan hedges includes the mark-to-market on the credit derivatives, partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual portfolio. The fixed premium costs of these hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain (loss) on loan hedges are non-GAAP financial measures.

Excludes loans that are carried at fair value for all periods.

#### WEALTH

(In millions of dollars, except as otherwise noted)

		4Q 2023		1Q 2024		2Q 2024		3Q 2024		4Q 2024	4Q24 In (Decrease 3Q24		Full Year 2023	Full Year 2024	FY 2024 vs. FY 2023 Increase/ (Decrease)
Net interest income	\$	1,042	\$	981	\$	1,047	\$	1,233	\$	1,247	1%	20%	\$ 4,413 \$	\$ 4,508	2%
Fee revenue Commissions and fees Other(1)		296 209		344 231		349 232		349		367	5% 2%	24% 17%	1,204 802	1,409 949	17% 18%
Total fee revenue	-	505	_	575	_	581	_	590	_	612	4%	21%	2,006	2,358	18%
All other <sup>(2)</sup> Total non-interest revenue		622		712	_	186 767	_	179 769	_	756	(20%) (2%)	23% 22%	2,608	3,004	7% 15%
Total revenues, net of interest expense		1,664	-	1,693	_	1,814	-	2,002	-	2,003	-	20%	7,021	7,512	7%
Total operating expenses Net credit losses on loans Credit reserve build (release) for loans Provision (release) for credit losses on unfunded lending commitments Provisions for benefits and claims (PBC), and other assets Provisions for credit losses and for PBC		1,623 31 (27) 1 (1) 4	_	1,642 29 (190) (8) (1) (170)	_	1,542 35 (43) - (1) (9)	_	1,601 27 8 (1) (1) 33	_	1,570 30 (11) - 1	(2%) 11% NM 100% NM (39%)	(3%) (3%) 59% (100%) NM 400%	6,485 98 (85) (12) (4)	6,355 121 (236) (9) (2) (126)	(2%) 23% (178%) 25% 50% NM
Income from continuing operations before taxes Income taxes		37 16		221 46		281 71		368 85		413 79	12% (7%)	NM 394%	539 120	1,283 281	138% 134%
Income from continuing operations Noncontrolling interests		21		175	_	210		283		334	18%	NM -	419	1,002	139%
Net income	\$	21	\$	175	\$	210	\$	283	\$	334	18%	NM	\$ 419	\$ 1,002	139%
EOP assets (in billions) Average assets (in billions) Efficiency ratio	\$	229 232 98%	\$	229 236 97%	\$	228 230 85%	\$	230 229 80%	\$	224 227 78%	(3%) (1%) (200) bps	(2%) (2%) (2,000) bps	\$ 244 \$ 92%	231 85%	(5%) (700) bps
Average allocated TCE (in billions) <sup>(3)</sup> RoTCE <sup>(3)</sup>	\$	13.4 0.6%	\$	13.2 5.3%	\$	13.2 6.4%	\$	13.2 8.5%	\$	13.2 10.1%	- 160 bps	(1%) 950 bps	\$ 13.4 \$ 3.1%	\$ 13.2 7.6%	(1%) 450 bps
Revenue by component Private Bank Wealth at Work Citigold Total	\$	542 211 911 1,664	\$	571 181 941 1,693	\$	611 195 1,008	\$	614 244 1,144 2,002	\$	590 256 1,157 2,003	(4%) 5% 1%	9% 21% 27% 20%	\$ 2,332 \$ 862 3,827 \$ 7,021 \$	2,386 876 4,250 7,512	2% 2% 11% 7%
Revenue by geography									_						
North America International	\$	858 806	\$	773 920	\$	847 967	\$	1,000 1,002	\$	1,008 995	1% (1%)	17% 23%	\$ 3,615 \$ 3,406	 3,628 3,884	14%
Total	\$	1,664	\$	1,693	\$	1,814	\$	2,002	\$	2,003	-	20%	\$ 7,021	\$ 7,512	7%
Key drivers <sup>(4)</sup> (in billions of dollars)															
EOP client balances Client investment assets(5)(6) Deposits Loans	\$	496 319 151 966	\$	514 320 149 983	\$	541 318 150 1,009	\$	580 316 151	\$	587 313 148	1% (1%) (2%)	18% (2%) (3%) 8%			
Total	Ф	966	•	983	\$	1,009	Þ	1,047	\$	1,048	•	0%			
Average loans ACLL as a % of EOP loans	\$	150 0.51%	\$	150 0.39%	\$	150 0.35%	\$	150 0.36%	\$	148 0.36%	(1%) 0 bps	(1%) (15) bps	\$ 150 \$	\$ 150	•

(4) (5) (6)

Primarily related to fiduciary and administrative fees.
Primarily related to principal transactions revenue including FX translation.
TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citigroup's total average TCE and Citi's total average stockholders' equity.
Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.
Includes assets under management, and trust and custody assets.
4Q24 is preliminary. (1) (2) (3)

#### U.S. PERSONAL BANKING

(In millions of dollars, except as otherwise noted)

		4Q		1Q		2Q		3Q		4Q		ncrease/ se) from		Full Year		Full Year	FY 2024 vs. FY 2023 Increase/
		2023	_	2024	_	2024	_	2024	_	2024	3Q24	4Q23	_	2023		2024	(Decrease)
Net interest income Fee revenue	\$	5,238	\$	5,226	\$	5,103	\$	5,293	\$	5,481	4%	5%	\$	20,150	\$	21,103	5%
Interchange fees Card rewards and partner payments		2,481 (2,889)		2,352 (2,580)		2,524 (2,847)		2,469 (2,839)		2,565 (2,960)	4% (4%)	3% (2%)		9,674 (11,083)		9,910 (11,226)	2% (1%)
Other(1)		98		105		114	_	110		139	26%	42%		349		468	34%
Total fee revenue All other(2)		(310) 12		(123) 75		(209) 25		(260) 12		(256)	2% (42%)	17% (42%)		(1,060) 97		(848) 119	20% 23%
Total non-interest revenue		(298)	_	(48)	_	(184)	_	(248)	_	(249)	(42 /0)	16%	-	(963)		(729)	24%
Total Horr-interest revenue		(230)		(40)		(104)		(240)		(243)	-	1070		(303)		(123)	2470
Total revenues, net of interest expense	_	4,940		5,178		4,919	_	5,045		5,232	4%	6%		19,187		20,374	6%
Total operating expenses		2,594		2,519		2,442		2,457		2,547	4%	(2%)		10,102		9,965	(1%)
Net credit losses on loans		1,599		1,864		1,931		1,864		1,920	3%	20%		5,234		7,579	45%
Credit reserve build (release) for loans		471		337		382		41		246	500%	(48%)		1,464		1,006	(31%)
Provision (release) for credit losses on unfunded lending commit.		1		-		-		-		-	-	(100%)		1			(100%)
Provisions for benefits and claims (PBC), and other assets		3	_	3		2		4 000		4	-	33%		8		13	63%
Provisions for credit losses and for PBC		2,074	_	2,204		2,315		1,909		2,170	14%	5%		6,707		8,598	28%
Income from continuing operations before taxes Income taxes		272		455 108		162		679 157		515 123	(24%) (22%)	89% 73%		2,378 558		1,811 429	(24%) (23%)
Income from continuing operations	_	71 <b>201</b>	_	347	_	41 121	_	522	_	392	(25%)	95%		1.820	_	1.382	(23%) (24%)
Noncontrolling interests		201		341		121		522		392	(25/6)	-		1,020		1,302	(24/0)
Net income	\$	201	\$	347	\$	121	\$	522	\$	392	(25%)	95%	\$	1.820	\$	1.382	(24%)
EOP assets (in billions)	\$	242	\$	237	\$	242	\$	245	\$	252	3%	4%	Ť	.,	Ť	1,000	(= : / • /
Average assets (in billions)	•	232	Ψ.	233	•	239	Ψ.	244	*	249	2%	7%	\$	231	\$	241	4%
Efficiency ratio		53%		49%		50%		49%		49%	0 bps	(400) bps	Ι΄.	53%		49%	(400) bps
Average allocated TCE (in billions)(3)	\$	21.9	\$	25.2	\$	25.2	\$	25.2	\$	25.2	-	15%	\$	21.9	\$	25.2	15%
RoTCE(3)		3.6%		5.5%		1.9%		8.2%		6.2%	(200) bps	260 bps		8.3%		5.5%	(280) bps
Revenue by component																	
Branded Cards	\$	2,620	\$	2,640	\$		\$	2,731	\$	2,794	2%	7%	\$	9,988	\$	10,702	7%
Retail Services		1,636		1,900		1,746		1,715		1,753	2%	7%		6,617		7,114	8%
Retail Banking	_	684	_	638	_	636	_	599	_	685	14%	-		2,582	_	2,558	(1%)
Total	\$	4,940	\$	5,178	\$	4,919	\$	5,045	\$	5,232	4%	6%	\$	19,187	\$	20,374	6%
Average loans and deposits(4) (in billions) Average loans	\$	202	\$	204	\$	206	\$	210	\$	216	3%	7%	\$	193	\$	209	8%
ACLL as a % of EOP loans(5)		6.28%	,	6.58%		6.60%		6.52%		6.38%	(14) bps	10 bps	ľ				
Average deposits		105		100		93		85		86	1%	(18%)		110		91	(17%)

Primarily related to retail banking and credit card-related fees.

Primarily related to revenue incentives from card networks and partners.

TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citigroup's total average TCE and Citi's total average stockholders' equity.

Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.

Excludes loans that are carried at fair value for all periods. (1) (2) (3)

## U.S. PERSONAL BANKING

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		4Q 2023		1Q 2024		2Q 2024		3Q 2024		4Q 2024		ncrease/ ase) from 4Q23
U.S. Personal Banking Key Indicators (in billions of dollars, except as otherwise noted)	_				_							
New account acquisitions (in thousands)												
Branded Cards		1,105		1,170		1,144		1,224		1,129	(8%)	2%
Retail Services		2,617		1,658		2,034		1,799		2,391	33%	(9%)
Credit card spend volume												(- /
Branded Cards	\$	129.5	\$	120.9	\$	130.9	\$	128.9	\$	135.4	5%	5%
Retail Services	-	26.0	-	20.0	-	23.7	-	21.7	-	25.2	16%	(3%)
Average loans(1)		20.0		20.0		20				20.2	1070	(070)
Branded Cards	\$	106.6	\$	107.5	\$	109.3	\$	111.1	\$	113.1	2%	6%
Retail Services	Ψ.	51.6	Ψ.	51.7		51.0	•	51.2	•	51.9	1%	1%
Retail Banking		43.9		45.0		46.0		48.0		50.6	5%	15%
EOP loans(1)		40.0		40.0		40.0		40.0		00.0	070	1070
Branded Cards	\$	111.1	\$	108.0	\$	111.8	\$	112.1	\$	117.3	5%	6%
Retail Services	Ψ	53.6	Ψ	50.8	Ψ	51.7	Ψ	51.6	Ψ	53.8	4%	
Retail Banking		44.4		45.6		46.2		49.4		50.6	2%	14%
Total revenues, net of interest expenses as a % of average loans		44.4		45.0		40.2		49.4		50.0	2 /0	14 /0
Branded Cards		9.75%		9.88%		9.34%		9.78%		9.83%		
Retail Services		12.58%		14.78%		13.77%		13.33%		13.44%		
		12.36%		14.70%		13.7770		13.33%		13.44%		
NII as a % of average loans <sup>(2)</sup> Branded Cards		9.17%		9.30%		8.93%		9.20%		9.39%		
Retail Services		16.99%		9.30% 17.20%		8.93% 16.92%		9.20% 17.12%		9.39% 17.06%		
		16.99%		17.20%		16.92%		17.12%		17.06%		
NCLs as a % of average loans		0.000/		0.050/		0.000/		0.500/		0.550/		
Branded Cards		3.06%		3.65%		3.82%		3.56%		3.55%		
Retail Services		5.44%		6.32%		6.45%		6.14%		6.21%		
Retail Banking		0.62%		0.69%		0.66%		0.66%		0.79%		
Loans 90+ days past due as a % of EOP loans												
Branded Cards		1.07%		1.19%		1.09%		1.11%		1.18%		
Retail Services		2.36%		2.53%		2.36%		2.45%		2.46%		
Retail Banking <sup>(3)</sup>		0.40%		0.35%		0.36%		0.35%		0.33%		
Loans 30-89 days past due as a % of EOP loans												
Branded Cards		1.03%		1.01%		0.94%		1.05%		1.03%		
Retail Services		2.15%		2.18%		2.06%		2.29%		2.09%		
Retail Banking <sup>(3)</sup>		0.62%		0.53%		0.55%		0.49%		0.54%		
Branches (actual)		647		645		641		641		642	-	(1%)
Mortgage originations	\$	2.8	\$	3.1	\$	4.3	\$	4.6	\$	4.2	(9%)	50%

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
 Net interest income includes certain fees that are recorded as interest revenue.
 Excludes U.S. government-sponsored agency guaranteed loans.

Reclassified to conform to the current period's presentation.

#### ALL OTHER-MANAGED BASIS(1)(2)(3)

(In millions of dollars, except as otherwise noted)

		4Q 2023		1Q 2024		2Q 2024		3Q 2024		4Q 2024	4Q24 Inc (Decrease 3Q24			Full Year 2023	Full Year 2024	FY 2024 vs. FY 2023 Increase/ (Decrease)
Net interest income Non-interest revenue <sup>(4)(9)</sup> Total revenues, net of interest expense Total operating expenses <sup>(4)(5)(6)(7)(8)(9)</sup> Net credit losses on loans Credit reserve build (release) for loans Provision (release) for credit losses on unfunded lending	\$	1,564 473 <b>2,037</b> 4,480 236 93	\$	1,695 691 <b>2,386</b> 2,695 249 (93)	\$	1,553 427 <b>1,980</b> 2,114 214 (1)	\$	1,469 356 <b>1,825</b> 2,082 208 55	\$	1,182 168 <b>1,350</b> 2,177 257 112	(20%) (53%) (26%) 5% 24% 104%	(24%) (64%) (34%) (51%) 9% 20%	\$	7,692 1,750 <b>9,442</b> 11,241 870 127	\$ 5,899 1,642 <b>7,541</b> 9,068 928 73	(23%) (6%) (20%) (19%) 7% (43%)
commitments Provisions for benefits and claims, other assets and HTM debt securities Provisions for credit losses and for benefits and claims (PBC)	_	(10) 141 460	_	(5) 35 186 (495)	_	(3) 33 243 (377)	_	(7) 33 289 (546)	_	29 397 (1,224)	86% (12%) 37% (124%)	90% (79%) (14%) 58%		(47) 354 1,304	 (16) 130 1,115 (2,642)	66% (63%) (14%) 15%
Income (loss) from continuing operations before taxes Income taxes (benefits) Income (loss) from continuing operations Income (loss) from discontinued operations, net of taxes Noncontrolling interests	_	(2,903) (602) (2,301) (1) (2) (2,300)	<u> </u>	(485) (12) (483) (1) (7) (477)	<u> </u>	(377) 35 (412) - (10) (402)	5	(546) (52) (494) (1) (12) (483)	\$	(1,224) (153) (1,071) - (1) (1,070)	(124%) (194%) (117%) 100% 92% (122%)	58% 75% <b>53%</b> 100% 50% <b>53%</b>	•	(3,103) (979) (2,124) (1) 16 (2,141)	\$ (2,642) (182) (2,460) (2) (30) (2,432)	15% 81% (16%) (100%) NM (14%)
Net income (loss)  EOP assets (in billions)  Average assets (in billions)  Efficiency ratio  Average allocated TCE (in billions)(10)	\$	199 198 220% 32.4	\$	201 199 113% 25.6	\$	197 197 197 107% 27.0	\$	195 194 114% 29.2	\$	201 196 161% 29.5	3% 1% 4,700 bps 1%	1% (1%) (5,900) bps (9%)	\$	205 119%	\$ 195 120% 27.6	(5%) 100 bps (10%)
Revenue by reporting unit and component Mexico Consumer/SBMM Asia Consumer Legacy Holdings Assets (LHA) Corporate/Other Total	\$	1,460 257 11 309 2,037	\$	1,571 254 4 557 2,386	\$	1,640 220 (133) 253 1,980	\$	1,526 193 20 86 1,825	\$	1,435 152 (9) (228) 1,350	(6%) (21%) (145%) (365%) (26%)	(2%) (41%) (182%) (174%) (34%)	\$	5,693 1,524 110 2,115 9,442	\$ 6,172 819 (118) 668 7,541	8% (46%) (207%) (68%) (20%)
Mexico Consumer/SBMM—key Indicators (in billions of dollars) EOP loans EOP deposits Average loans NCLs as a % of average loans (Mexico Consumer only) Loans 90+ days past due as a % of EOP loans (Mexico Consumer only) Loans 30-89 days past due as a % of EOP loans (Mexico Consumer only) Loans 30-89 days past due as a % of EOP loans (Mexico Consumer only)	\$	25.2 40.2 23.9 4.35% 1.35%	\$	26.0 41.0 25.0 4.67% 1.32%	\$	24.5 37.6 25.3 4.30% 1.32%	\$	23.5 34.6 23.9 4.36% 1.37%	\$	23.1 34.1 23.4 4.81% 1.43%	(2%) (1%) (2%)	(8%) (15%) (2%)				
Asia Consumer—key Indicators (in billions of dollars) EOP loans EOP deposits Average loans	\$	7.4 9.5 7.8	\$	6.5 9.0 6.9	\$	5.6 8.3 6.1	\$	5.5 8.4 5.6	\$	4.7 7.5 5.1	(15%) (11%) (9%)	(36%) (21%) (35%)				
<u>Legacy Holdings Assets—key indicators (in billions of dollars)</u> EOP loans	\$	2.8	\$	2.7	\$	2.4	\$	2.5	\$	2.2	(12%)	(21%)				

<sup>(1)</sup> Includes Legacy Franchises and certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses, and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury investment activities and discontinued operations.

Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico Consumer/SBMM within Legacy Franchises. See page 14 for additional information.

Certain of the results of operations of All Other—managed basis are non-GAAP financial measures. See page 14 for additional information.

See footnote 2 on page 14.

See footnote 3 on page 14.

See footnote 4 on page 14.

See footnote 5 on page 14.

See footnote 5 on page 14.

See footnote 5 on page 14.

See footnote 6 on page 14.

See footnote 6 on page 14.

See footnote 7 on page 14.

Not meaningful.

TOE is a non-GAAP financial measure. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE.

## ALL OTHER-MANAGED BASIS(1)(2)

Legacy Franchises(3)

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)																	
												ncrease/	1	Full		Full	FY 2024 vs.
		4Q 2023	10 202			2Q 2024		3Q 2024		4Q 2024	(Decrei	ase) from 4Q23		Year 2023		Year 2024	FY 2023 Increase/ (Decrease)
						2024	_		_			4025	-	2025		2024	(Decrease)
Net interest income	\$	1,179	\$	1,278	\$		\$	1,253	\$	1,160	(7%)	(2%)	\$	5,021	\$	4,887	(3%)
Non-interest revenue <sup>(4)(9)</sup>		549		551		531	_	486		418	(14%)	(24%)		2,306		1,986	(14%)
Total revenues, net of interest expense Total operating expenses(4)(5)(6)(7)(8)(9)		1,728		1,829 1.615	_	1,727 1,558		1,739 1,480	_	1,578 1,396	(9%) (6%)	(9%) (15%)	<u> </u>	<b>7,327</b> 6,763		<b>6,873</b> 6.049	(6%) (11%)
Net credit losses on loans		236		249		214		208		257	24%	9%		6,763 870		928	7%
Credit reserve build (release) for loans Provision (release) for credit losses on unfunded lending		93		(93)		(1)		55		112	104%	20%		127		73	(43%)
commitments		(10)		(5)		(3)		(7)		(1)	86%	90%		(47)		(16)	66%
Provisions for benefits and claims (PBC), other assets and HTM debt securities		152		37		28		35		25	(29%)	(84%)		365		125	(66%)
Provisions for credit losses and for PBC		471		188		238		291		393	35%	(17%)		1,315		1,110	(16%)
Income (loss) from continuing operations before taxes Income taxes (benefits)		(382) (114)		26 23		(69) (11)		(32) (1)		(211) (53)	NM NM	45% 54%		(751) (319)		(286) (42)	62% 87%
Income (loss) from continuing operations Noncontrolling interests		(268)		3 2		(58)	_	(31)	_	(158)	(410%) NM	<b>41%</b> 200%		(432)		(244)	<b>44%</b> (38%)
Net income (loss)	\$	(269)	\$	1	\$	(58)	\$	(31)	\$	(161)	(419%)	40%	\$	(440)	\$	(249)	43%
EOP assets (in billions)	\$	78	\$	80	\$	72	\$	69	\$	74	7%	(5%)	-				
Average assets (in billions)		78	•	78		77		70		72	3%	(8%)	\$	88	\$	74	(16%)
Efficiency ratio Allocated TCE (in billions)(10)	s	95% 10.0	s	88% 6.2	s	90% 6.2	s	85% 6.2	s	88% 6.2	300 bps	(700) bps (38%)	s	92% 10.0		88% 6.2	(400) bps (38%)
, ,	٠	10.0	φ	0.2	φ	0.2	φ	0.2	Ψ	0.2	-	(30 %)	9	10.0	ş	0.2	(3676)
Revenue by reporting unit and component Mexico Consumer/SBMM	s	1.460	s	1,571		1,640		1,526	s	1,435	(6%)	(2%)	s	5.693	s	6,172	8%
Asia Consumer	Þ	257	Þ	254	Ф	220	Ф	1,526	Ф	1,435	(21%)	(41%)	Þ	1,524	Þ	819	(46%)
Legacy Holdings Assets (LHA)		11		4		(133)		20		(9)	`NM´	`NM´		110		(118)	`NM´
Total	\$	1,728	\$	1,829	\$	1,727	\$	1,739	\$	1,578	(9%)	(9%)	\$	7,327	\$	6,873	(6%)
Mexico Consumer/SBMM—key indicators (in billions of																	
dollars)																	
EOP loans EOP deposits	\$	25.2 40.2	\$	26.0 41.0	\$	24.5 37.6	\$	23.5 34.6	\$	23.1 34.1	(2%) (1%)	(8%) (15%)					
Average loans		23.9		25.0		25.3		23.9		23.4	(2%)	(2%)					
NCLs as a % of average loans (Mexico Consumer only) Loans 90+ days past due as a % of EOP loans (Mexico		4.35%		4.67%		4.30%		4.36%		4.81%	` ,	, ,					
Consumer only) Loans 30-89 days past due as a % of EOP loans (Mexico		1.35%		1.32%		1.32%		1.37%		1.43%							
Consumer only)		1.35%		1.33%		1.33%		1.47%		1.41%							
Asia Consumer—key indicators (in billions of dollars)																	
EOP loans	\$	7.4	\$	6.5	\$	5.6	\$	5.5	\$	4.7	(15%) (11%)	(36%)					
EOP deposits Average loans		9.5 7.8		9.0 6.9		8.3 6.1		8.4 5.6		7.5 5.1	(11%) (9%)	(21%) (35%)	1				
*				2.0		2		5.0			\ <del>-</del> /	\/					
Legacy Holdings Assets—key indicators (in billions of													1				
dollars) EOP loans	\$	2.8	\$	2.7	\$	2.4	\$	2.5	\$	2.2	(12%)	(21%)					
													1				

Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico Consumer/SBMM within Legacy Franchises. See page 14 for additional information.

Certain of the results of operations of All Other—managed basis are non-GAAP financial measures. See page 14 for additional information.

Legacy Franchises consists of the consumer franchises in 13 markets across Asia, Poland and Russia that Citi intends to exit or has exited (collectively Asia Consumer); Mexico consumer banking (Mexico Consumer) and Small Business and Middle-Market Banking (Mexico SBMM), collectively Mexico Consumer/SBMM; and Legacy Holdings Assets (primarily North America consumer mortgage loans, Citigroup's U.K. consumer banking business and other legacy assets).

See footnote 2 on page 14.

See footnote 3 on page 14.

See footnote 4 on page 14.

See footnote 6 on page 14.

See footnote 8 on page 14.

ALL OTHER
Corporate/Other(1)
(In millions of dollars, except as otherwise noted)

		4Q		1Q		2Q		3Q		4Q	(Decr	Increase/ ease) from		Full Year		Full Year	FY 2024 vs. FY 2023 Increase/
		2023	_	2024	_	2024	_	2024	_	2024	3Q24	4Q23		2023	_	2024	(Decrease)
Net interest income Non-interest revenue	\$	385 (76)	\$	417 140	\$	357 (104)	\$	216 (130)	\$	22 (250)	(90%) (92%)	(94%) (229%)	\$	2,671 (556)	\$	1,012 (344)	(62%) 38%
Total revenues, net of interest expense		309		557	_	253		86		(228)	NM	NM		2,115		668	(68%)
Total operating expenses		2,841		1,080		556	_	602	_	781	30%	(73%)		4,478		3,019	(33%)
Provisions for other assets and HTM debt securities		(11)		(2)		5		(2)		4	NM	NM		(11)		5	NM
Income (loss) from continuing operations before taxes		(2,521)		(521)		(308)		(514)		(1,013)	(97%)	60%		(2,352)		(2,356)	-
Income taxes (benefits)		(488)		(35)		46	_	(51)	_	(100)	(96%)	80%		(660)		(140)	79%
Income (loss) from continuing operations		(2,033)		(486)		(354)		(463)		(913)	(97%)	55%		(1,692)		(2,216)	(31%)
Income (loss) from discontinued operations, net of taxes		(1)		(1)				(4)			100%	100%		(1)		(2)	(100%)
Noncontrolling interests		(3)		(1)		(10)		(1) (12)		(4)	67%	(33%)		(1)		(2) (35)	(100%) NM
Net income (loss)	s	(2,031)	s	(478)	\$	(344)	ŝ	(452)	\$	(909)	(101%)	55%	s	(1,701)	s	(2,183)	(28%)
` '	÷		<u> </u>	,	_	· ,	<u> </u>		÷		. ,		<u> </u>	(1,1-1.)	÷	(=,:::)	(== /-/
EOP assets (in billions) Average allocated TCE (in billions) <sup>(2)</sup>	\$	121 22.4	\$	121 19.4	\$	125 20.8	\$	126 23.0	\$	127 23.3	1% 1%	5% 4%	\$	20.6	\$	21.6	5%

<sup>(1)</sup> Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury investment activities and discontinued operations.

(2) TCE is a non-GAAP financial measure. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE.

#### **ALL OTHER**

#### **RECONCILING ITEMS(1)**

#### **Divestiture-Related Impacts**

(In millions of dollars, except as otherwise noted)

	4Q 2023	1Q 2024	2Q 2024	3Q 2024	4Q 2024		Increase/ ease) from 4Q23	Full Year 2023	Full Year 2024	FY 2024 vs. FY 2023 Increase/ (Decrease)
Net interest income Non-interest revenue(2)(7) Total revenues, net of interest expense Total operating expenses(2)(3)(4)(6)(6)(7) Net credit losses on loans Credit reserve build (release) for loans Provision (release) for credit losses on unfunded lending	\$ (62) (62) 106 33 (63)	\$ - (12) (12) 110 11	\$ - 33 33 85 (3)	\$ - 1 67 (1)	\$ - 4 4 56 -	300% <b>300%</b> (16%) 100%	- NM <b>NM</b> (47%) (100%) 100%	\$ 1,346 1,346 372 (6) (61)	\$ - 26   26   318   7   -	(98%) (98%) (15%) NM 100%
commitments ' Provisions for benefits and claims, other assets and HTM debt securities Provisions for credit losses and for benefits and claims (PBC)	(30)	- 11	- (3)			- - 100%	- - 100%	- (67)	- - 7	- - NM
Income (loss) from continuing operations before taxes Income taxes (benefits) Income (loss) from continuing operations Income (loss) from discontinued operations, net of taxes Noncontrolling interests	(138) (27) (111)	(133) (39) (94)	(49) (17) (32)	(65) (20) (45)	(52) (16) (36)	20% 20% <b>20%</b>	62% 41% <b>68%</b>	1,041 382 659	(299) (92) (207)	NM NM <b>NM</b>
Net income (loss)	\$ (111)	\$ (94)	\$ (32)	\$ (45)	\$ (36)	20%	68%	\$ 659	\$ (207)	NM

- (1)
- (2)
- (3)
- (4)
- (5)
- Reconciling Items consist of the divestiture-related impacts excluded from the results of All Other, as well as All Other—Legacy Franchises on a managed basis. The Reconciling Items are fully reflected in Citi's Consolidated Statement of Income on page 2 for each respective line item.

  4Q23 includes approximately \$106 million in operating expenses (approximately \$75 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Annual Report on Form 10-K for the year ended December 31, 2023.

  1Q24 includes approximately \$100 million in operating expenses (approximately \$77 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2024.

  3Q24 includes approximately \$67 million in operating expenses (approximately \$46 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2024.

  3Q24 includes approximately \$67 million in operating expenses (approximately \$46 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2024.

  4Q24 includes approximately \$56 million in operating expenses (approximately \$39 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Quarterly Report on Form 10-Q for the full year of 2023, expenses included an approximately \$30 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets.

  For the full year of 2023, expenses included an approximately \$400 million

# AVERAGE BALANCES AND INTEREST RATES<sup>(1)(2)(3)(4)(5)</sup> Taxable Equivalent Basis

			ver	age Volumes	3		_			Interest			% /	Average Rate(4)	
(In millions of dollars), except as otherwise noted	_	4Q23	_	3Q24	_	4Q24 <sup>(5)</sup>		4Q23	_	3Q24	_	4Q24 <sup>(5)</sup>	4Q23	3Q24	4Q24 <sup>(5)</sup>
Assets Deposits with banks Securities borrowed and purchased under resale agreements(6) Trading account assets(7) Investments Consumer loans	\$	251,723 357,058 354,090 516,272 380,430	\$	266,300 335,601 416,636 500,007 386,155	\$	284,050 324,484 408,741 484,416 388,366	\$	2,513 8,096 4,067 4,993 9,669	\$	3,050 7,293 4,451 4,690 10,051	\$	3,010 6,847 4,494 4,318 9,913	3.96% 9.00% 4.56% 3.84% 10.08%	4.56% 8.65% 4.25% 3.73% 10.35%	4.22% 8.39% 4.37% 3.55% 10.15%
Corporate loans Total loans (net of unearned income)(8) Other interest-earning assets Total average interest-earning assets	\$	294,242 674,672 76,483 <b>2,230,298</b>	\$	300,357 686,512 77,060 <b>2,282,116</b>	\$	299,641 688,007 71,125 <b>2,260,823</b>	\$	5,832 15,501 1,230 <b>36,400</b>	\$	5,771 15,822 1,174 <b>36,480</b>	\$	5,378 15,291 1,112 <b>35,072</b>	7.86% 9.12% 6.38% <b>6.48%</b>	7.64% 9.17% 6.06% <b>6.36%</b>	7.14% 8.84% 6.22% <b>6.17%</b>
Liabilities Deposits Securities loaned and sold under repurchase agreements <sup>(6)</sup> Trading account liabilities <sup>(7)</sup> Short-term borrowings and other interest-bearing liabilities Long-term debt <sup>(9)</sup> Total average interest-bearing liabilities	\$	1,124,798 288,144 106,399 116,054 165,349 1,800,744	\$	1,109,067 338,459 96,448 122,255 175,690 1,841,919	\$	1,116,527 317,665 91,601 123,004 177,288 1,826,085	\$	10,235 6,830 878 2,056 2,556 22,555	\$	10,319 7,328 792 2,009 2,646 23,094	\$	9,361 6,628 933 1,830 2,562 <b>21,314</b>	3.61% 9.40% 3.27% 7.03% 6.13% <b>4.97%</b>	3.70% 8.61% 3.27% 6.54% 5.99% <b>4.99%</b>	3.34% 8.30% 4.05% 5.92% 5.75% <b>4.64%</b>
Net interest income as a % of average interest-earning assets (NIM) <sup>(9)</sup>							\$	13,845	\$	13,386	\$	13,758	2.46%	2.33%	2.42%
4Q24 increase (decrease) from:												:	(4) bps	9 bps	

Reclassified to conform to the current period's presentation.

Interest income and Net interest income include the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$21 million for 4Q23, \$24 million for 3Q24 and \$25 million for 4Q24.

(2) Citigroup average balances and interest rates include both domestic and international operations.

(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable.

(4) Average rate percentage is calculated as annualized interest over average volumes.

(4) Q24 is preliminary.

(4) AQ24 is preliminary.

(5) AQ24 is preliminary.

(6) Average volumes of securities borrowed or purchased under agreements to result and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of ASU 2013-01 (Topic 210).

(7) Interest income and Net interest income include the taxable equivalent and interest excludes the impact of ASU 2013-01 (Topic 210).

(8) Nonperforming loans are included in the average loan balances.

Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions revenue.

#### EOP LOANS(1)(2)

(In billions of dollars)

		4Q	10	2	2Q		3Q	4Q	4Q24 Ir (Decrea	ncrease/ se) from
		2023	202	24	 2024	_	2024	 2024	3Q24	4Q23
Corporate loans by region										
North America	\$	128.9	\$	122.9	\$ 129.6	\$	127.5	\$ 130.8	3%	1%
International		171.3		169.9	172.0		172.3	170.6	(1%)	-
Total corporate loans	\$	300.2	\$	292.8	\$ 301.6	\$	299.8	\$ 301.4	1%	-
Corporate loans by segment and reporting unit										
Services	\$	84.7	\$	80.5	\$ 88.9	\$	88.7	\$ 87.9	(1%)	4%
Markets		122.0		118.3	119.5		120.0	125.3	4%	3%
Banking		86.8		87.3	86.7		84.7	82.1	(3%)	(5%)
All Other - Legacy Franchises - Mexico SBMM & AFG <sup>(3)</sup>	_	6.7		6.7	 6.5		6.4	 6.1	(5%)	(9%)
Total corporate loans	\$	300.2	\$	292.8	\$ 301.6	\$	299.8	\$ 301.4	1%	-
Wealth by region										
North America	\$	101.6	\$	100.0	\$ 100.9	\$	99.8	\$ 98.0	(2%)	(4%)
International		49.8		48.9	 49.5		51.2	 49.5	(3%)	(1%)
Total	\$	151.4	\$	148.9	\$ 150.4	\$	151.0	\$ 147.5	(2%)	(3%)
USPB										
Branded Cards	\$	111.1	\$	108.0	\$ 111.8	\$	112.1	\$ 117.3	5%	6%
Retail Services		53.6		50.8	51.7		51.6	53.8	4%	-
Retail Banking		44.4		45.6	 46.2		49.4	 50.6	2%	14%
Total	\$	209.1	\$	204.4	\$ 209.7	\$	213.1	\$ 221.7	4%	6%
All Other—Consumer										
Mexico Consumer	\$	18.7	\$	19.6	\$ 18.2	\$	17.4	\$ 17.2	(1%)	(8%)
Asia Consumer <sup>(4)</sup>		7.4		6.5	5.6		5.5	4.7	(15%)	(36%)
Legacy Holdings Assets (LHA)		2.6		2.4	 2.2		2.2	 2.0	(9%)	(23%)
Total	\$	28.7	\$	28.5	\$ 26.0	\$	25.1	\$ 23.9	(5%)	(17%)
Total consumer loans	\$	389.2	\$	381.8	\$ 386.1	\$	389.2	\$ 393.1	1%	1%
Total loans—EOP	\$	689.4	\$	674.6	\$ 687.7	\$	688.9	\$ 694.5	1%	1%
Total loans—average	\$	674.7	\$	678.8	\$ 679.6	\$	686.5	\$ 688.0	-	2%
NCLs as a % of total average loans		1.17%		1.36%	1.35%		1.26%	1.30%	4 bps	13 bps

Corporate loans include loans managed by Services, Markets, Banking, and All Other—Legacy Franchises—Mexico SBMM, and the AFG.
Consumer loans include loans managed by USPB, Wealth, and All Other—Legacy Franchises (other than Mexico small business and middle-market banking (Mexico SBMM), and the Assets Finance Group (AFG)).
Includes Legacy Franchises corporate loans activity related to Mexico SBMM and AFG (AFG was previously reported in Markets; all periods have been reclassified to reflect this move into Legacy Franchises), as well as other LHA corporate loans.

(4) Asia Consumer also includes loans in Poland and Russia.

# **EOP DEPOSITS** (In billions of dollars)

		4Q 2023		1Q 2024		2Q 2024		3Q 2024		4Q 2024		se) from 4Q23
	-							2024			0424	
Services, Markets, and Banking by region												
North America	\$	371.1	\$	375.7	\$	376.1	\$	394.7	\$	397.8	1%	7%
International		431.8		436.0		431.0		444.9		422.5	(5%)	(2%)
Total	\$	802.9	\$	811.7	\$	807.1	\$	839.6	\$	820.3	(2%)	2%
Treasury and Trade Solutions	\$	661.5	\$	662.1	\$	655.1	\$	683.7	\$	680.7	_	3%
Securities Services	•	119.9	*	125.3	*	127.8	•	142.0	*	126.3	(11%)	5%
Services	\$	781.4	\$	787.4	\$	782.9	\$	825.7	\$	807.0	(2%)	3%
Markets(1)	•	20.8	•	23.6	*	23.7	*	13.4	*	12.7	(5%)	(39%)
Banking		0.7		0.7		0.5		0.5		0.6	20%	(14%)
Total	\$	802.9	\$	811.7	\$	807.1	\$	839.6	\$	820.3	(2%)	2%
Wealth												
North America	\$	196.2	\$	196.0	\$	194.2	\$	191.7	\$	189.5	(1%)	(3%)
International	•	122.4	Ψ.	124.3	Ψ	123.8	*	124.6	Ψ.	123.3	(1%)	1%
Total	\$	318.6	\$	320.3	\$	318.0	\$	316.3	\$	312.8	(1%)	(2%)
USPB	\$	103.2	\$	99.6	\$	86.1	\$	85.1	\$	89.4	5%	(13%)
All Other												
Legacy Franchises												
Mexico Consumer	\$	31.9	\$	31.8	\$	28.6	\$	26.1	\$	26.0	_	(18%)
Mexico SBMM—corporate	•	8.3	•	9.2	•	9.0		8.5		8.1	(5%)	(2%)
Asia Consumer(2)		9.5		9.0		8.3		8.4		7.5	(11%)	(21%)
Legacy Holdings Assets (LHA)(3)		4.1		2.9		1.9		0.4		0.2	(50%)	(95%)
Corporate/Other(1)		30.2		22.7		19.1		25.6		20.2	(21%)	(33%)
Total	\$	84.0	\$	75.6	\$	66.9	\$	69.0	\$	62.0	(10%)	(26%)
Total deposits—EOP	\$	1,308.7	\$	1,307.2	\$	1,278.1	\$	1,310.0	\$	1,284.5	(2%)	(2%)
Total deposits—average	•	1,319.7	\$	1,326.4		1,309.9	s	1,311.1	\$	1,320.4	1%	_

During the third quarter of 2024, approximately \$9 billion of institutional deposits were moved from Markets to Corporate/Other, as they are managed by Citi Treasury. Prior periods were not impacted. Asia Consumer also includes deposits in Poland and Russia.

LHA includes deposits from the U.K. consumer banking business. (1) (2) (3)

# ALLOWANCE FOR CREDIT LOSSES (ACL) ROLLFORWARD (In millions of dollars, except ratios)

	Balance Builds (Releases)			FY 2023	Balance	Builds (Releases)					FY 2024	Balance	ACLL/EOP Loans			
	12/31/22	1Q23	2Q23	3Q23	4Q23	FY 2023	FX/Other(1)	12/31/23	1Q24	2Q24	3Q24	4Q24	FY 2024	FX/Other	12/31/24	12/31/24
Allowance for credit losses on loans (ACLL) Services Markets Banking Legacy Franchises corporate (Mexico SBMM & AFG <sup>(2)</sup> )	\$ 356 630 1,746 123	\$ (72) 64 (50) (27)	\$ (14) (21) (110) (7)	\$ 6 119 (22) (1)	\$ 127 40 (163) 2	\$ 47 202 (345) (33)	\$ (6) (12) (25) 31	\$ 397 820 1,376 121	\$ 34 120 (89 (8	\$ (100) (111) (51) (12)	\$ 7 37 62 (3)	\$ (71) 167 (122) 10	\$ (130) 213 (200) (13)	\$ (3) (3) (9) (13)	\$ 264 1,030 1,167 95	
Total corporate ACLL U.S. Cards(3) Retail Banking Total USPB Wealth All Other—consumer	\$ 2,855 \$ 11,393 447 \$ 11,840 883 1,396	\$ (85) \$ 536 40 \$ 576 (69) 13	\$ (152) \$ 276 27 \$ 303 30 76	\$ 102 \$ 128 (14) \$ 114 (19) (18)	\$ 6 \$ 466 5 \$ 471 (27) 28	\$ (129) \$ 1,406 58 \$ 1,464 (85) 99	\$ (12) \$ (173) (29) \$ (202) (31) 67	\$ 2,714 \$ 12,626 476 \$ 13,102 767 1,562	\$ 57 \$ 326 11 \$ 337 (190 (85	11	\$ 103 \$ 10 31 \$ 41 8 58	\$ (16) \$ 221 25 \$ 246 (11) 102	\$ (130) \$ 914 92 \$ 1,006 (236) 86	\$ (28) \$ 20 1 \$ 21 (2) (288)	\$ 2,556 \$ 13,560 569 \$ 14,129 529 1,360	0.87% 7.93%
Total consumer ACLL	\$ 14,119	\$ 520	\$ 409	\$ 77	\$ 472	\$ 1,478	\$ (166)	\$ 15,431	\$ 62	\$ 350	\$ 107	\$ 337	\$ 856	\$ (269)	\$ 16,018	4.08%
Total ACLL Allowance for credit losses on unfunded lending commitments (ACLUC) Total ACLL and ACLUC (EOP)	\$ 16,974 \$ 2,151 19,125	\$ 435 \$ (194) 241	\$ 257 \$ (96) 161	\$ 179 \$ (54) 125	\$ 478 \$ (81) 397	\$ 1,349 \$ (425) 924	\$ (178) \$ 2 (176)	\$ 18,145 \$ 1,728 19,873	\$ 119 \$ (98 21	68	\$ 210 \$ 105 315	\$ 321 \$ (118) 203	\$ 726 \$ (119) 607	\$ (297) \$ (8) (305)	\$ 18,574 \$ 1,601 20,175	2.71%
Other <sup>(4)</sup> Total allowance for credit losses (ACL)	\$ 19,368	408 <b>\$ 649</b>	145 \$ 306	53 <b>\$ 178</b>	1,132 <b>\$ 1,529</b>	1,738 <b>\$ 2,662</b>	(98) <b>\$ (274)</b>	1,883 <b>\$ 21,756</b>	\$ 35	107 <b>\$ 175</b>	160 <b>\$ 475</b>	131 \$ 334	\$ 1,019	(293) \$ (598)	2,002 \$ 22,177	

Includes the January 1, 2023 opening adjustment related to the adoption of ASU No. 2022-02, Financial Instruments—Credit Losses (Topic 326): TDRs and Vintage Disclosures. See page 19. See footnote 3 on page 16.

The December 31, 2024 ACLL balance includes approximately \$20 million related to an acquired portfolio, which is also reflected in the FX/Other column in this table. Includes ACL activity on HTM securities and Other assets.

Reclassified to conform to the current period's presentation.

# ALLOWANCE FOR CREDIT LOSSES ON LOANS (ACLL) AND UNFUNDED LENDING COMMITMENTS (ACLUC) Page 1 (In millions of dollars)

	4Q 1Q 2023 2024	2Q 2024	3Q 4Q 2024 2024	4Q24 Increase/ (Decrease) from 3Q24 4Q23	Full Year 2023	Full Year 2024	FY 2024 vs. FY 2023 Increase/ (Decrease)
Total Citigroup Allowance for credit losses on loans (ACLL) at beginning of period Adjustment to opening balance	\$ 17,629 \$ 18,1	5 \$ 18,296 \$	18,216 \$ 18,38	56 1% 4%	\$ 16,974 \$	18,145	
Financial instruments—TDRs and Vintage Disclosures <sup>(1)</sup>		5 18.296		<u> </u>	(352)	18.145	90/
Adjusted ACLL at beginning of period Gross credit (losses) on loans	17,629 18,1 (2,368) (2,6	(2,715)	18,216 18,35 (2,609) (2,60	30) (3%) (13%)	16,622 (7,881)	(10,694)	9% (36%)
Gross recoveries on loans Net credit (losses) / recoveries on loans (NCLs)	374 3 (1,994) (2,3	(2,283)	(2,172) 43 (2,172) (2,24	12) 3% 12%	1,444 (6,437)	1,694 (9,000)	17% (40%)
Replenishment of NCLs Net reserve builds / (releases) for loans	1,994 2,3 478 1		2,172 2,24 210 33		6,437 1,349	9,000 726	40% (46%)
Provision for credit losses on loans (PCLL) Other. net(2)(3)(4)(5)(6)(7)	2,472 2,4 38	2 2,359 2 (156)	2,382 2,56 (70) (10		7,786 174	9,726 (297)	25%
ACLL at end of period (a)	\$ 18,145 \$ 18,2		18,356 \$ 18,5		\$ 18,145 \$	18,574	
Allowance for credit losses on unfunded lending commitments (ACLUC) <sup>(8)</sup> (a)	\$ 1,728 \$ 1,6	9 \$ 1,619 \$	1,725 \$ 1,60	<u>91</u> (7%) (7%)	\$ 1,728 \$	1,601	
Provision (release) for credit losses on unfunded lending commitments	\$ (81) \$ (	(8) \$	105 \$ (1	NM (46%)	\$ (425)	(119)	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (a)]	\$ 19,873 \$ 19,9	5 \$ 19,835 \$	20,081 \$ 20,17	<u>75</u> - 2%	\$ 19,873 \$	20,175	
Total ACLL as a percentage of total loans <sup>(9)</sup>	2.66% 2.75	% 2.68%	2.70% 2.71	% 1 bps 5 bps			
Consumer ACLL at beginning of period Adjustments to opening balance	\$ 14,912 \$ 15,4	1 \$ 15,524 \$	15,732 \$ 15,76	65 - 6%	\$ 14,119 \$	15,431	
Financial instruments—TDRs and Vintage Disclosures <sup>(1)</sup> Adjusted ACLL at beginning of period	14,912 15,4	1 15,524	15,732 15,76	<u>-</u> 55 - 6%	(352) 13,767	15,431	12%
NCLs	(1,899) (2,1		(2,098) (2,19		(6,187)	(8,603)	39%
Replenishment of NCLs Net reserve builds / (releases) for loans	1,899 2,1 472	9 2,175 2 350	2,098 2,19 107 33		6,187 1,478	8,603 856	39% (42%)
Provision for credit losses on loans (PCLL) Other, net(2)(3)(4)(5)(6)(7)	<b>2,371 2,2</b> 47	1 2,525 1 (142)	2,205 2,55 (74) (74)	28 15% 7% 34) (14%) NM	<b>7,665</b> 186	9,459 (269)	23% NM
ACLL at end of period (b)	\$ 15,431 \$ 15,5		15,765 \$ 16,0		\$ 15,431 \$	16,018	
Consumer ACLUC <sup>(8)</sup> (b)	\$ 62 \$	6 \$ 42 \$	39 \$ 3	(13%) (45%)	\$ 62 \$	34	
Provision (release) for credit losses on unfunded lending commitments	\$ (5) \$ (	5) \$ (4) \$	(4) \$	(2) 50% 60%	\$ (46) \$	(25)	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (b)]	\$ 15,493 \$ 15,5	0 \$ 15,774 \$	15,804 \$ 16,05	2% 4%	\$ 15,493 \$	16,052	
Consumer ACLL as a percentage of total consumer loans	3.97% 4.07	% 4.08%	4.05% 4.08	% 3 bps 11 bps			
Corporate ACLL at beginning of period	\$ 2,717 \$ 2,7	4 \$ 2,772 \$	2,484 \$ 2,59	91 4% (5%)	\$ 2,855 \$	2,714	
NCLs	(95) (1			51) (31%) (46%)	(250)	(397)	59%
Replenishment of NCLs Net reserve builds / (releases) for loans		7 (274)	103 (	51 (31%) (46%) 16) NM NM	250 (129)	397 (130)	59% ( <b>1%)</b>
Provision for credit losses on loans (PCLL) Other, net(2)	101 2: (9)	1 (166) 1 (14)		<b>85 (80%) (65%)</b> 19) NM (111%)	121 (12)	267 (28)	121%
ACLL at end of period (c)	\$ 2,714 \$ 2,7	2 \$ 2,484 \$	2,591 \$ 2,58	(1%) (6%)	\$ 2,714 \$	2,556	
Corporate ACLUC <sup>(6)</sup> (c)	\$ 1,666 \$ 1,5	3 \$ 1,577 \$	1,686 \$ 1,50	(7%) (6%)	\$ 1,666 \$	1,567	
Provision (release) for credit losses on unfunded lending commitments	\$ (76) \$ (	(4) \$	109 \$ (1	16) NM (53%)	\$ (379) \$	(94)	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (c)]	\$ 4,380 \$ 4,3	5 \$ 4,061 \$	4,277 \$ 4,12	23 (4%) (6%)	\$ 4,380 \$	4,123	
Corporate ACLL as a percentage of total corporate loans <sup>(9)</sup>	0.93% 0.98	% 0.85%	0.89% 0.87	% (2) bps (6) bps			
-							

Footnotes to this table are on the following page (page 20).

#### ALLOWANCE FOR CREDIT LOSSES ON LOANS (ACLL) AND UNFUNDED LENDING COMMITMENTS (ACLUC) Page 2

#### The following footnotes relate to the table on the preceding page (page 19):

- (1) Includes the January 1, 2023 opening adjustment related to the adoption of ASU No. 2022-02, Financial Instruments—Credit Losses (Topic 326): TDRs and Vintage Disclosures. See page 19. (2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.

  4023 primarily relates to FX translation.

  1024 primarily relates to FX translation.

  2024 primarily relates to FX translation.

  3024 primarily relates to FX translation.

- 4Q24 primarily relates to FX translation.
  Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- Excludes loans that are carried at fair value of \$7.6 billion, \$8.9 billion, \$8.5 billion, \$8.5 billion, \$8.0 billion at December 31, 2023, March 31, 2024, June 30, 2024, September 30, 2024, and December 31, 2024, respectively.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

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#### **NON-ACCRUAL ASSETS**

(In millions of dollars)

	4Q		1Q		2Q		3Q		4Q			Increase/ ase) from
		2023		2024		2024	_	2024		2024	3Q24	4Q23
Corporate non-accrual loans by region <sup>(1)</sup>												
North America International	\$	978 904	\$	874 615	\$	456 542	\$	459 485	\$	757 620	65% 28%	(23%) (31%)
Total	\$	1,882	\$	1,489	\$	998	\$	944	\$	1,377	46%	(27%)
Corporate non-accrual loans by segment and component(1)												
Banking	\$	799	\$	606	\$	462	\$		\$	498	43%	(38%)
Services Markets		103 791		27		30		96		65	(32%)	(37%)
Mexico SBMM & AFG		189		686 170		362 144		390 110		715 99	83% (10%)	(10%) (48%)
	-		_		•		•		•		, ,	
Total	<u>&gt;</u>	1,882	\$	1,489	\$	998	\$	944	\$	1,377	46%	(27%)
Consumer non-accrual loans(1) Wealth	\$	288	\$	276	\$	303	\$	284	\$	404	42%	40%
USPB		291		290		285		292		290	(1%)	-
Mexico Consumer		479		465		425		415		411	(1%)	(14%)
Asia Consumer <sup>(2)</sup>		22		23		22		21		19	(10%)	(14%)
Legacy Holdings Assets—Consumer		235		227		217		210		186	(11%)	(21%)
Total	\$	1,315	\$	1,281	\$	1,252	\$	1,222	\$	1,310	7%	-
Total non-accrual loans (NAL)	\$	3,197	\$	2,770	\$	2,250	\$	2,166	\$	2,687	24%	(16%)
Other real estate owned (OREO)(3)	\$	36	\$	26	\$	27	\$	25	\$	18	(28%)	(50%)
NAL as a percentage of total loans		0.46%		0.41%		0.33%		0.31%		0.39%	8 bps	(7) bps
ACLL as a percentage of NAL		568%		661%		810%		847%		691%		

Corporate loans are placed on non-accrual status based on a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans; consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans. The balances above represent non-accrual loans within Consumer loans and Corporate loans on the Consolidated Balance Sheet.

Asia Consumer also includes Non-accrual assets in Poland and Russia.

Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

#### COMMON EQUITY TIER 1 (CET1) CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, COMMON EQUITY, BOOK VALUE PER SHARE AND TANGIBLE BOOK VALUE PER SHARE (TBVPS)

(In millions of dollars or shares, except per share amounts and ratios)

CET1 Capital and Ratio and Components(1).	D	ecember 31, 2023	March 31, 2024	June 30, 2024	September 30, 2024	December 31, 2024 <sup>(2)</sup>	Full Year 2023	Full Year 2024
Citigroup common stockholders' equity <sup>(3)</sup> Add: qualifying noncontrolling interests Regulatory capital adjustments and deductions: Add:	\$	187,937 153	\$ 189,059 159	\$ 190,283 153	\$ 192,796 168	\$ 190,815 186		
CECL transition provision <sup>(4)</sup> Less:		1,514	757	757	757	757		
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax  Cumulative unrealized net gain (loss) related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax  Intangible assets:		(1,406) (410)	(914) (1,031)	(629) (760)	(773) (906)	(221) (867)		
Goodwill, net of related deferred tax liabilities (DTLs) <sup>(5)</sup> Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs Defined benefit pension plan net assets and other		18,778 3,349 1,317	18,647 3,258 1,386	18,315 3,138 1,425	18,397 3,061 1,447	17,994 3,357 1,504		
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards <sup>(6)</sup> Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs( <sup>6)(6)</sup>		12,075 2,306	11,936 3,551	11,695 3,652	11,318 3,071	11,113 3,516		
CET1 Capital Risk-Weighted Assets (RWA)(4)	\$	153,595 1.148.608	\$ 153,142 \$ 1.138.546	\$ 154,357 \$ 1.135,750	\$ 158,106 \$ 1,153,150	\$ 155,362 \$ 1,144,679		
CET1 Capital ratio (CET1/RWA)	_	13.37%	13.45%	13.59%	13.71%	13.6%		
Supplementary Leverage Ratio and Components CET1(4)	\$	153,595	\$ 153,142	\$ 154,357	\$ 158,106	\$ 155,362		
Additional Tier 1 Capital (AT1) <sup>(7)</sup>	_	18,909	18,923	19,426	17,682	19,164		
Total Tier 1 Capital (T1C) (CET1 + AT1) Total Leverage Exposure (TLE) <sup>(4)</sup>	\$	172,504 2.964,954	\$ 172,065 \$ 2.948.323	\$ 173,783 \$ 2,949,534	\$ 175,788 \$ 3,005,709	\$ 174,526 \$ 2,988,868		
Supplementary Leverage ratio (T1C/TLE)/4)	_	5.82%	5.84%	5.89%	5.85%	5.8%		
Tangible Common Equity, Book Value and Tangible Book Value Per Share Common stockholders' equity	\$	187,853	\$ 188,985	\$ 190,210	\$ 192,733	\$ 190,748		
Less: Goodwill Intangible assets (other than MSRs) Goodwill and identifiable intangible assets (other than MSRs) related to businesses HFS		20,098 3,730	20,042 3,636	19,704 3,517	19,691 3,438 16	19,300 3,734 16		
Tangible common equity (TCE) <sup>(9)</sup>	\$	164,025	\$ 165,307	\$ 166,989	\$ 169,588	\$ 167,698		
Common shares outstanding (CSO)		1,903.1	1,907.4	1,907.8	1,891.3	1,877.1		
Book value per share (common equity/CSO)	\$	98.71	\$ 99.08			\$ 101.62		
Tangible book value per share (TCE/CSO) <sup>(9)</sup>	\$	86.19	\$ 86.67	\$ 87.53	\$ 89.67	\$ 89.34		
Average TCE (in billions of dollars) <sup>(9)</sup> . Services	\$	23.0	\$ 24.9	\$ 24.9	\$ 24.9	\$ 24.9 \$	23.0	\$ 24.9
Markets	Ψ	53.1	54.0	54.0	54.0	54.0	53.1	54.0
Banking USPB		21.4 21.9	21.8 25.2	21.8 25.2	21.8 25.2	21.8 25.2	21.4 21.9	21.8 25.2
Wealth		13.4	13.2	13.2	13.2	13.2	13.4	13.2
All Other Total Citi average TCE	\$	32.4 165.2	25.6 \$ 164.7	27.0 \$ 166.1	29.2 \$ 168.3	29.5 \$ 168.6	30.6 163.4	27.6 \$ 166.7
Plus:	•							
Average goodwill Average intangible assets (other than MSRs) Average poodwill and identifiable intangible assets (other than MSRs) related to businesses HFS	\$	20.4	\$ 19.6 3.7	\$ 19.5 3.6	\$ 19.6 3.5	\$ 19.4 \$ 3.6	3.9 0.3	\$ 19.8 3.6
Total Citi average common stockholders' equity (in billions of dollars)	\$	189.4	\$ 188.0	\$ 189.2	\$ 191.4	\$ 191.6	187.7	\$ 190.1

(1) See footnote 8 on page 1.
(2) December 31, 2024 is preliminary.
(3) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
(3) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
(4) See footnote 9 on page 1.
(5) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
(5) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
(6) Represents deferred tax excludable from Basel III CET1 Capital, which includes net DTAs arising from temporary differences (future deductions) that are deducted from CET1 Capital exceeding the 10% limitation.
(7) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.
(8) Assets subject to 10% / 15% limitations include MSRs, DTAs arising from temporary differences that exceeded the 10% limitation.
(9) TCE and TBVPS are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

Exhibit 99.3

Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

Title of each class	<u>Ticker</u> <u>Symbol(s)</u>	Title for iXBRL	Name of each exchange on which registered		
Common Stock, par value \$.01 per share	С	Common Stock, par value \$.01 per share	New York Stock Exchange		
7.625% Trust Preferred Securities of Citigroup Capital III (and registrant's guaranty with respect thereto)	C/36Y	7.625% TRUPs of Cap III (and registrant's guaranty)	New York Stock Exchange		
7.875% Fixed Rate / Floating Rate Trust Preferred Securities (TruPS®) of Citigroup Capital XIII (and registrant's guaranty with respect thereto)	CN	7.875% FXD / FRN TruPS of Cap XIII (and registrant's guaranty)	New York Stock Exchange		
Medium-Term Senior Notes, Series N, Callable Step- Up Coupon Notes Due March 31, 2036 of CGMHI (and registrant's guaranty with respect thereto)	C/36A	MTN, Series N, Callable Step-Up Coupon Notes Due Mar 2036 of CGMHI (and registrant's guaranty)	New York Stock Exchange		
Medium-Term Senior Notes, Series N, Callable Step- Up Coupon Notes Due February 26, 2036 of CGMHI (and registrant's guaranty with respect thereto)	C/36	MTN, Series N, Callable Step-Up Coupon Notes Due Feb 2036 of CGMHI (and registrant's guaranty)	New York Stock Exchange		
Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due December 18, 2035 of CGMHI (and registrant's guaranty with respect thereto)	C/35	MTN, Series N, Callable Fixed Rate Notes Due Dec 2035 of CGMHI (and registrant's guaranty)	New York Stock Exchange		
Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due April 26, 2028 of CGMHI (and registrant's guaranty with respect thereto)	C/28	MTN, Series N, Callable Fixed Rate Notes Due Apr 2028 of CGMHI (and registrant's guaranty)	New York Stock Exchange		
Medium-Term Senior Notes, Series N, Floating Rate Notes Due September 17, 2026 of CGMHI (and registrant's guaranty with respect thereto)	C/26	MTN, Series N, Floating Rate Notes Due Sept 2026 of CGMHI (and registrant's guaranty)	New York Stock Exchange		
Medium-Term Senior Notes, Series N, Floating Rate Notes Due September 15, 2028 of CGMHI (and registrant's guaranty with respect thereto)	C/28A	MTN, Series N, Floating Rate Notes Due Sept 2028 of CGMHI (and registrant's guaranty)	New York Stock Exchange		
Medium-Term Senior Notes, Series N, Floating Rate Notes Due October 6, 2028 of CGMHI (and registrant's guaranty with respect thereto)	C/28B	MTN, Series N, Floating Rate Notes Due Oct 2028 of CGMHI (and registrant's guaranty)	New York Stock Exchange		
Medium-Term Senior Notes, Series N, Floating Rate Notes Due March 21, 2029 of CGMHI (and registrant's guaranty with respect thereto)	C/29A	MTN, Series N, Floating Rate Notes Due Mar 2029 of CGMHI (and registrant's guaranty)	New York Stock Exchange		