
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

**FORM 8-K
CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) **April 12, 2024**

Citigroup Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

1-9924
(Commission
File Number)

52-1568099
(IRS Employer
Identification No.)

**388 Greenwich Street, New York,
NY**
(Address of principal executive offices)

10013
(Zip Code)

(212) 559-1000
(Registrant's telephone number,
including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 formatted in Inline XBRL: [See Exhibit 99.3](#)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

CITIGROUP INC.
Current Report on Form 8-K

Item 2.02 Results of Operations and Financial Condition.

On April 12, 2024, Citigroup Inc. announced its results for the quarter ended March 31, 2024. A copy of the related press release, filed as Exhibit 99.1 to this Form 8-K, is incorporated herein by reference in its entirety and shall be deemed to be “filed” for purposes of the Securities Exchange Act of 1934, as amended (the Act).

In addition, a copy of the Citigroup Inc. Quarterly Financial Data Supplement for the quarter ended March 31, 2024 is being furnished as Exhibit 99.2 to this Form 8-K and shall not be deemed to be “filed” for purposes of Section 18 of the Act or otherwise subject to the liabilities of that section.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number

- | | |
|-------|--|
| 99.1 | Citigroup Inc. press release dated April 12, 2024. |
| 99.2 | Citigroup Inc. Quarterly Financial Data Supplement for the quarter ended March 31, 2024. |
| 99.3 | Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 as of the filing date. |
| 104.1 | See the cover page of this Current Report on Form 8-K, formatted in Inline XBRL. |
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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CITIGROUP INC.

Dated: April 12, 2024

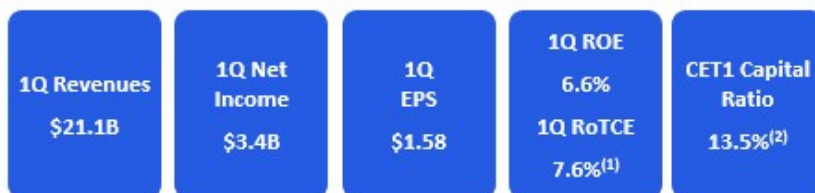
By: /s/ Johnbull E. Okpara
Johnbull E. Okpara
Controller and Chief Accounting Officer
(Principal Accounting Officer)

For Immediate Release
Citigroup Inc. (NYSE: C)
April 12, 2024



CEO COMMENTARY

FIRST QUARTER 2024 RESULTS AND KEY METRICS



RETURNED ~\$1.5 BILLION IN THE FORM OF COMMON DIVIDENDS AND REPURCHASES

PAYOUT RATIO OF 49%⁽³⁾

BOOK VALUE PER SHARE OF \$99.08

TANGIBLE BOOK VALUE PER SHARE OF \$86.67⁽⁴⁾

New York, April 12, 2024 – Citigroup Inc. today reported net income for the first quarter 2024 of \$3.4 billion, or \$1.58 per diluted share, on revenues of \$21.1 billion. This compares to net income of \$4.6 billion, or \$2.19 per diluted share, on revenues of \$21.4 billion for the first quarter 2023.

Revenues decreased 2% from the prior-year period, on a reported basis. Excluding divestiture-related impacts of \$1 billion, primarily consisting of the gain from the sale of the India consumer business⁽⁵⁾ in the prior-year period, revenues were up 3% year over year. This increase in revenues was driven by growth across *Banking*, *U.S. Personal Banking (USPB)* and *Services*, partially offset by declines in *Markets* and *Wealth*.

Net income of \$3.4 billion decreased from \$4.6 billion in the prior-year period, primarily driven by higher expenses, higher cost of credit and the lower revenues.

Earnings per share of \$1.58 decreased from \$2.19 per diluted share in the prior-year period, reflecting the lower net income.

Percentage comparisons throughout this press release are calculated for the first quarter 2024 versus the first quarter 2023, unless otherwise specified.

Citi CEO Jane Fraser said, "Last month marked the end to the organizational simplification we announced in September. The result is a cleaner, simpler management structure that fully aligns to and facilitates our strategy. It will also help us execute our Transformation, where we've made good progress as we retire multiple legacy platforms, streamline end-to-end processes, and strengthen our risk and control environment. This is necessary to both meet the expectations of our regulators and also to serve our clients more effectively.

"With revenue up 8%, Services continues to perform well and generate very attractive returns. Markets bounced back from a tough final quarter in '23 with good client activity in Equities and Spread Products. The rebound in Banking gained speed where near-record levels of investment grade debt issuance helped increase revenues by 49%. In Wealth, we grew fees and gathered more than an estimated \$22 billion of net new assets over the past 12 months. U.S. Personal Banking had double-digit revenue growth for the sixth straight quarter, where we see momentum across both our card business and solid engagement in our digital payment offerings.

"Our balance sheet is strong across the board, an intentional result of our high-quality assets, robust capital and liquidity positions, and rigorous risk management. We returned \$1.5 billion in capital to our common shareholders while increasing our CET1 ratio to 13.5%. With the organizational simplification behind us and a good quarter under our belt, we have started this critical year on the right foot," Ms. Fraser concluded.

First Quarter Financial Results

| Citigroup (\$ in millions, except per share amounts and as otherwise noted) | 1Q'24 | 4Q'23 | 1Q'23 | QoQ% | YoY% |
|---|-----------------|-------------------|-----------------|--------------|------------------|
| Total revenues, net of interest expense | 21,104 | 17,440 | 21,447 | 21% | (2)% |
| Total operating expenses | 14,195 | 15,996 | 13,289 | (11)% | 7% |
| Net credit losses | 2,303 | 1,994 | 1,302 | 15% | 77% |
| Net ACL build / (release) ^(a) | 21 | 397 | 241 | (95)% | (91)% |
| Other provisions ^(b) | 41 | 1,156 | 432 | (96)% | (91)% |
| Total cost of credit | 2,365 | 3,547 | 1,975 | (33)% | 20% |
| Income (loss) from continuing operations before taxes | 4,544 | (2,103) | 6,183 | NM | (27)% |
| Provision (benefit) for income taxes | 1,136 | (296) | 1,531 | NM | (26)% |
| Income (loss) from continuing operations | 3,408 | (1,807) | 4,652 | NM | (27)% |
| Income (loss) from discontinued operations, net of taxes | (1) | (1) | (1) | - | - |
| Net income attributable to non-controlling interest | 36 | 31 | 45 | 16% | (20)% |
| Citigroup's net income (loss) | \$ 3,371 | \$ (1,839) | \$ 4,606 | NM | (27)% |
| EOP loans (\$B) | 675 | 689 | 652 | (2)% | 3% |
| EOP assets (\$B) | 2,433 | 2,412 | 2,455 | 1% | (1)% |
| EOP deposits (\$B) | 1,307 | 1,309 | 1,330 | - | (2)% |
| Book value per share | \$ 99.08 | \$ 98.71 | \$ 96.59 | - | 3% |
| Tangible book value per share⁽⁴⁾ | \$ 86.67 | \$ 86.19 | \$ 84.21 | 1% | 3% |
| Common equity tier 1 (CET1) capital ratio⁽²⁾ | 13.5% | 13.4% | 13.4% | | |
| Supplementary leverage ratio (SLR)⁽²⁾ | 5.8% | 5.8% | 6.0% | | |
| Return on average common equity (ROE) | 6.6% | (4.5)% | 9.5% | | |
| Return on average tangible common equity (RoTCE)⁽¹⁾ | 7.6% | (5.1)% | 10.9% | NM | (330) bps |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(b) Includes provisions on Other Assets, policyholder benefits and claims and HTM debt securities.

Citigroup

Citigroup revenues of \$21.1 billion in the first quarter 2024 decreased 2%, on a reported basis. Excluding divestiture-related impacts of \$1 billion, primarily consisting of the gain from the sale of the India consumer business, revenues were up 3% year over year. This increase in revenues was driven by growth across *Banking*, *USPB* and *Services*, partially offset by declines in *Markets* and *Wealth*.

Citigroup operating expenses of \$14.2 billion on a reported basis increased 7%, which included repositioning costs of \$258 million, an incremental FDIC special assessment⁽⁶⁾ of \$251 million and restructuring charges⁽⁷⁾ of \$225 million. Excluding divestiture-related impacts⁽⁵⁾ and the incremental FDIC special assessment, expenses were up 5%. This increase in expenses was largely driven by inflation and volume-related expenses, partially offset by productivity savings.

Citigroup cost of credit was approximately \$2.4 billion in the first quarter 2024, compared to \$2.0 billion in the prior-year period, primarily driven by higher cards net credit losses, partially offset by a lower allowance for credit losses (ACL) build.

Citigroup net income of \$3.4 billion in the first quarter 2024, compared to net income of \$4.6 billion in the prior-year period, driven by the higher expenses, the higher cost of credit and the lower revenues. Citigroup's effective tax rate of 25% was unchanged from the first quarter 2023.

Citigroup's total allowance for credit losses was approximately \$21.8 billion at quarter end, compared to \$19.8 billion at the end of the prior-year period. Total allowance for credit losses on loans was approximately \$18.3 billion at quarter end, compared to \$17.2 billion at the end of the prior-year period, with a reserve-to-funded loans ratio of 2.75%, compared to 2.65% at the end of the prior-year period. Total non-accrual loans increased 6% from the prior-year period to \$2.8 billion. Corporate non-accrual loans increased 23% to \$1.5 billion. Consumer non-accrual loans decreased 8% from the prior-year period to \$1.3 billion.

Citigroup's end-of-period loans were \$675 billion at quarter end, up 3% versus the prior-year period, largely reflecting growth in cards in *USPB* and higher loans in *Markets*.

Citigroup's end-of-period deposits were approximately \$1.3 trillion at quarter end, down 2% versus the prior-year period, largely due to a reduction in *Services* reflecting quantitative tightening.

Citigroup's book value per share of \$99.08 and tangible book value per share of \$86.67 at quarter end each increased 3% versus the prior-year period. The increases were largely driven by net income and common share repurchases, partially offset by the payment of common and preferred dividends and adverse movements in the accumulated other comprehensive income (AOCI) component of equity. At quarter end, Citigroup's preliminary CET1 Capital ratio was 13.5% versus 13.4% at the end of the prior quarter, driven by net income and lower risk-weighted assets, partially offset by payment of common and preferred dividends, share repurchases and higher deferred tax assets. Citigroup's Supplementary Leverage ratio (SLR) for the first quarter 2024 was 5.8%, unchanged versus the prior quarter. During the quarter, Citigroup returned a total of \$1.5 billion to common shareholders in the form of dividends and share repurchases.

| Services (\$ in millions, except as otherwise noted) | 1Q'24 | 4Q'23 | 1Q'23 | QoQ% | YoY% |
|--|-----------------|---------------|-----------------|--------------|-------------|
| Net interest income | 2,723 | 2,887 | 2,612 | (6)% | 4% |
| Non - interest revenue | 793 | 557 | 727 | 42% | 9% |
| Treasury and Trade Solutions | 3,516 | 3,444 | 3,339 | 2% | 5% |
| Net interest income | 594 | 555 | 514 | 7% | 16% |
| Non - interest revenue | 656 | 518 | 541 | 27% | 21% |
| Securities Services | 1,250 | 1,073 | 1,055 | 16% | 18% |
| Total Services revenues | 4,766 | 4,517 | 4,394 | 6% | 8% |
| Total operating expenses | 2,666 | 2,596 | 2,409 | 3% | 11% |
| Net credit losses | 6 | (6) | 6 | NM | - |
| Net ACL build / (release) ^(a) | 46 | 105 | (65) | (56)% | NM |
| Other provisions ^(b) | 12 | 547 | 45 | (98)% | (73)% |
| Total cost of credit | 64 | 646 | (14) | (90)% | NM |
| Net income (loss) | \$ 1,494 | \$ 785 | \$ 1,296 | 90% | 15% |

Services Key Statistics and Metrics (\$B)

| | | | | | |
|--|-------|-------|-------|-----------|---------|
| Allocated average TCE ^(c) | 25 | 23 | 23 | 8% | 8% |
| RoTCE ^(c) | 24.1% | 13.5% | 22.9% | 1,060 bps | 120 bps |
| Average loans | 82 | 83 | 79 | (1)% | 4% |
| Average deposits | 808 | 803 | 830 | 1% | (3)% |
| Cross border transaction value | 91 | 99 | 83 | (9)% | 9% |
| US dollar clearing volume (#MM) | 40 | 40 | 38 | (1)% | 3% |
| Commercial card spend volume | 17 | 17 | 16 | 1% | 5% |
| Assets under custody and/or administration (AUC/AUA) (\$T) ^{(d)(e)} | 24 | 24 | 22 | 2% | 11% |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(b) Includes provisions on Other Assets and for HTM debt securities.

(c) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

(d) Reflects prior-period revisions for certain AUC North America accounts.

(e) Preliminary.

Services

Services revenues of \$4.8 billion were up 8%, largely driven by continued momentum across both *Treasury and Trade Solutions* and *Securities Services*. Net interest income increased 6%, driven by higher deposit and trade loan spreads, and non-interest revenue increased 14%, largely driven by continued strength across underlying fee drivers.

Treasury and Trade Solutions revenues of \$3.5 billion increased 5%, driven by 4% growth in net interest income and a 9% increase in non-interest revenues. The increase in net interest income was primarily driven by continued benefits from the rate environment. The increase in non-interest revenue was primarily driven by an increase in cross-border volumes of 9%, U.S. Dollar clearing volumes of 3% and an increase in commercial card spend volume of 5%.

Securities Services revenues of \$1.3 billion increased 18%, driven by a 16% increase in net interest income on higher deposit spreads and a 21% increase in non-interest revenue, driven by increases in assets under custody and administration of an estimated 11%, benefiting from higher market valuations, as well as new client onboarding.

Services operating expenses of \$2.7 billion increased 11%, largely driven by continued investments in technology and product innovation.

Services cost of credit was \$64 million, compared to \$(14) million in the prior-year period.

Services net income of approximately \$1.5 billion increased 15%, largely driven by the higher revenues, partially offset by the higher expenses.

| Markets (\$ in millions, except as otherwise noted) | 1Q'24 | 4Q'23 | 1Q'23 | QoQ% | YoY% |
|--|-----------------|-----------------|-----------------|-------------|--------------|
| Rates and currencies | 2,799 | 1,736 | 3,551 | 61% | (21)% |
| Spread products / other fixed income | 1,352 | 833 | 1,072 | 62% | 26% |
| Fixed Income markets | 4,151 | 2,569 | 4,623 | 62% | (10)% |
| Equity markets | 1,227 | 819 | 1,167 | 50% | 5% |
| Total Markets revenues | 5,378 | 3,388 | 5,790 | 59% | (7)% |
| Total operating expenses | 3,380 | 3,433 | 3,162 | (2)% | 7% |
| Net credit losses | 78 | 30 | 4 | NM | NM |
| Net ACL build / (release) ^(a) | 119 | 53 | 60 | NM | 98% |
| Other provisions ^(b) | 3 | 126 | 19 | (98)% | (84)% |
| Total cost of credit | 200 | 209 | 83 | (4)% | NM |
| Net income (loss) | \$ 1,395 | \$ (155) | \$ 1,848 | NM | (25)% |

Markets Key Statistics and Metrics (\$B)

| | | | | | |
|--------------------------------------|-------|--------|-------|-----|----------|
| Allocated average TCE ^(c) | 54 | 53 | 53 | 2% | 2% |
| RoTCE ^(c) | 10.4% | (1.2)% | 14.1% | NM | (370)bps |
| Average trading account assets | 408 | 392 | 350 | 4% | 17% |
| Average VaR | 154 | 138 | 139 | 11% | 11% |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(b) Includes provisions on Other Assets and HTM debt securities.

(c) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

Markets

Markets revenues of \$5.4 billion decreased 7%, driven by lower *Fixed Income* revenues, partially offset by growth in *Equity* revenues.

Fixed Income revenues of \$4.2 billion decreased 10%, largely driven by rates and currencies on lower volatility and a strong prior-year comparison, partially offset by strength in spread products and other fixed income, which was up 26%, driven by an increase in client activity.

Equity revenues of \$1.2 billion increased 5%, driven by growth across cash trading and equity derivatives.

Markets operating expenses of \$3.4 billion increased 7%, largely driven by the absence of a legal reserve release in the prior-year period.

Markets cost of credit was \$200 million, compared to \$83 million in the prior-year period, on net credit losses of \$78 million and an ACL build for loans and unfunded commitments of \$119 million.

Markets net income of \$1.4 billion decreased 25%, driven by the higher expenses, the lower revenues and the higher cost of credit.

| Banking (\$ in millions, except as otherwise noted) | 1Q'24 | 4Q'23 | 1Q'23 | QoQ% | YoY% |
|--|---------------|-----------------|--------------|------------|-------------|
| Investment Banking | 903 | 664 | 667 | 36% | 35% |
| Corporate Lending ^(a) | 915 | 421 | 683 | NM | 34% |
| Total Banking revenues^(a) | 1,818 | 1,085 | 1,350 | 68% | 35% |
| Gain / (loss) on loan hedges ^(a) | (104) | (131) | (199) | 21% | 48% |
| Total Banking revenues including gain/(loss) on loan hedges^(a) | 1,714 | 954 | 1,151 | 80% | 49% |
| Total operating expenses | 1,184 | 1,165 | 1,236 | 2% | (4)% |
| Net credit losses | 66 | 71 | 12 | (7)% | NM |
| Net ACL build / (release) ^(b) | (185) | (226) | (221) | 18% | 16% |
| Other provisions ^(c) | (10) | 339 | 86 | NM | NM |
| Total cost of credit | (129) | 184 | (123) | NM | (5)% |
| Net income (loss) | \$ 536 | \$ (324) | \$ 55 | NM | NM |

Banking Key Statistics and Metrics

| | | | | | |
|--|------|--------|------|-------|---------|
| Allocated average TCE ^(d) (\$B) | 22 | 21 | 21 | 2% | 2% |
| RoTCE ^(d) | 9.9% | (6.0)% | 1.0% | NM | 890 bps |
| Average loans (\$B) | 89 | 89 | 95 | - | (6)% |
| Advisory | 230 | 286 | 276 | (20)% | (17)% |
| Equity underwriting | 171 | 110 | 109 | 55% | 57% |
| Debt underwriting | 576 | 310 | 355 | 86% | 62% |
| Investment Banking fees | 977 | 706 | 740 | 38% | 32% |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes gain / (loss) on credit derivatives as well as the mark-to-market on loans at fair value. For additional information, please refer to Footnote 8.

(b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(c) Includes provisions on Other Assets and HTM debt securities.

(d) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

Banking

Banking revenues of \$1.7 billion increased 49%, driven by growth in *Investment Banking* and *Corporate Lending* and lower losses on loan hedges.

Investment Banking revenues of \$903 million increased 35%, driven by *Debt Capital Markets* and *Equity Capital Markets*, as improved market sentiment led to an increase in issuance activity. This increase in revenues was partially offset by lower *Advisory* revenues, driven by the impact of lower merger activity announced in the second half of 2023.

Corporate Lending revenues of \$915 million, excluding mark-to-market on loan hedges,⁽⁸⁾ increased 34% versus the prior-year, largely driven by higher revenue share.⁽⁹⁾

Banking operating expenses of \$1.2 billion decreased 4%, primarily driven by benefits from repositioning actions and other actions to lower the expense base, partially offset by business-led investments.

Banking cost of credit was a benefit of \$129 million, compared to a benefit of \$123 million in the prior-year period.

Banking net income of \$536 million was driven by the higher revenues and the lower expenses.

| Wealth (\$ in millions, except as otherwise noted) | 1Q'24 | 4Q'23 | 1Q'23 | QoQ% | YoY% |
|---|---------------|--------------|---------------|-------------|-------------|
| Private Bank | 571 | 542 | 568 | 5% | 1% |
| Wealth at Work | 181 | 211 | 193 | (14)% | (6)% |
| Citigold | 943 | 918 | 1,005 | 3% | (6)% |
| Total revenues, net of interest expense | 1,695 | 1,671 | 1,766 | 1% | (4)% |
| Total operating expenses | 1,668 | 1,647 | 1,626 | 1% | 3% |
| Net credit losses | 29 | 31 | 20 | (6)% | 45% |
| Net ACL build / (release) ^(a) | (198) | (26) | (75) | NM | NM |
| Other provisions ^(b) | (1) | (1) | (3) | - | 67% |
| Total cost of credit | (170) | 4 | (58) | NM | NM |
| Net income (loss) | \$ 150 | \$ 5 | \$ 159 | NM | (6)% |

Wealth Key Statistics and Metrics (\$B)

| | | | | | |
|---|------|------|------|---------|----------|
| Allocated average TCE ^(c) | 13 | 13 | 13 | (1)% | (1)% |
| RoTCE ^(c) | 4.6% | 0.1% | 4.8% | 450 bps | (20) bps |
| Loans | 149 | 152 | 150 | (2)% | (1)% |
| Deposits | 323 | 323 | 322 | - | - |
| Estimated client investment assets ^(d) | 515 | 498 | 459 | 3% | 12% |
| EOP client balances | 987 | 973 | 931 | 1% | 6% |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(b) Includes provisions on Other Assets and policyholder benefits and claims.

(c) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

(d) Includes assets under management, and trust and custody assets. Client Investment Assets are estimated as of 1Q24.

Wealth

Wealth revenues of \$1.7 billion decreased 4%, driven by a 13% decrease in net interest income on lower deposit spreads and higher mortgage funding costs, partially offset by an 11% increase in non-interest revenue, reflecting higher investment fee revenues.

Private Bank revenues of \$571 million increased 1%, primarily driven by improved deposit spreads and investment fee revenues, partially offset by higher mortgage funding costs.

Wealth at Work revenues of \$181 million decreased 6%, driven by deposit spread compression and higher mortgage funding costs, partially offset by improved investment fee revenues.

Citigold revenues of \$943 million decreased 6%, driven by deposit spread compression, partially offset by growth in investment fee revenues and higher deposit volumes.

Wealth operating expenses of \$1.7 billion increased 3%, driven by technology investments focused on risk and controls, as well as platform enhancements, partially offset by benefits from repositioning and restructuring actions.

Wealth cost of credit was a benefit of \$170 million, compared to a benefit of \$58 million in the prior-year period, as net credit losses of \$29 million were more than offset by an ACL release for loans and unfunded commitments of \$198 million.

Wealth net income of \$150 million decreased 6%, primarily driven by the lower revenues and the higher expenses, partially offset by lower cost of credit.

| USPB (\$ in millions, except as otherwise noted) | 1Q'24 | 4Q'23 | 1Q'23 | QoQ% | YoY% |
|---|---------------|---------------|---------------|-------------|--------------|
| Branded Cards | 2,640 | 2,620 | 2,472 | 1% | 7% |
| Retail Services | 1,900 | 1,636 | 1,610 | 16% | 18% |
| Retail Banking | 638 | 684 | 629 | (7)% | 1% |
| Total revenues, net of interest expense | 5,178 | 4,940 | 4,711 | 5% | 10% |
| Total operating expenses | 2,519 | 2,594 | 2,529 | (3)% | - |
| Net credit losses | 1,864 | 1,599 | 1,074 | 17% | 74% |
| Net ACL build / (release) ^(a) | 337 | 472 | 576 | (29)% | (41)% |
| Other provisions ^(b) | 3 | 3 | (1) | - | NM |
| Total cost of credit | 2,204 | 2,074 | 1,649 | 6% | 34% |
| Net income (loss) | \$ 347 | \$ 201 | \$ 402 | 73% | (14)% |

USPB Key Statistics and Metrics (\$B)

| | | | | | |
|--|------|------|------|---------|-----------|
| Allocated average TCE ^(c) | 25 | 22 | 22 | 15% | 15% |
| RoTCE ^(c) | 5.5% | 3.6% | 7.4% | 190 bps | (190) bps |
| Average loans | 204 | 202 | 184 | 1% | 11% |
| Average deposits | 100 | 105 | 111 | (5)% | (10)% |
| US cards average loans | 159 | 158 | 146 | 1% | 9% |
| US credit card spend volume ^(d) | 141 | 156 | 137 | (9)% | 3% |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(b) Includes provisions on policyholder benefits and claims and Other Assets.

(c) TCE and RoTCE are non-GAAP financial measures. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

(d) Credit card spend volume was previously referred to as card purchase sales.

US Personal Banking (USPB)

USPB revenues of \$5.2 billion increased 10%, driven by higher net interest income due to loan growth in cards and lower partner payments.

Branded Cards revenues of \$2.6 billion increased 7%, driven by interest-earning balance growth of 10%, as payment rates continued to moderate, and spend volume growth of 4%.

Retail Services revenues of \$1.9 billion increased 18%, primarily driven by the lower partner payments due to higher net credit losses, as well as interest-earning balance growth of 9%.

Retail Banking revenues of \$638 million increased 1%, driven by higher deposit spreads, loan growth and improved mortgage margins.

USPB operating expenses of \$2.5 billion were largely unchanged, due to lower compensation costs, including repositioning impacts, offset by higher volume-related expenses.

USPB cost of credit was \$2.2 billion, compared to \$1.6 billion in the prior-year period. The increase was driven by higher net credit losses reflecting continued maturation of the cards portfolio, partially offset by a lower ACL build.

USPB net income of \$347 million decreased 14%, primarily driven by the higher cost of credit, partially offset by the higher revenues.

| All Other (Managed Basis)^{(a)(b)} (\$ in millions, except as otherwise noted) | 1Q'24 | 4Q'23 | 1Q'23 | QoQ% | YoY% |
|---|-----------------|-------------------|---------------|--------------|--------------|
| Legacy Franchises (Managed Basis) | 1,814 | 1,708 | 1,805 | 6% | - |
| Corporate / Other | 571 | 324 | 812 | 76% | (30)% |
| Total revenues | 2,385 | 2,032 | 2,617 | 17% | (9)% |
| Total operating expenses | 2,668 | 4,455 | 2,254 | (40)% | 18% |
| Net credit losses | 249 | 236 | 198 | 6% | 26% |
| Net ACL build / (release) ^(c) | (98) | 82 | (38) | NM | NM |
| Other provisions ^(d) | 34 | 142 | 286 | (76)% | (88)% |
| Total cost of credit | 185 | 460 | 446 | (60)% | (59)% |
| Net income (loss) | \$ (457) | \$ (2,240) | \$ 198 | 80% | NM |

All Other Key Statistics and Metrics (\$B)

| | | | | | |
|--------------------------------------|----|----|----|-------|-------|
| Allocated average TCE ^(e) | 26 | 32 | 28 | (21)% | (10)% |
|--------------------------------------|----|----|----|-------|-------|

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes Legacy Franchises and certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses, and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury investment activities and discontinued operations.

(b) Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico consumer banking, small business and middle-market banking within Legacy Franchises. For additional information, please refer to Footnote 10.

(c) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(d) Includes provisions on Other Assets and policyholder benefits and claims.

(e) TCE is a non-GAAP financial measure. See Appendix H for a reconciliation of the summation of the segments' and component's average allocated TCE.

All Other (Managed Basis)⁽¹⁰⁾

All Other (Managed Basis) revenues of \$2.4 billion decreased 9%, driven by the closed exits and wind-downs, as well as higher funding costs, partially offset by higher revenues in Mexico.

Legacy Franchises (Managed Basis)⁽¹⁰⁾ revenues of \$1.8 billion were largely unchanged, primarily driven by higher volumes in Mexico and Mexican Peso appreciation, partially offset by the closed exits and wind-downs.

Corporate / Other revenues decreased to \$571 million from \$812 million in the prior-year period, largely driven by the higher funding costs.

All Other (Managed Basis) expenses of \$2.7 billion increased 18%, driven by the incremental FDIC special assessment and the restructuring charges, partially offset by lower expenses from the closed exits and wind-downs.

All Other (Managed Basis) cost of credit of \$185 million decreased 59%, largely driven by the absence of a reserve build in the prior year period, partially offset by higher net credit losses in Mexico Consumer.

All Other (Managed Basis) net loss of \$457 million was driven by the higher expenses and the lower revenues, partially offset by the lower cost of credit.

Citigroup will host a conference call today at 11:00 AM (ET). A live webcast of the presentation, as well as financial results and presentation materials, will be available at <https://www.citigroup.com/global/investors>. The live webcast of the presentation can also be accessed at <https://www.veracast.com/webcasts/citigroup/webinars/Citi1Q24.cfm>

Additional financial, statistical and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's First Quarter 2024 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.

Citi is a preeminent banking partner for institutions with cross-border needs, a global leader in wealth management and a valued personal bank in its home market of the United States. Citi does business in nearly 160 countries and jurisdictions, providing corporations, governments, investors, institutions and individuals with a broad range of financial products and services.

Additional information may be found at www.citigroup.com | X: @Citi | YouTube: www.youtube.com/citi | Blog: <http://blog.citigroup.com> | Facebook: www.facebook.com/citi | LinkedIn: www.linkedin.com/company/citi

Certain statements in this release are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors. These factors include, among others: (i) Citi's ability to achieve its objectives, including expense savings and revenue targets, from its transformation, simplification and other strategic and other initiatives; (ii) the impacts from central bank interest rate policies, whether due to continued elevated interest rates, or potential reductions in interest rates and a resulting decline in net interest income; (iii) revisions to the U.S. Basel III rules, including the recently issued notice of proposed rulemaking, known as the Basel III Endgame, and other proposed changes in regulatory capital rules; (iv) continued elevated levels of, or any resurgence in, inflation and its impacts; (v) the various uncertainties and impacts related to or resulting from Russia's war in Ukraine and the conflict in the Middle East; and (vi) the precautionary statements included in this release. These factors also consist of those contained in Citigroup's filings with the U.S. Securities and Exchange Commission, including without limitation the "Risk Factors" section of Citigroup's 2023 Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

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Appendix A

| Citigroup (\$ in millions) | 1Q24 | 4Q23 | 1Q23 |
|---|-------------------|-------------------|-------------------|
| Net Income (Loss) | \$ 3,371 | \$ (1,839) | \$ 4,606 |
| Less: Preferred Dividends | 279 | 300 | 277 |
| Net Income (Loss) to Common Shareholders | \$ 3,092 | \$ (2,139) | \$ 4,329 |
| Average Common Equity | \$ 188,001 | \$ 189,440 | \$ 184,107 |
| Less: Average Goodwill and Intangibles | (23,335) | (24,268) | (23,057) |
| Average Tangible Common Equity (TCE) | \$ 164,666 | \$ 165,172 | \$ 161,050 |
| ROE | 6.6% | (4.5)% | 9.5% |
| RoTCE | 7.6% | (5.1)% | 10.9% |

Appendix B

| Citigroup (\$ in millions) | 1Q'24 | 1Q'23 | % Δ YoY |
|---|------------------|------------------|-------------|
| Total Citigroup Revenue - As Reported | \$ 21,104 | \$ 21,447 | (2)% |
| Less: | | | |
| Total Divestiture-related Impact on Revenue | (12) | 1,018 | |
| Total Citigroup Revenue, Excluding Total Divestiture-related Impact | \$ 21,116 | \$ 20,429 | 3% |
| Total Citigroup Operating Expenses - As Reported | \$ 14,195 | \$ 13,289 | 7% |
| Less: | | | |
| Incremental FDIC Special Assessment Impact on Operating Expenses | 251 | - | |
| Total Divestiture-related Impact on Operating Expenses | 110 | 73 | |
| Total Citigroup Operating Expenses, Excluding Total Divestiture-related Impact and Incremental FDIC Special Assessment | \$ 13,834 | \$ 13,216 | 5% |

Appendix C (a)

| All Other (\$ in millions) | 1Q'24 | 4Q'23 | 1Q'23 | % Δ QoQ | % Δ YoY |
|--|-----------------|-------------------|-----------------|--------------|--------------|
| All Other Revenues, Managed Basis | \$ 2,385 | \$ 2,032 | \$ 2,617 | 17% | (9)% |
| Add: | | | | | |
| All Other Divestiture-related Impact on Revenue ^(b) | \$ (12) | \$ (62) | \$ 1,018 | | |
| All Other Revenues (U.S. GAAP) | \$ 2,373 | \$ 1,970 | \$ 3,635 | 20% | (35)% |
| All Other Operating Expenses, Managed Basis | \$ 2,668 | \$ 4,455 | \$ 2,254 | (40)% | 18% |
| Add: | | | | | |
| All Other Divestiture-related Impact on Operating Expenses ^{(c)(d)} | \$ 110 | \$ 106 | \$ 73 | | |
| All Other Operating Expenses (U.S. GAAP) | \$ 2,778 | \$ 4,561 | \$ 2,327 | (39)% | 19% |
| All Other Cost of Credit, Managed Basis | \$ 185 | \$ 460 | \$ 446 | (60)% | (59)% |
| Add: | | | | | |
| All Other Net credit losses | 11 | 33 | (12) | | |
| All Other Net ACL build / (release) ^(e) | — | (63) | 4 | | |
| All Other Other provisions ^(f) | — | — | — | | |
| All Other Citigroup Cost of Credit (U.S. GAAP) | \$ 196 | \$ 430 | \$ 438 | (54)% | (55)% |
| All Other Citigroup Net Income (Loss), Managed Basis | \$ (457) | \$ (2,240) | \$ 198 | 80% | NM |
| Add: | | | | | |
| All Other Divestiture-related Impact on Revenue ^(b) | (12) | (62) | 1,018 | | |
| All Other Divestiture-related Impact on Operating Expenses ^{(c)(d)} | (110) | (106) | (73) | | |
| All Other Divestiture-related Impact on Cost of Credit | (11) | 30 | 8 | | |
| All Other Divestiture-related Impact on Taxes ^(b) | 39 | 27 | (305) | | |
| All Other Net Income (Loss) (U.S. GAAP) | \$ (551) | \$ (2,351) | \$ 846 | 77% | NM |

- (a) Reconciling Items consist of the divestiture-related impacts excluded from the results of All Other, as well as All Other—Legacy Franchises on a managed basis.
(b) 1Q23 includes an approximate \$1.059 billion gain on sale recorded in revenue (approximately \$727 million after various taxes) related to Citi's sale of the India consumer banking business. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2023.
(c) 4Q23 includes approximately \$106 million in operating expenses (approximately \$75 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Annual Report on Form 10-K for the year ended December 31, 2023.
(d) 1Q24 includes approximately \$110 million in operating expenses (approximately \$77 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets.
(e) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.
(f) Includes provisions for policyholder benefits and claims and other assets.

Appendix D

| (\$ in millions) | 1Q'24 ⁽¹⁾ | 4Q'23 | 1Q'23 |
|--|----------------------|---------------------|---------------------|
| Citigroup Common Stockholders' Equity⁽²⁾ | \$ 189,059 | \$ 187,937 | \$ 188,186 |
| Add: Qualifying noncontrolling interests | 159 | 153 | 207 |
| Regulatory Capital Adjustments and Deductions: | | | |
| Add: CECL transition provision ⁽³⁾ | 757 | 1,514 | 1,514 |
| Less: | | | |
| Accumulated net unrealized gains (losses) on cash flow hedges, net of tax | (914) | (1,406) | (2,161) |
| Cumulative unrealized net gain (loss) related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax | (1,031) | (410) | 1,037 |
| Intangible Assets: | | | |
| Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁴⁾ | 18,647 | 18,778 | 18,844 |
| Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs | 3,258 | 3,349 | 3,607 |
| Defined benefit pension plan net assets; other | 1,386 | 1,317 | 1,999 |
| Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards ⁽⁵⁾ | 11,936 | 12,075 | 11,783 |
| Excess over 10% / 15% limitations for other DTAs, certain common stock investments, and MSRs ⁽⁵⁾⁽⁶⁾ | 3,551 | 2,306 | 1,045 |
| Common Equity Tier 1 Capital (CET1) | \$ 153,142 | \$ 153,595 | \$ 153,753 |
| Risk-Weighted Assets (RWA)⁽³⁾ | \$ 1,137,050 | \$ 1,148,608 | \$ 1,144,359 |
| Common Equity Tier 1 Capital Ratio (CET1 / RWA)⁽³⁾ | 13.5% | 13.4% | 13.4% |

Note: Citi's binding CET1 Capital ratios were derived under the Basel III Standardized Approach for all periods reflected.

- (1) Preliminary.
(2) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
(3) Please refer to Footnote 2 at the end of this press release for additional information.

- (4) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
(5) Represents deferred tax excludable from Basel III CET1 Capital, which includes net DTAs arising from net operating loss, foreign tax credit and general business credit tax carry-forwards and DTAs arising from timing differences (future deductions) that are deducted from CET1 capital exceeding the 10% limitation.
(6) Assets subject to 10% / 15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. For all periods presented, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.

Appendix E

| <i>(Sin millions)</i> | 1Q'24 ⁽¹⁾ | 4Q'23 | 1Q'23 |
|--|----------------------|---------------------|---------------------|
| Common Equity Tier 1 Capital (CET1)⁽²⁾ | \$ 153,142 | \$ 153,595 | \$ 153,753 |
| Additional Tier 1 Capital (AT1)⁽³⁾ | 18,923 | 18,909 | 21,496 |
| Total Tier 1 Capital (T1C) (CET1 + AT1) | \$ 172,065 | \$ 172,504 | \$ 175,249 |
| Total Leverage Exposure (TLE)⁽²⁾ | \$ 2,949,960 | \$ 2,964,954 | \$ 2,939,744 |
| Supplementary Leverage Ratio (T1C / TLE) | 5.8% | 5.8% | 6.0% |

- (1) Preliminary.
(2) Please refer to Footnote 2 at the end of this press release for additional information.
(3) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

Appendix F

| <i>(\$ and shares in millions)</i> | 1Q'24 ⁽¹⁾ | 4Q'23 | 1Q'23 |
|---|----------------------|-------------------|-------------------|
| Common Stockholders' Equity | \$ 188,985 | \$ 187,853 | \$ 188,050 |
| Less: | | | |
| Goodwill | 20,042 | 20,098 | 19,882 |
| Intangible Assets (other than MSRs) | 3,636 | 3,730 | 3,974 |
| Goodwill and Identifiable Intangible Assets (other than MSRs) Related to Assets Held-for-Sale | - | - | 246 |
| Tangible Common Equity (TCE) | \$ 165,307 | \$ 164,025 | \$ 163,948 |
| Common Shares Outstanding (CSO) | 1,907.4 | 1,903.1 | 1,946.8 |
| Tangible Book Value Per Share | \$ 86.67 | \$ 86.19 | \$ 84.21 |

- (1) Preliminary.

Appendix G

| Banking (\$ in millions) | 1Q'24 | 4Q'23 | 1Q'23 | % Δ QoQ | % Δ YoY |
|--|---------------|---------------|---------------|-----------|------------|
| Corporate Lending Revenues - As Reported | \$ 811 | \$ 290 | \$ 484 | NM | 68% |
| Less: | | | | | |
| Gain/(loss) on loan hedges ^(a) | \$ (104) | \$ (131) | \$ (199) | 21% | 48% |
| Corporate Lending Revenues - Excluding Gain/(loss) on loan hedges | \$ 915 | \$ 421 | \$ 683 | NM | 34% |

- (a) Please refer to Footnote 8 at the end of this press release for additional information.

Appendix H

| (\$ in billions) | 1Q'24 | 4Q'23 | 1Q'23 |
|--|-----------------|-----------------|-----------------|
| Average Tangible Common Equity (TCE) | | | |
| Services | \$ 24.9 | \$ 23.0 | \$ 23.0 |
| Markets | 54.0 | 53.1 | 53.1 |
| Banking | 21.8 | 21.4 | 21.4 |
| USPB | 25.2 | 21.9 | 21.9 |
| Wealth | 13.2 | 13.4 | 13.4 |
| All Other | 25.6 | 32.4 | 28.3 |
| Total Citigroup Average TCE | \$ 164.7 | \$ 165.2 | \$ 161.1 |
| Plus: | | | |
| Average Goodwill | 19.6 | 20.4 | 18.7 |
| Average Intangible Assets (other than MSR's) | 3.7 | 3.8 | 3.9 |
| Average Goodwill and Identifiable Intangible Assets (other than MSR's) Related to Assets Held-for-Sale | - | - | 0.4 |
| Total Citigroup Average Common Stockholders' Equity | \$ 188.0 | \$ 189.4 | \$ 184.1 |

(1) Ratios as of March 31, 2024 are preliminary. Citigroup's allocated average tangible common equity (TCE) and return on average tangible common equity (RoTCE) are non-GAAP financial measures. RoTCE represents annualized net income available to common shareholders as a percentage of average TCE. For the components of these calculations, see Appendix A. See Appendix F for a reconciliation of common equity to TCE. For a reconciliation of the summation of the segments' and components' average allocated TCE to Citigroup's total average stockholder's equity, see Appendix H.

(2) Ratios as of March 31, 2024 are preliminary. Citigroup's Common Equity Tier 1 (CET1) Capital ratio and Supplementary Leverage ratio (SLR) reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. Excluding these deferrals, Citigroup's CET1 Capital ratio and SLR as of March 31, 2024 would be 13.4% and 5.8%, respectively, on a fully reflected basis. For additional information, see "Capital Resources—Regulatory Capital Treatment—Modified Transition of the Current Expected Credit Losses Methodology" in Citigroup's 2023 Annual Report on Form 10-K. Certain prior period amounts have been revised to conform with enhancements made in the current period.

For the composition of Citigroup's CET1 Capital and ratio, see Appendix D. For the composition of Citigroup's SLR, see Appendix E.

(3) Citigroup's payout ratio is the sum of common dividends and common share repurchases divided by net income available to common shareholders.

(4) Citigroup's tangible book value per share is a non-GAAP financial measure. See Appendix F for a reconciliation of common equity to tangible common equity and resulting calculation of tangible book value per share.

(5) First quarter 2023 includes an approximate \$1.059 billion gain on sale recorded in revenue (approximately \$727 million after various taxes) related to Citi's sale of the India consumer banking business.

First quarter 2024 includes approximately \$110 million in operating expenses (approximately \$77 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets.

Results of operations excluding divestiture-related impacts are non-GAAP financial measures. For additional information and a reconciliation to reported results, please refer to Appendix B.

(6) Citi recorded a \$251 million incremental pre-tax charge to operating expenses in the first quarter 2024 related to Citi's receipt of a notification that the FDIC had increased its estimated loss attributable to the protection of uninsured depositors at Silicon Valley Bank and Signature Bank. Results of operations excluding the impact of this charge are non-GAAP financial measures. For a reconciliation to reported results, please refer to Appendix B.

(7) Citi recorded \$225 million in restructuring charges in the first quarter 2024, largely driven by severance and other related charges, related to Citi's organizational and management simplification initiatives.

(8) Credit derivatives are used to economically hedge a portion of the *Corporate Lending* portfolio that includes both accrual loans and loans at fair value. Gain / (loss) on loan hedges includes the mark-to-market on the credit derivatives and the mark-to-market on the loans in the portfolio that are at fair value. In the first quarter 2024, gain / (loss) on loan hedges

included \$(104) million related to *Corporate Lending*, compared to \$(199) million in the prior-year period. The fixed premium costs of these hedges are netted against the *Corporate Lending* revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain / (loss) on loan hedges are non-GAAP financial measures. For a reconciliation to reported results, please refer to Appendix G.

⁽⁹⁾ Certain revenues earned by Citi are subject to a revenue sharing agreement to *Banking – Corporate Lending* from *Investment Banking* and certain *Markets* and *Services* products sold to clients.

⁽¹⁰⁾ *All Other (Managed Basis)* reflects results on a managed basis, which excludes divestiture-related impacts, for all periods, related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico consumer banking and small business and middle market banking within *Legacy Franchises*. Certain of the results of operations of *All Other (Managed Basis)* and *Legacy Franchises (Managed Basis)* that exclude divestiture-related impacts are non-GAAP financial measures. For additional information and a reconciliation of these results, please refer to Appendix C.



CITIGROUP—QUARTERLY FINANCIAL DATA SUPPLEMENT

1Q24

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CITIGROUP FINANCIAL SUMMARY

(In millions of dollars, except per share amounts and as otherwise noted)

| | 1Q | 2Q | 3Q | 4Q | 1Q | 1Q24 Increase/ (Decrease) from | |
|---|-----------------|-----------------|-----------------|-------------------|-----------------|-----------------------------------|--------------|
| | 2023 | 2023 | 2023 | 2023 | 2024 | 4Q23 | 1Q23 |
| Total revenues, net of interest expense⁽¹⁾⁽²⁾ | \$ 21,447 | \$ 19,436 | \$ 20,139 | \$ 17,440 | \$ 21,104 | 21% | (2%) |
| Total operating expenses ⁽³⁾⁽⁴⁾⁽⁵⁾ | 13,289 | 13,570 | 13,511 | 15,996 | 14,195 | (11%) | 7% |
| Net credit losses (NCLs) | 1,302 | 1,504 | 1,637 | 1,994 | 2,303 | 15% | 77% |
| Credit reserve build (release) for loans | 435 | 257 | 179 | 478 | 119 | (75%) | (73%) |
| Provision / (release) for unfunded lending commitments | (194) | (96) | (54) | (61) | (98) | (21%) | 49% |
| Provisions for benefits and claims, other assets and HTM debt securities | 432 | 159 | 78 | 1,156 | 41 | (96%) | (91%) |
| Provisions for credit losses and for benefits and claims | 1,975 | 1,824 | 1,840 | 3,547 | 2,365 | (33%) | 20% |
| Income (loss) from continuing operations before income taxes | 6,183 | 4,042 | 4,788 | (2,103) | 4,544 | NM | (27%) |
| Income taxes (benefits) | 1,531 | 1,090 | 1,203 | (298) | 1,136 | NM | (26%) |
| Income (loss) from continuing operations | 4,652 | 2,952 | 3,585 | (1,807) | 3,408 | NM | (27%) |
| Income (loss) from discontinued operations, net of taxes | (1) | (1) | 2 | (1) | (1) | - | - |
| Net income (loss) before noncontrolling interests | 4,651 | 2,951 | 3,587 | (1,808) | 3,407 | NM | (27%) |
| Net income (loss) attributable to noncontrolling interests | 45 | 36 | 41 | 31 | 36 | 16% | (20%) |
| Citigroup's net income (loss) | \$ 4,606 | \$ 2,915 | \$ 3,546 | \$ (1,839) | \$ 3,371 | NM | (27%) |
| Diluted earnings per share: | | | | | | | |
| Income (loss) from continuing operations | \$ 2.19 | \$ 1.33 | \$ 1.63 | \$ (1.16) | \$ 1.58 | NM | (28%) |
| Citigroup's net income (loss) | \$ 2.19 | \$ 1.33 | \$ 1.63 | \$ (1.16) | \$ 1.58 | NM | (28%) |
| Preferred dividends | \$ 277 | \$ 288 | \$ 333 | \$ 300 | \$ 279 | (7%) | 1% |
| Income allocated to unrestricted common shareholders - basic | | | | | | | |
| Income (loss) from continuing operations | \$ 4,296 | \$ 2,595 | \$ 3,158 | \$ (2,217) | \$ 3,048 | NM | (29%) |
| Citigroup's net income (loss) | 4,295 | 2,594 | 3,160 | (2,218) | 3,047 | NM | (29%) |
| Income allocated to unrestricted common shareholders - diluted | | | | | | | |
| Income (loss) from continuing operations | \$ 4,307 | \$ 2,610 | \$ 3,174 | \$ (2,217) | \$ 3,063 | NM | (29%) |
| Citigroup's net income (loss) | 4,306 | 2,609 | 3,176 | (2,218) | 3,062 | NM | (29%) |
| Shares (in millions): | | | | | | | |
| Average basic | 1,943.5 | 1,942.8 | 1,924.4 | 1,909.7 | 1,910.4 | - | (2%) |
| Average diluted | 1,964.1 | 1,968.6 | 1,951.7 | 1,909.7 | 1,943.2 | 2% | (1%) |
| Common shares outstanding, at period end | 1,946.8 | 1,925.7 | 1,913.9 | 1,903.1 | 1,907.4 | - | (2%) |
| Regulatory capital ratios and performance metrics: | | | | | | | |
| Common Equity Tier 1 (CET1) Capital ratio ⁽⁶⁾⁽⁷⁾⁽⁸⁾ | 13.44% | 13.37% | 13.59% | 13.37% | 13.5% | - | 2% |
| Tier 1 Capital ratio ⁽⁶⁾⁽⁷⁾⁽⁸⁾ | 15.31% | 15.24% | 15.40% | 15.02% | 15.1% | - | (330) bps |
| Total Capital ratio ⁽⁶⁾⁽⁷⁾⁽⁸⁾ | 15.40% | 15.84% | 15.78% | 15.13% | 15.2% | - | 530 bps |
| Supplementary Leverage ratio (SLR) ⁽⁹⁾⁽¹⁰⁾ | 5.96% | 5.97% | 6.04% | 5.82% | 5.8% | - | - |
| Return on average assets | 0.76% | 0.47% | 0.58% | (0.30%) | 0.55% | - | - |
| Return on average common equity | 9.5% | 5.6% | 6.7% | (4.5%) | 6.6% | - | - |
| Average tangible common equity (TCE) (in billions of dollars) | \$ 161.1 | \$ 164.1 | \$ 165.3 | \$ 165.2 | \$ 164.7 | - | - |
| Return on average tangible common equity (RoTCE) ⁽¹⁰⁾ | 10.9% | 6.4% | 7.7% | (5.1%) | 7.6% | - | - |
| Efficiency ratio (total operating expenses/total revenues, net) | 62.0% | 69.8% | 67.1% | 91.7% | 67.3% | - | - |
| Balance sheet data (in billions of dollars, except per share amounts): | | | | | | | |
| Total assets | \$ 2,455.1 | \$ 2,423.7 | \$ 2,368.5 | \$ 2,411.8 | \$ 2,432.5 | 1% | (1%) |
| Total average assets | 2,452.2 | 2,465.6 | 2,413.8 | 2,427.3 | 2,450.3 | 1% | - |
| Total loans | 652.0 | 660.6 | 666.3 | 689.4 | 674.6 | (2%) | 3% |
| Total deposits | 1,330.5 | 1,319.9 | 1,273.5 | 1,308.7 | 1,307.2 | - | (2%) |
| Citigroup's stockholders' equity | 208.3 | 208.7 | 209.5 | 205.5 | 206.6 | 1% | (1%) |
| Book value per share | 95.59 | 97.97 | 99.28 | 98.71 | 99.08 | - | 3% |
| Tangible book value per share | 84.21 | 85.34 | 86.90 | 86.19 | 86.67 | 1% | 3% |
| Direct staff (in thousands) | 240 | 240 | 240 | 239 | 237 | (1%) | (1%) |

(1) See footnote 2 on page 14.

(2) See footnote 4 on page 14.

(3) See footnote 3 on page 14.

(4) See footnote 5 on page 14.

(5) See footnote 6 on page 14.

(6) 1Q24 is preliminary.

(7) Cit's binding CET1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach, whereas Cit's binding Total Capital ratios were derived under the Basel III Advanced Approaches framework for all periods presented. For the composition of Cit's CET1 Capital and ratio, see page 22.

(8) Cit's regulatory capital ratios and components reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. For additional information, see "Capital Resources-Regulatory Capital Treatment-Modified Transition of the Current Expected Credit Losses Methodology" in Citigroup's 2023 Annual Report on Form 10-K.

(9) For the composition of Cit's SLR, see page 22.

(10) TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of Cit's average TCE to Cit's total average stockholders' equity.

Note: Ratios and variance percentages are calculated based on the displayed amounts.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

CITIGROUP CONSOLIDATED STATEMENT OF INCOME
(In millions of dollars)

| | 1Q 2023 | 2Q 2023 | 3Q 2023 | 4Q 2023 | 1Q 2024 | 1Q24 Increase/ (Decrease) from | |
|---|-----------------|-----------------|-----------------|-------------------|-----------------|-----------------------------------|--------------|
| | | | | | | 4Q23 | 1Q23 |
| Revenues | | | | | | | |
| Interest income | \$ 29,395 | \$ 32,647 | \$ 34,837 | \$ 36,379 | \$ 36,223 | - | 23% |
| Interest expense | 16,047 | 18,747 | 21,009 | 22,555 | 22,716 | 1% | 42% |
| Net interest income (NII) | 13,348 | 13,900 | 13,828 | 13,824 | 13,507 | (2%) | 1% |
| Commissions and fees | 2,366 | 2,132 | 2,195 | 2,212 | 2,724 | 23% | 15% |
| Principal transactions | 3,939 | 2,528 | 3,008 | 1,473 | 3,274 | NM | (17%) |
| Administrative and other fiduciary fees | 896 | 989 | 971 | 925 | 1,037 | 12% | 16% |
| Realized gains (losses) on sales of investments, net | 72 | 49 | 30 | 37 | 115 | NM | 60% |
| Impairment losses on investments | (86) | (71) | (70) | (96) | (30) | 69% | 65% |
| Provision for credit losses on AFS debt securities ⁽¹⁾ | (1) | 1 | (1) | (3) | - | 100% | 100% |
| Other revenue (loss) | 913 | (92) | 178 | (932) | 477 | NM | (48%) |
| Total non-interest revenues (NIR) | 8,099 | 5,536 | 6,311 | 3,616 | 7,597 | NM | (6%) |
| Total revenues, net of interest expense | 21,447 | 19,436 | 20,139 | 17,440 | 21,104 | 21% | (2%) |
| Provisions for credit losses and for benefits and claims | | | | | | | |
| Net credit losses | 1,302 | 1,504 | 1,637 | 1,994 | 2,303 | 15% | 77% |
| Credit reserve build / (release) for loans | 435 | 257 | 179 | 478 | 119 | (75%) | (73%) |
| Provision for credit losses on loans | 1,737 | 1,761 | 1,816 | 2,472 | 2,422 | (2%) | 39% |
| Provision for credit losses on held-to-maturity (HTM) debt securities | (17) | (4) | (3) | - | 10 | NM | NM |
| Provision for credit losses on other assets | 425 | 149 | 56 | 1,132 | 4 | (100%) | (99%) |
| Policyholder benefits and claims | 24 | 14 | 25 | 24 | 27 | 13% | 13% |
| Provision for credit losses on unfunded lending commitments | (194) | (96) | (54) | (81) | (98) | (21%) | 49% |
| Total provisions for credit losses and for benefits and claims⁽²⁾ | 1,975 | 1,824 | 1,840 | 3,547 | 2,365 | (33%) | 20% |
| Operating expenses | | | | | | | |
| Compensation and benefits | 7,538 | 7,388 | 7,424 | 6,882 | 7,673 | 11% | 2% |
| Premises and equipment | 598 | 595 | 620 | 695 | 585 | (16%) | (2%) |
| Technology / communication | 2,127 | 2,309 | 2,256 | 2,414 | 2,246 | (7%) | 6% |
| Advertising and marketing | 331 | 361 | 324 | 377 | 228 | (40%) | (31%) |
| Restructuring | N/A | N/A | N/A | 781 | 225 | NM | NM |
| Other operating | 2,695 | 2,917 | 2,887 | 4,847 | 3,238 | (33%) | 20% |
| Total operating expenses | 13,289 | 13,570 | 13,511 | 15,996 | 14,195 | (11%) | 7% |
| Income (loss) from continuing operations before income taxes | | | | | | | |
| | 6,183 | 4,042 | 4,788 | (2,103) | 4,544 | NM | (27%) |
| Provision (benefit) for income taxes | 1,531 | 1,090 | 1,203 | (296) | 1,136 | NM | (26%) |
| Income (loss) from continuing operations | 4,652 | 2,952 | 3,585 | (1,807) | 3,408 | NM | (27%) |
| Discontinued operations | | | | | | | |
| Income (loss) from discontinued operations | (1) | (1) | 2 | (1) | (1) | - | - |
| Provision (benefit) for income taxes | - | - | - | - | - | - | - |
| Income (loss) from discontinued operations, net of taxes | (1) | (1) | 2 | (1) | (1) | - | - |
| Net income (loss) before attribution to noncontrolling interests | 4,651 | 2,951 | 3,587 | (1,808) | 3,407 | NM | (27%) |
| Noncontrolling interests | 45 | 36 | 41 | 31 | 36 | 16% | (20%) |
| Citigroup's net income (loss) | \$ 4,606 | \$ 2,915 | \$ 3,546 | \$ (1,839) | \$ 3,371 | NM | (27%) |

(1) This presentation is in accordance with ASC 326, which requires the provision for credit losses on AFS debt securities to be included in revenue.
(2) This total excludes the provision for credit losses on AFS debt securities, which is disclosed separately above.

N/A Not applicable.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

CITIGROUP CONSOLIDATED BALANCE SHEET
(In millions of dollars)

| | March 31, 2023 | June 30, 2023 | September 30, 2023 | December 31, 2023 | March 31, 2024 ⁽¹⁾ | 1Q24 Increase/ (Decrease) from | |
|---|---------------------|---------------------|-----------------------|----------------------|----------------------------------|-----------------------------------|-------------|
| | | | | | | 4Q23 | 1Q23 |
| Assets | | | | | | | |
| Cash and due from banks (including segregated cash and other deposits) | \$ 26,224 | \$ 25,763 | \$ 26,548 | \$ 27,342 | \$ 25,174 | (8)% | (4)% |
| Deposits with banks, net of allowance | 302,735 | 271,145 | 227,439 | 233,590 | 247,556 | 6% | (18)% |
| Securities borrowed and purchased under resale agreements, net of allowance | 384,198 | 337,103 | 335,059 | 345,700 | 344,264 | - | (10)% |
| Brokerage receivables, net of allowance | 55,491 | 60,850 | 66,194 | 53,915 | 61,314 | 14% | 10% |
| Trading account assets | 383,906 | 423,189 | 406,368 | 411,756 | 431,468 | 5% | 12% |
| Investments | | | | | | | |
| Available-for-sale debt securities | 240,487 | 237,334 | 241,783 | 256,936 | 254,898 | (1)% | 6% |
| Held-to-maturity debt securities, net of allowance | 264,342 | 262,066 | 259,456 | 254,247 | 252,459 | (1)% | (4)% |
| Equity securities | 7,749 | 7,745 | 7,759 | 7,902 | 7,826 | (1)% | 1% |
| Total Investments | 512,578 | 507,145 | 508,998 | 519,085 | 515,183 | (1)% | 1% |
| Loans | | | | | | | |
| Consumer ⁽²⁾ | 363,696 | 374,591 | 377,714 | 389,197 | 381,759 | (2)% | 5% |
| Corporate ⁽³⁾ | 288,299 | 286,021 | 288,634 | 300,165 | 292,819 | (2)% | 2% |
| Loans, net of unearned income | 651,995 | 660,612 | 666,348 | 689,362 | 674,578 | (2)% | 3% |
| Allowance for credit losses on loans (ACLL) | (17,169) | (17,496) | (17,629) | (18,145) | (18,296) | (1)% | (7)% |
| Total loans, net | 634,826 | 643,116 | 648,719 | 671,217 | 656,282 | (2)% | 3% |
| Goodwill | 19,822 | 19,998 | 19,829 | 20,098 | 20,042 | - | 1% |
| Intangible assets (including MSRs) | 4,632 | 4,576 | 4,540 | 4,421 | 4,338 | (2)% | (6)% |
| Premises and equipment, net of depreciation and amortization | 27,119 | 27,818 | 27,959 | 28,747 | 29,188 | 2% | 8% |
| Other assets, net of allowance | 103,522 | 102,972 | 96,824 | 95,963 | 97,701 | 2% | (6)% |
| Total assets | \$ 2,455,113 | \$ 2,423,675 | \$ 2,368,477 | \$ 2,411,834 | \$ 2,432,510 | 1% | (1)% |
| Liabilities | | | | | | | |
| Non-interest-bearing deposits in U.S. offices | \$ 123,969 | \$ 109,844 | \$ 104,061 | \$ 112,089 | \$ 112,535 | - | (9)% |
| Interest-bearing deposits in U.S. offices | 587,477 | 590,700 | 569,428 | 576,784 | 570,259 | (1)% | (3)% |
| Total U.S. deposits | 711,446 | 700,544 | 673,489 | 688,873 | 682,794 | (1)% | (4)% |
| Non-interest-bearing deposits in offices outside the U.S. | 90,404 | 91,899 | 84,663 | 88,988 | 87,936 | (1)% | (3)% |
| Interest-bearing deposits in offices outside the U.S. | 528,609 | 527,424 | 515,354 | 530,820 | 536,433 | 1% | 1% |
| Total international deposits | 619,013 | 619,323 | 600,017 | 619,808 | 624,369 | 1% | 1% |
| Total deposits | 1,330,459 | 1,319,867 | 1,273,506 | 1,308,681 | 1,307,163 | - | (2)% |
| Securities loaned and sold under repurchase agreements | 257,681 | 260,035 | 256,770 | 278,107 | 299,387 | 8% | 16% |
| Brokerage payables | 76,708 | 69,433 | 75,076 | 63,539 | 73,013 | 15% | (5)% |
| Trading account liabilities | 185,010 | 170,664 | 164,624 | 155,345 | 156,652 | 1% | (15)% |
| Short-term borrowings | 40,187 | 40,430 | 43,166 | 37,457 | 31,910 | (15)% | (21)% |
| Long-term debt | 279,684 | 274,510 | 275,760 | 286,619 | 285,495 | - | 2% |
| Other liabilities, plus allowances ⁽⁴⁾ | 76,365 | 79,314 | 69,380 | 75,835 | 71,492 | (6)% | (6)% |
| Total liabilities | \$ 2,246,094 | \$ 2,214,253 | \$ 2,158,282 | \$ 2,205,583 | \$ 2,225,112 | 1% | (1)% |
| Equity | | | | | | | |
| Stockholders' equity | | | | | | | |
| Preferred stock | \$ 20,245 | \$ 20,245 | \$ 19,495 | \$ 17,600 | \$ 17,600 | - | (13)% |
| Common stock | 31 | 31 | 31 | 31 | 31 | - | - |
| Additional paid-in capital | 108,369 | 108,579 | 108,757 | 108,955 | 108,592 | - | - |
| Retained earnings | 198,353 | 199,976 | 202,135 | 198,905 | 200,956 | 1% | 1% |
| Treasury stock, at cost | (73,282) | (74,247) | (74,738) | (75,238) | (74,865) | - | (2)% |
| Accumulated other comprehensive income (loss) (AOCI) | (45,441) | (45,865) | (46,177) | (44,800) | (45,729) | (2)% | (1)% |
| Total common equity | \$ 188,050 | \$ 188,474 | \$ 190,008 | \$ 187,853 | \$ 188,985 | 1% | - |
| Total Citigroup stockholders' equity | \$ 208,295 | \$ 208,719 | \$ 209,503 | \$ 205,453 | \$ 206,585 | 1% | (1)% |
| Noncontrolling interests | 724 | 703 | 692 | 798 | 813 | 2% | 12% |
| Total equity | 209,019 | 209,422 | 210,195 | 206,251 | 207,398 | 1% | (1)% |
| Total liabilities and equity | \$ 2,455,113 | \$ 2,423,675 | \$ 2,368,477 | \$ 2,411,834 | \$ 2,432,510 | 1% | (1)% |

- (1) March 31, 2024 is preliminary.
(2) Consumer loans include loans managed by USPB, Wealth, and All Other—Legacy Franchises (other than Mexico small business and middle-market banking (Mexico SBMM) loans) that are included in Consumer loans.
(3) Corporate loans include loans managed by Services, Markets, Banking, and All Other—Legacy Franchises—Mexico SBMM that are included in Corporate loans.
(4) Includes allowance for credit losses for unfunded lending commitments. See page 19.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

OPERATING SEGMENT, REPORTING UNIT, AND COMPONENT DETAILS

(In millions of dollars)

| | 1Q | 2Q | 3Q | 4Q | 1Q | 1Q24 Increase/ (Decrease) from | |
|---|------------------|------------------|------------------|-------------------|------------------|-----------------------------------|--------------|
| | 2023 | 2023 | 2023 | 2023 | 2024 | 4Q23 | 1Q23 |
| Revenues, net of interest expense | | | | | | | |
| Services | \$ 4,394 | \$ 4,555 | \$ 4,636 | \$ 4,517 | \$ 4,766 | 6% | 8% |
| Markets | 5,790 | 4,816 | 4,771 | 3,388 | 5,378 | 59% | (7%) |
| Banking | 1,151 | 1,140 | 1,347 | 954 | 1,714 | 80% | 49% |
| U.S. Personal Banking | 4,711 | 4,619 | 4,917 | 4,940 | 5,178 | 5% | 10% |
| Wealth | 1,766 | 1,799 | 1,855 | 1,671 | 1,695 | 1% | (4%) |
| All Other—managed basis ⁽¹⁾⁽²⁾ | 2,617 | 2,513 | 2,217 | 2,032 | 2,385 | 17% | (9%) |
| Reconciling Items—divestiture-related impacts ⁽³⁾ | 1,018 | (6) | 396 | (62) | (12) | 81% | NM |
| Total net revenues—reported | \$ 21,447 | \$ 19,436 | \$ 20,139 | \$ 17,440 | \$ 21,104 | 21% | (2%) |
| Income (loss) from continuing operations | | | | | | | |
| Services | \$ 1,309 | \$ 1,229 | \$ 1,355 | \$ 806 | \$ 1,519 | 88% | 16% |
| Markets | 1,869 | 1,148 | 1,061 | (143) | 1,410 | NM | (25%) |
| Banking | 57 | 46 | 162 | (324) | 539 | NM | NM |
| U.S. Personal Banking | 402 | 461 | 756 | 201 | 347 | 73% | (14%) |
| Wealth | 159 | 64 | 118 | 5 | 150 | NM | (6%) |
| All Other—managed basis ⁽¹⁾⁽²⁾ | 208 | 96 | (81) | (2,241) | (463) | 79% | NM |
| Reconciling Items—divestiture-related impacts ⁽³⁾ | 648 | (92) | 214 | (111) | (94) | 15% | NM |
| Income (loss) from continuing operations—reported | 4,652 | 2,952 | 3,585 | (1,807) | 3,408 | NM | (27%) |
| Discontinued operations | (1) | (1) | 2 | (1) | (1) | - | - |
| Net income (loss) attributable to noncontrolling interests | 45 | 36 | 41 | 31 | 36 | 16% | (20%) |
| Net income (loss) | \$ 4,606 | \$ 2,915 | \$ 3,546 | \$ (1,839) | \$ 3,371 | NM | (27%) |

- (1) Includes Legacy Franchises and certain unallocated costs of global staff functions (including finance, risk, human resources, legal, and compliance-related costs), other corporate expenses, and unallocated global operations and technology expenses, and income taxes, as well as Corporate Treasury investment activities and discontinued operations.
- (2) Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico consumer banking, small business and middle-market banking within Legacy Franchises. See page 14 for additional information.
- (3) Reconciling Items consist of the divestiture-related impacts excluded from All Other on a managed basis. See page 14 for additional information. The Reconciling Items are fully reflected in the various line items in Citi's Consolidated Statement of Income (page 2).

NM Not meaningful.

Reclassified to conform to the current period's presentation.

SERVICES

(In millions of dollars, except as otherwise noted)

| | 1Q | 2Q | 3Q | 4Q | 1Q | 1Q24 Increase/ (Decrease) from | |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------------------------|---------|
| | 2023 | 2023 | 2023 | 2023 | 2024 | 4Q23 | 1Q23 |
| Net interest income (including dividends) | \$ 3,126 | \$ 3,243 | \$ 3,440 | \$ 3,442 | \$ 3,317 | (4)% | 6% |
| Fee revenue | 741 | 787 | 782 | 815 | 797 | (2)% | 8% |
| Commissions and fees | 604 | 661 | 630 | 606 | 685 | 13% | 13% |
| Fiduciary and administrative and other | 1,345 | 1,448 | 1,412 | 1,421 | 1,482 | 4% | 10% |
| Total fee revenue | 226 | 242 | 267 | 271 | 248 | (8)% | 10% |
| Principal transactions | (303) | (378) | (483) | (617) | (281) | 54% | 7% |
| All other ⁽¹⁾ | 1,268 | 1,312 | 1,196 | 1,075 | 1,449 | 35% | 14% |
| Total non-interest revenue | 4,394 | 4,555 | 4,636 | 4,517 | 4,766 | 6% | 8% |
| Total revenues, net of interest expense | 2,409 | 2,506 | 2,520 | 2,596 | 2,666 | 3% | 11% |
| Total operating expenses | 6 | 13 | 27 | (6) | 6 | NM | - |
| Net credit losses (recoveries) on loans | (72) | (14) | 6 | 127 | 34 | (73)% | NM |
| Credit reserve build (release) for loans | 7 | (28) | 23 | (22) | 12 | NM | 71% |
| Provision (release) for credit losses on unfunded lending commitments | 45 | 250 | 39 | 547 | 12 | (98)% | (73)% |
| Provisions for credit losses for other assets and HTM debt securities | (14) | 223 | 95 | 646 | 64 | (90)% | NM |
| Provision for credit losses | 1,999 | 1,826 | 2,021 | 1,275 | 2,036 | 60% | 2% |
| Income from continuing operations before taxes | 690 | 597 | 666 | 469 | 517 | 10% | (25)% |
| Income taxes | 1,309 | 1,229 | 1,355 | 806 | 1,519 | 88% | 16% |
| Income from continuing operations | 13 | 16 | 16 | 21 | 25 | 19% | 92% |
| Noncontrolling interests | 1,296 | 1,213 | 1,339 | 785 | 1,494 | 90% | 15% |
| Net income | \$ 585 | \$ 584 | \$ 552 | \$ 586 | \$ 577 | (2)% | (1)% |
| EOP assets (in billions) | 598 | 584 | 566 | 582 | 580 | - | (3)% |
| Average assets (in billions) | 55% | 55% | 54% | 57% | 56% | (100) bps | 100 bps |
| Efficiency ratio | \$ 23.0 | \$ 23.0 | \$ 23.0 | \$ 23.0 | \$ 24.9 | 8% | 8% |
| Average allocated TCE (in billions) ⁽²⁾ | 22.9% | 21.2% | 23.1% | 13.5% | 24.1% | 1,060 bps | 120 bps |
| RoTCE ⁽²⁾ | | | | | | | |
| Revenue by component | | | | | | | |
| Net interest income | \$ 2,612 | \$ 2,718 | \$ 2,868 | \$ 2,887 | \$ 2,723 | (6)% | 4% |
| Non-interest revenue | 727 | 702 | 645 | 557 | 793 | 42% | 9% |
| Treasury and Trade Solutions (TTS) | 3,339 | 3,420 | 3,513 | 3,444 | 3,516 | 2% | 5% |
| Net interest income | 514 | 525 | 572 | 555 | 594 | 7% | 16% |
| Non-interest revenue | 541 | 610 | 551 | 518 | 656 | 27% | 21% |
| Securities Services | 1,055 | 1,135 | 1,123 | 1,073 | 1,250 | 16% | 18% |
| Total Services | \$ 4,394 | \$ 4,555 | \$ 4,636 | \$ 4,517 | \$ 4,766 | 6% | 8% |
| Revenue by geography | | | | | | | |
| North America | \$ 1,205 | \$ 1,294 | \$ 1,333 | \$ 1,299 | \$ 1,243 | (4)% | 3% |
| International | 3,189 | 3,261 | 3,303 | 3,218 | 3,523 | 9% | 10% |
| Total | \$ 4,394 | \$ 4,555 | \$ 4,636 | \$ 4,517 | \$ 4,766 | 6% | 8% |
| Key drivers⁽³⁾ (in billions of dollars, except as otherwise noted) | | | | | | | |
| Average loans by reporting unit | | | | | | | |
| TTS | \$ 78 | \$ 79 | \$ 82 | \$ 82 | \$ 81 | (1)% | 4% |
| Securities Services | 1 | 1 | 1 | 1 | 1 | - | - |
| Total | \$ 79 | \$ 80 | \$ 83 | \$ 83 | \$ 82 | (1)% | 4% |
| ACL as a % of EOP loans ⁽⁴⁾ | 0.36% | 0.32% | 0.33% | 0.47% | 0.54% | 7 bps | 18 bps |
| Average deposits by reporting unit and selected component | | | | | | | |
| TTS | \$ 705 | \$ 689 | \$ 677 | \$ 681 | \$ 684 | - | (3)% |
| Securities Services | 125 | 125 | 120 | 122 | 124 | 2% | (1)% |
| Total | \$ 830 | \$ 814 | \$ 797 | \$ 803 | \$ 808 | 1% | (3)% |
| AUC/AUA (in trillions of dollars) ⁽⁵⁾⁽⁶⁾ | \$ 21.6 | \$ 22.3 | \$ 21.5 | \$ 23.5 | \$ 24.0 | 2% | 11% |
| Cross - border transaction value | \$ 83.0 | \$ 87.8 | \$ 87.8 | \$ 99.4 | \$ 90.7 | (9)% | 9% |
| U.S. dollar clearing volume (in millions) | 38.3 | 38.8 | 40.0 | 40.2 | 39.6 | (1)% | 3% |
| Commercial card spend volumes | \$ 16.0 | \$ 17.3 | \$ 16.9 | \$ 16.6 | \$ 16.8 | 1% | 5% |

(1) Services includes revenues earned by Citi that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to Corporate Lending clients.

(2) TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

(3) Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.

(4) Excludes loans that are carried at fair value for all periods.

(5) Reflects prior-period revisions for certain AUC North America accounts.

(6) Preliminary.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

MARKETS

(In millions of dollars, except as otherwise noted)

| | 1Q 2023 | 2Q 2023 | 3Q 2023 | 4Q 2023 | 1Q 2024 | 1Q24 Increase/ (Decrease) from | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------------------------|--------------|
| | | | | | | 4Q23 | 1Q23 |
| Net interest income (including dividends) | \$ 1,562 | \$ 2,009 | \$ 1,700 | \$ 1,994 | \$ 1,713 | (14%) | 10% |
| Fee revenue | | | | | | | |
| Brokerage and fees | 385 | 331 | 337 | 328 | 336 | 2% | (13%) |
| Investment banking fees ⁽¹⁾ | 89 | 97 | 103 | 103 | 95 | (8%) | 7% |
| Other ⁽²⁾ | 40 | 32 | 32 | 46 | 62 | 35% | 55% |
| Total fee revenue | 514 | 460 | 472 | 477 | 493 | 3% | (4%) |
| Principal transactions | 3,889 | 2,518 | 2,853 | 1,212 | 3,178 | NM | (18%) |
| All other ⁽³⁾ | (175) | (171) | (254) | (295) | (6) | 98% | 97% |
| Total non-interest revenue | 4,228 | 2,807 | 3,071 | 1,394 | 3,665 | NM | (13%) |
| Total revenues, net of interest expense | 5,790 | 4,816 | 4,771 | 3,388 | 5,378 | 59% | (7%) |
| Total operating expenses | 3,162 | 3,337 | 3,302 | 3,433 | 3,380 | (2%) | 7% |
| Net credit losses (recoveries) on loans | 4 | 2 | (4) | 30 | 78 | NM | NM |
| Credit reserve build (release) for loans | 64 | (23) | 119 | 41 | 120 | NM | 88% |
| Provision (release) for credit losses on unfunded lending commitments | (4) | (10) | 5 | 12 | (1) | NM | 75% |
| Provisions for credit losses for other assets and HTM debt securities | 19 | 12 | 43 | 126 | 3 | (98%) | (84%) |
| Provision for credit losses | 83 | (19) | 163 | 209 | 200 | (4%) | NM |
| Income (loss) from continuing operations before taxes | 2,545 | 1,498 | 1,306 | (254) | 1,798 | NM | (29%) |
| Income taxes (benefits) | 676 | 350 | 245 | (111) | 388 | NM | (43%) |
| Income (loss) from continuing operations | 1,869 | 1,148 | 1,061 | (143) | 1,410 | NM | (25%) |
| Noncontrolling interests | 21 | 19 | 15 | 12 | 15 | 25% | (29%) |
| Net income (loss) | \$ 1,848 | \$ 1,129 | \$ 1,046 | \$ (155) | \$ 1,395 | NM | (25%) |
| EOP assets (in billions) | \$ 1,020 | \$ 1,016 | \$ 1,009 | \$ 1,007 | \$ 1,037 | 3% | 2% |
| Average assets (in billions) | 1,004 | 1,041 | 1,025 | 1,032 | 1,048 | 2% | 4% |
| Efficiency ratio | 55% | 69% | 69% | 101% | 63% | NM | 800 bps |
| Average allocated TCE (in billions) ⁽⁴⁾ | \$ 53.1 | \$ 53.1 | \$ 53.1 | \$ 53.1 | \$ 54.0 | 2% | 2% |
| RoTCE ⁽⁴⁾ | 14.1% | 8.5% | 7.8% | (1.2%) | 10.4% | NM | (370) bps |
| Revenue by component | | | | | | | |
| Fixed Income markets | \$ 4,623 | \$ 3,707 | \$ 3,829 | \$ 2,569 | \$ 4,151 | 62% | (10%) |
| Equity markets | 1,167 | 1,109 | 942 | 819 | 1,227 | 50% | 5% |
| Total | \$ 5,790 | \$ 4,816 | \$ 4,771 | \$ 3,388 | \$ 5,378 | 59% | (7%) |
| Rates and currencies | \$ 3,551 | \$ 2,758 | \$ 2,748 | \$ 1,736 | \$ 2,799 | 61% | (21%) |
| Spread products / other fixed income | 1,072 | 949 | 1,081 | 833 | 1,352 | 62% | 26% |
| Total Fixed Income markets revenues | \$ 4,623 | \$ 3,707 | \$ 3,829 | \$ 2,569 | \$ 4,151 | 62% | (10%) |
| Revenue by geography | | | | | | | |
| North America | \$ 2,062 | \$ 1,720 | \$ 1,924 | \$ 1,249 | \$ 2,087 | 67% | 1% |
| International | 3,728 | 3,096 | 2,847 | 2,139 | 3,291 | 54% | (12%) |
| Total | \$ 5,790 | \$ 4,816 | \$ 4,771 | \$ 3,388 | \$ 5,378 | 59% | (7%) |
| Key drivers⁽⁵⁾ (in billions of dollars) | | | | | | | |
| Average loans | \$ 111 | \$ 107 | \$ 108 | \$ 115 | \$ 120 | 4% | 8% |
| NCLs as a % of average loans | 0.01% | 0.01% | (0.01%) | 0.10% | 0.26% | 16 bps | 25 bps |
| ACLL as a % of EOP loans ⁽⁶⁾ | 0.66% | 0.67% | 0.77% | 0.71% | 0.85% | 14 bps | 19 bps |
| Average trading account assets | \$ 350 | \$ 382 | \$ 393 | \$ 392 | \$ 408 | 4% | 17% |
| Average deposits | 23 | 23 | 23 | 23 | 24 | 4% | 4% |

(1) Investment banking fees are primarily composed of underwriting, advisory, loan syndication structuring, and other related financing activity.

(2) Primarily includes other non-brokerage and investment banking fees from customer-driven activities.

(3) Markets includes revenues earned by Citi that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to Corporate Lending clients.

(4) TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

(5) Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.

(6) Excludes loans that are carried at fair value for all periods.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

BANKING

(In millions of dollars, except as otherwise noted)

| | 1Q | 2Q | 3Q | 4Q | 1Q | 1Q24 Increase/ (Decrease) from | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------------------------|-------------|
| | 2023 | 2023 | 2023 | 2023 | 2024 | 4Q23 | 1Q23 |
| Net interest income (including dividends) | \$ 500 | \$ 529 | \$ 547 | \$ 542 | \$ 574 | 6% | 15% |
| Fee revenue | | | | | | | |
| Investment banking fees ⁽¹⁾ | 740 | 573 | 694 | 706 | 977 | 38% | 32% |
| Other ⁽²⁾ | 42 | 40 | 40 | 38 | 42 | 11% | - |
| Total fee revenue | 782 | 613 | 734 | 744 | 1,019 | 37% | 30% |
| Principal transactions | (335) | (216) | (164) | (223) | (227) | (2%) | 32% |
| All other ⁽³⁾ | 204 | 214 | 230 | (109) | 348 | NM | 71% |
| Total non-interest revenue | 651 | 611 | 800 | 412 | 1,140 | NM | 75% |
| Total revenues, net of interest expense | 1,151 | 1,140 | 1,347 | 954 | 1,714 | 80% | 49% |
| Total operating expenses | 1,236 | 1,264 | 1,229 | 1,165 | 1,184 | 2% | (4%) |
| Net credit losses on loans | 12 | 57 | 29 | 71 | 66 | (7%) | NM |
| Credit reserve build (release) for loans | (50) | (110) | (22) | (163) | (89) | 45% | (78%) |
| Provision (release) for credit losses on unfunded lending commitments | (171) | (56) | (64) | (63) | (96) | (52%) | 44% |
| Provisions for credit losses for other assets and HTM debt securities | 86 | (39) | 1 | 339 | (10) | NM | NM |
| Provision for credit losses | (123) | (148) | (56) | 184 | (129) | NM | (5%) |
| Income (loss) from continuing operations before taxes | 38 | 24 | 174 | (395) | 659 | NM | NM |
| Income taxes (benefits) | (19) | (22) | 12 | (71) | 120 | NM | NM |
| Income (loss) from continuing operations | 57 | 46 | 162 | (324) | 539 | NM | NM |
| Noncontrolling interests | 2 | 1 | 1 | - | 3 | NM | 50% |
| Net income (loss) | \$ 55 | \$ 45 | \$ 161 | \$ (324) | \$ 536 | NM | NM |
| EOP assets (in billions) | \$ 148 | \$ 149 | \$ 147 | \$ 149 | \$ 152 | 2% | 3% |
| Average assets (in billions) | 157 | 156 | 152 | 151 | 155 | 3% | (1%) |
| Efficiency ratio | 107% | 111% | 91% | 122% | 69% | (5,300) bps | (3,800) bps |
| Average allocated TCE (in billions) ⁽⁴⁾ | \$ 21.4 | \$ 21.4 | \$ 21.4 | \$ 21.4 | \$ 21.8 | 2% | 2% |
| RoTCE ⁽⁴⁾ | 1.0% | 0.8% | 3.0% | (6.0%) | 9.9% | NM | 890 bps |
| Revenue by component | | | | | | | |
| Total Investment Banking | \$ 667 | \$ 494 | \$ 685 | \$ 664 | \$ 903 | 36% | 35% |
| Corporate Lending—excluding gain/(loss) on loan hedges ⁽³⁾⁽⁵⁾ | 683 | 712 | 709 | 421 | 915 | NM | 34% |
| Total Banking revenues (ex-gain/(loss) on loan hedges)⁽³⁾⁽⁵⁾ | 1,350 | 1,206 | 1,394 | 1,085 | 1,818 | 68% | 35% |
| Gain/(loss) on loan hedges ⁽³⁾⁽⁵⁾ | (199) | (66) | (47) | (131) | (104) | 21% | 48% |
| Total Banking revenues including gain/(loss) on loan hedges⁽³⁾⁽⁵⁾ | \$ 1,151 | \$ 1,140 | \$ 1,347 | \$ 954 | \$ 1,714 | 80% | 49% |
| Business metrics—investment banking fees | | | | | | | |
| Advisory | \$ 276 | \$ 156 | \$ 299 | \$ 286 | \$ 230 | (20%) | (17%) |
| Equity underwriting (Equity Capital Markets (ECM)) | 109 | 158 | 123 | 110 | 171 | 55% | 57% |
| Debt underwriting (Debt Capital Markets (DCM)) | 355 | 259 | 272 | 310 | 576 | 86% | 62% |
| Total | \$ 740 | \$ 573 | \$ 694 | \$ 706 | \$ 977 | 38% | 32% |
| Revenue by geography | | | | | | | |
| North America | \$ 370 | \$ 430 | \$ 597 | \$ 378 | \$ 751 | 99% | NM |
| International | 781 | 710 | 750 | 576 | 963 | 67% | 23% |
| Total | \$ 1,151 | \$ 1,140 | \$ 1,347 | \$ 954 | \$ 1,714 | 80% | 49% |
| Key drivers⁽⁶⁾ (in billions of dollars) | | | | | | | |
| Average loans | \$ 95 | \$ 93 | \$ 89 | \$ 89 | \$ 89 | - | (6%) |
| NCLs as a % of average loans | 0.05% | 0.25% | 0.13% | 0.32% | 0.30% | (2) bps | 25 bps |
| ACL as a % of EOP loans ⁽⁷⁾ | 1.84% | 1.74% | 1.75% | 1.59% | 1.47% | (12) bps | (37) bps |
| Average deposits | 1 | 1 | 1 | 1 | 1 | - | - |

(1) Investment banking fees are primarily composed of underwriting, advisory, loan syndication structuring, and other related financing activity.

(2) Primarily includes other non-investment banking fees from customer-driven activities.

(3) Banking includes revenues earned by Citi that are subject to a revenue sharing arrangement with Banking—Corporate Lending for Investment Banking, Markets, and Services products sold to Corporate Lending clients.

(4) TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

(5) Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain (loss) on loan hedges includes the mark-to-market on the credit derivatives, partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain (loss) on loan hedges are non-GAAP financial measures.

(6) Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.

(7) Excludes loans that are carried at fair value for all periods.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

U.S. PERSONAL BANKING

(In millions of dollars, except as otherwise noted)

| | 1Q | 2Q | 3Q | 4Q | 1Q | 1Q24 Increase/ (Decrease) from | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------------------------|--------------|
| | 2023 | 2023 | 2023 | 2023 | 2024 | 4Q23 | 1Q23 |
| Net interest income | \$ 4,854 | \$ 4,883 | \$ 5,175 | \$ 5,238 | \$ 5,226 | - | 8% |
| Fee revenue | | | | | | | |
| Interchange fees | 2,277 | 2,482 | 2,434 | 2,481 | 2,352 | (5%) | 3% |
| Card rewards and partner payments | (2,590) | (2,827) | (2,777) | (2,889) | (2,580) | 11% | - |
| Other ⁽¹⁾ | 104 | 72 | 75 | 98 | 105 | 7% | 1% |
| Total fee revenue | (209) | (273) | (268) | (310) | (123) | 60% | 41% |
| All other ⁽²⁾ | 66 | 9 | 10 | 12 | 75 | NM | 14% |
| Total non-interest revenue | (143) | (264) | (258) | (298) | (48) | 84% | 66% |
| Total revenues, net of interest expense | 4,711 | 4,619 | 4,917 | 4,940 | 5,178 | 5% | 10% |
| Total operating expenses | 2,529 | 2,498 | 2,481 | 2,594 | 2,519 | (3%) | - |
| Net credit losses on loans | 1,074 | 1,218 | 1,343 | 1,599 | 1,864 | 17% | 74% |
| Credit reserve build (release) for loans | 576 | 303 | 114 | 471 | 337 | (28%) | (41%) |
| Provision (release) for credit losses on unfunded lending commit. | - | 1 | (1) | 1 | - | (100%) | - |
| Provisions for benefits and claims (PBC), and other assets | (1) | 3 | 3 | 3 | 3 | - | NM |
| Provisions for credit losses and for PBC | 1,649 | 1,525 | 1,459 | 2,074 | 2,204 | 6% | 34% |
| Income from continuing operations before taxes | 533 | 596 | 977 | 272 | 455 | 67% | (15%) |
| Income taxes | 131 | 135 | 221 | 71 | 108 | 52% | (18%) |
| Income from continuing operations | 402 | 461 | 756 | 201 | 347 | 73% | (14%) |
| Noncontrolling interests | - | - | - | - | - | - | - |
| Net income | \$ 402 | \$ 461 | \$ 756 | \$ 201 | \$ 347 | 73% | (14%) |
| EOP assets (in billions) | \$ 228 | \$ 228 | \$ 231 | \$ 242 | \$ 237 | (2%) | 4% |
| Average assets (in billions) | 231 | 229 | 230 | 232 | 233 | - | 1% |
| Efficiency ratio | 54% | 54% | 50% | 53% | 49% | (400) bps | (500) bps |
| Average allocated TCE (in billions) ⁽³⁾ | \$ 21.9 | \$ 21.9 | \$ 21.9 | \$ 21.9 | \$ 25.2 | 15% | 15% |
| RoTCE ⁽⁴⁾ | 7.4% | 8.4% | 13.7% | 3.6% | 5.5% | 190 bps | (190) bps |
| Revenue by component | | | | | | | |
| Branded Cards | \$ 2,472 | \$ 2,357 | \$ 2,539 | \$ 2,620 | \$ 2,640 | 1% | 7% |
| Retail Services | 1,610 | 1,643 | 1,728 | 1,636 | 1,900 | 16% | 18% |
| Retail Banking | 629 | 619 | 650 | 684 | 638 | (7%) | 1% |
| Total | \$ 4,711 | \$ 4,619 | \$ 4,917 | \$ 4,940 | \$ 5,178 | 5% | 10% |
| Average loans and deposits⁽⁴⁾ (in billions) | | | | | | | |
| Average loans | \$ 184 | \$ 189 | \$ 196 | \$ 202 | \$ 204 | 1% | 11% |
| ACLL as a % of EOP loans ⁽⁵⁾ | 6.62% | 6.44% | 6.36% | 6.28% | 6.58% | 30 bps | (4) bps |
| Average deposits | 111 | 113 | 110 | 105 | 100 | (5%) | (10%) |

(1) Primarily related to retail banking and credit card-related fees.

(2) Primarily related to revenue incentives from card networks and partners.

(3) TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Citi's total average TCE and Citi's total average stockholders' equity.

(4) Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.

(5) Excludes loans that are carried at fair value for all periods.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

U.S. PERSONAL BANKING
Metrics

| | 1Q | 2Q | 3Q | 4Q | 1Q | 1Q24 Increase/ (Decrease) from | |
|---|----------|----------|----------|----------|----------|-----------------------------------|-------|
| | 2023 | 2023 | 2023 | 2023 | 2024 | 4Q23 | 1Q23 |
| U.S. Personal Banking Key Indicators (in billions of dollars, except as otherwise noted) | | | | | | | |
| New account acquisitions (in thousands) | | | | | | | |
| Branded Cards | 1,164 | 1,131 | 1,146 | 1,105 | 1,170 | 6% | 1% |
| Retail Services | 1,976 | 2,393 | 2,152 | 2,617 | 1,658 | (37%) | (16%) |
| Credit card spend volumes | | | | | | | |
| Branded Cards | \$ 115.9 | \$ 126.8 | \$ 125.2 | \$ 129.5 | \$ 120.9 | (7%) | 4% |
| Retail Services | 20.8 | 24.8 | 23.3 | 26.0 | 20.0 | (23%) | (4%) |
| Average loans ⁽¹⁾ | | | | | | | |
| Branded Cards | \$ 96.8 | \$ 99.8 | \$ 103.2 | \$ 106.6 | \$ 107.5 | 1% | 11% |
| Retail Services | 48.8 | 49.0 | 50.2 | 51.6 | 51.7 | - | 6% |
| Retail Banking | 38.0 | 40.3 | 42.2 | 43.9 | 45.0 | 3% | 18% |
| EOP loans ⁽¹⁾ | | | | | | | |
| Branded Cards | \$ 97.1 | \$ 103.0 | \$ 105.2 | \$ 111.1 | \$ 108.0 | (3%) | 11% |
| Retail Services | 48.4 | 50.0 | 50.5 | 53.6 | 50.8 | (5%) | 5% |
| Retail Banking | 39.2 | 41.5 | 43.1 | 44.4 | 45.6 | 3% | 16% |
| Total revenues, net of interest expenses as a % of average loans | | | | | | | |
| Branded Cards | 10.36% | 9.47% | 9.76% | 9.75% | 9.88% | | |
| Retail Services | 13.38% | 13.45% | 13.66% | 12.58% | 14.78% | | |
| NII as a % of average loans ⁽²⁾ | | | | | | | |
| Branded Cards | 9.36% | 9.01% | 9.12% | 9.17% | 9.30% | | |
| Retail Services | 17.54% | 17.44% | 17.77% | 16.99% | 17.20% | | |
| NCLs as a % of average loans | | | | | | | |
| Branded Cards | 2.18% | 2.47% | 2.72% | 3.06% | 3.65% | | |
| Retail Services | 4.08% | 4.46% | 4.53% | 5.44% | 6.32% | | |
| Retail Banking | 0.66% | 0.59% | 0.59% | 0.62% | 0.69% | | |
| Loans 90+ days past due as a % of EOP loans | | | | | | | |
| Branded Cards | 0.78% | 0.81% | 0.92% | 1.07% | 1.19% | | |
| Retail Services | 1.76% | 1.77% | 2.12% | 2.36% | 2.53% | | |
| Retail Banking ⁽³⁾ | 0.42% | 0.39% | 0.38% | 0.40% | 0.35% | | |
| Loans 30-89 days past due as a % of EOP loans | | | | | | | |
| Branded Cards | 0.76% | 0.81% | 0.97% | 1.03% | 1.01% | | |
| Retail Services | 1.66% | 1.81% | 2.13% | 2.15% | 2.18% | | |
| Retail Banking ⁽³⁾ | 0.47% | 0.57% | 0.55% | 0.62% | 0.53% | | |
| Branches (actual) | 653 | 653 | 652 | 647 | 645 | - | (1%) |
| Mortgage originations | \$ 3.3 | \$ 4.5 | \$ 3.9 | \$ 2.8 | \$ 3.1 | 11% | (6%) |

(1) Average loans, EOP loans, and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

(2) Net interest income includes certain fees that are recorded as interest revenue.

(3) Excludes U.S. government-sponsored agency guaranteed loans.

Reclassified to conform to the current period's presentation.

WEALTH

(In millions of dollars, except as otherwise noted)

| | 1Q 2023 | 2Q 2023 | 3Q 2023 | 4Q 2023 | 1Q 2024 | 1Q24 Increase/ (Decrease) from | |
|---|---------------|--------------|---------------|--------------|---------------|-----------------------------------|-------------|
| | | | | | | 4Q23 | 1Q23 |
| Net interest income | \$ 1,121 | \$ 1,113 | \$ 1,182 | \$ 1,044 | \$ 979 | (6%) | (13%) |
| Fee revenue | | | | | | | |
| Commissions and fees | 305 | 307 | 302 | 297 | 344 | 16% | 13% |
| Other ⁽¹⁾ | 174 | 207 | 217 | 210 | 232 | 10% | 33% |
| Total fee revenue | 479 | 514 | 519 | 507 | 576 | 14% | 20% |
| All other ⁽²⁾ | 166 | 172 | 154 | 120 | 140 | 17% | (16)% |
| Total non-interest revenue | 645 | 686 | 673 | 627 | 716 | 14% | 11% |
| Total revenues, net of interest expense | 1,766 | 1,799 | 1,855 | 1,671 | 1,695 | 1% | (4%) |
| Total operating expenses | 1,626 | 1,660 | 1,711 | 1,647 | 1,668 | 1% | 3% |
| Net credit losses on loans | 20 | 23 | 24 | 31 | 29 | (6%) | 45% |
| Credit reserve build (release) for loans | (69) | 30 | (19) | (27) | (190) | NM | NM |
| Provision (release) for credit losses on unfunded lending commitments | (6) | 1 | (8) | 1 | (8) | NM | (33%) |
| Provisions for benefits and claims (PBC), and other assets | (3) | - | 1 | (1) | (1) | - | 67% |
| Provisions for credit losses and for PBC | (58) | 54 | (2) | 4 | (170) | NM | NM |
| Income from continuing operations before taxes | 198 | 85 | 146 | 20 | 197 | NM | (1%) |
| Income taxes | 39 | 21 | 28 | 15 | 47 | NM | 21% |
| Income from continuing operations | 159 | 64 | 118 | 5 | 150 | NM | (6%) |
| Noncontrolling interests | - | - | - | - | - | - | - |
| Net income | \$ 159 | \$ 64 | \$ 118 | \$ 5 | \$ 150 | NM | (6%) |
| EOP assets (in billions) | \$ 258 | \$ 241 | \$ 236 | \$ 232 | \$ 230 | (1%) | (11%) |
| Average assets (in billions) | 261 | 251 | 240 | 234 | 238 | 2% | (9%) |
| Efficiency ratio | 92% | 92% | 92% | 99% | 98% | (100)bps | 600 bps |
| Average allocated TCE (in billions) ⁽³⁾ | \$ 13.4 | \$ 13.4 | \$ 13.4 | \$ 13.4 | \$ 13.2 | (1%) | (1%) |
| RoTCE ⁽³⁾ | 4.8% | 1.9% | 3.5% | 0.1% | 4.6% | 450 bps | (20) bps |
| Revenue by component | | | | | | | |
| Private Bank | \$ 568 | \$ 605 | \$ 617 | \$ 542 | \$ 571 | 5% | 1% |
| Wealth at Work | 193 | 224 | 234 | 211 | 181 | (14%) | (6%) |
| Citigold | 1,005 | 970 | 1,004 | 918 | 943 | 3% | (6%) |
| Total | \$ 1,766 | \$ 1,799 | \$ 1,855 | \$ 1,671 | \$ 1,695 | 1% | (4%) |
| Revenue by geography | | | | | | | |
| North America | \$ 900 | \$ 904 | \$ 953 | \$ 858 | \$ 773 | (10%) | (14%) |
| International | 866 | 895 | 902 | 813 | 922 | 13% | 6% |
| Total | \$ 1,766 | \$ 1,799 | \$ 1,855 | \$ 1,671 | \$ 1,695 | 1% | (4%) |
| Key drivers⁽⁴⁾ (in billions of dollars) | | | | | | | |
| EOP client balances | | | | | | | |
| Estimated Client investment assets ⁽⁵⁾ | \$ 459 | \$ 470 | \$ 471 | \$ 498 | \$ 515 | 3% | 12% |
| Deposits | 322 | 315 | 307 | 323 | 323 | - | - |
| Loans | 150 | 151 | 151 | 152 | 149 | (2%) | (1%) |
| Total | \$ 931 | \$ 936 | \$ 929 | \$ 973 | \$ 987 | 1% | 6% |
| ACLL as a % of EOP loans | 0.52% | 0.54% | 0.53% | 0.51% | 0.39% | (12) bps | (13) bps |

(1) Primarily related to fiduciary and administrative fees.

(2) Primarily related to principal transactions revenue including FX translation.

(3) TCE and RoTCE are non-GAAP financial measures. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE to Cit's total average TCE and Cit's total average stockholders' equity.

(4) Management uses this information in reviewing the segment's results and believes it is useful to investors concerning underlying segment performance and trends.

(5) Includes assets under management, and trust and custody assets.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

ALL OTHER—MANAGED BASIS⁽¹⁾⁽²⁾⁽³⁾

(In millions of dollars, except as otherwise noted)

| | 1Q 2023 | 2Q 2023 | 3Q 2023 | 4Q 2023 | 1Q 2024 | 1Q24 Increase/ (Decrease) from | |
|--|-----------------|-----------------|-----------------|-------------------|-----------------|-----------------------------------|-------------|
| | | | | | | 4Q23 | 1Q23 |
| Net interest income | \$ 2,185 | \$ 2,123 | \$ 1,784 | \$ 1,564 | \$ 1,698 | 9% | (22%) |
| Non-interest revenue ⁽⁴⁾⁽⁵⁾ | 432 | 390 | 433 | 468 | 687 | 47% | 59% |
| Total revenues, net of interest expense | 2,617 | 2,513 | 2,217 | 2,032 | 2,385 | 17% | (9%) |
| Total operating expenses ⁽⁶⁾⁽⁷⁾⁽⁸⁾ | 2,254 | 2,226 | 2,154 | 4,455 | 2,668 | (40%) | 18% |
| Net credit losses on loans | 198 | 199 | 237 | 236 | 249 | 6% | 28% |
| Credit reserve build (release) for loans | (17) | 74 | (21) | 92 | (93) | NM | NM |
| Provision (release) for credit losses on unfunded lending commitments | (21) | (5) | (9) | (10) | (5) | 50% | 76% |
| Provisions for benefits and claims, other assets and HTM debt securities | 266 | (67) | (9) | 142 | 34 | (76%) | (88%) |
| Provisions for credit losses and for benefits and claims (PBC) | 446 | 201 | 198 | 460 | 185 | (60%) | (59%) |
| Income (loss) from continuing operations before taxes | (83) | 86 | (135) | (2,883) | (468) | 84% | NM |
| Income taxes (benefits) | (291) | (10) | (54) | (642) | (5) | 99% | 98% |
| Income (loss) from continuing operations | 208 | 96 | (81) | (2,241) | (463) | 79% | NM |
| Income (loss) from discontinued operations, net of taxes | (1) | (1) | 2 | (1) | (1) | — | — |
| Noncontrolling interests | 9 | — | 9 | (2) | (7) | NM | NM |
| Net income (loss) | \$ 198 | \$ 95 | \$ (88) | \$ (2,240) | \$ (457) | 80% | NM |
| EOP assets (in billions) | \$ 216 | \$ 206 | \$ 193 | \$ 196 | \$ 200 | 2% | (7%) |
| Average assets (in billions) | 211 | 205 | 201 | 196 | 196 | — | (7%) |
| Efficiency ratio | 86% | 89% | 97% | 219% | 112% | NM | NM |
| Average allocated TCE (in billions) ⁽⁹⁾ | \$ 28.3 | \$ 31.3 | \$ 32.5 | \$ 32.4 | \$ 25.6 | (21%) | (10%) |
| Revenue by reporting unit and component | | | | | | | |
| Mexico Consumer/SBMM | \$ 1,294 | \$ 1,412 | \$ 1,527 | \$ 1,460 | \$ 1,571 | 8% | 21% |
| Asia Consumer | 503 | 475 | 289 | 257 | 254 | (1%) | (50%) |
| Legacy Holdings Assets | 8 | 5 | (9) | (9) | (11) | (22%) | NM |
| Corporate/Other | 812 | 621 | 410 | 324 | 571 | 76% | (30%) |
| Total | \$ 2,617 | \$ 2,513 | \$ 2,217 | \$ 2,032 | \$ 2,385 | 17% | (9%) |
| Mexico Consumer/SBMM—key indicators (in billions of dollars) | | | | | | | |
| EOP loans | \$ 22.0 | \$ 23.9 | \$ 24.0 | \$ 25.2 | \$ 26.0 | 3% | 18% |
| EOP deposits | 36.7 | 39.0 | 38.3 | 40.2 | 41.0 | 2% | 12% |
| Average loans | 20.8 | 22.6 | 24.0 | 23.9 | 25.0 | 5% | 20% |
| NCLs as a % of average loans (Mexico Consumer Only) | 2.89% | 2.77% | 3.17% | 3.24% | 3.72% | | |
| Loans 90+ days past due as a % of EOP loans (Mexico Consumer only) | 1.24% | 1.37% | 1.32% | 1.35% | 1.32% | | |
| Loans 30-89 days past due as a % of EOP loans (Mexico Consumer only) | 1.26% | 1.28% | 1.33% | 1.35% | 1.33% | | |
| Asia Consumer—key indicators (in billions of dollars) | | | | | | | |
| EOP loans | \$ 10.0 | \$ 9.1 | \$ 8.0 | \$ 7.4 | \$ 6.5 | (12%) | (35%) |
| EOP deposits | 14.4 | 12.2 | 10.8 | 9.5 | 9.0 | (5%) | (38%) |
| Average loans | 12.1 | 9.5 | 8.6 | 7.8 | 6.9 | (12%) | (43%) |
| Legacy Holdings Assets—key indicators (in billions of dollars) | | | | | | | |
| EOP loans | \$ 2.8 | \$ 2.7 | \$ 2.5 | \$ 2.5 | \$ 2.3 | (8%) | (18%) |

- (1) Includes Legacy Franchises and certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses, and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury investment activities and discontinued operations.
- (2) Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico consumer banking, small business and middle-market banking within Legacy Franchises. See page 14 for additional information.
- (3) Certain of the results of operations of All Other—managed basis are non-GAAP financial measures. See page 14 for additional information.
- (4) See footnote 2 on page 14.
- (5) See footnote 4 on page 14.
- (6) See footnote 3 on page 14.
- (7) See footnote 5 on page 14.
- (8) See footnote 6 on page 14.
- (9) TCE is a non-GAAP financial measure. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE.
- NM Not meaningful.
- Reclassified to conform to the current period's presentation.

ALL OTHER—MANAGED BASIS⁽¹⁾⁽²⁾
Legacy Franchises⁽³⁾
(In millions of dollars, except as otherwise noted)

| | 1Q 2023 | 2Q 2023 | 3Q 2023 | 4Q 2023 | 1Q 2024 | 1Q24 Increase/ (Decrease) from | |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------------------------|-----------|
| | | | | | | 4Q23 | 1Q23 |
| Net interest income | \$ 1,236 | \$ 1,288 | \$ 1,245 | \$ 1,164 | \$ 1,268 | 9% | 3% |
| Non-interest revenue ⁽⁴⁾⁽⁵⁾ | 569 | 604 | 562 | 544 | 546 | - | (4%) |
| Total revenues, net of interest expense | 1,805 | 1,892 | 1,807 | 1,708 | 1,814 | 6% | - |
| Total operating expenses ⁽⁶⁾⁽⁷⁾⁽⁸⁾ | 1,661 | 1,682 | 1,653 | 1,614 | 1,588 | (2%) | (4%) |
| Net credit losses on loans | 198 | 199 | 237 | 236 | 249 | 6% | 26% |
| Credit reserve build (release) for loans | (17) | 74 | (21) | 92 | (93) | NM | NM |
| Provision (release) for credit losses on unfunded lending commitments | (21) | (5) | (9) | (10) | (5) | 50% | 76% |
| Provisions for benefits and claims (PBC), other assets and HTM debt securities | 175 | 46 | (8) | 153 | 36 | (76%) | (79%) |
| Provisions for credit losses and for PBC | 335 | 314 | 199 | 471 | 187 | (60%) | (44%) |
| Income (loss) from continuing operations before taxes | (191) | (104) | (45) | (377) | 39 | NM | NM |
| Income taxes (benefits) | (160) | (64) | 23 | (113) | 28 | NM | NM |
| Income (loss) from continuing operations | (31) | (40) | (68) | (264) | 11 | NM | NM |
| Noncontrolling interests | 2 | 3 | 2 | 1 | 2 | 100% | - |
| Net income (loss) | \$ (33) | \$ (43) | \$ (70) | \$ (265) | \$ 9 | NM | NM |
| EOP assets (in billions) | \$ 90 | \$ 88 | \$ 75 | \$ 75 | \$ 78 | 4% | (13%) |
| Average assets (in billions) | 93 | 88 | 81 | 76 | 76 | - | (18%) |
| Efficiency ratio | 92% | 89% | 91% | 94% | 88% | (60) bps | (40) bps |
| Allocated TCE (in billions) ⁽⁹⁾ | \$ 10.0 | \$ 10.0 | \$ 10.0 | \$ 10.0 | \$ 6.2 | (38%) | (38%) |
| Revenue by reporting unit and component | | | | | | | |
| Mexico Consumer/SBMM | \$ 1,294 | \$ 1,412 | \$ 1,527 | \$ 1,460 | \$ 1,571 | 8% | 21% |
| Asia Consumer | 503 | 475 | 289 | 257 | 254 | (1%) | (50%) |
| Legacy Holdings Assets | 8 | 5 | (9) | (9) | (11) | (22%) | NM |
| Total | \$ 1,805 | \$ 1,892 | \$ 1,807 | \$ 1,708 | \$ 1,814 | 6% | - |
| Mexico Consumer/SBMM – key indicators (in billions of dollars) | | | | | | | |
| EOP loans | \$ 22.0 | \$ 23.9 | \$ 24.0 | \$ 25.2 | \$ 26.0 | 3% | 18% |
| EOP deposits | 36.7 | 39.0 | 38.3 | 40.2 | 41.0 | 2% | 12% |
| Average loans | 20.8 | 22.6 | 24.0 | 23.9 | 25.0 | 5% | 20% |
| NCLs as a % of average loans (Mexico Consumer Only) | 2.89% | 2.77% | 3.17% | 3.24% | 3.72% | | |
| Loans 90+ days past due as a % of EOP loans (Mexico Consumer only) | 1.24% | 1.37% | 1.32% | 1.35% | 1.32% | | |
| Loans 30-89 days past due as a % of EOP loans (Mexico Consumer only) | 1.26% | 1.28% | 1.33% | 1.35% | 1.33% | | |
| Asia Consumer – key indicators (in billions of dollars) | | | | | | | |
| EOP loans | \$ 10.0 | \$ 9.1 | \$ 8.0 | \$ 7.4 | \$ 6.5 | (12%) | (35%) |
| EOP deposits | 14.4 | 12.2 | 10.8 | 9.5 | 9.0 | (5%) | (38%) |
| Average loans | 12.1 | 9.5 | 8.6 | 7.8 | 6.9 | (12%) | (43%) |
| Legacy Holdings Assets – key indicators (in billions of dollars) | | | | | | | |
| EOP loans | \$ 2.8 | \$ 2.7 | \$ 2.5 | \$ 2.5 | \$ 2.3 | (8%) | (18%) |

- (1) Reflects results on a managed basis, which excludes divestiture-related impacts related to Citi's divestitures of its Asia consumer banking businesses and the planned divestiture of Mexico consumer banking, small business and middle-market banking within Legacy Franchises. See page 14 for additional information.
- (2) Certain of the results of operations of All Other—managed basis are non-GAAP financial measures. See page 14 for additional information.
- (3) Legacy Franchises consists of the consumer franchises in 13 markets across Asia, Poland and Russia that Citi intends to exit or has exited (Asia Consumer); the consumer, small business and middle-market banking operations in Mexico (collectively Mexico Consumer/SBMM); and Legacy Holdings Assets (primarily North America consumer mortgage loans and other legacy assets).
- (4) See footnote 2 on page 14.
- (5) See footnote 4 on page 14.
- (6) See footnote 3 on page 14.
- (7) See footnote 5 on page 14.
- (8) See footnote 6 on page 14.
- (9) TCE is a non-GAAP financial measure. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

ALL OTHER
Corporate/Other⁽¹⁾

(In millions of dollars, except as otherwise noted)

| | 1Q | | 2Q | | 3Q | | 4Q | | 1Q | | 1Q24 Increase/ (Decrease) from | |
|---|-----------|------------|-----------|------------|-----------|-------------|-----------|----------------|-----------|--------------|-----------------------------------|--------------|
| | 2023 | | 2023 | | 2023 | | 2023 | | 2024 | | 4Q23 | 1Q23 |
| Net interest income | \$ | 949 | \$ | 835 | \$ | 539 | \$ | 400 | \$ | 430 | 8% | (55%) |
| Non-interest revenue | | (137) | | (214) | | (129) | | (76) | | 141 | NM | NM |
| Total revenues, net of interest expense | | 812 | | 621 | | 410 | | 324 | | 571 | 76% | (30%) |
| Total operating expenses | | 593 | | 544 | | 501 | | 2,841 | | 1,080 | (62%) | 82% |
| Provisions for other assets and HTM debt securities | | 111 | | (113) | | (1) | | (11) | | (2) | 82% | NM |
| Income (loss) from continuing operations before taxes | | 108 | | 190 | | (90) | | (2,506) | | (507) | 80% | NM |
| Income taxes (benefits) | | (131) | | 54 | | (77) | | (529) | | (33) | 94% | 75% |
| Income (loss) from continuing operations | | 239 | | 136 | | (13) | | (1,977) | | (474) | 76% | NM |
| Income (loss) from discontinued operations, net of taxes | | (1) | | (1) | | 2 | | (1) | | (1) | - | - |
| Noncontrolling interests | | 7 | | (3) | | 7 | | (3) | | (9) | NM | NM |
| Net income (loss) | \$ | 231 | \$ | 138 | \$ | (18) | \$ | (1,975) | \$ | (466) | 76% | NM |
| EOP assets (in billions) | \$ | 126 | \$ | 118 | \$ | 118 | \$ | 121 | \$ | 122 | 1% | (3%) |
| Average allocated TCE (in billions) ⁽²⁾ | | 18.3 | | 21.3 | | 22.5 | | 22.4 | | 19.4 | - | 6% |

(1) Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury investment activities and discontinued operations.

(2) TCE is a non-GAAP financial measure. See page 22 for a reconciliation of the summation of the segments' and component's average allocated TCE.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

**ALL OTHER
RECONCILING ITEMS⁽¹⁾
Divestiture-Related Impacts**

(In millions of dollars, except as otherwise noted)

| | 1Q | 2Q | 3Q | 4Q | 1Q | 1Q24 Increase/ (Decrease) from | |
|--|---------------|----------------|---------------|-----------------|----------------|-----------------------------------|-----------|
| | 2023 | 2023 | 2023 | 2023 | 2024 | 4Q23 | 1Q23 |
| Net interest income | \$ - | \$ - | \$ - | \$ - | \$ - | - | - |
| Non-interest revenue ⁽²⁾⁽⁴⁾ | 1,018 | (6) | 396 | (62) | (12) | 81% | NM |
| Total revenues, net of interest expense | 1,018 | (6) | 396 | (62) | (12) | 81% | NM |
| Total operating expenses ⁽³⁾⁽⁵⁾⁽⁶⁾ | 73 | 79 | 114 | 106 | 110 | 4% | 51% |
| Net credit losses on loans | (12) | (8) | (19) | 33 | 11 | (67%) | NM |
| Credit reserve build (release) for loans | 3 | (3) | 2 | (63) | - | 100% | (100%) |
| Provision (release) for credit losses on unfunded lending commitments | 1 | (1) | - | - | - | - | (100%) |
| Provisions for benefits and claims, other assets and HTM debt securities | - | - | - | - | - | - | - |
| Provisions for credit losses and for benefits and claims (PBC) | (8) | (12) | (17) | (30) | 11 | NM | NM |
| Income (loss) from continuing operations before taxes | 953 | (73) | 299 | (138) | (133) | 4% | NM |
| Income taxes (benefits) | 305 | 19 | 85 | (27) | (39) | (44%) | NM |
| Income (loss) from continuing operations | 648 | (92) | 214 | (111) | (94) | 15% | NM |
| Income (loss) from discontinued operations, net of taxes | - | - | - | - | - | - | - |
| Noncontrolling interests | - | - | - | - | - | - | - |
| Net income (loss) | \$ 648 | \$ (92) | \$ 214 | \$ (111) | \$ (94) | 15% | NM |

- (1) Reconciling Items consist of the divestiture-related impacts excluded from the results of All Other, as well as All Other—Legacy Franchises on a managed basis. The Reconciling Items are fully reflected in Citi's Consolidated Statement of Income on page 2 for each respective line item.
- (2) 1Q23 includes an approximate \$1.059 billion gain on sale recorded in revenue (approximately \$727 million after various taxes) related to Citi's sale of the India consumer banking business. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2023.
- (3) 2Q23 includes approximately \$79 million in expenses (approximately \$57 million after-tax), primarily related to separation costs in Mexico and severance costs in Asia exit markets. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2023.
- (4) 3Q23 includes an approximate \$403 million gain on sale recorded in revenue (approximately \$284 million after various taxes) related to Citi's sale of the Taiwan consumer banking business. For additional information, see Citi's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2023.
- (5) 4Q23 includes approximately \$106 million in operating expenses (approximately \$75 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets. For additional information, see Citi's Annual Report on Form 10-K for the year ended December 31, 2023.
- (6) 1Q24 includes approximately \$110 million in operating expenses (approximately \$77 million after-tax), primarily related to separation costs in Mexico and severance costs in the Asia exit markets.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

AVERAGE BALANCES AND INTEREST RATES(1)(2)(3)(4)(5)
Taxable Equivalent Basis

| | Average Volumes | | | Interest | | | % Average Rate (4) | | |
|--|---------------------|---------------------|---------------------|------------------|------------------|---------------------|--------------------|----------------|---------------------|
| | 1Q23 | 4Q23 | 1Q24 ⁽⁵⁾ | 1Q23 | 4Q23 | 1Q24 ⁽⁵⁾ | 1Q23 | 4Q23 | 1Q24 ⁽⁵⁾ |
| <i>(In millions of dollars), except as otherwise noted</i> | | | | | | | | | |
| Assets | | | | | | | | | |
| Deposits with banks | \$ 328,141 | \$ 251,723 | \$ 251,928 | \$ 3,031 | \$ 2,513 | \$ 2,647 | 3.75% | 3.96% | 4.23% |
| Securities borrowed and purchased under resale agreements ⁽⁶⁾ | 368,049 | 357,058 | 358,699 | 5,174 | 8,096 | 7,822 | 5.70% | 9.00% | 8.77% |
| Trading account assets ⁽⁷⁾ | 298,824 | 354,090 | 369,681 | 2,748 | 4,067 | 4,128 | 3.73% | 4.56% | 4.49% |
| Investments | 516,524 | 516,272 | 516,121 | 4,159 | 4,993 | 4,857 | 3.27% | 3.84% | 3.78% |
| Consumer loans | 363,669 | 380,430 | 381,800 | 8,624 | 9,669 | 9,798 | 9.62% | 10.08% | 10.32% |
| Corporate loans | 290,068 | 294,242 | 296,955 | 4,687 | 5,832 | 5,759 | 6.55% | 7.86% | 7.80% |
| Total loans (net of unearned income) ⁽⁸⁾ | | | | | 15,501 | 15,557 | 8.26% | 9.12% | 9.22% |
| Other interest-earning assets | 87,758 | 76,483 | 75,001 | 1,016 | 1,230 | 1,235 | 4.70% | 6.38% | 6.62% |
| Total average interest-earning assets | \$ 2,253,033 | \$ 2,230,298 | \$ 2,250,185 | \$ 29,439 | \$ 36,400 | \$ 36,246 | 5.30% | 6.48% | 6.48% |
| Liabilities | | | | | | | | | |
| Deposits | \$ 1,147,176 | \$ 1,124,798 | \$ 1,132,197 | \$ 7,708 | \$ 10,235 | \$ 10,411 | 2.72% | 3.61% | 3.70% |
| Securities loaned and sold under repurchase agreements ⁽⁶⁾ | 223,708 | 288,144 | 310,540 | 3,566 | 6,830 | 6,966 | 6.46% | 9.40% | 9.02% |
| Trading account liabilities ⁽⁷⁾ | 129,361 | 106,399 | 103,674 | 787 | 878 | 831 | 2.47% | 3.27% | 3.22% |
| Short-term borrowings and other interest-bearing liabilities | 144,022 | 116,054 | 108,600 | 1,649 | 2,056 | 1,956 | 4.64% | 7.03% | 7.24% |
| Long-term debt ⁽⁹⁾ | 170,533 | 165,349 | 168,628 | 2,337 | 2,556 | 2,552 | 5.56% | 6.13% | 6.09% |
| Total average interest-bearing liabilities | \$ 1,814,800 | \$ 1,800,744 | \$ 1,823,639 | \$ 16,047 | \$ 22,555 | \$ 22,716 | 3.59% | 4.97% | 5.01% |
| Net interest income as a % of average interest-earning assets (NIM) ⁽⁹⁾ | | | | \$ 13,392 | \$ 13,845 | \$ 13,530 | 2.41% | 2.46% | 2.42% |
| 1Q24 increase (decrease) from: | | | | | | | 1 bps | (4) bps | |

- (1) Interest income and Net interest income include the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$44 million for 1Q23, \$21 million for 4Q23 and \$23 million for 1Q24.
- (2) Citigroup average balances and interest rates include both domestic and international operations.
- (3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Average rate percentage is calculated as annualized interest over average volumes.
- (5) 1Q24 is preliminary.
- (6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of ASU 2013-01 (Topic 210).
- (7) Interest expense on Trading account liabilities of Services, Markets, and Banking is reported as a reduction of Interest income. Interest income and Interest expense on cash collateral positions are reported in Trading account assets and Trading account liabilities, respectively.
- (8) Nonperforming loans are included in the average loan balances.
- (9) Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions revenue.

Reclassified to conform to the current period's presentation.

EOP LOANS⁽¹⁾⁽²⁾

(In billions of dollars)

| | 1Q | 2Q | 3Q | 4Q | 1Q | 1Q24 Increase/ (Decrease) from | |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------------------------|---------------|
| | 2023 | 2023 | 2023 | 2023 | 2024 | 4Q23 | 1Q23 |
| Corporate loans by region | | | | | | | |
| North America | \$ 125.1 | \$ 121.7 | \$ 123.0 | \$ 128.9 | \$ 122.9 | (5%) | (2%) |
| International | 163.2 | 164.3 | 165.6 | 171.3 | 169.9 | (1%) | 4% |
| Total corporate loans | \$ 288.3 | \$ 286.0 | \$ 288.6 | \$ 300.2 | \$ 292.8 | (2%) | 2% |
| Corporate loans by segment and reporting unit | | | | | | | |
| Services | \$ 80.1 | \$ 83.6 | \$ 83.5 | \$ 84.7 | \$ 80.5 | (5%) | - |
| Markets | 111.4 | 107.1 | 112.1 | 122.2 | 118.6 | (3%) | 6% |
| Banking | 91.1 | 89.2 | 86.8 | 86.8 | 87.3 | 1% | (4%) |
| All Other - Legacy Franchises - Mexico SBMM | 5.7 | 6.1 | 6.2 | 6.5 | 6.4 | (2%) | 12% |
| Total corporate loans | \$ 288.3 | \$ 286.0 | \$ 288.6 | \$ 300.2 | \$ 292.8 | (2%) | 2% |
| USPB | | | | | | | |
| Branded Cards | \$ 97.1 | \$ 103.0 | \$ 105.2 | \$ 111.1 | \$ 108.0 | (3%) | 11% |
| Retail Services | 48.4 | 50.0 | 50.5 | 53.6 | 50.8 | (5%) | 5% |
| Retail Banking | 39.2 | 41.5 | 43.1 | 44.4 | 45.6 | 3% | 16% |
| Total | \$ 184.7 | \$ 194.5 | \$ 198.8 | \$ 209.1 | \$ 204.4 | (2%) | 11% |
| Wealth by region | | | | | | | |
| North America | \$ 98.9 | \$ 99.5 | \$ 101.1 | \$ 101.6 | \$ 100.0 | (2%) | 1% |
| International | 51.0 | 51.0 | 49.5 | 49.9 | 49.0 | (2%) | (4%) |
| Total | \$ 149.9 | \$ 150.5 | \$ 150.6 | \$ 151.5 | \$ 149.0 | (2%) | (1%) |
| All Other - Consumer | | | | | | | |
| Mexico Consumer | \$ 16.3 | \$ 17.8 | \$ 17.8 | \$ 18.7 | \$ 19.6 | 5% | 20% |
| Asia Consumer ⁽³⁾ | 10.0 | 9.1 | 8.0 | 7.4 | 6.5 | (12%) | (35%) |
| Legacy Holdings Assets | 2.8 | 2.7 | 2.5 | 2.5 | 2.3 | (8%) | (18%) |
| Total | \$ 29.1 | \$ 29.6 | \$ 28.3 | \$ 28.6 | \$ 28.4 | (1%) | (2%) |
| Total consumer loans | \$ 363.7 | \$ 374.6 | \$ 377.7 | \$ 389.2 | \$ 381.8 | (2%) | 5% |
| Total loans - EOP | \$ 652.0 | \$ 660.6 | \$ 666.3 | \$ 689.4 | \$ 674.6 | (2%) | 3% |
| Total loans - average | \$ 653.7 | \$ 653.6 | \$ 662.3 | \$ 674.7 | \$ 678.8 | 1% | 4% |
| NCLs as a % of total average loans | 0.81% | 0.92% | 0.98% | 1.17% | 1.36% | 19 bps | 55 bps |

(1) Corporate loans include loans managed by Services, Markets, Banking, and All Other—Legacy Franchises—Mexico SBMM that are included in Corporate loans.

(2) Consumer loans include loans managed by USPB, Wealth, and All Other—Legacy Franchises (other than Mexico small business and middle-market banking (Mexico SBMM) loans) that are included in Consumer loans.

(3) Asia Consumer also includes loans in Poland and Russia.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

EOP DEPOSITS

(In billions of dollars)

| | 1Q | 2Q | 3Q | 4Q | 1Q | 1Q24 Increase/ (Decrease) from | |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|-----------------------------------|--------------|
| | 2023 | 2023 | 2023 | 2023 | 2024 | 4Q23 | 1Q23 |
| Services, Markets, and Banking by region | | | | | | | |
| North America | \$ 394.7 | \$ 393.3 | \$ 371.6 | \$ 371.1 | \$ 375.7 | 1% | (5%) |
| International | 426.1 | 426.5 | 412.3 | 431.8 | 436.0 | 1% | 2% |
| Total | \$ 820.8 | \$ 819.8 | \$ 783.9 | \$ 802.9 | \$ 811.7 | 1% | (1%) |
| Treasury and Trade Solutions | \$ 672.5 | \$ 673.2 | \$ 644.8 | \$ 661.5 | \$ 662.1 | - | (2%) |
| Securities Services | 124.2 | 124.4 | 113.7 | 119.9 | 125.3 | 5% | 1% |
| Services | \$ 796.7 | \$ 797.6 | \$ 758.5 | \$ 781.4 | \$ 787.4 | 1% | (1%) |
| Markets | 22.8 | 21.3 | 24.5 | 20.8 | 23.6 | 13% | 4% |
| Banking | 1.3 | 0.9 | 0.9 | 0.7 | 0.7 | - | (46%) |
| Total | \$ 820.8 | \$ 819.8 | \$ 783.9 | \$ 802.9 | \$ 811.7 | 1% | (1%) |
| USPB | \$ 114.7 | \$ 112.3 | \$ 108.9 | \$ 103.2 | \$ 99.6 | (3%) | (13%) |
| Wealth | | | | | | | |
| North America | \$ 192.6 | \$ 184.7 | \$ 183.8 | \$ 196.2 | \$ 196.0 | - | 2% |
| International | 129.6 | 129.8 | 123.6 | 126.5 | 127.2 | 1% | (2%) |
| Total | \$ 322.2 | \$ 314.5 | \$ 307.4 | \$ 322.7 | \$ 323.2 | - | - |
| All Other | | | | | | | |
| Legacy Franchises | | | | | | | |
| Mexico Consumer | \$ 29.1 | \$ 30.6 | \$ 29.6 | \$ 31.9 | \$ 31.8 | - | 9% |
| Mexico SBMM—corporate | 7.6 | 8.4 | 8.7 | 8.3 | 9.2 | 11% | 21% |
| Asia Consumer ⁽¹⁾ | 14.4 | 12.2 | 10.8 | 9.5 | 9.0 | (5%) | (38%) |
| Legacy Holdings Assets | - | - | - | - | - | - | - |
| Corporate/Other | 21.7 | 22.1 | 24.2 | 30.2 | 22.7 | (25%) | 5% |
| Total | \$ 72.8 | \$ 73.3 | \$ 73.3 | \$ 79.9 | \$ 72.7 | (9%) | - |
| Total deposits - EOP | \$ 1,330.5 | \$ 1,319.9 | \$ 1,273.5 | \$ 1,308.7 | \$ 1,307.2 | - | (2%) |
| Total deposits - average | \$ 1,363.2 | \$ 1,338.2 | \$ 1,315.1 | \$ 1,319.7 | \$ 1,326.4 | 1% | (3%) |

(1) Asia Consumer also includes deposits of Poland and Russia.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

ALLOWANCE FOR CREDIT LOSSES (ACL) ROLLFORWARD

(In millions of dollars, except ratios)

| | Balance 12/31/22 | Builds (Releases) | | | | FY 2023 FX/Other ⁽¹⁾ | Balance 12/31/23 | Builds (Releases) | | Balance 3/31/24 | ACL/EOP Loans 3/31/24 | |
|---|---------------------|-------------------|-----------------|---------------|-----------------|------------------------------------|---------------------|----------------------|---------------|--------------------|-----------------------------|--------------|
| | | 1Q23 | 2Q23 | 3Q23 | 4Q23 | | | FY 2023 | 1Q24 | | | FX/Other |
| Allowance for credit losses on loans (ACLL) | | | | | | | | | | | | |
| Services | \$ 356 | \$ (72) | \$ (14) | \$ 6 | \$ 127 | \$ 47 | \$ (6) | \$ 397 | \$ 34 | \$ - | \$ 431 | |
| Markets | 633 | 64 | (23) | 119 | 41 | 201 | (15) | 819 | 120 | 1 | 940 | |
| Banking | 1,746 | (50) | (110) | (22) | (163) | (345) | (24) | 1,377 | (89) | (3) | 1,285 | |
| Legacy Franchises corporate (Mexico SBMM) | 120 | (27) | (5) | (1) | 1 | (32) | 33 | 121 | (8) | 3 | 116 | |
| Total corporate ACLL | \$ 2,855 | \$ (85) | \$ (152) | \$ 102 | \$ 6 | \$ (129) | \$ (12) | \$ 2,714 | \$ 57 | \$ 1 | \$ 2,772 | 0.97% |
| U.S. Cards | \$ 11,393 | \$ 536 | \$ 276 | \$ 128 | \$ 466 | \$ 1,406 | \$ (173) | \$ 12,626 | \$ 326 | \$ (1) | \$ 12,951 | 8.16% |
| Retail Banking | 447 | 40 | 27 | (14) | 5 | 58 | (29) | 476 | 11 | - | 487 | |
| Total USPBB | \$ 11,840 | \$ 576 | \$ 303 | \$ 114 | \$ 471 | \$ 1,464 | \$ (202) | \$ 13,102 | \$ 337 | \$ (1) | \$ 13,438 | |
| Wealth | 883 | (69) | 30 | (19) | (27) | (85) | (30) | 768 | (190) | (2) | 576 | |
| All Other—consumer | 1,396 | 13 | 76 | (18) | 28 | 99 | 66 | 1,561 | (85) | 34 | 1,510 | |
| Total consumer ACLL | \$ 14,119 | \$ 520 | \$ 409 | \$ 77 | \$ 472 | \$ 1,478 | \$ (166) | \$ 15,431 | \$ 62 | \$ 31 | \$ 15,524 | 4.07% |
| Total ACLL | \$ 16,974 | \$ 435 | \$ 257 | \$ 179 | \$ 478 | \$ 1,349 | \$ (178) | \$ 18,145 | \$ 119 | \$ 32 | \$ 18,296 | 2.75% |
| Allowance for credit losses on unfunded lending commitments (ACLUC) | \$ 2,151 | \$ (194) | \$ (96) | \$ (54) | \$ (81) | \$ (425) | \$ 2 | \$ 1,728 | \$ (98) | \$ (1) | \$ 1,629 | |
| Total ACLL and ACLUC (EOP) | 19,125 | | | | | | | 19,873 | | | 19,925 | |
| Other ⁽²⁾ | 243 | 408 | 145 | 53 | 1,132 | 1,738 | (98) | 1,883 | 14 | (69) | 1,828 | |
| Total allowance for credit losses (ACL) | \$ 19,368 | \$ 649 | \$ 306 | \$ 178 | \$ 1,529 | \$ 2,662 | \$ (274) | \$ 21,756 | \$ 35 | \$ (38) | \$ 21,753 | |

(1) Includes the January 1, 2023 opening adjustment related to the adoption of ASU No. 2022-02, *Financial Instruments - Credit Losses (Topic 326): TDRs and Vintage Disclosures*. See page 19.

(2) Includes ACL activity on HTM securities and Other assets.

Reclassified to conform to the current period's presentation.

ALLOWANCE FOR CREDIT LOSSES ON LOANS (ACLL) AND UNFUNDED LENDING COMMITMENTS (ACLUC)

Page 1

(In millions of dollars)

| | 1Q 2023 | 2Q 2023 | 3Q 2023 | 4Q 2023 | 1Q 2024 | 1Q24 Increase/ (Decrease) from | |
|---|------------------|------------------|------------------|------------------|------------------|-----------------------------------|--------------|
| | | | | | | 4Q23 | 1Q23 |
| Total Citigroup | | | | | | | |
| Allowance for credit losses on loans (ACLL) at beginning of period | \$ 16,974 | \$ 17,169 | \$ 17,496 | \$ 17,629 | \$ 18,145 | 3% | 7% |
| Adjustment to opening balance | | | | | | | |
| Financial instruments—TDRs and Vintage Disclosures ⁽¹⁾ | (352) | - | - | - | - | | |
| Adjusted ACLL at beginning of period | 16,622 | 17,169 | 17,496 | 17,629 | 18,145 | 3% | 9% |
| Gross credit (losses) on loans | (1,634) | (1,879) | (2,000) | (2,368) | (2,690) | (14%) | (65%) |
| Gross recoveries on loans | 332 | 375 | 363 | 374 | 387 | 3% | 17% |
| Net credit (losses) / recoveries on loans (NCLs) | (1,302) | (1,504) | (1,637) | (1,994) | (2,303) | 15% | 77% |
| Replenishment of NCLs | 1,302 | 1,504 | 1,637 | 1,994 | 2,303 | 15% | 77% |
| Net reserve builds / (releases) for loans | 435 | 257 | 179 | 478 | 119 | (75%) | (73%) |
| Provision for credit losses on loans (PCLL) | 1,737 | 1,761 | 1,816 | 2,472 | 2,422 | (2%) | 39% |
| Other, net ⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾⁽⁷⁾ | 112 | 70 | (46) | 38 | 32 | (16%) | (71%) |
| ACLL at end of period (a) | \$ 17,169 | \$ 17,496 | \$ 17,629 | \$ 18,145 | \$ 18,296 | 1% | 7% |
| Allowance for credit losses on unfunded lending commitments (ACLUC)⁽⁸⁾ (a) | \$ 1,959 | \$ 1,862 | \$ 1,806 | \$ 1,728 | \$ 1,629 | (6%) | (17%) |
| Provision (release) for credit losses on unfunded lending commitments | \$ (194) | \$ (96) | \$ (54) | \$ (81) | \$ (98) | (21%) | 49% |
| Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (a)] | \$ 19,128 | \$ 19,358 | \$ 19,435 | \$ 19,873 | \$ 19,925 | - | 4% |
| Total ACLL as a percentage of total loans ⁽⁹⁾ | 2.65% | 2.67% | 2.68% | 2.66% | 2.75% | 9 bps | 10 bps |
| Consumer | | | | | | | |
| ACLL at beginning of period | \$ 14,119 | \$ 14,389 | \$ 14,866 | \$ 14,912 | \$ 15,431 | 3% | 9% |
| Adjustments to opening balance | | | | | | | |
| Financial instruments—TDRs and Vintage Disclosures ⁽¹⁾ | (352) | - | - | - | - | | |
| Adjusted ACLL at beginning of period | 13,767 | 14,389 | 14,866 | 14,912 | 15,431 | 3% | 12% |
| NCLs | (1,280) | (1,429) | (1,579) | (1,899) | (2,139) | 13% | 67% |
| Replenishment of NCLs | 1,280 | 1,429 | 1,579 | 1,899 | 2,139 | 13% | 67% |
| Net reserve builds / (releases) for loans | 520 | 409 | 77 | 472 | 62 | (87%) | (88%) |
| Provision for credit losses on loans (PCLL) | 1,800 | 1,838 | 1,656 | 2,371 | 2,201 | (7%) | 22% |
| Other, net ⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾⁽⁷⁾ | 102 | 68 | (31) | 47 | 31 | (34%) | (70%) |
| ACLL at end of period (b) | \$ 14,389 | \$ 14,866 | \$ 14,912 | \$ 15,431 | \$ 15,524 | 1% | 8% |
| Consumer ACLUC⁽⁸⁾ (b) | \$ 101 | \$ 88 | \$ 65 | \$ 62 | \$ 46 | (26%) | (54%) |
| Provision (release) for credit losses on unfunded lending commitments | \$ (17) | \$ (4) | \$ (20) | \$ (5) | \$ (15) | NM | 12% |
| Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (b)] | \$ 14,490 | \$ 14,954 | \$ 14,977 | \$ 15,493 | \$ 15,570 | - | 7% |
| Consumer ACLL as a percentage of total consumer loans | 3.96% | 3.97% | 3.95% | 3.97% | 4.07% | 10 bps | 11 bps |
| Corporate | | | | | | | |
| ACLL at beginning of period | \$ 2,855 | \$ 2,780 | \$ 2,630 | \$ 2,717 | \$ 2,714 | - | (5%) |
| NCLs | (22) | (75) | (58) | (95) | (164) | 73% | NM |
| Replenishment of NCLs | 22 | 75 | 58 | 95 | 164 | 73% | NM |
| Net reserve builds / (releases) for loans | (85) | (152) | 102 | 6 | 57 | NM | NM |
| Provision for credit losses on loans (PCLL) | (63) | (77) | 160 | 101 | 221 | NM | NM |
| Other, net ⁽²⁾ | 10 | 2 | (15) | (9) | 1 | NM | (90%) |
| ACLL at end of period (c) | \$ 2,780 | \$ 2,630 | \$ 2,717 | \$ 2,714 | \$ 2,772 | 2% | - |
| Corporate ACLUC⁽⁸⁾ (c) | \$ 1,858 | \$ 1,774 | \$ 1,741 | \$ 1,666 | \$ 1,583 | (5%) | (15%) |
| Provision (release) for credit losses on unfunded lending commitments | \$ (177) | \$ (92) | \$ (34) | \$ (76) | \$ (83) | (9%) | 53% |
| Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (c)] | \$ 4,638 | \$ 4,404 | \$ 4,458 | \$ 4,380 | \$ 4,355 | (1%) | (6%) |
| Corporate ACLL as a percentage of total corporate loans ⁽⁹⁾ | 0.98% | 0.94% | 0.97% | 0.93% | 0.97% | 4 bps | (1) bps |

Footnotes to this table are on the following page (page 20).

ALLOWANCE FOR CREDIT LOSSES ON LOANS (ACLL) AND UNFUNDED LENDING COMMITMENTS (ACLUC)

Page 2

The following footnotes relate to the table on the preceding page (page 19):

- (1) Includes the January 1, 2023 opening adjustment related to the adoption of ASU No. 2022-02, Financial Instruments—Credit Losses (Topic 326): TDRs and Vintage Disclosures. See page 19.
- (2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (3) 4Q22 primarily relates to FX translation.
- (4) 1Q23 primarily relates to FX translation.
- (5) 2Q23 primarily relates to FX translation.
- (6) 3Q23 primarily relates to FX translation.
- (7) 4Q23 primarily relates to FX translation.
- (8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (9) Excludes loans that are carried at fair value of \$5.1 billion, \$5.8 billion, \$7.4 billion \$7.6 billion, and \$8.8 billion at March 31, 2023, June 30, 2023, September 30, 2023, December 31, 2023, and March 31, 2024, respectively.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

NON-ACCRUAL ASSETS

(In millions of dollars)

| | 1Q 2023 | 2Q 2023 | 3Q 2023 | 4Q 2023 | 1Q 2024 | 1Q24 Increase/ (Decrease) from | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------------------------|-------------|
| | | | | | | 4Q23 | 1Q23 |
| Corporate non-accrual loans by region⁽¹⁾ | | | | | | | |
| North America | \$ 285 | \$ 358 | \$ 934 | \$ 978 | \$ 874 | (11%) | NM |
| International | 928 | 903 | 1,041 | 904 | 615 | (32%) | (34%) |
| Total | \$ 1,213 | \$ 1,261 | \$ 1,975 | \$ 1,882 | \$ 1,489 | (21%) | 23% |
| Corporate non-accrual loans by segment and component⁽¹⁾ | | | | | | | |
| Banking | \$ 833 | \$ 798 | \$ 953 | \$ 799 | \$ 606 | (24%) | (27%) |
| Services | 133 | 123 | 94 | 103 | 27 | (74%) | (80%) |
| Markets | 38 | 133 | 735 | 791 | 686 | (13%) | NM |
| Mexico SBMM | 209 | 207 | 193 | 189 | 170 | (10%) | (19%) |
| Total | \$ 1,213 | \$ 1,261 | \$ 1,975 | \$ 1,882 | \$ 1,489 | (21%) | 23% |
| Consumer non-accrual loans⁽¹⁾ | | | | | | | |
| USPB | \$ 287 | \$ 276 | \$ 280 | \$ 291 | \$ 290 | - | 1% |
| Wealth | 321 | 260 | 287 | 288 | 276 | (4%) | (14%) |
| Mexico Consumer | 480 | 498 | 463 | 479 | 465 | (3%) | (3%) |
| Asia Consumer ⁽²⁾ | 29 | 24 | 25 | 22 | 23 | 5% | (21%) |
| Legacy Holdings Assets - Consumer | 278 | 263 | 247 | 235 | 227 | (3%) | (18%) |
| Total | \$ 1,395 | \$ 1,321 | \$ 1,302 | \$ 1,315 | \$ 1,281 | (3%) | (8%) |
| Total non-accrual loans (NAL) | \$ 2,608 | \$ 2,582 | \$ 3,277 | \$ 3,197 | \$ 2,770 | (13%) | 6% |
| Other real estate owned (OREO)⁽³⁾ | \$ 21 | \$ 31 | \$ 37 | \$ 36 | \$ 26 | (28%) | 24% |
| NAL as a percentage of total loans | 0.40% | 0.39% | 0.49% | 0.46% | 0.41% | (5) bps | 1 bps |
| ACLL as a percentage of NAL | 658% | 678% | 538% | 568% | 661% | | |

(1) Corporate loans are placed on non-accrual status based on a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans. The balances above represent non-accrual loans within Consumer loans and Corporate loans on the Consolidated Balance Sheet.

(2) Asia Consumer also includes Non-accrual assets of Poland and Russia.

(3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

**COMMON EQUITY TIER 1 (CET1) CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS,
TANGIBLE COMMON EQUITY, COMMON EQUITY, BOOK VALUE
PER SHARE AND TANGIBLE BOOK VALUE PER SHARE (TBVPS)**
(In millions of dollars or shares, except per share amounts and ratios)

| | March 31, 2023 | June 30, 2023 | September 30, 2023 | December 31, 2023 | March 31, 2024 ⁽²⁾ |
|--|-------------------|------------------|-----------------------|----------------------|----------------------------------|
| CET1 Capital and Ratio and Components ⁽¹⁾ | | | | | |
| Citigroup common stockholders' equity ⁽³⁾ | \$ 188,186 | \$ 188,610 | \$ 190,134 | \$ 187,937 | \$ 189,059 |
| Add: qualifying noncontrolling interests | 207 | 209 | 193 | 153 | 159 |
| Regulatory capital adjustments and deductions: | | | | | |
| Add: | | | | | |
| CECL transition provision ⁽⁴⁾ | 1,514 | 1,514 | 1,514 | 1,514 | 757 |
| Less: | | | | | |
| Accumulated net unrealized gains (losses) on cash flow hedges, net of tax | (2,161) | (1,990) | (1,259) | (1,406) | (914) |
| Cumulative unrealized net gain (loss) related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax | 1,037 | 307 | 625 | (410) | (1,031) |
| Intangible assets: | | | | | |
| Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁵⁾ | 18,844 | 18,933 | 18,552 | 18,778 | 18,647 |
| Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs | 3,607 | 3,531 | 3,444 | 3,349 | 3,258 |
| Defined benefit pension plan net assets; other | 1,999 | 2,020 | 1,340 | 1,317 | 1,386 |
| Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards ⁽⁶⁾ | 11,783 | 11,461 | 11,219 | 12,075 | 11,936 |
| Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs ⁽⁶⁾⁽⁸⁾ | 1,045 | 1,828 | 1,786 | 2,306 | 3,551 |
| CET1 Capital | \$ 153,753 | \$ 154,243 | \$ 156,134 | \$ 153,595 | \$ 153,142 |
| Risk-Weighted Assets (RWA) ⁽⁴⁾ | \$ 1,144,359 | \$ 1,153,450 | \$ 1,148,550 | \$ 1,148,608 | \$ 1,137,050 |
| CET1 Capital ratio (CET1/RWA) | 13.44% | 13.37% | 13.59% | 13.37% | 13.5% |
| Supplementary Leverage Ratio and Components | | | | | |
| CET1 ⁽⁴⁾ | \$ 153,753 | \$ 154,243 | \$ 156,134 | \$ 153,595 | \$ 153,142 |
| Additional Tier 1 Capital (AT1) ⁽⁷⁾ | 21,496 | 21,500 | 20,744 | 18,909 | 18,923 |
| Total Tier 1 Capital (T1C) (CET1 + AT1) | \$ 175,249 | \$ 175,743 | \$ 176,878 | \$ 172,504 | \$ 172,065 |
| Total Leverage Exposure (TLE) ⁽⁴⁾ | \$ 2,939,744 | \$ 2,943,546 | \$ 2,927,392 | \$ 2,964,954 | \$ 2,949,960 |
| Supplementary Leverage ratio (T1C/TLE) | 5.96% | 5.97% | 6.04% | 5.82% | 5.8% |
| Tangible Common Equity, Book Value and Tangible Book Value Per Share | | | | | |
| Common stockholders' equity | \$ 188,050 | \$ 188,474 | \$ 190,008 | \$ 187,853 | \$ 188,985 |
| Less: | | | | | |
| Goodwill | 19,882 | 19,998 | 19,829 | 20,098 | 20,042 |
| Intangible assets (other than MSRs) | 3,974 | 3,895 | 3,811 | 3,730 | 3,636 |
| Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS | 246 | 246 | 49 | - | - |
| Tangible common equity (TCE) ⁽⁹⁾ | \$ 163,948 | \$ 164,335 | \$ 166,319 | \$ 164,025 | \$ 165,307 |
| Common shares outstanding (CSO) | 1,946.8 | 1,925.7 | 1,913.9 | 1,903.1 | 1,907.4 |
| Book value per share (common equity/CSO) | \$ 96.59 | \$ 97.87 | \$ 99.28 | \$ 98.71 | \$ 99.08 |
| Tangible book value per share (TCE/CSO) ⁽⁹⁾ | \$ 84.21 | \$ 85.34 | \$ 86.90 | \$ 86.19 | \$ 86.67 |
| Average TCE (in billions of dollars) ⁽²⁾ | | | | | |
| Services | \$ 23.0 | \$ 23.0 | \$ 23.0 | \$ 23.0 | \$ 24.9 |
| Markets | 53.1 | 53.1 | 53.1 | 53.1 | 54.0 |
| Banking | 21.4 | 21.4 | 21.4 | 21.4 | 21.8 |
| USPB | 21.9 | 21.9 | 21.9 | 21.9 | 25.2 |
| Wealth | 13.4 | 13.4 | 13.4 | 13.4 | 13.2 |
| All Other | 28.3 | 31.3 | 32.5 | 32.4 | 25.6 |
| Total Cit average TCE | \$ 161.1 | \$ 164.1 | \$ 165.3 | \$ 165.2 | \$ 164.7 |
| Plus: | | | | | |
| Average goodwill | \$ 18.7 | \$ 20.0 | \$ 19.9 | \$ 20.4 | \$ 19.6 |
| Average intangible assets (other than MSRs) | 3.9 | 3.9 | 3.9 | 3.8 | 3.7 |
| Average goodwill and identifiable intangible assets (other than MSRs) related to assets HFS | 0.4 | 0.2 | 0.1 | - | - |
| Total Cit average common stockholders' equity (in billions of dollars) | \$ 184.1 | \$ 188.2 | \$ 189.2 | \$ 189.4 | \$ 188.0 |

(1) See footnote 7 on page 1.
(2) March 31, 2024 is preliminary.
(3) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
(4) See footnote 8 on page 1.
(5) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
(6) Represents deferred tax excludable from Basel III CET1 Capital, which includes net DTAs arising from net operating loss, foreign tax credit, and general business credit tax carry-forwards and DTAs arising from timing differences (future deductions) that are deducted from CET1 capital exceeding the 10% limitation.
(7) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.
(8) Assets subject to 10% / 15% limitations include MSRs, DTAs arising from temporary differences, and significant common stock investments in unconsolidated financial institutions. For all periods presented, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.
(9) TCE and TBVPS are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

Exhibit 99.3

Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

| <u>Title of each class</u> | <u>Ticker Symbol(s)</u> | <u>Title for iXBRL</u> | <u>Name of each exchange on which registered</u> |
|---|-------------------------|--|--|
| Common Stock, par value \$.01 per share | C | Common Stock, par value \$.01 per share | New York Stock Exchange |
| 7.625% Trust Preferred Securities of Citigroup Capital III (and registrant's guaranty with respect thereto) | C/36Y | 7.625% TRUPs of Cap III (and registrant's guaranty) | New York Stock Exchange |
| 7.875% Fixed Rate / Floating Rate Trust Preferred Securities (TruPS®) of Citigroup Capital XIII (and registrant's guaranty with respect thereto) | C N | 7.875% FXD / FRN TruPS of Cap XIII (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Callable Step-Up Coupon Notes Due March 31, 2036 of CGMHI (and registrant's guaranty with respect thereto) | C/36A | MTN, Series N, Callable Step-Up Coupon Notes Due Mar 2036 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Callable Step-Up Coupon Notes Due February 26, 2036 of CGMHI (and registrant's guaranty with respect thereto) | C/36 | MTN, Series N, Callable Step-Up Coupon Notes Due Feb 2036 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due December 18, 2035 of CGMHI (and registrant's guaranty with respect thereto) | C/35 | MTN, Series N, Callable Fixed Rate Notes Due Dec 2035 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due April 26, 2028 of CGMHI (and registrant's guaranty with respect thereto) | C/28 | MTN, Series N, Callable Fixed Rate Notes Due Apr 2028 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Floating Rate Notes Due September 17, 2026 of CGMHI (and registrant's guaranty with respect thereto) | C/26 | MTN, Series N, Floating Rate Notes Due Sept 2026 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Floating Rate Notes Due September 15, 2028 of CGMHI (and registrant's guaranty with respect thereto) | C/28A | MTN, Series N, Floating Rate Notes Due Sept 2028 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Floating Rate Notes Due October 6, 2028 of CGMHI (and registrant's guaranty with respect thereto) | C/28B | MTN, Series N, Floating Rate Notes Due Oct 2028 of CGMHI (and registrant's guaranty) | New York Stock Exchange |

| | | | |
|--|-------|--|-------------------------|
| Medium-Term Senior Notes, Series N, Floating Rate Notes Due March 21, 2029 of CGMHI (and registrant's guaranty with respect thereto) | C/29A | MTN, Series N, Floating Rate Notes Due Mar 2029 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
|--|-------|--|-------------------------|
